# U.S. Census Bureau News

## U.S. Department of Commerce • Washington, D.C. 20233

FOR IMMEDIATE RELEASE WEDNESDAY, FEBRUARY 27, 2008, AT 8:30 A.M. EST

Chris Savage or Jessica Young Manufacturing and Construction Division (301) 763-4832

M3-1 (08)-01 CB08-36

## Advance Report on Durable Goods Manufacturers' Shipments, Inventories and Orders January 2008

#### **New Orders**

New orders for manufactured durable goods in January decreased \$12.0 billion or 5.3 percent to \$212.8 billion, the U.S. Census Bureau announced today. This decrease followed two consecutive monthly increases including a 4.4 percent December increase. Excluding transportation, new orders decreased 1.6 percent. Excluding defense, new orders decreased 4.7 percent.

Transportation equipment, down following three consecutive monthly increases, had the largest decrease, \$9.5 billion or 13.4 percent to \$61.2 billion. This was led by nondefense aircraft and parts, which decreased \$6.5 billion.

## **Shipments**

Shipments of manufactured durable goods in January, up following two consecutive monthly decreases, increased \$3.8 billion or 1.8 percent to \$215.5 billion. This followed a 0.4 percent December decrease.

Computers and electronic products, up three of the last four months, had the largest increase, \$2.4 billion or 7.1 percent to \$36.1 billion.

#### **Unfilled Orders**

Unfilled orders for manufactured durable goods in January, up thirty-two of the last thirty-three months, increased \$5.2 billion or 0.6 percent to \$813.2 billion. This was at the highest level since the series was first stated on a NAICS basis in 1992 and followed a 2.5 percent December increase.

Transportation equipment, up twenty-seven of the last twenty-eight months, had the largest increase, \$4.0 billion or 0.8 percent to \$478.2 billion.

#### **Inventories**

Inventories of manufactured durable goods in January, up six of the last seven months, increased \$2.0 billion or 0.6 percent to \$322.3 billion. This was also at the highest level since the series was first stated on a NAICS basis in 1992 and followed a 1.1 percent December increase.

Transportation equipment, up twelve of the last thirteen months, had the largest increase, \$1.0 billion or 1.2 percent to \$83.1 billion.

## **Capital Goods**

Nondefense new orders for capital goods in January decreased \$6.6 billion or 8.1 percent to \$74.6 billion. Shipments increased \$1.3 billion or 1.9 percent to \$69.6 billion. Unfilled orders increased \$5.0 billion or 1.1 percent to \$467.3 billion. Inventories increased \$1.8 billion or 1.4 percent to \$128.6 billion.

Defense new orders for capital goods in January decreased \$2.3 billion or 19.9 percent to \$9.3 billion. Shipments increased \$0.9 billion or 11.2 percent to \$9.0 billion. Unfilled orders increased \$0.3 billion or 0.2 percent to \$148.4 billion. Inventories decreased \$0.2 billion or 1.2 percent to \$18.2 billion.

### **Revised December Data**

Revised seasonally adjusted December figures for all manufacturing industries were: new orders, \$440.1 billion (revised from \$441.6 billion); shipments, \$427.0 billion (revised from \$427.5 billion); unfilled orders, \$808.0 billion (revised from \$808.7 billion); and total inventories, \$528.4 billion (revised from \$528.1 billion).

Figures in text are in seasonally adjusted current dollars. Figures on new and unfilled orders exclude data for semiconductor manufacturing. For data, call (301) 763-4673 or go to <a href="http://www.census.gov/m3">http://www.census.gov/m3</a>.

Revised and more detailed estimates, plus nondurable goods data, will be published on March 5, 2008, at 10:00 a.m. EST. The advance report on durable goods for February is scheduled for release on March 26, 2008, at 8:30 a.m. EST. See back page for survey description and 2008 release schedule.

