## U.S. CENSUS BUREAU

## ADVANCE REPORT ON DURABLE GOODS MANUFACTURERS' SHIPMENTS, INVENTORIES, AND ORDERS September 2003

(Figures in text, other than year-to-date, are in seasonally adjusted current dollars. Figures on new and unfilled orders exclude data for semiconductor manufacturing.)

- NEW ORDERS for manufactured durable goods in September, up four of the last five months, increased $\$ 1.4$ billion or 0.8 percent to $\$ 176.3$ billion, the Department of Commerce, U.S. Census Bureau reported today. This followed a 0.1 percent August decrease. Excluding transportation, new orders increased 1.2 percent. Excluding defense, new orders increased 2.6 percent. Year-to-date, new orders for 2003 were 0.5 percent above the same period a year ago.

Computers and electronic products, up five consecutive months, had the largest increase, $\$ 0.8$ billion or 2.6 percent to $\$ 31.5$ billion, led by electromedical, measuring, and control instruments.

- SHIPMENTS of manufactured durable goods in September, up four of the last five months, increased $\$ 4.5$ billion or 2.5 percent to $\$ 181.6$ billion. This followed a 2.6 percent August decrease. Year-to-date, shipments for 2003 were 0.7 percent below the same period a year ago.

Transportation equipment, up four of the last five months, had the largest increase, $\$ 3.0$ billion or 6.0 percent to $\$ 52.8$ billion, led by motor vehicles and parts, which increased by $\$ 2.3$ billion.

- UNFILLED ORDERS for manufactured durable goods in September, up seven of the last eight months, increased $\$ 0.6$ billion or 0.1 percent to $\$ 490.7$ billion. This followed a 0.8 percent August increase.

Computers and electronic products, up five consecutive months, had the largest increase, $\$ 1.7$ billion or 1.3 percent to $\$ 127.0$ billion, led by communications equipment, which increased by $\$ 0.9$ billion.

- INVENTORIES of manufactured durable goods in September, down thirty-one of the past thirty-two months, decreased $\$ 1.7$ billion or 0.7 percent to $\$ 261.3$ billion. This followed a 0.6 percent August decrease.

All major industry groups decreased. Primary metals had the largest decrease, $\$ 0.4$ billion or 2.4 percent to $\$ 17.4$ billion, led by iron and steel mills.

- CAPITAL GOODS INDUSTRIES, DEFENSE New orders in September decreased $\$ 2.7$ billion or 26.7 percent to $\$ 7.4$ billion. Shipments increased $\$ 0.2$ billion or 2.4 percent to $\$ 8.0$ billion. Unfilled orders decreased $\$ 0.5$ billion or 0.4 percent to $\$ 133.4$ billion. Inventories decreased 0.1 percent to $\$ 18.5$ billion.
- CAPITAL GOODS INDUSTRIES, NONDEFENSE New orders in September increased $\$ 2.0$ billion or 3.4 percent to $\$ 59.2$ billion. Shipments increased $\$ 1.6$ billion or 2.9 percent to $\$ 58.1$ billion. Unfilled orders increased $\$ 1.1$ billion or 0.5 percent to $\$ 218.4$ billion. Inventories decreased $\$ 0.3$ billion or 0.3 percent to $\$ 105.9$ billion.
- REVISED AUGUST DATA Revised seasonally adjusted August figures for all manufacturing industries are: new orders, \$329.3 billion (revised from $\$ 327.8$ billion); shipments, $\$ 331.6$ billion (revised from $\$ 331.3$ billion); unfilled orders, $\$ 490.1$ billion (revised from $\$ 488.9$ billion); and total inventories, $\$ 439.5$ billion (revised from $\$ 439.7$ billion).


