## COMMERCE NEWS

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U.S. Census Bureau For Data - (301) 763-4673 For Questions - Dan Sansbury or Derrick Roy (301) 763-4832 M3-1(03)-02

## ADVANCE REPORT ON DURABLE GOODS MANUFACTURERS' SHIPMENTS, INVENTORIES, AND ORDERS February 2003

(Figures in text, other than year-to-date, are in seasonally adjusted current dollars.

All figures exclude data for semiconductor manufacturing)

• NEW ORDERS for manufactured durable goods in February decreased \$2.1 billion or 1.2 percent to \$170.2 billion, the Department of Commerce, U.S. Census Bureau reported today. This followed a 1.9 percent January increase. Excluding transportation, new orders decreased 2.1 percent. Excluding defense, new orders decreased 2.7 percent. Year to date, new orders for 2003 were 1.4 percent above the same period a year ago.

Computers and electronic products had the largest decrease, \$0.8 billion or 2.9 percent to \$26.0 billion, due to computers and related products, which decreased by \$0.9 billion. Machinery decreased \$0.6 billion or 2.5 percent to \$21.9 billion.

• SHIPMENTS of manufactured durable goods in February decreased \$2.8 billion or 1.6 percent to \$171.5 billion. This followed a 2.7 percent January increase. Year to date, shipments for 2003 were 1.0 percent above the same period a year ago.

Computers and electronic products had the largest decrease, \$1.2 billion or 4.6 percent to \$25.7 billion, led by computers and related products, which decreased by \$1.0 billion. This was the largest percent decrease in computers and electronic products since April 2001.

• UNFILLED ORDERS for manufactured durable goods in February, down six consecutive months, decreased \$1.3 billion or 0.3 percent to \$474.2 billion and were at the lowest level since August 1996. This followed a 0.4 percent January decrease.

Transportation equipment had the largest decrease, \$1.2 billion or 0.5 percent to \$245.7 billion, the lowest level since May 2000.

• INVENTORIES of manufactured durable goods in February decreased \$0.3 billion or 0.1 percent to \$264.4 billion. This was the twenty-fourth decrease over the past twenty-five months. This followed a 0.2 percent January decrease.

Computers and electronic products, at the lowest level since May 1994, had the largest decrease, \$0.4 billion or 0.9 percent to \$41.3 billion, led by communications equipment, which decreased by \$0.2 billion.

- CAPITAL GOODS INDUSTRIES, DEFENSE New orders in February increased \$1.9 billion or 28.0 percent to \$8.6 billion. Shipments increased 0.3 percent to \$7.3 billion. Unfilled orders increased \$1.3 billion or 1.1 percent to \$124.3 billion. Inventories increased \$0.3 billion or 1.6 percent to \$19.0 billion.
- CAPITAL GOODS INDUSTRIES, NONDEFENSE New orders in February decreased \$2.9 billion or 5.2 percent to \$53.5 billion. Shipments decreased \$0.5 billion or 0.9 percent to \$55.5 billion. Unfilled orders decreased \$2.1 billion or 1.0 percent to \$207.4 billion. Inventories decreased \$1.3 billion or 1.1 percent to \$110.8 billion.
- **REVISED January DATA** Revised seasonally adjusted January figures for all manufacturing industries are: new orders, \$325.9 billion (revised from \$327.1 billion); shipments, \$327.9 billion (revised from \$328.1 billion); unfilled orders, \$475.4 billion (revised from \$476.4 billion); and total inventories, \$431.0 billion (revised from \$430.8 billion).