Table 1. Durable Goods Manufacturers' Shipments and New Orders [Millions of Dollars]

	Seasonally Adjusted							Not Seasonally Adjusted <sup>1</sup>					
ltem	Monthly			Percent Change			Monthly			Year to Date			
iciii	Jan 2008 <sup>2</sup>	Dec 2007 <sup>r</sup>	Nov 2007	Dec - Jan <sup>2</sup>	Nov - Dec <sup>r</sup>	Oct - Nov	Jan 2008 <sup>2</sup>	Dec 2007 <sup>r</sup>	Jan 2007	2008	2007	Change 08/07	
DURABLE GOODS													
Total: Shipments New Orders <sup>4</sup>	215,477	211,675	212,462	1.8	-0.4	-0.4	194,000	207,970	188,717	194,000	188,717	2.8	
	212,804	224,777	215,242	-5.3	4.4	0.5	199,671	235,394	193,785	199,671	193,785	3.0	
Excluding transportation: Shipments New Orders <sup>4</sup>	158,247	155,980	155,841	1.5	0.1	-0.3	144,684	153,969	139,202	144,684	139,202	3.9	
	151,571	154,073	151,087	-1.6	2.0	-0.5	143,157	152,680	139,214	143,157	139,214	2.8	
Excluding defense: Shipments New Orders <sup>4</sup>	204,668	201,923	202,460	1.4	-0.3	-0.5	184,952	196,923	180,765	184,952	180,765	2.3	
	201,821	211,673	207,408	-4.7	2.1	1.7	188,651	215,421	183,511	188,651	183,511	2.8	
Manufacturing with unfilled orders: Shipments New Orders <sup>4</sup>	151,163	148,754	148,637	1.6	0.1	-0.4	135,345	147,735	129,779	135,345	129,779	4.3	
	156,369	168,087	157,924	-7.0	6.4	0.7	149,475	180,877	142,440	149,475	142,440	4.9	
Primary metals: Shipments New Orders	20,524 20,776	20,394 20,777	20,281 20,860	0.6 0.0	0.6 -0.4	-0.7 1.0	20,316 21,419	17,525 18,599	19,552 20,501	20,316 21,419	19,552 20,501	3.9 4.5	
Fabricated metal products: Shipments New Orders	25,876	25,619	26,038	1.0	-1.6	-0.4	24,079	23,229	24,049	24,079	24,049	0.1	
	25,821	26,919	26,608	-4.1	1.2	-0.5	24,696	24,223	25,341	24,696	25,341	-2.5	
Machinery: Shipments New Orders	28,576 30,704	29,071 31,174	28,197 28,926	-1.7 -1.5	3.1 7.8	0.8 -1.4	26,081 30,549	28,517 30,563	23,303 26,211	26,081 30,549	23,303 26,211	11.9 16.6	
Computers and electronic products: Shipments New Orders <sup>4</sup>	36,136	33,746	33,655	7.1	0.3	-0.1	31,887	39,252	28,971	31,887	28,971	10.1	
	27,326	28,078	27,054	-2.7	3.8	-0.2	23,678	35,103	22,190	23,678	22,190	6.7	
Computers and related products: Shipments New Orders	5,825	5,822	5,617	0.1	3.6	-0.9	4,624	7,590	4,247	4,624	4,247	8.9	
	5,271	5,972	5,683	-11.7	5.1	11.6	4,070	7,740	4,188	4,070	4,188	-2.8	
Communications equipment: Shipments New Orders	5,375	5,571	5,443	-3.5	2.4	4.3	4,182	7,106	4,138	4,182	4,138	1.1	
	5,243	5,952	5,257	-11.9	13.2	9.3	4,460	7,430	4,512	4,460	4,512	-1.2	
Semiconductors: Shipments New Orders <sup>4</sup>	7,879	6,231	6,507	26.4	-4.2	-0.7	8,459	5,718	7,593	8,459	7,593	11.4	
	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Electrical equipment, appliances, and components: Shipments New Orders	11,037 11,044	10,772 10,891	10,767 10,751	2.5 1.4	0.0 1.3	-1.2 0.5	9,776 10,492	10,344 9,929	9,475 10,783	9,776 10,492	9,475 10,783	3.2 -2.7	
Transportation equipment: Shipments New Orders	57,230	55,695	56,621	2.8	-1.6	-0.4	49,316	54,001	49,515	49,316	49,515	-0.4	
	61,233	70,704	64,155	-13.4	10.2	2.8	56,514	82,714	54,571	56,514	54,571	3.6	
Motor vehicles and parts: Shipments New Orders	36,665 36,216	37,006 36,515	37,709 37,751	-0.9 -0.8	-1.9 -3.3	0.0 0.3	33,631 33,530	32,451 32,708	35,672 36,288	33,631 33,530	35,672 36,288	-5.7 -7.6	
Nondefense aircraft and parts: Shipments New Orders	10,226 14,700	9,205 21,162	9,167 19,402	11.1 -30.5	0.4 9.1	-2.3 28.6	7,313 13,021	10,733 31,173	6,196 7,066	7,313 13,021	6,196 7,066	18.0 84.3	
Defense aircraft and parts: Shipments New Orders	3,620 4,120	3,269 6,114	3,442 2,517	10.7 -32.6	-5.0 142.9	-3.2 -26.4	2,908 4,296	4,017 8,681	2,663 2,664	2,908 4,296	2,663 2,664	9.2 61.3	
All other durable goods: Shipments. New Orders	36,098 35,900	36,378 36,234	36,903 36,888	-0.8 -0.9	-1.4 -1.8	-0.9 -1.1	32,545 32,323	35,102 34,263	33,852 34,188	32,545 32,323	33,852 34,188	-3.9 -5.5	
Capital goods: <sup>3</sup> Shipments New Orders	78,618	76,408	75,701	2.9	0.9	0.0	67,795	82,827	62,137	67,795	62,137	9.1	
	83,848	92,722	83,277	-9.6	11.3	2.2	78,408	111,569	69,178	78,408	69,178	13.3	
Nondefense capital goods: Shipments New Orders	69,611 74,588	68,309 81,163	67,328 76,959	1.9 -8.1	1.5 5.5	-0.5 5.4	60,182 69,188	73,976 93,959	55,438 60,304	60,182 69,188	55,438 60,304	8.6 14.7	
Excluding aircraft: Shipments	62,991	62,930	61,882	0.1	1.7	0.1	56,105	67,210	52,159	56,105	52,159	7.6	
	63,898	64,799	61,588	-1.4	5.2	-0.1	60,001	68,188	56,755	60,001	56,755	5.7	
Defense capital goods: Shipments New Orders	9,007	8,099	8,373	11.2	-3.3	3.8	7,613	8,851	6,699	7,613	6,699	13.6	
	9,260	11,559	6,318	-19.9	83.0	-25.2	9,220	17,610	8,874	9,220	8,874	3.9	

