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Chris Savage or Adriana Stoica Manufacturing and Construction Division (301) 763-4832

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# Advance Report on Durable Goods Manufacturers' Shipments, Inventories and Orders September 2012

#### **New Orders**

New orders for manufactured durable goods in September increased \$19.6 billion or 9.9 percent to \$218.2 billion, the U.S. Census Bureau announced today. This increase, up four of the last five months, followed a 13.1 percent August decrease. Excluding transportation, new orders increased 2.0 percent. Excluding defense, new orders increased 9.1 percent.

Transportation equipment, up five of the last six months, had the largest increase, \$16.8 billion or 31.7 percent to \$69.6 billion.

#### **Shipments**

Shipments of manufactured durable goods in September, up two of the last three months, increased \$1.8 billion or 0.8 percent to \$224.2 billion. This followed a 2.9 percent August decrease.

Transportation equipment, also up two of the last three months, had the largest increase, \$0.8 billion or 1.3 percent to \$64.7 billion. This followed an 8.0 percent August decrease.

#### **Unfilled Orders**

Unfilled orders for manufactured durable goods in September, up three of the last four months, increased \$1.6 billion or 0.2 percent to \$980.8 billion. This increase followed a 1.7 percent August decrease.

Transportation equipment, also up three of the last four months, had the largest increase, \$4.9 billion or 0.9 percent to \$574.5 billion.

#### **Inventories**

Inventories of manufactured durable goods in September, up thirty-two of the last thirty-three months, increased \$0.9 billion or 0.3 percent to \$372.9 billion. This was at the highest level since the series was first published on a NAICS basis in 1992 and followed a 0.6 percent August increase.

Transportation equipment, also up thirty-two of the last thirty-three months, had the largest increase, \$0.4 billion or 0.4 percent to \$112.6 billion. This was also at the highest level since the series was first published on a NAICS basis.

#### **Capital Goods**

Nondefense new orders for capital goods in September increased \$13.7 billion or 23.7 percent to \$71.4 billion. Shipments increased \$1.0 billion or 1.4 percent to \$70.1 billion. Unfilled orders increased \$1.3 billion or 0.2 percent to \$582.1 billion. Inventories increased \$0.9 billion or 0.5 percent to \$172.8 billion.

Defense new orders for capital goods in September increased \$2.7 billion or 43.7 percent to \$8.7 billion. Shipments increased \$0.4 billion or 4.7 percent to \$8.5 billion. Unfilled orders increased \$0.2 billion or 0.1 percent to \$165.8 billion. Inventories decreased \$0.5 billion or 2.1 percent to \$21.1 billion.

#### **Revised August Data**

Revised seasonally adjusted August figures for all manufacturing industries were: new orders, \$453.2 billion (revised from \$452.8 billion); shipments, \$477.0 billion (revised from \$476.9 billion); unfilled orders, \$979.2 billion (revised from \$978.8 billion); and total inventories, \$611.5 billion (revised from \$611.8 billion).

Figures in text are adjusted for seasonality, but not for inflation. Figures on new and unfilled orders exclude data for semiconductor manufacturing. For data, call (301) 763-4673 or go to <a href="http://www.census.gov/m3">http://www.census.gov/m3</a>.

Revised and more detailed estimates, plus nondurable goods data, will be published on November 2, 2012, at 10:00 a.m. EDT. The advance report on durable goods for October is scheduled for release on November 27, 2012, at 8:30 a.m. EST. See back page for survey description. To receive the latest updates on the Nation's key economic indicators, download the America's Economy app for Apple and Android smartphones and tablets.

