# U.S. Census Bureau News

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## Advance Report on Durable Goods Manufacturers' Shipments, Inventories and Orders February 2011

#### **New Orders**

New orders for manufactured durable goods in February decreased \$1.9 billion or 0.9 percent to \$200.0 billion, the U.S. Census Bureau announced today. This decrease, down four of the last five months, followed a 3.6 percent January increase. Excluding transportation, new orders decreased 0.6 percent. Excluding defense, new orders increased 0.4 percent.

Machinery, down two consecutive months, had the largest decrease, \$1.2 billion or 4.2 percent to \$26.6 billion.

#### Shipments

Shipments of manufactured durable goods in February, up five of the last six months, increased \$0.7 billion or 0.3 percent to \$203.2 billion. This followed a 0.2 percent January increase.

Machinery, up three of the last four months, had the largest increase, \$0.7 billion or 2.6 percent to \$26.1 billion.

#### **Unfilled Orders**

Unfilled orders for manufactured durable goods in February, up ten of the last eleven months, increased \$2.9 billion or 0.4 percent to \$833.7 billion. This followed a 0.7 percent January increase.

Transportation equipment, up two consecutive months, had the largest increase, \$1.1 billion or 0.2 percent to \$477.3 billion.

#### Inventories

Inventories of manufactured durable goods in February, up fourteen consecutive months, increased \$2.9 billion or 0.9 percent to \$328.3 billion. This followed a 0.9 percent January increase.

Transportation equipment, also up fourteen consecutive months, had the largest increase, \$0.8 billion or 0.9 percent to \$87.8 billion.

#### **Capital Goods**

Nondefense new orders for capital goods in February increased \$1.7 billion or 2.5 percent to \$69.1 billion. Shipments increased \$0.7 billion or 1.1 percent to \$66.2 billion. Unfilled orders increased \$2.9 billion or 0.6 percent to \$505.1 billion. Inventories increased \$1.2 billion or 0.8 percent to \$139.7 billion.

Defense new orders for capital goods in February decreased \$2.8 billion or 24.8 percent to \$8.3 billion. Shipments increased \$0.2 billion or 2.5 percent to \$8.5 billion. Unfilled orders decreased \$0.1 billion or 0.1 percent to \$141.4 billion. Inventories increased \$0.1 billon or 0.4 percent to \$17.6 billion.

#### **Revised January Data**

Revised seasonally adjusted January figures for all manufacturing industries were: new orders, \$446.1 billion (revised from \$445.6 billion); shipments, \$446.7 billion (revised from \$447.4 billion); unfilled orders, \$830.8 billion (revised from \$829.6 billion); and total inventories, \$560.2 billion (revised from \$559.3 billion).

Figures in text are adjusted for seasonality but not for inflation. Figures on new and unfilled orders exclude data for semiconductor manufacturing. For data, call (301) 763-4673 or go to <a href="http://www.census.gov/m3">http://www.census.gov/m3</a>.

Revised and more detailed estimates, plus nondurable goods data, will be published on March 31, 2011, at 10:00 a.m. EDT. The advance report on durable goods for March is scheduled for release on April 27, 2011, at 8:30 a.m. EDT. See back page for survey description and benchmark notice.

