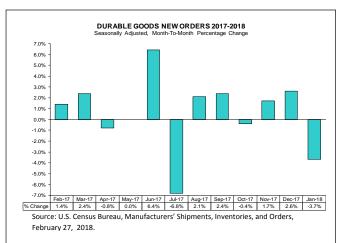
FOR RELEASE AT 8:30 AM EST, TUESDAY, FEBRUARY 27, 2018

MONTHLY ADVANCE REPORT ON MANUFACTURERS' SHIPMENTS, INVENTORIES AND ORDERS JANUARY 2018

Release Number: CB 18-26 M3-1 (18)-01

February 27, 2018 — The U.S. Census Bureau announces the January advance report on manufacturers' shipments, inventories and orders:





New Orders

New orders for manufactured durable goods in January decreased \$9.2 billion or 3.7 percent to \$239.7 billion, the U.S. Census Bureau announced today. This decrease, down following two consecutive monthly increases, followed a 2.6 percent December increase. Excluding transportation, new orders decreased 0.3 percent. Excluding defense, new orders decreased 2.7 percent. Transportation equipment, also down following two consecutive monthly increases, led the decrease, \$8.6 billion or 10.0 percent to \$77.7 billion.

Shipments

Shipments of manufactured durable goods in January, up eight of the last nine months, increased \$0.6 billion or 0.2 percent to \$247.0 billion. This followed a 0.5 percent December increase. Transportation equipment, up two of the last three months, led the increase, \$0.4 billion or 0.5 percent to \$81.3 billion.

Unfilled Orders

Unfilled orders for manufactured durable goods in January, down following four consecutive monthly increases, decreased \$3.1 billion or 0.3 percent to \$1,140.9 billion. This followed a 0.6 percent December increase. Transportation equipment, down three of the last four months, drove the decrease, \$3.6 billion or 0.5 percent to \$771.8 billion.

Data Inquiries

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Inventories

Inventories of manufactured durable goods in January, up eighteen of the last nineteen months, increased \$1.3 billion or 0.3 percent to \$408.5 billion. This followed a 0.5 percent December increase.

Transportation equipment, up two consecutive months, led the increase. \$0.7 billion or 0.5 percent to \$13.

Transportation equipment, up two consecutive months, led the increase, \$0.7 billion or 0.5 percent to \$131.9 billion.

Capital Goods

Nondefense new orders for capital goods in January decreased \$1.2 billion or 1.5 percent to \$73.6 billion. Shipments increased less than \$0.1 billion or virtually unchanged to \$74.4 billion. Unfilled orders decreased \$0.7 billion or 0.1 percent to \$706.1 billion. Inventories increased \$1.0 billion or 0.5 percent to \$181.9 billion. Defense new orders for capital goods in January decreased \$3.3 billion or 26.3 percent to \$9.2 billion. Shipments increased \$0.4 billion or 3.2 percent to \$11.5 billion. Unfilled orders decreased \$2.4 billion or 1.6 percent to \$141.0 billion. Inventories decreased \$0.2 billion or 0.7 percent to \$23.2 billion.

Revised December Data

Revised seasonally adjusted December figures for all manufacturing industries were: new orders, \$497.9 billion (revised from \$498.2 billion); shipments, \$495.4 billion (unchanged); unfilled orders, \$1,144.0 billion (revised from \$1,144.4 billion) and total inventories, \$669.7 billion (revised from \$669.2 billion).

Revised and more detailed estimates, plus nondurable goods data, will be published on March 6, 2018, at 10:00 a.m. EST. The Advance Report on durable goods for February is scheduled for release on March 23, 2018 at 8:30 a.m. EDT. View the full schedule in the Economic Briefing

Room:<<u>www.census.gov/economic-indicators/</u>>. The full text and tables of this release can be found at <<u>www.census.gov/m3</u>>.

EXPLANATORY NOTES

Figures in text are adjusted for seasonality, but not for inflation. Figures on new and unfilled orders exclude data for semiconductor manufacturing.

"Virtually unchanged" indicates that the change is less than 0.05 percent for a percent increase or decrease.