NA Not Available

<sup>1</sup> Shipments and new orders are the totals for the period and are adjusted for trading-day and calendar-month variations; unfilled orders and total inventories are as of the end of the period and are not adjusted for trading-day or calendar-month variations.

<sup>2</sup> Based on advance sample. Estimates of manufacturers' shipments, inventories, and orders are subject to survey error and revision. One major component of survey error is nonsampling error, which includes errors of coverage, response and nonreporting. Since the survey panel is not a probability sample, estimates of sampling error cannot be calculated. Further details on survey design, methodology, and data limitations are contained in our most recent annual benchmark publication, Current Industrial Reports: M3-3(06), "Manufacturers' Shipments, Inventories, and Orders: 2001-2006."

methodology, and data limitations are contained in our most recent annual benchmark, current industrial keports: M3-3(06), "Manufacturers' Shipments, inventories, and Orders' 2001-2006."

3. The Capital Goods Industries include Nondefense: small arms and ordnance; farm machinery and equipment; construction machinery; miniments, oil, and gas field machinery; industrial machinery electrone include the machinery properties of the machinery properties of the machinery properties of the machinery electronic computers; computer peripheral equipment; all other machinery electronic computers; computer science; other computer peripheral equipment; communications equipment; search and navigation equipment equipment and control instruments; electrical equipment; other electronedical, measuring, and control instruments; electrical equipment; other electronedical, measuring, and control instruments; electrical equipment; other electronedical, measuring, and control instruments; electrical equipment, appliances, and components; heavy duty trucks; aircraft; railroad rolling stock; ships and boats; office and institutional furniture; and medical equipment and supplies.

Defense Capital Goods include: small arms and ordnance, communications equipment, aircraft; missiles, space vehicles, and parts, ships and boats, and search and navigation equipmen

<sup>&</sup>lt;sup>4</sup> Data on new and unfilled orders are not available for the semiconductor industry. Estimates and percent changes for new orders and unfilled orders exclude semiconductor industry data. Inventories for semiconductor industry data are included in computers and electronic products and total durable goods industries, but are not shown separately.