Table 1. Durable Goods Manufacturers' Shipments and New Orders 1

[Estimates are shown in millions of dollars and are based on data from the Manufacturers' Shipments. Inventories. and Orders Survey 1

[Estimates are shown in millions of dollars and are based on data from the Manufacturers' Shipments, Inventories, and Orders Survey.]												
	Seasonally Adjusted  Monthly Percent Change					Not Seasonally Adjusted  Monthly Year to Date						
Item	Sep 2012 <sup>2</sup>	Aug 2012 <sup>r</sup>	Jul 2012	Aug - Sep <sup>2</sup>	Jul - Aug <sup>r</sup>	Jun - Jul	Sep 2012 <sup>2</sup>	Aug 2012 <sup>r</sup>	Sep 2011	2012	2011	Percent Change 12/11
DURABLE GOODS												
<b>Total:</b> Shipments  New Orders <sup>4</sup>	224,211	222,398	229,046	0.8	-2.9	1.8	230,221	232,621	224,376	2,015,405	1,873,550	7.6
	218,238	198,603	228,588	9.9	-13.1	3.3	223,361	203,312	224,046	1,957,299	1,866,930	4.8
Excluding transportation: Shipments New Orders <sup>4</sup>	159,480	158,474	159,589	0.6	-0.7	-0.7	162,799	164,570	162,271	1,443,248	1,358,856	6.2
	148,590	145,705	148,799	2.0	-2.1	-1.4	151,189	148,192	158,532	1,376,742	1,331,748	3.4
Excluding defense: Shipments New Orders <sup>4</sup>	213,420	211,536	218,560	0.9	-3.2	2.2	218,202	221,859	212,469	1,919,174	1,772,301	8.3
	207,028	189,736	216,402	9.1	-12.3	4.7	210,982	196,200	210,808	1,862,512	1,757,821	6.0
Manufacturing with unfilled orders: Shipments New Orders	157,342	156,060	159,749	0.8	-2.3	1.5	162,941	162,704	160,303	1,419,242	1,326,148	7.0
	158,942	139,421	166,941	14.0	-16.5	3.4	162,929	140,333	165,995	1,424,053	1,378,972	3.3
Primary metals: Shipments New Orders	28,451	28,050	28,153	1.4	-0.4	0.7	27,918	29,597	26,843	261,765	225,992	15.8
	28,007	26,907	27,588	4.1	-2.5	2.2	26,673	28,186	26,419	255,599	225,457	13.4
Fabricated metal products: Shipments New Orders	27,340	27,230	27,167	0.4	0.2	-0.7	28,123	29,484	28,319	249,403	237,927	4.8
	27,253	27,445	27,662	-0.7	-0.8	-0.2	27,576	28,884	28,755	254,433	243,843	4.3
Machinery: Shipments New Orders	32,426	32,460	32,819	-0.1	-1.1	-1.4	32,730	33,034	32,079	290,663	265,630	9.4
	30,330	27,783	29,584	9.2	-6.1	-6.1	29,757	26,946	32,732	282,072	290,380	-2.9
Computers and electronic products <sup>4</sup> : Shipments New Orders	27,815	27,395	28,433	1.5	-3.7	-2.0	29,610	26,677	30,886	251,015	252,994	-0.8
	19,765	20,269	21,280	-2.5	-4.8	-2.1	23,255	19,071	26,393	193,807	192,831	0.5
Computers and related products: Shipments	2,574	2,632	2,936	-2.2	-10.4	3.9	3,217	2,395	4,161	24,577	26,749	-8.1
New Orders	2,621	2,687	2,850	-2.5	-5.7	0.3	3,264	2,450	4,153	24,631	26,635	-7.5
Communications equipment: Shipments New Orders	2,970	3,084	2,996	-3.7	2.9	-2.7	3,531	2,959	3,875	27,340	29,259	-6.6
	2,834	2,968	3,263	-4.5	-9.0	-3.4	3,929	2,919	4,526	30,191	28,037	7.7
Electrical equipment, appliances, and components: Shipments New Orders	9,843 9,564	9,892 9,833	9,947 9,566	-0.5 -2.7	-0.6 2.8	-0.5 -2.2	10,369 9,845	10,335 10,223	10,652 10,854	89,891 89,800	87,537 90,244	2.7 -0.5
Transportation equipment: Shipments	64,731	63,924	69,457	1.3	-8.0	8.0	67,422	68,051	62,105	572,157	514,694	11.2
	69,648	52,898	79,789	31.7	-33.7	13.2	72,172	55,120	65,514	580,557	535,182	8.5
Motor vehicles and parts: Shipments	43,525	43,549	49,279	-0.1	-11.6	12.1	43,782	47,842	40,987	390,592	346,428	12.7
	43,346	43,500	49,235	-0.4	-11.6	12.3	43,611	47,578	41,056	389,081	345,978	12.5
Nondefense aircraft and parts: Shipments New Orders	10,342	9,179	9,757	12.7	-5.9	6.3	11,370	9,058	9,371	83,597	68,277	22.4
	14,663	535	19,199	2,640.7	-97.2	51.1	15,617	30	11,007	98,533	85,114	15.8
Defense aircraft and parts: Shipments New Orders	4,452	4,587	4,331	-2.9	5.9	-6.8	5,204	4,537	4,798	40,833	40,703	0.3
	5,711	4,490	4,556	27.2	-1.4	-11.4	6,499	3,236	4,077	41,994	42,777	-1.8
All other durable goods: Shipments New Orders	33,605	33,447	33,070	0.5	1.1	0.0	34,049	35,443	33,492	300,511	288,776	4.1
	33,671	33,468	33,119	0.6	1.1	-0.1	34,083	34,882	33,379	301,031	288,993	4.2
Capital goods <sup>3</sup> : Shipments New Orders	78,647	77,307	78,727	1.7	-1.8	-0.8	82,840	77,713	81,907	700,525	662,100	5.8
	80,114	63,772	86,121	25.6	-26.0	1.8	84,185	60,682	87,845	712,099	709,465	0.4
Nondefense capital goods: Shipments	70,140	69,182	70,476	1.4	-1.8	-0.3	73,498	69,629	72,546	625,953	580,875	7.8
New Orders  Excluding aircraft:  Shipments	71,395 62,838	57,704 63,048	75,941 63,787	-0.3	-24.0 -1.2	4.4 -1.6	74,846 65,701	55,775 63,449	77,448 67,113	638,665 571,278	620,455 541,117	2.9 5.6
New Orders  Defense capital goods:  Shipments	60,270 8,507	60,253 8,125	60,113 8,251	0.0 4.7	-1.5	-5.6 -4.7	62,958 9,342	58,400 8,084	69,949 9,361	570,569 74,572		-8.2
New Orders	8,719	6,068	10,180	43.7	-40.4	-14.3	9,339	4,907	10,397	73,434	89,010	-17.5