## SEE BACK PAGE FOR SURVEY DESCRIPTION

Our internet site address is: http://www.census.gov/m3

Table 1. Durable Goods Manufacturers' Shipments and New Orders [Millions of Dollars]

ltem	Seasonally Adjusted  Monthly Percent Change							Not Seasonally Adjusted <sup>1</sup> Monthly Year to Date				
	Feb 2003 <sup>2</sup>	Jan 2003 r	Dec 2002	Jan - Feb <sup>2</sup>	Dec - Jan <sup>r</sup>	Nov - Dec	Feb 2003 <sup>2</sup>	Jan 2003 <sup>r</sup>	Feb 2002	2003	2002	Percent Change 2003/ 2002
DURABLE GOODS												
Total: <sup>4</sup> Shipments New Orders	171,492	174,318	169,712	-1.6	2.7	-2.1	164,842	155,993	164,691	320,835	317,664	1.0
	170,236	172,340	169,161	-1.2	1.9	-0.4	166,452	161,070	168,813	327,522	323,054	1.4
Excluding transportation: <sup>4</sup> Shipments New Orders	119,365	122,746	121,408	-2.8	1.1	-0.5	113,302	108,541	113,535	221,843	219,447	1.1
	119,349	121,910	120,421	-2.1	1.2	0.9	115,433	111,826	113,802	227,259	221,156	2.8
Excluding defense: 4 Shipments New Orders	162,824	165,779	162,156	-1.8	2.2	-1.7	156,799	149,017	157,869	305,816	304,550	0.4
	160,331	164,714	161,212	-2.7	2.2	-0.8	156,603	153,168	159,103	309,771	306,815	1.0
Manufacturing with unfilled orders: <sup>4</sup> Shipments New Orders	119,488	120,957	117,822	-1.2	2.7	-2.9	114,839	107,346	116,001	222,185	222,442	-0.1
	118,232	118,979	117,271	-0.6	1.5	-0.6	116,449	112,423	120,123	228,872	227,832	0.5
Primary metals: Shipments New Orders	11,006	11,357	11,181	-3.1	1.6	0.2	10,750	11,092	10,605	21,842	21,149	3.3
	10,938	11,190	10,885	-2.3	2.8	2.6	11,105	11,516	11,104	22,621	21,994	2.9
Fabricated metal products: Shipments New Orders	20,613	20,869	20,968	-1.2	-0.5	-0.4	19,923	19,238	20,006	39,161	39,251	-0.2
	20,170	20,594	20,401	-2.1	0.9	-1.1	19,818	19,334	19,988	39,152	39,077	0.2
Machinery: Shipments New Orders	22,097 21,877	22,422 22,448	22,243 21,705	-1.4 -2.5	0.8 3.4	-2.0 -1.1	21,384 21,606	19,476 20,588	21,796 21,140	40,860 42,194	41,273 40,891	-1.0 3.2
Computers and electronic products: 4 Shipments New Orders	25,712	26,952	25,692	-4.6	4.9	-1.5	23,494	22,075	24,048	45,569	45,886	-0.7
	26,036	26,804	26,242	-2.9	2.1	3.8	24,560	23,598	24,236	48,158	46,846	2.8
Computers and related products: Shipments New Orders	6,699	7,709	6,423	-13.1	20.0	-3.8	5,570	6,189	5,646	11,759	10,874	8.1
	6,530	7,447	7,362	-12.3	1.2	10.0	5,591	5,918	5,964	11,509	11,137	3.3
Communications equipment: Shipments New Orders	5,480	5,642	5,154	-2.9	9.5	-6.5	4,873	4,357	5,320	9,230	9,838	-6.2
	5,552	5,810	4,383	-4.4	32.6	-12.9	5,185	5,361	5,719	10,546	10,853	-2.8
Semiconductors: 5 Shipments New Orders	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)
Electrical equipment, appliances, and components: ShipmentsNew Orders	8,598 8,544	8,947 8,713	8,952 8,889	-3.9 -1.9	-0.1 -2.0	-1.7 0.1	8,178 8,355	7,726 7,735	8,555 8,958	15,904 16,090	16,221 16,480	-2.0 -2.4
Transportation equipment: Shipments New Orders	52,127	51,572	48,304	1.1	6.8	-5.8	51,540	47,452	51,156	98,992	98,217	0.8
	50,887	50,430	48,740	0.9	3.5	-3.5	51,019	49,244	55,011	100,263	101,898	-1.6
Motor vehicles and parts: Shipments New Orders	37,203	38,010	34,511	-2.1	10.1	-5.6	37,407	36,858	36,926	74,265	72,456	2.5
	37,393	37,978	34,542	-1.5	9.9	-5.9	37,789	37,285	37,110	75,074	73,060	2.8
Nondefense aircraft and parts: Shipments New Orders	6,036 3,804	4,744 5,166	5,924 6,839	27.2 -26.4	-19.9 -24.5	-2.7 21.3	5,942 3,840	3,591 4,745	7,186 6,357	9,533 8,585	12,377 10,291	-23.0 -16.6
Defense aircraft and parts: Shipments New Orders	3,226 2,518	3,237 2,360	2,553 2,682	-0.3 6.7	26.8 -12.0	-20.4 -8.2	2,810 2,808	2,578 2,914	2,434 4,076		4,518 7,548	19.3 -24.2
All other durable goods: Shipments New Orders	31,339	32,199	32,372	-2.7	-0.5	1.3	29,573	28,934	28,525	58,507	55,667	5.1
	31,784	32,161	32,299	-1.2	-0.4	0.8	29,989	29,055	28,376	59,044	55,868	5.7
Capital goods: <sup>3</sup> Shipments New Orders	62,788 62,071	63,278 63,133	61,507 62,808	-0.8 -1.7	2.9 0.5	-2.5 3.8	59,110 59,925	53,574 56,828	58,854 60,466		111,891 111,730	0.7 4.5
Nondefense capital goods: Shipments New Orders	55,520	56,031	55,229	-0.9	1.5	-1.4	52,283	47,548	53,112	99,831	100,690	-0.9
	53,454	56,402	55,842	-5.2	1.0	2.4	51,447	50,095	52,624	101,542	99,313	2.2
Excluding aircraft: Shipments New Orders	52,672	54,306	52,468	-3.0	3.5	-1.3	49,595	46,322	49,597	95,917	94,583	1.4
	52,313	53,831	51,623	-2.8	4.3	-0.6	50,466	48,023	50,697	98,489	96,272	2.3
Defense capital goods: Shipments New Orders	7,268 8,617	7,247 6,731	6,278 6,966	0.3 28.0	15.4 -3.4	-10.9 17.6	6,827 8,478	6,026 6,733	5,742 7,842		11,201 12,417	14.7 22.5

