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# ADVANCE REPORT ON DURABLE GOODS MANUFACTURERS' SHIPMENTS, INVENTORIES, AND ORDERS December 2004

(Figures in text, other than year-to-date, are in seasonally adjusted current dollars. Figures on new and unfilled orders exclude data for semiconductor manufacturing.)

• **NEW ORDERS** for manufactured durable goods in December increased \$1.2 billion or 0.6 percent to \$200.3 billion, the Department of Commerce, U.S. Census Bureau reported today. This followed a 1.8 percent November increase. Excluding transportation, new orders increased 2.1 percent. Excluding defense, new orders increased 1.2 percent. New orders for 2004 were 11.6 percent above prior year.

Computers and electronic products, up following two consecutive decreases, had the largest increase, \$2.1 billion or 6.4 percent to \$34.5 billion.

• **SHIPMENTS** of manufactured durable goods in December increased \$4.2 billion or 2.1 percent to \$204.5 billion and was at the highest level since the series was first stated on a NAICS basis in 1992. This followed a 0.1 percent November increase. Shipments for 2004 were 10.5 percent above prior year.

Transportation equipment, up following three consecutive decreases, had the largest increase, \$1.7 billion or 3.3 percent to \$54.6 billion.

• **UNFILLED ORDERS** for manufactured durable goods in December, up sixteen of the last seventeen months, increased \$2.8 billion or 0.5 percent to \$551.9 billion and was also at the highest level since the series began in 1992. This followed a 1.1 percent November increase.

Computers and electronic products, up nine of the last eleven months, had the largest increase, \$1.3 billion or 0.9 percent to \$141.9 billion. This was also at the highest level since the series began in 1992.

• **INVENTORIES** of manufactured durable goods in December, down following twelve consecutive increases, decreased \$0.1 billion to \$282.5 billion. This followed a 0.9 percent November increase.

Transportation equipment, down following two consecutive increases, had the largest decrease, \$0.6 billion or 0.9 percent to \$69.1 billion.

- CAPITAL GOODS INDUSTRIES, DEFENSE New orders in December decreased \$0.7 billion or 8.8 percent to \$7.7 billion. Shipments decreased \$0.1 billion or 1.3 percent to \$8.1 billion. Unfilled orders decreased \$0.4 billion or 0.3 percent to \$148.4 billion. Inventories increased 0.1 percent to \$19.8 billion.
- CAPITAL GOODS INDUSTRIES, NONDEFENSE New orders in December decreased \$1.4 billion or 1.9 percent to \$68.4 billion. Shipments increased \$2.1 billion or 3.3 percent to \$66.2 billion. Unfilled orders increased \$2.2 billion or 0.9 percent to \$244.3 billion. Inventories decreased \$0.4 billion or 0.3 percent to \$110.6 billion.
- **REVISED NOVEMBER DATA** Revised seasonally adjusted November figures for all manufacturing industries are: new orders, \$377.9 billion (revised from \$377.4 billion); shipments, \$379.1 billion (revised from \$379.0 billion); unfilled orders, \$549.1 billion (revised from \$469.7 billion).

### SEE BACK PAGE FOR SURVEY DESCRIPTION

Our internet site address is: <a href="http://www.census.gov/m3">http://www.census.gov/m3</a>

Table 1. Durable Goods Manufacturers' Shipments and New Orders [Millions of Dollars]