r Revised data due to late receipts and concurrent seasonal adjustment.

<sup>1</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

<sup>&</sup>lt;sup>2</sup> Based on advance sample. Estimates of manufacturers' shipments, inventories, and orders are subject to survey error and revision. One major component of survey error is nonsampling error, which includes errors of coverage, response and nonreporting. Since the survey panel is not a probability sample, estimates of sampling error cannot be calculated. For further details on survey design, methodology, and data limitations, see http://www.census.gov/manufacturing/m3.

<sup>&</sup>lt;sup>3</sup> The Capital Goods Industries include Nondefense: small arms and ordnance; farm machinery and equipment; construction machinery; mining, oil, and gas field machinery; industrial machinery; vending, laundry, and other machinery, photographic equipment; metalworking machinery; turbines and generators; other power transmission equipment; pumps and compressors; material handling equipment, and other machinery, electronic computers; computer sorange devices; other computer peripheral equipment; on manufactions equipment; search and navigation equipment; electromedical, measuring, and control instruments; electrical equipment; other electrical equipment, appliances, and components; heavy duty trucks; aircraft; railroad rolling stock; ships and boats; office and institutional furniture; and machinery in the property of the

medical equipment and supplies.

Defense Capital Goods include: small arms and ordnance, communications equipment, aircraft; missiles, space vehicles, and parts, ships and boats, and search and navigation equipment.

<sup>&</sup>lt;sup>4</sup> Estimates of shipments for the semiconductor industry are no longer shown separately. Estimates and percent changes of shipments and inventories for the semiconductor industry are included in computers and electronic products, and all other applicable aggregate totals. Estimates and percent changes for new orders and unfilled orders exclude semiconductor industry data.

Table 2. Durable Goods Manufacturers' Unfilled Orders and Total Inventories <sup>1</sup>

[Estimates are shown in millions of dollars and are based on data from the Manufacturers' Shipments, Inventories, and Orders Survey.]