Description of the survey

This report is compiled from results of the U.S. Census Bureau's Manufacturers' Shipments, Inventories, and Orders (M3) survey, which is a voluntary survey authorized by Title 13 of the United States Code. This survey provides statistics on a calendar-month basis for manufacturers' value of shipments, new orders (net of cancellations), end-of-month order backlog (unfilled orders), end-of-month total inventory (at current cost or market value), and inventories by stage of fabrication (materials and supplies, work-in-process, and finished goods). Data published from the M3 survey are based on a panel of approximately 5,000 reporting

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units that represent approximately 3,100 companies and provide an indication of month-to-month change for the Manufacturing Sector. These reporting units may be divisions of diversified large companies, large homogenous companies, or single-unit manufacturers in 92 industry categories, which are combined into 65 publication levels due to the small monthly panel size. The survey methodology assumes that the month-tomonth changes of the total operations of the reporting units in the M3 panel effectively represent the monthto-month movements of all establishments that make up the category. The companies for which shipments data are currently reported or imputed in the M3 survey represent approximately 64 percent of the total value of shipments for manufacturing establishments in the 2012 Economic Census, and these companies include almost two-thirds of the manufacturing companies with \$500 million or more in shipments in the 2012 Economic Census. The companies for which shipments data are currently reported in the M3 survey represent approximately 57 percent of the total value of shipments for manufacturing establishments in the 2012 Economic Census. Statistics based on the M3 panel differ from the results that would be obtained from a complete enumeration of all manufacturing companies. The M3 panel is not based on a probability sample; therefore, the sampling errors that are normally provided with sample surveys cannot be measured. Nonsampling errors are attributable to many sources. The use of company or divisional reports to estimate the monthly change for establishments is one source of nonsampling error. The use of primarily large companies to represent the month-to-month movement of all companies is another potential source. Any corrections will be published in the full report. Corrections received after the full report will be released in the next month's advance report. Any revisions made later than two months will be reflected in the annual benchmark publication. Additional survey documentation can be found on our web site: <www.census.gov/manufacturing/m3/how the data are collected/index.html>.

API

The Census Bureau's application programming interface (API) lets developers create custom apps to reach new users and makes key demographic, socio-economic and housing statistics more accessible than ever before.

www.census.gov/developers/.

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Benchmark notice

Revised historical data from the Manufacturers' Shipments, Inventories, and Orders (M3) Survey will be issued on May 17, 2018. These revisions result from:

- benchmarking the M3 shipments and inventories data to the 2016 Annual Survey of Manufactures (ASM) and revised 2015 ASM data on a 2012 NAICS basis;
- incorporating the unfilled orders to shipments ratios obtained from the 2016/2015 Manufacturers' Unfilled Orders (M3UFO) Survey by applying these ratios to the respective ASM shipments data, as well as incorporating revised unfilled orders to shipments ratios for prior years by applying them to the respective ASM shipments data;
- adjusting the new orders data to be consistent with the benchmarked shipments and unfilled orders data;
- correcting monthly data for late receipts, reclassifications of reported data, and revisions to previously reported data;
- updating the seasonally adjusted data based on the results of benchmarking and the recent annual review of the seasonal adjustment models.

These revisions will span the seasonally adjusted data for January 2002 through March 2018 and the data not seasonally adjusted for January 2007 through March 2018. An updated Press Release will contain revised monthly tables for January 2018 through March 2018. Please call M3 staff on (301) 763-4832 with any questions.

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Table 1. Durable Goods Manufacturers' Shipments and New Orders ¹

[Estimates are shown in millions of dollars and are based on data from the Manufacturers' Shipments, Inventories, and Orders Survey.]