#### Table 1. Durable Goods Manufacturers' Shipments and New Orders 1

			Seasonall				Not Seasonally					
Item	Monthly			Percent Change			Monthly			Year to Date		
	Feb 2011 <sup>2</sup>	Jan 2011 <sup>r</sup>	Dec 2010	Jan - Feb <sup>2</sup>	Dec- Jan <sup>r</sup>	Nov - Dec	Feb 2011 <sup>2</sup>	Jan 2011 <sup>r</sup>	Feb 2010	2011	2010	Change 11/10
DURABLE GOODS												
Total:												
Shipments	203,177	202,472	202,140	0.3	0.2	2.3	188,590	182,096	175,485	370,686	347,937	6.5
New Orders <sup>4</sup>	199,993	201,846	194,792	-0.9	3.6	-0.6	187,184	185,716	175,761	372,900	346,651	7.6
Excluding transportation:												
Shipments	154,149	154,030	153,908	0.1	0.1	2.0	141,653	140,254	130,613	281,907	258,701	9.0
New Orders <sup>4</sup>	149,821	150,677	155,308	-0.6	-3.0	2.7	140,354	140,060	129,400	280,414	253,203	10.1
Excluding defense:												
Shipments New Orders <sup>4</sup>	192,320 189,402	191,811 188,667	190,889 183,498	0.3 0.4	0.5 2.8	2.5 -0.5	178,125 176,756	173,435 172,502	162,177 162,925	351,560 349,258	322,643 319,278	9.0 9.4
	103,402	100,007	103,430	0.4	2.0	-0.5	170,750	172,302	102,323	343,230	313,270	5.
Manufacturing with unfilled orders:	4 40 007	4 47 570	4 40 550		0.7		107.010	101 105	100 700	000 405	054 000	
Shipments New Orders	148,237 151,182	147,573 153,605	148,556 146,931	0.4 -1.6	-0.7 4.5	2.8 -1.3	137,610 141,652	131,495 143,294	128,788 133,380	269,105 284,946	251,626 262,691	6. 8.
	101,102	155,005	140,331	-1.0	4.5	-1.5	141,032	140,204	155,500	204,340	202,031	0.
Primary metals: Shipments	23,296	22,966	22,111	1.4	3.9	5.2	22,208	21,605	17,667	43,813	34,791	25.
New Orders	22,863	23,356	22,707	-2.1	2.9	-2.0	22,200	23,268	18,602	45,428	37,014	23.
Fabricated metal products:									·			
Shipments	27,846	27,891	28,012	-0.2	-0.4	1.6	25,554	25,221	24,660	50,775	48,240	5.
New Orders	28,864	28,273	28,009	2.1	0.9	0.9	27,304	26,015	25,631	53,319	49,561	7.6
Machinery:												
Shipments	26,066	25,410	27,286	2.6	-6.9	7.3	24,419	23,019	21,912	47,438	42,106	12.
New Orders	26,634	27,790	31,833	-4.2	-12.7	16.3	24,908	27,498	22,263	52,406	43,610	20.2
Computers and electronic products <sup>4</sup> :												
Shipments	33,203	33,842	33,172	-1.9	2.0	-1.9	29,338	31,693	27,995	61,031	58,803	3.
New Orders	27,354	27,195	28,643	0.6	-5.1	0.1	24,775	23,665	23,574	48,440	45,998	5.3
Computers and related products:												
Shipments	6,150	6,074	6,182	1.3	-1.7	-4.3	4,969	5,364	4,481	10,333	9,380	10.2
New Orders	5,826	5,849	6,116	-0.4	-4.4	-9.8	4,645	5,139	4,393	9,784	8,786	11.4
Communications equipment:												
Shipments	3,323	3,415	3,453	-2.7	-1.1	-1.1	2,737	2,683	3,026	5,420	5,885	-7.9
New Orders	3,127	3,200	3,957	-2.3	-19.1	11.3	2,803	2,535	3,326	5,338	6,342	-15.8
Electrical equipment, appliances,												
and components:												
Shipments	9,972 10,365	9,940 10,105	10,030	0.3 2.6	-0.9 -5.9	1.8 -0.2	9,146	8,711 9,655	8,456 8,933	17,857	16,401	8.9 10.0
New Orders	10,303	10,105	10,742	2.0	-0.9	-0.2	10,079	9,000	0,933	19,734	17,845	10.
Transportation equipment: Shipments	49,028	48,442	48,232	1.2	0.4	3.2	46,937	41,842	44,872	88,779	89,236	-0.5
New Orders	50,172	51,169	39,484	-1.9	29.6	-12.0	46,830	45,656	46,361	92,486	93,448	-1.0
Motor vehicles and parts:									·			
Shipments	31,513	30,982	30,281	1.7	2.3	2.8	30,724	28,371	26,810	59,095	55,405	6.
New Orders	31,512	30,920	30,349	1.9	1.9	2.5	30,800	28,515	26,724	59,315	55,471	6.
Nondefense aircraft and parts:												
Shipments	7,128	7,065	7,501	0.9	-5.8	12.6	6,380	5,174	6,009	11,554	10,959	5.4
New Orders	10,122	7,986	141	26.7	5,563.8	-97.2	8,098	4,979	8,758	13,077	13,662	-4.3
Defense aircraft and parts:												
Shipments	4,524	4,507	4,687	0.4	-3.8	-3.8	4,197	3,482	5,361	7,679	10,137	-24.2
New Orders	4,337	5,318	4,487	-18.4	18.5	-11.0	4,006	5,471	5,136	9,477	11,734	-19.3
All other durable goods:												
Shipments	33,766	33,981	33,297	-0.6	2.1	0.2	30,988	30,005	29,923	60,993	58,360	4.
New Orders	33,741	33,958	33,374	-0.6	1.7	-0.5	31,128	29,959	30,397	61,087	59,175	3.:
Capital goods <sup>3</sup> :												
Shipments	74,656	73,713	76,501	1.3	-3.6	3.4	68,908	64,432	66,710	133,340	128,829	3.
New Orders	77,447	78,490	71,518	-1.3	9.7	-3.8	71,762	71,512	70,125	143,274	134,601	6.4
Nondefense capital goods:												
Shipments	66,206	65,471	67,550	1.1	-3.1	3.5	60,560	57,633	55,654	118,193	107,920	9.
New Orders	69,110	67,397	63,220	2.5	6.6	-3.7	63,335	60,333	59,468	123,668	112,637	9.
Excluding aircraft:												
Shipments	62,134	61,626	63,074	0.8	-2.3	2.4	57,007	55,351	52,247	112,358	101,983	10.:
New Orders	61,952	62,791	66,776	-1.3	-6.0	4.0	58,292	58,747	53,321	117,039	103,960	12.6
Defense capital goods:												
Shipments	8,450	8,242	8,951	2.5	-7.9	2.4	8,348	6,799	11,056	15,147	20,909	-27.
New Orders	8,337	11,093	8,298	-24.8	33.7	-4.8	8,427	11,179	10,657	19,606	21,964	-10.