NA Not Available

<sup>1</sup> Shipments and new orders are the totals for the period and are adjusted for trading-day and calendar-month variations; unfilled orders and total inventories are as of the end of the period and are not adjusted for trading-day or calendar-month variations.

<sup>&</sup>lt;sup>2</sup> Based on advance sample. Estimates of manufacturers' shipments, inventories, and orders are subject to survey error and revision. One major component of survey error is nonsampling error, which includes errors of coverage, response and nonreporting. Since the survey panel is not a probability sample, estimates of sampling error cannot be calculated. Further details on survey design, methodology, and data limitations are contained in our most recent annual benchmark publication, Current Industrial Reports: M3-1(01), "Manufacturers' Shipments, Inventories, and Orders: 1992-2001."

<sup>&</sup>lt;sup>3</sup> The Capital Goods Industries include Nondefense: small arms and ordnance; farm machinery and equipment; construction machinery; mining, oil, and gas field machinery; industrial machinery; vending, laundry, and other machinery; photographic equipment; metalworking machinery; turbines and generators; other power transmission equipment; pumps and compressors; material handling equipment; and other machinery; electronic computers; computer storage devices; other computer pripheral equipment; communications equipment; search and navigation equipment; electromedical, measuring, and control instruments: electrical equipment; other electrical equipment, appliances, and components; heavy duty trucks; aircraft; railroad rolling stock; ships and boats; office and institutional furniture; and medical equipment and supplies.

Defense Capital Goods include: small arms and ordnance, communications equipment, aircraft; missiles, space vehicles, and parts, ships and boats, and search and navigation equipment.

<sup>&</sup>lt;sup>4</sup> Aggregate estimates and percent changes exclude semiconductor industry data. Due to the number of large semiconductor manufacturers choosing not to participate in this voluntary monthly survey, the Census Bureau cannot currently produce monthly estimates of semiconductor shipments, orders, or inventories.