Estimates are shown in millions of dollars a	nd are based	on data from	the Manufac Seasonally	Orders Survey.]  Not Seasonally Adjusted						
	Monthly				ercent Chang	ge		Percent		
Item	Sep 2012 <sup>2</sup>	Aug 2012 <sup>r</sup>	Jul 2012	Aug - Sep <sup>2</sup>	Jul - Aug <sup>r</sup>	Jun - Jul	Sep 2012 <sup>2</sup>	Aug 2012 <sup>r</sup>	Sep 2011	2012/ 2011
DURABLE GOODS										
Total:										
Unfilled Orders <sup>4</sup> Total Inventories	980,813 372,881	979,213 371,944	995,852 369,847	0.2 0.3	-1.7 0.6	0.7 0.9	970,734 371,216	970,746 375,657	929,098 351,805	4.5 5.5
Excluding transportation:										
Unfilled Orders⁴ Total Inventories	406,340 260,273	409,657 259,767	415,270 259,271	-0.8 0.2	-1.4 0.2	-0.8 0.7	401,668 258,948	406,430 262,131	394,341 249,854	1.9 3.6
Excluding defense:										
Unfilled Orders <sup>4</sup> Total Inventories	790,716 347,051	789,535 345,608	804,179 343,799	0.1 0.4	-1.8 0.5	0.7 0.9	782,663 345,516	783,035 349,401	736,285 326,003	6.3 6.0
Manufacturing with unfilled orders:	,,,,,	,	,						,	
Unfilled Orders	980,813 302,342	979,213 301,406	995,852 299,673	0.2 0.3	-1.7 0.6	0.7 0.8	970,734 301,011	970,746 304,586	929,098 284,210	4.5 5.9
Primary metals:										
Unfilled Orders	31,216 34,204	31,660 34,119	32,803 34,096	-1.4 0.2	-3.5 0.1	-1.7 0.1	29,836 34,328	31,081 34,344	32,615 35,152	-8.5 -2.3
Fabricated metal products: Unfilled Orders	82,992	83,079	82,864	-0.1	0.3	0.6	82,401	82,948	77,316	6.6
Total Inventories	46,125	46,000	45,892	0.3	0.2	0.1	46,036	46,306	45,008	2.3
Machinery: Unfilled Orders Total Inventories	127,824 67,182	129,920 67,006	134,597 66,586	-1.6 0.3	-3.5 0.6	-2.3 1.4	125,871 66,447	128,844 67,573	127,676 59,829	-1.4 11.1
	07,102	07,000	00,000	0.0	0.0	1.4	00,447	01,010	00,020	
Computers and electronic products <sup>4</sup> :  Unfilled Orders  Total Inventories	136,147 46,670	136,624 46,460	136,594 46,453	-0.3 0.5	0.0 0.0	0.4 0.8	135,821 46,260	135,328 47,286	130,193 45,432	4.3 1.8
Computers and related products:										
Unfilled Orders Total Inventories	1,210 3,899	1,163 3,956	1,108 4,000	4.0 -1.4	5.0 -1.1	-7.2 2.1	1,210 3,885	1,163 4,176	1,150 4,123	
Communications equipment: Unfilled Orders Total Inventories	33,594 8,616	33,730 8,552	33,846 8,571	-0.4 0.7	-0.3 -0.2	0.8 0.1	33,812 8,500	33,414 8,649	31,180 8,834	8.4 -3.8
Electrical equipment, appliances, and components:										
Unfilled Orders	20,840 15,451	21,119 15,438	21,178 15,460	-1.3 0.1	-0.3 -0.1	-1.8 0.3	20,637 15,198	21,161 15,651	19,836 14,851	4.0 2.3
Transportation equipment:										
Unfilled Orders	574,473 112,608	569,556 112,177	580,582 110,576	0.9 0.4	-1.9 1.4	1.8 1.4	569,066 112,268	564,316 113,526	534,757 101,951	6.4 10.1
Motor vehicles and parts:										
Unfilled Orders Total Inventories	16,222 25,128	16,401 25,132	16,450 24,927	-1.1 0.0	-0.3 0.8	-0.3 1.3	15,607 25,140	15,778 25,429	16,093 24,266	-3.0 3.6
Nondefense Aircraft and parts:										
Unfilled Orders Total Inventories	403,883 61,184	399,562 60,260	408,206 59,086	1.1 1.5	-2.1 2.0	2.4 1.1	400,693 60,882	396,446 61,156	358,391 52,250	11.8 16.5
Defense Aircraft and parts: Unfilled Orders Total Inventories	61,496 13,158	60,237	60,334 13,343	2.1 -3.4	-0.2 2.0	0.4 0.9	60,517 13,254	59,222	58,211 13,218	4.0 0.3
	13,136	13,615	13,343	-3.4	2.0	0.5	13,234	13,715	13,210	0.3
All other durable goods:  Unfilled Orders Total Inventories	7,321 50,641	7,255 50,744	7,234 50,784	0.9 -0.2	0.3 -0.1	0.7 0.9	7,102 50,679	7,068 50,971	6,705 49,582	5.9 2.2
Capital goods <sup>3</sup> :		,-	,		***				,	
Unfilled Orders Total Inventories	747,927 193,948	746,460 193,534	759,995 191,790	0.2 0.2	-1.8 0.9	1.0 1.3	741,020 192,533	739,675 195,915	701,580 177,047	5.6 8.7
Nondefense capital goods:		_	_				_	_	_	
Unfilled Orders Total Inventories	582,114 172,801	580,859 171,928	592,337 170,498	0.2 0.5	-1.9 0.8	0.9 1.2	576,827 171,612	575,479 174,489	532,265 156,647	8.4 9.6
Excluding aircraft: Unfilled Orders Total Inventories	235,233 121,520	237,801 121,422	240,596 121,106	-1.1 0.1	-1.2 0.3	-1.5 1.3	232,698 120,537	235,441 123,210	226,086 112,968	2.9 6.7
Defense capital goods:	,	,	,				.,	-,	,	
Unfilled Orders	165,813 21,147	165,601 21,606	167,658 21,292	0.1 -2.1	-1.2 1.5	1.2 1.9	164,193 20,921	164,196 21,426	169,315 20,400	
	1					1			1	