Table 2. Durable Goods Manufacturers' Unfilled Orders and Total Inventories [Millions of Dollars]

		Monthly	Seasonally		rcent Chan	ent Change			ot Seasonally Adjusted Monthly		
ltem	Jan 2008 <sup>2</sup>	Dec 2007 <sup>r</sup>	Nov 2007	Dec - Jan <sup>2</sup>	Nov - Dec <sup>r</sup>	Oct - Nov	Jan 2008 <sup>2</sup>	Dec 2007 <sup>r</sup>	Jan 2007	Percent Change 2008/ 2007	
DURABLE GOODS											
Total:  Unfilled Orders <sup>4</sup> Total Inventories	813,200	807,994	788,661	0.6	2.5	1.2	821,845	807,715	694,503	18.3	
	322,284	320,334	316,961	0.6	1.1	0.7	321,689	311,225	309,735	3.9	
Excluding transportation: Unfilled Orders <sup>4</sup> Total Inventories	334,956	333,753	329,429	0.4	1.3	0.5	335,305	328,373	308,449	8.7	
	239,222	238,293	237,131	0.4	0.5	0.3	239,256	232,466	235,398	1.6	
Excluding defense:  Unfilled Orders <sup>4</sup> Total Inventories	650,972	645,940	629,959	0.8	2.5	1.9	656,403	644,245	533,818	23.0	
	299,197	297,133	294,858	0.7	0.8	0.6	298,831	288,486	289,004	3.4	
Manufacturing with unfilled orders: Unfilled Orders <sup>4</sup> Total Inventories	813,200	807,994	788,661	0.6	2.5	1.2	821,845	807,715	694,503	18.3	
	255,102	253,268	250,663	0.7	1.0	0.7	254,650	246,389	242,923	4.8	
Primary metals: Unfilled Orders Total Inventories	27,762	27,510	27,127	0.9	1.4	2.2	28,142	27,039	27,641	1.8	
	30,901	30,739	30,750	0.5	0.0	-0.7	31,058	30,720	31,380	-1.0	
Fabricated metal products: Unfilled Orders Total Inventories	59,635	59,690	58,390	-0.1	2.2	1.0	58,504	57,887	54,417	7.5	
	42,119	42,199	42,028	-0.2	0.4	0.4	42,227	41,233	41,614	1.5	
Machinery: Unfilled Orders Total Inventories	92,838	90,710	88,607	2.3	2.4	0.8	93,724	89,256	79,796	17.5	
	52,652	52,201	51,801	0.9	0.8	0.0	52,675	50,518	49,756	5.9	
Computers and electronic products:  Unfilled Orders <sup>4</sup> Total Inventories	117,202	118,133	117,570	-0.8	0.5	-0.1	118,012	117,762	111,004	6.3	
	44,245	44,192	43,894	0.1	0.7	0.8	44,090	42,806	44,453	-0.8	
Computers and related products: Unfilled Orders Total Inventories	3,05 <i>7</i> 4,581	3,611 4,630	3,461 4,512	-15.3 -1.1	4.3 2.6	1.9 1.6	3,057 4,480	3,611 4,309	3,348 4,484	-8.7 -0.1	
Communications equipment: Unfilled Orders Total Inventories	35,345	35,477	35,096	-0.4	1.1	-0.5	35,231	34,953	33,264	5.9	
	7,433	7,460	7,313	-0.4	2.0	1.6	7,497	7,279	7,654	-2.1	
Semiconductors: Unfilled Orders <sup>4</sup> Total Inventories <sup>4</sup>	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Electrical equipment, appliances, and components: Unfilled Orders Total Inventories	23,888 14,972	23,881 14,884	23,762 14,792	0.0 0.6	0.5 0.6	-0.1 1.7	23,761 15,097	23,045 14,502	23,044 14,469	3.1 4.3	
Transportation equipment: Unfilled Orders Total Inventories	478,244	474,241	459,232	0.8	3.3	1.7	486,540	479,342	386,054	26.0	
	83,062	82,041	79,830	1.2	2.8	1.9	82,433	78,759	74,337	10.9	
Motor vehicles and parts: Unfilled Orders Total Inventories	18,239	18,688	19,179	-2.4	-2.6	0.2	18,778	18,879	21,583	-13.0	
	23,916	24,009	23,931	-0.4	0.3	-0.9	23,893	22,959	25,460	-6.2	
Nondefense Aircraft and parts: Unfilled Orders Total Inventories	313,023 34,985	308,549 33,863	296,592 32,795	1.5 3.3	4.0 3.3	3.6 3.6	318,034 34,551	312,326 32,281	219,420 27,251	44.9 26.8	
Defense Aircraft and parts: Unfilled Orders Total Inventories	46,194	45,694	42,849	1.1	6.6	-2.1	47,614	46,226	45,024	5.8	
	13,956	13,749	13,086	1.5	5.1	2.2	13,795	13,490	12,218	12.9	
All other durable goods: Unfilled Orders Total Inventories	13,631	13,829	13,973	-1.4	-1.0	-0.1	13,162	13,384	12,547	4.9	
	54,333	54,078	53,866	0.5	0.4	0.2	54,109	52,687	53,726	0.7	
Capital goods: <sup>3</sup> Unfilled Orders Total Inventories	615,705	610,475	594,161	0.9	2.7	1.3	624,159	613,546	510,931	22.2	
	146,883	145,298	143,040	1.1	1.6	1.1	146,271	140,944	134,872	8.5	
Nondefense capital goods: Unfilled Orders Total Inventories	467,304 128,643	462,327 126,839	449,473 125,337	1.1 1.4	2.9 1.2	2.2 1.1	472,802 128,099	463,796 122,688	363,557 118,133	30.0 8.4	
Excluding aircraft: Unfilled Orders Total Inventories	183,717	182,810	180,941	0.5	1.0	-0.2	183,988	180,092	169,516	8.5	
	101,276	100,638	100,120	0.6	0.5	0.3	101,082	97,739	97,203	4.0	
Defense capital goods: Unfilled Orders Total Inventories	148,401 18,240	148,148 18,459	144,688 17,703	0.2 -1.2	2.4 4.3	-1.4 1.2	151,357 18,172	149,750 18,256	147,374 16,739	2.7 8.6	