Estimates are shown in millions of dolla	s and are based on data from the Manufacturers' Shipments, Inventories, and Orders Survey.] Seasonally Adjusted Not Seasonally Adjusted											
	Monthly			Percent Change			Monthly			Year to Date		
ltem	Jan 2018 ²	Dec 2017 ^r	Nov 2017	Dec - Jan ²	Nov - Dec ^r	Oct - Nov	Jan 2018 ²	Dec 2017 ^r	Jan 2017	2018	2017	Percent Change 2018/2017
DURABLE GOODS												
Total:												
Shipments	246,997	246,411	245,282	0.2	0.5	1.3	-	239,233	207,910	225,021	207,910	
New Orders ⁴	239,724	248,891	242,477	-3.7	2.6	1.7	220,037	253,594	202,122	220,037	202,122	8.9
Excluding transportation:												
Shipments	165,682	165,509	163,850	0.1	1.0	0.6	153,261	160,836	140,873	153,261	140,873	8.8
New Orders ⁴	162,002	162,537	161,344	-0.3	0.7	0.4	153,124	157,105	140,367	153,124	140,367	9.1
Excluding defense:												
Shipments	233,392	233,172	232,204	0.1	0.4	1.3	214,039	224,221	198,523	214,039	198,523	
New Orders ⁴	228,738	235,015	230,059	-2.7	2.2	1.5	211,211	234,548	192,246	211,211	192,246	9.9
Manufacturing with unfilled orders:												
Shipments	174,547	173,863	172,943	0.4	0.5	1.7	157,837	171,866	144,156	157,837	144,156	
New Orders	171,441	180,509	174,380	-5.0	3.5	2.2	158,289	190,113	144,748	158,289	144,748	9.4
Primary metals:												
Shipments	20,728	20,735	20,202	0.0	2.6	1.2	20,786	18,356	18,459	20,786	18,459	
New Orders	20,764	20,961	20,615	-0.9	1.7	1.9	21,436	19,022	18,912	21,436	18,912	13.3
Fabricated metal products:		00.054					04 700	00.050	00 50 4	0.4 700		
Shipments New Orders	33,659 34,152	33,351 33,977	32,962 33,380	0.9 0.5	1.2	0.7 0.3	31,760 33,149	30,353 30,288	28,584 29,690	31,760 33,149	28,584 29,690	11.1 11.7
	34,152	33,977	33,360	0.5	1.8	0.3	33,149	30,200	29,090	33,149	29,090	11.7
Machinery:		00 7 47					00.407			00.40		
Shipments New Orders	32,788 32,917	32,747 33,057	32,514 32,890	0.1 -0.4	0.7 0.5	-0.1 -0.3	29,467 31,708	32,977 32,560	26,411 28,868	29,467 31,708	26,411 28,868	11.6 9.8
	32,917	33,037	32,090	-0.4	0.5	-0.3	31,700	32,300	20,000	31,700	20,000	9.0
Computers and electronic products ⁴ :	00.045		07.005				05 700	04.000		05 700		
Shipments New Orders	28,245 24,145	28,020 23,993	27,935 23,925	0.8 0.6	0.3 0.3	0.6 -0.8	25,709 20,808	31,232 27,985	24,603 19,079	25,709 20,808	24,603 19,079	
	24,143	20,990	25,525	0.0	0.5	-0.0	20,000	21,303	13,073	20,000	19,078	3.1
Computers and related products:												
Shipments New Orders	1,926 1,932	1,782 1,816	1,889 1,909	8.1 6.4	-5.7 -4.9	-3.4 -3.9	1,472 1,478	2,433 2,467	1,516 1,522	1,472 1,478	1,516 1,522	
	1,932	1,010	1,909	0.4	-4.9	-3.9	1,470	2,407	1,322	1,476	1,522	-2.9
Communications equipment:	0.000	0.004	0.400	0.4	0.0	4.0	0.045	4.400	0.000	0.045	0.000	40.4