## SEE BACK PAGE FOR SURVEY DESCRIPTION

Our internet site address is: http://www.census.gov/m3

Table 1. Durable Goods Manufacturers' Shipments and New Orders
[Millions of Dollars]

| Item | Seasonally Adjusted |  |  |  |  |  | Not Seasonally Adjusted ${ }^{1}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Monthly |  |  | Percent Change |  |  | Monthly |  |  | Year to Date |  |  |
|  | $\begin{gathered} \text { Sep } \\ 2003^{2} \end{gathered}$ | $\begin{gathered} \text { Aug } \\ 2003 \end{gathered}$ | $\begin{gathered} \mathrm{Jul} \\ 2003 \end{gathered}$ | $\begin{aligned} & \text { Aug } \\ & \text { Sep }^{2} \end{aligned}$ | $\begin{aligned} & \text { Jul - } \\ & \text { Aug } \end{aligned}$ | $\begin{aligned} & \text { Jun - } \\ & \text { Jul } \end{aligned}$ | $\begin{gathered} \text { Sep } \\ 2003^{2} \end{gathered}$ | $\begin{gathered} \text { Aug } \\ 2003 \end{gathered}$ | $\begin{gathered} \text { Sep } \\ 2002 \end{gathered}$ | 2003 | 2002 | Percent Change 03/02 |
| DURABLE GOODS |  |  |  |  |  |  |  |  |  |  |  |  |
| Total: |  |  |  |  |  |  |  |  |  |  |  |  |
| Shipments... | 181,560 | 177,095 | 181,761 | 2.5 | -2.6 | 2.8 | 196,851 | 177,176 | 190,546 | 1,589,145 | 1,599,619 | -0.7 |
| New Orders ${ }^{4}$. | 176,255 | 174,875 | 175,064 | 0.8 | -0.1 | 1.6 | 188,295 | 170,744 | 174,517 | 1,541,241 | 1,533,041 | 0.5 |
| Excluding transportation: |  |  |  |  |  |  |  |  |  |  |  |  |
| Shipments.... | 128,790 | 127,297 | 128,567 | 1.2 | -1.0 | 2.2 | 140,059 | 126,794 | 135,267 | 1,131,040 | 1,129,908 | 0.1 |
| New Orders ${ }^{4}$. | 125,119 | 123,674 | 122,864 | 1.2 | 0.7 | 2.4 | 133,737 | 120,794 | 124,686 | 1,084,377 | 1,068,390 | 1.5 |
| Excluding defense: |  |  |  |  |  |  |  |  |  |  |  |  |
| Shipments.... | 172,141 | 167,933 | 172,219 | 2.5 | -2.5 | 2.5 | 186,607 | 168,279 | 181,564 | 1,510,008 | 1,530,330 | -1.3 |
| New Orders ${ }^{4}$. | 167,458 | 163,147 | 166,030 | 2.6 | -1.7 | 2.1 | 179,601 | 161,198 | 165,688 | 1,457,054 | 1,461,213 | -0.3 |
| Manufacturing with unfilled orders: Shipments | 122,155 | 119,581 | 123,463 | 2.2 | -3.1 | 3.2 | 131,900 | 119,192 | 131,599 | 1,077,143 | 1,101,173 | -2.2 |
| New Orders ${ }^{4}$............................... | 122,736 | 123,711 | 122,062 | -0.8 | 1.4 | 0.7 | 130,057 | 118,941 | 121,596 | 1,080,965 | 1,076,824 | 0.4 |
| Primary metals: |  |  |  |  |  |  |  |  |  |  |  |  |
| Shipments. <br> New Orders. | 10,696 10,632 | 10,576 11,006 | 10,826 10,885 | 1.1 -3.4 | -2.3 1.1 | 3.2 2.7 | 11,006 10,666 | 10,758 11,107 | 11,640 11,145 | 98,988 98,832 | 103,327 102,696 | -4.2 -3.8 |
| Fabricated metal products: |  |  |  |  |  |  |  |  |  |  |  |  |
| Shipments. <br> New Orders | 20,250 | 19,965 | 20,883 | 1.4 | -4.4 | 3.5 | 21,188 | 20,848 | 21,987 | 183,943 | 190,136 | -3.3 |
|  | 20,486 | 20,511 | 20,695 | -0.1 | -0.9 | 4.1 | 21,183 | 20,926 | 21,169 | 183,879 | 189,080 | -2.8 |
| Machinery: |  |  |  |  |  |  |  |  |  |  |  |  |
| Shipments. New Orders. | 21,318 21,368 | 21,102 21,156 | 21,264 21,191 | 1.0 | -0.8 -0.2 | 2.0 3.4 | 22,094 21,824 | 20,345 20,285 | 22,454 21,211 | 189,713 <br> 188,266 | 193,989 185,178 | -2.2 |
| Computers and electronic products:Shipments....................... |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 35,683 | 35,301 | 35,125 | 1.1 | 0.5 | 0.7 | 41,750 | 33,241 | 38,158 | 301,534 | 288,910 | 4.4 |
| New Orders ${ }^{4}$. | 31,471 | 30,673 | 30,085 | 2.6 | 2.0 | 2.6 | 36,053 | 27,155 | 30,106 | 255,664 | 239,122 | 6.9 |
| Computers and related products: Shipments. | 8,012 | 7,934 | 8,583 | 1.0 | -7.6 | 12.5 | 10,126 | 6,962 | 8,642 | 66,075 | 59,703 | 10.7 |