See footnotes at end of Table 1

### **Survey Description**

This report is compiled from results of the U.S. Census Bureau's Manufacturers' Shipments, Inventories, and Orders (M3) survey. This survey provides statistics on manufacturers' value of shipments, new orders (net of cancellations), end-of-month order backlog (unfilled orders), end-of-month total inventory (at current cost or market value), and inventories by stage of fabrication (materials and supplies, work-in-process, and finished goods). The M3 includes approximately 4,300 reporting units. Units may be divisions of diversified large companies, large homogenous companies, or single-unit manufacturers in 89 industry categories. Due to the small monthly sample, these 89 categories have been combined into 65 publication levels. The survey methodology assumes that the month-to-month changes of the total operations of those companies in the monthly survey effectively represent the month-to-month movements of all establishments that make up the category. The current coverage levels in the survey show that reported data in the monthly survey represent approximately 60 percent of the shipments estimates at the total manufacturing level. Data published represent manufacturing in a calendar month. The data collection is based on a voluntary survey authorized by Title 13 of the United States Code.

The data presented in this release are based on data obtained from a panel of 4,300 reporting units and provide an indication of the activity within the manufacturing sector. The results differ from what would be obtained from a complete enumeration of all manufacturing companies. In addition, a different panel of 4,300 companies would yield different results. The M3 panel is comprised of companies with \$500 million or more in shipments and a limited number of smaller companies. From a statistical perspective, the panel is not a probability sample; therefore, the sampling errors that are normally provided with sample surveys cannot be measured. Nonsampling errors are attributable to many sources. The use of company or divisional reports to estimate the monthly change for establishments is one source of nonsampling error. The use of primarily large companies to represent the month-to-month movement of all companies is another potential source. Any corrections will be published in the full report. Corrections received after the full report will be released in the next month's advance report. Any revisions made later than two months will be reflected in the annual benchmark publication.

Additional survey documentation can be found on our web site: http://www.census.gov/m3.