Shipments New Orders	3,298 3,497	3,284 3,281	3,193 3,368	0.4 6.6	2.8 -2.6	1.2 -6.1	2,615 2,791	4,199 4,192	2,326 2,620	2,615 2,791	2,326 2,620	12.4 6.5
	0, 101	0,20	0,000	0.0	2.0	0	2,701	1,102	2,020	2,701	2,020	0.0
Electrical equipment, appliances, and components:												
Shipments	10,315	10,229	10,170	0.8	0.6	-0.1	9,366	9,945	8,805	9,366	8,805	6.4
New Orders	9,992	10,069	10,362	-0.8	-2.8	0.4	9,584	10,029	9,507	9,584	9,507	0.8
Transportation equipment:												
Shipments	81,315	80,902	81,432	0.5	-0.7	2.8	71,760	78,397	67,037	71,760	67,037	7.0
New Orders	77,722	86,354	81,133	-10.0	6.4	4.5	66,913	96,489	61,755	66,913	61,755	8.4
Motor vehicles and parts:												
Shipments New Orders	56,323 56,438	56,146 56,407	56,142 56,464	0.3 0.1	0.0 -0.1	1.5 1.9	52,212 52,435	49,620 50,584	48,647 48,846	52,212 52,435	48,647 48,846	7.3 7.3
	30,436	50,407	30,404	0.1	-0.1	1.9	32,433	30,364	40,040	32,433	40,040	7.3
Nondefense aircraft and parts:	44 407	44.272	12.027	0.0		44.4	0.704	14.000	0.000	0.704	0.000	0.0
Shipments New Orders	11,437 10,376	11,372 14,487	12,037 12,475	0.6 -28.4	-5.5 16.1	11.4 14.1	8,784 5,848	14,090 26,204	8,863 3,143	8,784 5,848	8,863 3,143	
	10,570	14,407	12,470	20.4	10.1	14.1	0,040	20,204	0,140	0,040	0,140	00.1
Defense aircraft and parts:	4,228	4 222	4,186	-0.1	1.1	-2.1	3,104	5,207	2,609	3,104	2,609	19.0
Shipments New Orders	2,760	4,233 5,069	3,430		1.1 47.8	3.4			3,747	2,436		
	_,	-,	-,				_,	.,	-,	_,		
All other durable goods: Shipments	39,947	40,427	40,067	-1.2	0.9	0.8	36,173	37,973	34,011	36,173	34,011	6.4
New Orders	40,032	40,480	40,172	-1.1	0.8	1.0		37,221	34,311	36,439	34,311	6.2
		-,				-	,	- ,				
Capital goods ³ :	05.000	85,529	85,647	0.4	-0.1	4.0	74 440	02.040	67.120	74 440	67.400	10.9
Shipments New Orders	85,898 82,822	87,248	85,837	0.4 -5.1	1.6	1.9 2.7	74,448 72,125	93,018 104,865	67,139 65,686	74,448 72,125	67,139 65,686	
	,	,	,				,	,	,	,		
Nondefense capital goods:	74.260	74.050	74 527	0.0	0.0	2.0	CE 077	80,631	E0 172	65.077	E0 470	10.0
Shipments New Orders	74,369 73,644	74,358 74,796	74,537 75,119	0.0 -1.5	-0.2 -0.4	2.0	65,077 64,645	87,899	59,173 57,628	65,077 64,645	59,173 57,628	10.0 12.2
	73,044	, 4, , 30	73,118	-1.5	-0.4	۷.۱	54,045	31,039	31,020	04,040	37,020	12.2
Excluding aircraft:				_	_	_						
Shipments	67,114	67,080	66,637	0.1	0.7	0.3		70,871	54,298	60,188		
New Orders	66,695	66,849	67,256	-0.2	-0.6	0.1	62,451	69,667	57,808	62,451	57,808	8.0
Defense capital goods:												
Shipments	11,529	11,171	11,110	3.2	0.5	1.4	9,371	12,387	7,966	9,371	7,966	
New Orders	9,178	12,452	10,718	-26.3	16.2	6.6	7,480	16,966	8,058	7,480	8,058	-7.2