<sup>r</sup> Revised data due to late receipts and concurrent seasonal adjustment.

<sup>1</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

<sup>2</sup> Based on advance sample. Estimates of manufacturers' shipments, inventories, and orders are subject to survey error and revision. One major component of survey error is nonsampling error, which includes errors of coverage, response and nonreporting. Since the survey panel is not a probability sample, estimates of sampling error cannot be calculated. For further details on survey design, methodology, and data limitations, see http://www.census.gov/manufacturing/m3.

<sup>3</sup> The Capital Goods Industries include Nondefense : small arms and ordnance; farm machinery and equipment; construction machinery; mining, oil, and gas field machinery; industrial machinery; vending, laundry, and other machinery; photographic equipment; equipment; entryines and generators; other power transmission equipment; pumps and compressors; material handling equipment; other machinery; electrical equipment; electromedical, measuring, and control instruments; electrical equipment; other electromedical, measuring, and control instruments; electrical equipment; other electrical equipment; and paper and components; heavy duty trucks; aircraft; railroad rolling stock; ships and boats; office and institutional furniture; and medical equipment and supplies. Defense Capital Goods include : small arms and ordnance, communications equipment, aircraft; missiles, space vehicles, and parts, ships and boats, and search and navigation equipment.

<sup>4</sup> Estimates of shipments for the semiconductor industry are no longer shown separately. Estimates and percent changes of shipments and inventories for the semiconductor industry are included in computers and electronic products, and all other applicable aggregate totals. Estimates and percent changes for new orders and unfilled orders exclude semiconductor industry data.