<sup>&</sup>lt;sup>5</sup> Due to the number of large semiconductor manufacturers choosing not to participate in this voluntary monthly survey, the Census Bureau cannot currently produce monthly estimates of semiconductor shipments, orders, or inventories.

Table 2. Durable Goods Manufacturers' Unfilled Orders and Total Inventories [Millions of Dollars]

			Seasonally					t Seasonally		
Item	Feb 2003 <sup>2</sup>	Jan 2003	Dec 2002	Jan - Feb <sup>2</sup>	rcent Chang Dec - Jan <sup>r</sup>	Nov - Dec	Feb 2003 <sup>2</sup>	Jan 2003 r	Feb 2002	Percent Change 2003/ 2002
DURABLE GOODS										
<b>Total:</b> 4 Unfilled Orders Total Inventories	474,184	475,440	477,418	-0.3	-0.4	-0.1	479,092	477,482	507,348	-5.6
	264,412	264,686	265,242	-0.1	-0.2	1.0	266,238	263,450	273,538	-2.7
Excluding transportation: <sup>4</sup> Unfilled Orders Total Inventories	228,531	228,547	229,383	0.0	-0.4	-0.4	231,357	229,226	250,036	-7.5
	191,208	191,747	192,473	-0.3	-0.4	0.1	192,958	191,014	199,539	-3.3
Excluding defense: <sup>4</sup> Unfilled OrdersTotal Inventories	329,993	332,486	333,551	-0.7	-0.3	-0.3	332,579	332,775	363,525	-8.5
	241,493	242,363	242,575	-0.4	-0.1	0.8	243,137	241,293	250,942	-3.1
Manufacturing with unfilled orders: <sup>4</sup> Unfilled Orders Total Inventories	474,184 214,718	475,440 215,168	477,418 216,005	-0.3 -0.2	-0.4 -0.4	-0.1 1.2	479,092 215,935	477,482 214,109	507,348 224,053	-5.6 -3.6
Primary metals: Unfilled Orders Total Inventories	14,696 19,127	14,764 18,934	14,931 18,742	-0.5 1.0	-1.1 1.0	-1.9 0.6	15,084 19,133	14,729 19,096	16,948 18,643	-11.0 2.6
Fabricated metal products: Unfilled Orders Total Inventories	37,082 30,723	37,525 30,784	37,800 30,856	-1.2 -0.2	-0.7 -0.2	-1.5 0.0	36,933 30,923	37,038 30,728	39,635 31,550	-6.8 -2.0
Machinery: Unfilled Orders Total Inventories	44,387	44,607	44,581	-0.5	0.1	-1.2	44,948	44,726	53,032	-15.2
	44,060	44,303	44,729	-0.5	-1.0	0.7	44,724	44,143	47,110	-5.1
Computers and electronic products: 4 Unfilled Orders Total Inventories	108,116	107,792	107,940	0.3	-0.1	0.5	109,986	108,920	114,911	-4.3
	41,271	41,650	42,272	-0.9	-1.5	-0.7	41,469	41,076	45,386	-8.6
Computers and related products: Unfilled Orders Total Inventories	7,377	7,546	7,808	-2.2	-3.4	13.7	7,453	7,432	7,067	5.5
	6,794	6,883	7,067	-1.3	-2.6	-0.4	6,969	6,676	7,278	-4.2
Communications equipment: Unfilled Orders Total Inventories	38,241	38,169	38,001	0.2	0.4	-2.0	38,986	38,674	43,268	-9.9
	8,419	8,610	8,793	-2.2	-2.1	-5.1	8,467	8,531	11,097	-23.7
Semiconductors: <sup>5</sup> Unfilled Orders Total Inventories	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
Electrical equipment, appliances, and components: Unfilled Orders Total Inventories	14,123 12,302	14,177 12,429	14,411 12,397	-0.4 -1.0	-1.6 0.3	-0.4 -0.8	14,385 12,590	14,208 12,381	15,135 13,664	-5.0 -7.9
Transportation equipment: Unfilled Orders Total Inventories	245,653	246,893	248,035	-0.5	-0.5	0.2	247,735	248,256	257,312	-3.7
	73,204	72,939	72,769	0.4	0.2	3.8	73,280	72,436	73,999	-1.0
Motor vehicles and parts: Unfilled Orders Total Inventories	12,476	12,286	12,318	1.5	-0.3	0.3	13,052	12,670	12,797	2.0
	21,141	21,009	20,741	0.6	1.3	0.9	21,040	20,857	19,532	7.7
Nondefense Aircraft and parts: Unfilled Orders Total Inventories	111,348 29,670	113,580 30,107	113,158 29,936	-2.0 -1.5	0.4 0.6	0.8 6.3	111,042 29,574	113,144 29,851	121,257 32,131	-8.4 -8.0
Defense Aircraft and parts: Unfilled Orders Total Inventories	55,699	56,407	57,284	-1.3	-1.5	0.2	56,633	56,635	54,313	4.3
	11,160	10,900	11,151	2.4	-2.3	3.9	11,416	10,818	10,935	4.4
All other durable goods: Unfilled Orders Total Inventories	10,127	9,682	9,720	4.6	-0.4	-0.7	10,021	9,605	10,375	-3.4
	43,725	43,647	43,477	0.2	0.4	0.3	44,119	43,590	43,186	2.2
Capital goods: 3  Unfilled Orders  Total Inventories	331,699	332,416	332,561	-0.2	0.0	0.4	335,726	334,911	355,277	-5.5
	129,747	130,719	131,846	-0.7	-0.9	1.4	130,592	129,729	140,730	-7.2
Nondefense capital goods: Unfilled Orders Total Inventories	207,405	209,471	209,100	-1.0	0.2	0.3	209,123	209,959	229,411	-8.8
	110,775	112,052	112,810	-1.1	-0.7	1.0	111,626	111,156	121,749	-8.3
Excluding aircraft: Unfilled Orders	123,051 88,222	123,410 89,023	123,885 90,016	-0.3 -0.9	-0.4 -1.1	-0.7 0.1	124,769 89,131	123,898 88,301	138,596 95,996	
Defense capital goods: Unfilled Orders Total Inventories	124,294	122,945	123,461	1.1	-0.4	0.6	126,603	124,952	125,866	0.6
	18,972	18,667	19,036	1.6	-1.9	3.4	18,966	18,573	18,981	-0.1