^r Revised data due to late receipts and concurrent seasonal adjustment.

Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

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Based on advance sample. Estimates of manufacturers' shipments, inventories, and orders are subject to survey error and revision. One major component of survey error is nonsampling error, which includes errors of coverage, response and nonreporting. Since the survey panel is not a probability sample, estimates of sampling error cannot be calculated. For further details on survey design, methodology, and data limitations, see http://www.census.gov/manufacturing/m3.

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The Capital Goods Industries include Nondefense: small arms and ordnance; farm machinery and equipment; construction machinery; mining, oil, and gas field machinery; industrial machinery; vending, laundry, and other machinery; photographic equipment; metalworking machinery; turbines and generators; other power transmission equipment; pumps and compressors; material handling equipment; all other machinery; electronic computers; computer storage devices; other computer peripheral equipment; communications equipment; electronic and control instruments; electrical equipment; other electrical equipment, appliances, and components; heavy duty trucks; aircraft; railroad rolling stock; ships and boats; office and institutional furniture; and medical equipment and supplies. Defense Capital Goods include: small arms and ordnance, communications equipment, aircraft; missiles, space vehicles, and parts, ships and boats, and search and navigation equipment.

*Estimates and percent changes of shipments and inventories for the semiconductor industry are included in computers and electronic products, and all other applicable aggregate totals. Estimates and percent changes of shipments and inventories for the semiconductor industry data.

Table 2. Durable Goods Manufacturers' Unfilled Orders and Total Inventories ¹

[Estimates are shown in millions of dollars and are based on data from the Manufacturers' Shipments, Inventories, and Orders Survey.]

[Estimates are shown in millions of dollars at	nd are based	on data fror	n the Manuta Seasonally	Not Seasonally Adjusted						
	Monthly			•	ercent Chan	ge	IN.	Percent		
Item	Jan 2018 ²	Dec 2017 ^r	Nov 2017	Dec - Jan ²	Nov - Dec ^r	Oct - Nov	Jan 2018 ²	Dec 2017	Jan 2017	Change 2018/ 2017
DURABLE GOODS										
Total:										
Unfilled Orders ⁴	1,140,851 408,537	1,143,957 407,286	1,137,311 405,427	-0.3 0.3	0.6 0.5	0.1 0.3	1,144,965 408,152	1,144,513 396,641	1,123,334 391,176	1.9 4.3
Excluding transportation:										
Unfilled Orders ⁴ Total Inventories	369,089 276,676	368,602 276,120	367,408 274,870	0.1 0.2	0.3 0.5	0.5 0.5	367,024 276,201	361,725 268,997	350,537 261,783	4.7 5.5
Excluding defense:										
Unfilled Orders ⁴ Total Inventories	966,379 381,230	966,866 379,756	960,857 378,140	-0.1 0.4	0.6 0.4	0.2 0.4	969,871 381,039	967,263 369,304	942,957 365,180	2.9 4.3
Manufacturing with unfilled orders:										
Unfilled Orders	1,140,851 332,517	1,143,957 331,484	1,137,311 330,122	-0.3 0.3	0.6 0.4	0.1 0.3	1,144,965 331,386	1,144,513 322,653	1,123,334 317,718	1.9 4.3
Primary metals: Unfilled Orders Total Inventories	31,674 34,338	31,638 34,268	31,412 34,237	0.1 0.2	0.7 0.1	1.3 0.4	31,912 34,484	31,262 34,054	29,395 31,887	8.6 8.1
Fabricated metal products:										
Unfilled Orders	82,390 51,331	81,897 51,164	81,271 50,880	0.6 0.3	0.8 0.6	0.5 0.8	80,740 51,259	79,351 50,350	74,365 47,961	8.6 6.9
Machinery: Unfilled Orders Total Inventories	102,173 70,325	102,044 70,319	101,734 69,975	0.1 0.0	0.3 0.5	0.4 0.5	102,513 69,972	100,272 67,776	98,106 66,369	4.5 5.4
Computers and electronic products ⁴ : Unfilled Orders Total Inventories	119,982 45,481	119,915 45,406	119,776 45,338	0.1 0.2	0.1 0.1	0.2 0.4	119,668 45,037	119,133 43,656	116,764 43,472	2.5 3.6
Computers and related products:		-,	-,	-			.,	.,		
Unfilled Orders	2,011 4,362	2,005 4,371	1,971 4,364	0.3 -0.2	1.7 0.2	1.0 -0.4	2,011 4,359	2,005 4,030	1,695 4,331	18.6 0.6
Communications equipment: Unfilled Orders Total Inventories	28,659 4,596	28,460 4,585	28,463 4,591	0.7 0.2	0.0 -0.1	0.6 0.3	28,307 4,564	28,131 4,372	26,067 4,481	8.6 1.9
Electrical equipment, appliances,										
and components: Unfilled Orders	22,279	22,602	22,762	-1.4	-0.7	0.9	22,319	22,101	22,339	-0.1
Total Inventories	18,260	18,114	17,910	0.8	1.1	0.5	18,172	17,316		6.8
Transportation equipment:										
Unfilled Orders	771,762 131,861	775,355 131,166	769,903 130,557	-0.5 0.5	0.7 0.5	0.0 -0.3	777,941 131,951	782,788 127,644	772,797 129,393	0.7 2.0
Motor vehicles and parts: Unfilled Orders Total Inventories	24,638 35,380	24,523 35,163	24,262 34,697	0.5 0.6	1.1 1.3	1.3 0.1	24,857 35,831	24,634 33,988	23,099 34,729	7.6 3.2
Nondefense Aircraft and parts:										
Unfilled Orders	581,181 67,764	582,242 67,057	579,127 67,194	-0.2 1.1	0.5 -0.2	0.1 0.0	586,283 67,648	589,219 65,020	578,059 67,029	1.4 0.9
Defense Aircraft and parts: Unfilled Orders Total Inventories	70,932 13,184	72,400 13,400	71,564 13,353	-2.0 -1.6	1.2 0.4	-1.0 -0.6	71,424 13,098	72,092 13,321	72,538 12,084	-1.5 8.4
All other durable goods:										
Unfilled Orders	10,591 56,941	10,506 56,849	10,453 56,530	0.8 0.2	0.5 0.6		9,872 57,277	9,606 55,845		3.2 4.0
Capital goods ³ : Unfilled Orders Total Inventories	847,086 205,094	850,162 204,260	848,443 203,474	-0.4 0.4	0.2 0.4	0.0 0.1	851,247 203,679	853,570 197,757	842,724 196,685	1.0 3.6
Nondefense capital goods: Unfilled Orders	706 440	706 905	706 307	0.4	0.4	0.4	700 660	740 404	607 144	4.0
Total Inventories	706,110 181,943	706,835 180,950	706,397 180,412	-0.1 0.5	0.1 0.3	0.1 0.3	709,669 180,636	710,101 174,561	697,144 175,085	1.8 3.2
Excluding aircraft: Unfilled Orders Total Inventories	228,667 125,626	229,086 125,395	229,317 124,712	-0.2 0.2	-0.1 0.5	0.3 0.3	227,647 124,517	225,384 121,032		
Defense capital goods: Unfilled Orders Total Inventories	140,976 23,151	143,327 23,310	142,046 23,062	-1.6 -0.7	0.9 1.1	-0.3 -1.5	141,578 23,043	143,469 23,196	145,580 21,600	-2.7 6.7