#### Table 2. Durable Goods Manufacturers' Unfilled Orders and Total Inventories 1

	nd are based on data from the Manufacturers' Shipments, Inventories, and Seasonally Adjusted							Not Seasonally Adjusted			
	Monthly				ercent Chang	je	Monthly			Percent	
ltem	Feb 2011 <sup>2</sup>	Jan 2011 <sup>r</sup>	Dec 2010	Jan - Feb <sup>2</sup>	Dec - Jan <sup>r</sup>	Nov - Dec	Feb 2011 <sup>2</sup>	Jan 2011 <sup>r</sup>	Feb 2010	2011/ 2010	
DURABLE GOODS											
Total:											
Unfilled Orders <sup>4</sup> Total Inventories	833,735 328,315	830,790 325,444	824,758 322,550	0.4 0.9	0.7 0.9	-0.2 0.8	840,326 331,845	836,284 325,479	803,751 300,856	1	
Excluding transportation:											
Unfilled Orders <sup>4</sup> Total Inventories	356,408 240,516	354,607 238,444	351,302 236,240	0.5 0.9	0.9 0.9	2.1 0.4	358,221 243,343	354,072 238,777	316,582 222,740		
Excluding defense:	240,010	200,444	200,240	0.0	0.0	0.4	240,040	200,111	222,140		
Unfilled Orders <sup>4</sup>	677,609	674,398	670,884	0.5	0.5	-0.2	682,163	678,084	648,120		
Total Inventories	305,306	302,517	299,654	0.9	1.0	0.9	308,690	302,521	277,141		
Manufacturing with unfilled orders: Unfilled Orders	833,735	830,790	824,758	0.4	0.7	-0.2	840,326	836,284	803,751		
Total Inventories	267,391	265,195	262,882	0.8	0.9	0.8	269,702	265,139	243,262		
Primary metals: Unfilled Orders	21,755	22,188	21,798	-2.0	1.8	2.8	22,581	22,629	18,594		
Total Inventories	33,264	32,608	31,950	2.0	2.1	1.4	33,046	32,403	27,930		
Fabricated metal products:	55,384	54,366	53,984	1.0	0.7	0.0	55,177	53,427	53,395		
Unfilled Orders Total Inventories	43,130	42,967	42,543	1.9 0.4	1.0	0.0	43,566	43,072	40,539		
Machinery:											
Unfilled Orders Total Inventories	113,815 54,052	113,247 53,605	110,867 52,958	0.5 0.8	2.1 1.2	4.3 0.0	114,105 55,223	113,616 53,881	88,670 50,357		
Computers and electronic products <sup>4</sup> :											
Unfilled Orders	124,780	124,500	124,489	0.2 0.7	0.0	1.0 0.1	125,747	124,862	121,055		
Total Inventories Computers and related products:	46,456	46,126	46,046	0.7	0.2	0.1	47,177	46,228	43,718		
Unfilled Orders	5,030	5,354	5,579	-6.1	-4.0	-1.2	5,030	5,354	4,777		
Total Inventories	4,494	4,539	4,461	-1.0	1.7	-2.3	4,562	4,353	4,627		
Communications equipment: Unfilled Orders	28,395	28,591	28,806	-0.7	-0.7	1.8	28,697	28,631	29,231		
Total Inventories	8,065	7,921	8,223	1.8	-3.7	-1.9	8,300	8,060	8,015		
Electrical equipment, appliances, and components:											
Unfilled Orders Total Inventories	27,710 14,976	27,317 14,803	27,152 14,779	1.4 1.2	0.6 0.2	2.7 -0.7	28,030 15,157	27,097 14,793	22,545 13,741		
Transportation equipment:	14,070	14,000	14,110	1.2	0.2	0.7	10,107	14,700	10,741		
Unfilled Orders Total Inventories	477,327 87,799	476,183 87,000	473,456 86,310	0.2 0.9	0.6 0.8	-1.8	482,105 88,502	482,212 86,702	487,169		
Motor vehicles and parts:	07,799	87,000	00,310	0.9	0.0	1.9	00,502	00,702	78,116		
Unfilled Orders	14,159	14,160	14,222	0.0	-0.4	0.5	14,672	14,596	14,714		
Total Inventories	22,154	21,903	21,715	1.1	0.9	-0.2	22,664	22,122	20,134		
Nondefense Aircraft and parts: Unfilled Orders	328,481	325,487	324,566	0.9	0.3	-2.2	331,005	329,287	326,268		
Total Inventories	42,998	42,572	41,965	1.0	1.4	4.4	43,028	42,071	34,477		
Defense Aircraft and parts: Unfilled Orders	49,297	49,484	48,673	-0.4	1.7	-0.4	50,153	50,344	49,345		
Total Inventories	11,983	12,006	12,007	-0.2	0.0	-1.2	11,948	11,937	12,310		
All other durable goods: Unfilled Orders	12,964	12,989	13,012	-0.2	-0.2	0.6	12,581	12,441	12,323		
Total Inventories	48,638	48,335	47,964	0.6	0.8	0.0	49,174	48,400	46,455		
Capital goods <sup>3</sup> :											
Unfilled Orders Total Inventories	646,526 157,326	643,735 156,084	638,958 154,526	0.4 0.8	0.7 1.0	-0.8 0.7	651,784 159,239	648,930 155,676	626,224 144,104		
Nondefense capital goods:											
Unfilled Orders Total Inventories	505,093 139,746	502,189 138,578	500,263 137,058	0.6 0.8	0.4 1.1	-0.9 1.0	508,649 141,478	505,874 138,070	484,886 125,756		
Excluding aircraft:		. 50,010	. 57,000	0.0			, 0	. 50,010	0,,,00		
Unfilled Orders Total Inventories	208,799 105,300	208,981 104,475	207,816 103,715	-0.1 0.8	0.6 0.7	1.8 -0.1	210,319 107,026	209,034 104,431	188,839 99,414		
Defense capital goods:	.00,000		. 50,7 10	0.0	0.7	0.1	. 57,020		55,414		
Unfilled Orders	141,433	141,546	138,695	-0.1	2.1	-0.5	143,135	143,056	141,338		
Unfilled Orders Total Inventories	141,433 17,580	141,546 17,506	138,695 17,468	-0.1 0.4	2.1 0.2	-0.5 -1.3	143,135 17,761	143,056 17,606	141,338 18,348		