| New Orders... | 8,224 | 8,254 | 8,171 | -0.4 | 1.0 | 3.5 | 10,130 | 7,528 | 8,994 | 66,781 | 59,503 | 12.2 |
| Communications equipment: <br> Shipments | 6,439 | 6,531 |  | -1.4 | -0.5 | -1.4 | 7,793 | 5,998 | 7,630 |  | 59,389 | -7.6 |
| New Orders.... | 7,387 | 6,980 | 7,135 | -1.4 5.8 | -0.5 -2.2 | 11.8 | 8,734 | 5,062 | 5,400 | 54,895 60,017 | 59,389 55,047 | -7.6 9.0 |
| Semiconductors: | 5,886 | 6,350 | 5,296 | -7.3 | 19.9 | -12.8 | 6,713 | 6,181 | 6,026 | 51,726 | 42,229 |  |
| New Orders ${ }^{4}$. | (NA) | (NA) | (NA) | (NA) | (NA) | (NA) | (NA) | (NA) | (NA) | (NA) | (NA) | (NA) |
| Electrical equipment, appliances, and components: <br> Shipments. |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 8,403 | 8,282 | 8,546 | 1.5 | -3.1 | 3.1 | 9,457 | 8,190 | 9,467 | 75,161 | 77,717 | -3.3 |
| New Orders....... | 8,532 | 8,416 | 8,342 | 1.4 | 0.9 | -0.6 | 9,317 | 8,273 | 9,310 | 75,228 | 77,301 | -2.7 |
| Transportation equipment: Shipments |  |  |  |  |  |  |  |  |  |  |  |  |
| Shipments <br> New Orders | 52,770 51,136 | 49,798 51,201 | 53,194 52,200 | 6.0 -0.1 | -6.4 -1.9 | 4.3 -0.2 | 56,792 54,558 | 50,382 49,950 | 55,279 49,831 | 458,105 456,864 | 469,711 464,651 | -2.5 -1.7 |
| Motor vehicles and parts: |  |  |  |  |  |  |  |  |  |  |  |  |
| Shipments...New Orders. | 37,885 | 35,617 | 38,149 | 6.4 | -6.6 | 5.7 | 40,275 | 36,471 | 38,900 | 329,660 | 340,968 | -3.3 |
|  | 38,309 | 35,596 | 38,303 | 7.6 | -7.1 | 6.1 | 40,537 | 36,176 | 38,490 | 329,586 | 340,747 | -3.3 |
| Nondefense aircraft and parts: <br> Shipments <br> New Orders. | 5,640 | 5,332 | 5,902 | 5.8 | -9.7 | -2.2 | 6,219 | 5,048 | 6,961 | 49,540 | 57,371 | -13.6 |
|  | 4,721 | 4,912 | 5,555 | -3.9 | -11.6 | -11.0 | 5,786 | 4,628 | 4,274 | 42,622 | 48,135 | -11.5 |
| Defense aircraft and parts:Shipments.................. |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 3,521 | 3,413 | 3,448 | 3.2 | -1.0 | 4.0 | 3,861 | 3,358 | 3,593 | 29,074 | 25,666 | 13.3 |
| New Orders............ | 3,593 | 3,537 | 3,196 | 1.6 | 10.7 | -18.5 | 3,288 | 2,511 | 2,923 | 32,563 | 30,973 | 5.1 |
| All other durable goods: |  |  |  |  |  |  |  |  |  |  |  |  |
| Shipments............ New Orders...... | 32,440 32,630 | 32,071 31,912 | 31,923 31,666 | 1.2 2.2 | 0.5 0.8 | 2.6 1.4 | 34,564 34,694 | 33,412 33,048 | 31,561 31,745 | 281,701 | 275,829 275,013 | 2.1 |
| Capital goods: ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Shipments... | 66,104 | 64,270 | 66,381 | 2.9 | -3.2 | 3.2 | 73,491 | 61,613 | 69,578 | 568,122 | 562,481 | 1.0 |
| New Orders.. | 66,685 | 67,445 | 65,656 | -1.1 | 2.7 | -0.2 | 72,821 | 61,471 | 64,936 | 576,077 | 538,734 | 6.9 |
| Nondefense capital goods: Shipments............... | 58,133 | 56,489 | 58,133 | 2.9 | -2.8 | 2.2 | 64,962 | 53,933 | 62,190 | 500,782 | 504,019 | -0.6 |
| New Orders. | 59,245 | 57,294 | 58,188 | 3.4 | -1.5 | 1.5 | 65,524 | 53,085 | 57,329 | 503,413 | 481,673 | 4.5 |
| Excluding aircraft:Shipments.........New Orders..... |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 55,448 | 54,087 | 55,277 | 2.5 | -2.2 | 2.5 | 62,158 | 51,824 | 58,912 | 478,407 | 474,683 | 0.8 |
|  | 57,132 | 54,972 | 55,017 | 3.9 | -0.1 | 0.5 | 62,806 | 51,056 | 55,157 | 486,206 | 460,749 | 5.5 |
| Defense capital goods:Shipments........... |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 7,971 | 7,781 10,151 | 8,248 | 2.4 | -5.7 35.9 | 10.6 -11.3 | 8,529 7,297 | 7,680 8,386 | 7,388 7,607 | 67,340 72,664 | 58,462 57,061 | 15.2 27.3 |
| Shipments........................ New Orders..... | 7,440 | 10,151 | 7,468 | -26.7 | 35.9 | -11.3 | 7,297 | 8,386 | 7,607 | 72,664 | 57,061 | 27.3 |