	Seasonally Adjusted						Not Seasonally Adjusted <sup>1</sup>					
ltem	Monthly			Percent Change			Monthly			Year to Date		e Percent
item	Dec 2004 <sup>2</sup>	Nov 2004 <sup>r</sup>	Oct 2004	Nov - Dec <sup>2</sup>	Oct - Nov <sup>r</sup>	Sep - Oct	Dec 2004 <sup>2</sup>	Nov 2004 <sup>r</sup>	Dec 2003	2004	2003	Change 04/03
DURABLE GOODS												
Total: Shipments New Orders <sup>4</sup>	204,504 200,347	200,300 199,103	200,030 195,526	2.1 0.6	0.1 1.8	0.3 -1.0	206,624 207,024	197,023 195,038		2,371,474 2,330,314		10.3 10.9
Excluding transportation: Shipments New Orders <sup>4</sup>	149,888 144,500	147,428 141,537	146,849 142,873	1.7 2.1	0.4 -0.9	0.9 -1.4	153,945 147,707	144,617 138,342		1,723,014 1,669,774		12.5 13.1
Excluding defense: Shipments New Orders <sup>4</sup>	195,101 191,482	190,761 189,268	190,250 181,823	2.3 1.2	0.3 4.1	0.2 -2.1	195,882 192,342	187,308 185,472		2,254,642 2,206,601		10.4 11.4
Manufacturing with unfilled orders: Shipments New Orders <sup>4</sup>	138,644 141,429	136,573 142,678	137,392 140,124	1.5 -0.9	-0.6 1.8	0.8 -0.8	141,668 149,316	134,342 140,055		1,613,327 1,657,255		10.8 12.1
Primary metals: Shipments New Orders	15,121 14,982	14,892 14,936	14,478 14,199	1.5 0.3	2.9 5.2	-0.7 -1.7	13,508 13,682	14,156 14,160	10,278 10,737	165,655 168,463	131,307 132,850	26.2 26.8
Fabricated metal products: Shipments New Orders	23,042 23,475	23,251 23,491	22,903 23,740	-0.9 -0.1	1.5 -1.0	-1.3 2.2	21,509 21,485	22,971 22,926	19,569 19,699		245,469 246,590	10.8 13.1
Machinery: Shipments New Orders	26,378 26,694	25,017 25,686	26,063 26,977	5.4 3.9	-4.0 -4.8	2.7 3.0	26,149 25,997	23,149 23,923	22,509 23,142		253,516 253,978	16.0 18.6
Computers and electronic products: Shipments New Orders <sup>4</sup>	40,153 34,496	40,259 32,414	40,217 34,382	-0.3 6.4	0.1 -5.7	3.4 -6.8	48,350 43,272	40,208 31,987	45,005 38,337		418,651 358,127	12.1 10.6
Computers and related products: Shipments New Orders	9,430 10,154	9,286 9,334	9,565 8,81 <i>7</i>	1.6 8.8	-2.9 5.9	8.5 -9.8	12,414 13,072	8,489 8,821	11,090 11,024		93,449 94,130	13.1 12.8
Communications equipment: Shipments New Orders	6,786 7,237	6,892 6,141	7,096 10,222	-1.5 17.8	-2.9 -39.9	3.0 6.8	8,528 8,643	7,165 6,505	8,907 6,168		76,761 81,783	8.5 7.1
Semiconductors: Shipments New Orders <sup>4</sup>	6,942 (NA)	7,302 (NA)	7,236 (NA)	-4.9 (NA)	0.9 (NA)	5.9 (NA)	7,248 (NA)	7,698 (NA)	6,370 (NA)		70,863 (NA)	20.1 (NA)
Electrical equipment, appliances, and components: Shipments New Orders	8,919 8,763	9,056 9,334	8,940 8,896	-1.5 -6.1	1.3 4.9	0.2 -3.1	9,262 8,706	9,176 9,509	9,057 8,534	106,415 107,966	101,415 101,038	4.9 6.9
Transportation equipment: Shipments New Orders	54,616 55,847	52,872 57,566	53,181 52,653	3.3 -3.0	-0.6 9.3	-1.1 0.1	52,679 59,317	52,406 56,696	50,795 57,944		618,670 625,535	4.8 5.6
Motor vehicles and parts: Shipments New Orders	39,606 39,534	37,939 37,800	37,433 36,913	4.4 4.6	1.4 2.4	-2.2 -3.9	35,654 36,056	37,134 37,225	34,010 34,672		442,840 444,327	4.3 4.2
Nondefense aircraft and parts: Shipments New Orders	5,842 8,006	5,503 9,615	6,253 5,837	6.2 -16.7	-12.0 64.7	-0.8 5.0	7,015 10,853	5,675 9,608	6,534 8,602		67,305 60,882	5.7 36.7
Defense aircraft and parts: Shipments New Orders	3,186 2,139	3,376 3,158	3,487 3,303	-5.6 -32.3	-3.2 -4.4	1.8 37.2	3,841 3,825	3,428 2,848	4,153 5,838		39,856 44,662	9.7 -20.2
All other durable goods: Shipments New Orders	36,275 36,090	34,953 35,676	34,248 34,679	3.8 1.2	2.1 2.9	-1.0 -0.7	35,167 34,565	34,957 35,837	32,069 31,606		381,610 383,394	8.8 8.8
Capital goods: <sup>3</sup> Shipments New Orders	74,273 76,076	72,282 78,180	74,127 77,539	2.8 -2.7	-2.5 0.8	2.4 -0.3	83,275 89,845	69,726 75,449	76,896 82,675		775,078 794,164	10.9 12.4
Nondefense capital goods: Shipments New Orders	66,223 68,408	64,130 69,768	65,798 64,911	3.3 -1.9	-2.5 7.5	2.2 -3.2	74,277 76,967	61,397 67,151	67,929 67,808		683,195 689,340	11.3 13.6
Excluding aircraft: Shipments New Orders	63,409 64,196	62,063 63,055	63,207 62,482	2.2 1.8	-1.8 0.9	2.4 -4.0	70.306 69,924	59,215 60,502	64,516 63,025	730,348 741,074	652,339 663,352	12.0 11.7
Defense capital goods: Shipments New Orders	8.050 7.668	8,152 8,412	8,329 12,628	-1.3 -8.8	-2.1 -33.4	3.5 18.1	8,998 12,878	8.329 8.298	8,967 14,867	99.650 109.379	91.883 104.824	8.5 4.3