See footnotes at end of Table 1

#### **Survey Description**

This report is compiled from results of the U.S. Census Bureau's Manufacturers' Shipments, Inventories, and Orders (M3) survey. This survey provides statistics on manufacturers' value of shipments, new orders (net of cancellations), end-of-month order backlog (unfilled orders), end-of-month total inventory (at current cost or market value), and inventories by stage of fabrication (materials and supplies, work-in-process, and finished goods). The M3 includes approximately 4,300 reporting units. Units may be divisions of diversified large companies, large homogenous companies, or single-unit manufacturers in 89 industry categories. Due to the small monthly sample, these 89 categories have been combined into 59 publication levels. The survey methodology assumes that the month-to-month changes of the total operations of those companies in the monthly survey effectively represent the month-to-month movements of all establishments that make up the category. The current coverage levels in the survey show that reported data in the monthly survey represent approximately 60 percent of the shipments estimates at the total manufacturing level. Data published represent manufacturing in a calendar month. The data collection is based on a voluntary survey authorized by Title 13 of the United States Code.

The data presented in this release are based on data obtained from a panel of 4,300 reporting units and provide an indication of the activity within the manufacturing sector. The results differ from what would be obtained from a complete enumeration of all manufacturing companies. In addition, a different panel of 4,300 companies would yield different results. The M3 panel is comprised of companies with \$500 million or more in shipments and a limited number of smaller companies. From a statistical perspective, the panel is not a probability sample; therefore, the sampling errors that are normally provided with sample surveys cannot be measured. Nonsampling errors are attributable to many sources. The use of companies is another potential source. Any corrections will be published in the full report. Corrections received after the full report will be released in the next month's advance report. Any revisions made later than two months will be reflected in the annual benchmark publication.

Additional survey documentation can be found on our web site: http://www.census.gov/m3.

## **Benchmark Notice**

Revised historical data for Manufacturers' Shipments, Inventories, and Orders will be issued on May 13, 2011. These revisions reflect:

- benchmarking the shipments and inventory data to the 2009 Annual Survey of Manufactures (ASM) data;
- incorporating the unfilled orders to shipments ratios obtained from the 2008/2009 Manufacturers' Unfilled Orders Survey by applying these ratios to the respective ASM shipments data;
- o adjusting new orders to be consistent with the benchmarked shipments and unfilled orders data;
- correcting monthly data for late receipts, reclassifications of reported data, and revisions to previously reported data; and
- o updating the seasonal adjustment factors for all series.

An accompanying press release will include the revised 2011 January through March data. Please call Heather Dudash on (301)763-4832 with any questions.