## NA Not Available ${ }^{\text {r }}$ Revised

 adjusted for trading-day or calendar-month variations.



 other machinery; electronic computers; computer storage devices; other computer peripheral equipment; communications equipment; search and navigation equipment; electromedical, measuring, and
 Defense Capital Goods include : small arms and ordnance, communications equipment, aircraft; missiles, space vehicles, and parts, ships and boats, and search and navigation equipment.
${ }^{4}$ Data on new and unfilled orders are not available for the semiconductor industry. Estimates and percent changes for new orders and unfilled orders exclude semiconductor industry data. Inventories for semiconductor industry data are included in computers and electronic products and total durable goods industries, but are not shown separately.

Table 2. Durable Goods Manufacturers' Unfilled Orders and Total Inventories [Millions of Dollars]


See footnotes at end of Table 1

## Survey Description

This report is compiled from results of the U.S. Census Bureau's Manufacturers' Shipments, Inventories, and Orders (M3) survey. This survey provides statistics on manufacturers' value of shipments, new orders (net of cancellations), end-of-month order backlog (unfilled orders), and end-of-month total inventory (at current cost or market value).
The M3 includes approximately 3,500 reporting units. Units may be divisions of diversified large companies, large homogenous companies, or single-unit manufacturers in 89 industry categories. Due to the small monthly sample, these 89 categories have been combined into 59 publication levels. The survey methodology assumes that the month-to-month changes of the total operations of those companies in the monthly survey effectively represent the month-to-month movements of all establishments that make up the category. The current coverage levels in the survey show that reported data in the monthly survey represent approximately 60 percent of the shipments estimates at the total manufacturing level. Data published represent manufacturing in a calendar month. The data collection is based on a voluntary survey authorized by Title 13 of the United States Code.

The data presented in this release are based on data obtained from a panel of 3,500 reporting units and provide an indication of the activity within the manufacturing sector. The results differ from what would be obtained from a complete enumeration of all manufacturing companies. In addition, a different panel of 3,500 companies would yield different results. The M3 panel is comprised of companies with $\$ 500$ million or more in shipments and a limited number of smaller companies. From a statistical perspective, the panel is not a probability sample; therefore, the sampling errors that are normally provided with sample surveys cannot be measured. Nonsampling errors are attributable to many sources. The use of company or divisional reports to estimate the monthly change for establishments is one source of nonsampling error. The use of primarily large companies to represent the month-tomonth movement of all companies is another potential source.

Additional survey documentation can be found on our web site: http://www.census.gov/m3/.