<sup>1</sup> Shipments and new orders are the totals for the period and are adjusted for trading-day and calendar-month variations; unfilled orders and total inventories are as of the end of the period and are not adjusted for trading-day or calendar-month variations.

Based on advance sample. Estimates of manufacturers' shipments, inventories, and orders are subject to survey error and revision. One major component of survey error is nonsampling error, which includes errors of coverage, response and nonreporting. Since the survey panel is not a probability sample, estimates of sampling error cannot be calculated. Further details on survey design, methodology, and data limitations are contained in our most recent annual benchmark publication, Current Industrial Reports: M3-1(02), "Manufacturers' Shipments, Inventories, and Orders: 1992-2002."

<sup>&</sup>lt;sup>3</sup> The Capital Goods Industries include Nondefense: small arms and ordnance; farm machinery, and equipment; construction machinery; mining, oil, and gas field machinery; industrial machinery; vending, laundry, and other machinery; photographic equipment; metalworking machinery; turbines and generators; other power transmission equipment; pumps and compressors; material handling equipment; all other machinery; electronic computer storage devices; other computer power in machinery; electronic computer storage devices; other computer power and generators; other power transmission equipment; pumps and compressors; material handling equipment; all other power transmission equipment; pumps and compressors; material handling equipment; all other power transmission equipment; pumps and compressors; material handling equipment; and control instruments; electrical equipment; other electrical equipment, appliances, and components; heavy duty trucks; aircraft; railroad rolling stock; ships and boats; office and institutional furniture; and medical equipment and supplies.

Defense Capital Goods include: small arms and ordnance, communications equipment, aircraft; missiles, space vehicles, and parts, ships and boats, and search and navigation equipment.

<sup>&</sup>lt;sup>4</sup> Data on new and unfilled orders are not available for the semiconductor industry. Estimates and percent changes for new orders and unfilled orders exclude semiconductor industry data. Inventories for semiconductor industry data are included in computers and electronic products and total durable goods industries, but are not shown separately.