See footnotes at end of Table 1

## **Survey Description**

This report is compiled from results of the U.S. Census Bureau's Manufacturers' Shipments, Inventories, and Orders (M3) survey. This survey provides statistics on manufacturers' value of shipments, new orders (net of cancellations), end-of-month order backlog (unfilled orders), and end-of-month total inventory (at current cost or market value). The M3 includes approximately 3,500 reporting units. Units may be divisions of diversified large companies, large homogenous companies, or single-unit manufacturers in 89 industry categories. Due to the small monthly sample, these 89 categories have been combined into 59 publication levels. The survey methodology assumes that the month-to-month changes of the total operations of those companies in the monthly survey effectively represent the month-to-month movements of all establishments that make up the category. The current coverage levels in the survey show that reported data in the monthly survey represent approximately 60 percent of the shipments estimates at the total manufacturing level. Data published represent manufacturing in a calendar month. The data collection is based on a voluntary survey authorized by Title 13 of the United States Code.

The data presented in this release are based on data obtained from a panel of 3,500 reporting units and provide an indication of the activity within the manufacturing sector. The results differ from what would be obtained from a complete enumeration of all manufacturing companies. In addition, a different panel of 3,500 companies would yield different results. The M3 panel is comprised of companies with \$500 million or more in shipments and a limited number of smaller companies. From a statistical perspective, the panel is not a probability sample; therefore, the sampling errors that are normally provided with sample surveys cannot be measured. Nonsampling errors are attributable to many sources. The use of company or divisional reports to estimate the monthly change for establishments is one source of nonsampling error. The use of primarily large companies to represent the month-to-month movement of all companies is another potential source.

Additional survey documentation can be found on our web site: http://www.census.gov/m3/.