See footnotes at end of Table 1

## **Survey Description**

This report is compiled from results of the U.S. Census Bureau's Manufacturers' Shipments, Inventories, and Orders (M3) survey. This survey provides statistics on manufacturers' value of shipments, new orders (net of cancellations), end-of-month order backlog (unfilled orders), end-of-month total inventory (at current cost or market value), and inventories by stage of fabrication (materials and supplies, work-in-process, and finished goods). The M3 includes approximately 4,200 reporting units. Units may be divisions of diversified large companies, large homogenous companies, or single-unit manufacturers in 89 industry categories. Due to the small monthly sample, these 89 categories have been combined into 59 publication levels. The survey methodology assumes that the month-to-month changes of the total operations of those companies in the monthly survey effectively represent the month-to-month movements of all establishments that make up the category. The current coverage levels in the survey show that reported data in the monthly survey represent approximately 62 percent of the shipments estimates at the total manufacturing level. Data published represent manufacturing in a calendar month. The data collection is based on a voluntary survey authorized by Title 13 of the United States Code.

The data presented in this release are based on data obtained from a panel of 4,200 reporting units and provide an indication of the activity within the manufacturing sector. The results differ from what would be obtained from a complete enumeration of all manufacturing companies. In addition, a different panel of 4,200 companies would yield different results. The M3 panel is comprised of companies with \$500 million or more in shipments and a limited number of smaller companies. From a statistical perspective, the panel is not a probability sample; therefore, the sampling errors that are normally provided with sample surveys cannot be measured. Nonsampling errors are attributable to many sources. The use of company or divisional reports to estimate the monthly change for establishments is one source of nonsampling error. The use of primarily large companies to represent the month-to-month movement of all companies is another potential source. Any corrections will be published in the full report. Corrections received after the full report will be released in the next month's advance report. Any revisions made later than two months will be reflected in the annual benchmark publication.

Additional survey documentation can be found on our web site: http://www.census.gov/m3.

### 2008 Release Dates for M3 Survey

Survey Month	Advance 8:30 A.M.	Preliminary 10:00 A.M.			
Nov 2007	December 27, 2007	January 3, 2008			
Dec 2007	January 29, 2008	February 4, 2008			
Jan 2008	February 27, 2008	March 5, 2008			
Feb 2008	March 26, 2008	April 2, 2008			
Mar 2008	April 24, 2008	May 2, 2008			
Apr 2008	May 28, 2008	June 3, 2008			
May 2008	June 25, 2008	July 2, 2008			
Jun 2008	July 25, 2008	August 4, 2008			
Jul 2008	August 27, 2008	September 3, 2008			
Aug 2008	September 25, 2008	October 2, 2008			
Sep 2008	October 29, 2008	November 4, 2008			
Oct 2008	November 26, 2008	December 4, 2008			
Nov 2008	December 24, 2008				