Table 2. Durable Goods Manufacturers' Unfilled Orders and Total Inventories [Millions of Dollars]

			Seasonally	y Adjusted			No	1		
ltem	Dec 2004 <sup>2</sup>	Nov 2004 <sup>r</sup>	Oct 2004	Nov - Dec <sup>2</sup>	Oct - Nov <sup>r</sup>	Sep - Oct	Dec 2004 <sup>2</sup>	Nov 2004 <sup>r</sup>	Dec 2003	Percent Change 2004/ 2003
DURABLE GOODS										
<b>Total:</b> Unfilled Orders <sup>4</sup> Total Inventories	551,866	549,081	542,976	0.5	1.1	0.5	546,344	538,696	502,416	8.7
	282,470	282,586	280,101	0.0	0.9	0.8	275,253	283,771	255,969	7.5
Excluding transportation:  Unfilled Orders <sup>4</sup> Total Inventories	288,121	286,567	285,156	0.5	0.5	1.2	282,983	281,973	251,135	12.7
	213,384	212,861	211,399	0.2	0.7	0.9	208,627	213,423	190,823	9.3
Excluding defense: Unfilled Orders <sup>4</sup> Total Inventories	386,019	382,696	376,887	0.9	1.5	-0.3	381,506	377,798	344,459	10.8
	257,604	258,092	255,862	-0.2	0.9	0.8	250,891	259,274	232,321	8.0
Manufacturing with unfilled orders: Unfilled Orders <sup>4</sup> Total Inventories	551,866 221,482	549,081 220,878	542,976 218,656	0.5 0.3	1.1 1.0	0.5 0.9	546,344 216,336	538,696 222,197	502,416 200,434	8.7 7.9
Primary metals: Unfilled Orders Total Inventories	19,633	19,772	19,728	-0.7	0.2	-1.4	18,810	18,636	16,002	17.5
	21,589	21,303	20,823	1.3	2.3	3.3	21,862	21,519	17,420	25.5
Fabricated metal products: Unfilled Orders Total Inventories	46,340	45,907	45,667	0.9	0.5	1.9	44,809	44,833	38,021	17.9
	35,496	35,088	34,664	1.2	1.2	0.9	34,968	34,784	30,504	14.6
Machinery: Unfilled Orders Total Inventories	51,201 46,001	50,885 45,674	50,216 44,994	0.6 0.7	1.3 1.5	1.9 0.2	49,990 44,841	50,142 46,090	42,882 40,512	16.6 10.7
Computers and electronic products:  Unfilled Orders <sup>4</sup> Total Inventories	141,939	140,654	141,197	0.9	-0.4	1.0	141,026	138,856	129,156	9.2
	49,130	49,529	49,648	-0.8	-0.2	1.1	47,446	50,153	45,945	3.3
Computers and related products: Unfilled Orders Total Inventories	9,083 6,400	8,359 6,402	8,311 6,412	8.7 0.0	0.6 -0.2	-8.3 -0.4	9,238 6,013	8,580 6,754	8,805 5,639	4.9 6.6
Communications equipment: Unfilled Orders Total Inventories	54,891	54,440	55,191	0.8	-1.4	6.0	54,136	54,021	49,769	8.8
	11,056	10,975	11,054	0.7	-0.7	2.4	10,701	11,341	10,679	0.2
<b>Semiconductors:</b> Unfilled Orders <sup>4</sup> Total Inventories <sup>4</sup>	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Electrical equipment, appliances, and components: Unfilled Orders. Total Inventories	15,367 12,885	15,523 12,920	15,245 12,993	-1.0 -0.3	1.8 -0.6	-0.3 -0.5	14,966 12,364	15,522 12,798	13,415 11,949	11.6 3.5
Transportation equipment: Unfilled Orders Total Inventories	263,745	262,514	257,820	0.5	1.8	-0.2	263,361	256,723	251,281	4.8
	69,086	69,725	68,702	-0.9	1.5	0.2	66,626	70,348	65,146	2.3
Motor vehicles and parts: Unfilled Orders. Total Inventories	14,736 21,641	14,808 21,987	14,947 21,955	-0.5 -1.6	-0.9 0.1	-3.4 0.0	14,719 20,757	14,317 22,049	13,620 19,604	8.1 5.9
Nondefense Aircraft and parts: Unfilled Orders Total Inventories	116,484 23,178	114,320 23,665	110,208 23,044	1.9 -2.1	3.7 2.7	-0.4 -0.2	117,140 22,168		105,071 22,997	11.5 -3.6
Defense Aircraft and parts: Unfilled Orders Total Inventories All other durable goods:	53,813	54,860	55,078	-1.9	-0.4	-0.3	52,676	52,692	60,770	-13.3
	12,295	11,901	11,840	3.3	0.5	0.9	12,067	11,886	11,296	6.8
Unfilled Orders	13,641	13,826	13,103	-1.3	5.5	3.4	13,382	13,984	11,659	14.8
Total Inventories	48,283	48,347	48,277	-0.1	0.1	0.8	47,146	48,079	44,493	6.0
Capital goods: <sup>3</sup> Unfilled Orders Total Inventories Nondefense capital goods:	392,774	390,971	385,073	0.5	1.5	0.9	390,710	384,140	357,797	9.2
	130,422	130,756	129,087	-0.3	1.3	0.3	126,820	132,608	121,399	4.5
Nonderense capital goods: Unfilled Orders Total Inventories  Excluding aircraft:	244,344	242,159	236,521	0.9	2.4	-0.4	242,731	240,041	219,547	10.6
	110,573	110,929	109,534	-0.3	1.3	0.3	107,170	112,766	102,129	4.9
Unfilled Orders	152,279	151,492	150,500	0.5	0.7	-0.5	150,010		139,284	7.7
Total Inventories	93,978	93,885	92,985	0.1	1.0	0.5	91,340		85,879	6.4
Defense capital goods: Unfilled Orders Total Inventories	148,430 19,849	148,812 19,827	148,552 19,553	-0.3 0.1	0.2 1.4	3.0 0.5	147,979 19,650	144,099 19,842	138,250 19,270	7.0 2.0