Revised data due to late receipts and concurrent seasonal adjustment.

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1 Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

2 Based on advance sample. Estimates of manufacturers' shipments, inventories, and orders are subject to survey error and revision. One major component of survey error is nonsampling error, which includes errors of coverage, response and nonreporting. Since the survey panel is not a probability sample, estimates of sampling error cannot be calculated. For further details on survey design, methodology, and data limitations, see http://www.census.gov/manufacturing/m3.

3 The Capital Goods Industries include Nondefense: small arms and ordnance; farm machinery entirely and departures of the power transmission equipment; number to pump and compressors: material.

rine capital Goods industries include knotectines: similar arms and ordinance; rarm machinery; and equipment; construction machinery; initings, oil, and gas field machinery; industrial machinery wending, laundry, and other machinery; photographic equipment activities and generators; other power transmission equipment; pumps and compressors; material handling equipment; all other machinery; electronic computers; computer storage devices; other computer peripheral equipment; communications equipment; search and navigation equipment; electronedical, measuring, and control instruments; electrical equipment; other electrical equipment, appliances, and components; heavy duty trucks; aircraft; railroad rolling stock; ships and boats; office and institutional furniture; and medical equipment and supplies. Defense Capital Goods include: small arms and ordnance, communications equipment, aircraft; missiles, space vehicles, and parts, ships and boats, and search and navigation equipment.

⁴ Estimates and percent changes of shipments and inventories for the semiconductor industry are included in computers and electronic products, and all other applicable aggregate to Estimates and percent changes for new orders and unfilled orders exclude semiconductor industry data.