See footnotes at end of Table 1

## **Survey Description**

This report is compiled from results of the U.S. Census Bureau's Manufacturers' Shipments, Inventories, and Orders (M3) survey. This survey provides statistics on manufacturers' value of shipments, new orders (net of cancellations), end-of-month order backlog (unfilled orders), and end-of-month total inventory (at current cost or market value). The M3 includes approximately 4,000 reporting units. Units may be divisions of diversified large companies, large homogenous companies, or single-unit manufacturers in 89 industry categories. Due to the small monthly sample, these 89 categories have been combined into 59 publication levels. The survey methodology assumes that the month-to-month changes of the total operations of those companies in the monthly survey effectively represent the month-to-month movements of all establishments that make up the category. The current coverage levels in the survey show that reported data in the monthly survey represent approximately 60 percent of the shipments estimates at the total manufacturing level. Data published represent manufacturing in a calendar month. The data collection is based on a voluntary survey authorized by Title 13 of the United States Code.

The data presented in this release are based on data obtained from a panel of 4,000 reporting units and provide an indication of the activity within the manufacturing sector. The results differ from what would be obtained from a complete enumeration of all manufacturing companies. In addition, a different panel of 4,000 companies would yield different results. The M3 panel is comprised of companies with \$500 million or more in shipments and a limited number of smaller companies. From a statistical perspective, the panel is not a probability sample; therefore, the sampling errors that are normally provided with sample surveys cannot be measured. Nonsampling errors are attributable to many sources. The use of company or divisional reports to estimate the monthly change for establishments is one source of nonsampling error. The use of primarily large companies to represent the month-to-month movement of all companies is another potential source.

Additional survey documentation can be found on our web site: http://www.census.gov/m3/.

### 2005 Release Dates for M3 Survey

Survey Month	Advance 8:30 A.M.	Preliminary 10:00 A.M.
Dec 2004	1/27/05	2/3/05
Jan 2005	2/24/05	3/4/05
Feb 2005	3/24/05	3/31/05
Mar 2005	4/27/05	5/3/05
Apr 2005	5/25/05	6/2/05
May 2005	6/24/05	7/5/05
Jun 2005	7/27/05	8/2/05
Jul 2005	8/24/05	8/30/05
Aug 2005	9/28/05	10/4/05
Sep 2005	10/27/05	11/3/05
Oct 2005	11/29/05	12/6/05
Nov 2005	12/23/05	