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For information contact:
Bureau of the Census:
Mike P. Risha (301) 457-3252



U.S. GOODS TRADE: Imports & Exports by Related Parties; 1995

The Bureau of the Census, Department of Commerce, announced today that in 1995 related party trade accounted for \$351.0 billion or 47 percent of the total annual import value of \$739.7 billion, and \$186.0 billion or 32 percent of the total annual export value of \$583.0 billion. "Related party trade" includes trade by U.S. companies with their subsidiaries abroad as well as trade by U.S. subsidiaries of foreign companies with their parent company.

The relationship of goods trade by related parties to total goods trade varies markedly among our major trading partners; from a high of 75 percent for imports from Japan and 48 percent for exports to Mexico to a low of 15 percent for imports from China and 5 percent for exports to China. The ratios for Western Europe and the European Union are comparable to the 47 and 32 percent averages for all U.S. imports and exports. Taiwan and Korea are at the lower tier of related party trade at 20 and 42 percent for imports, and both 12 percent for exports. Over half of the imports from our North American trading partners consist of transactions between firms with some common ownership. Many of these related party imports come from U.S. owned plants located in Canada and Mexico.

Approximately 45 percent of the total trade between the United States and Canada is between related parties. Over 66 percent of the imports from Mexico are between related parties, partly due to extensive assembly services along the border. However, related party exports to Mexico are somewhat lower at 48 percent.

Exhibits 2,3,5, and 6 provide detailed data on the types of commodities involved and their relative importance. For example, road vehicles, office and

automated data processing machines, and electrical machinery are three of the top five imported and exported commodity groupings. The related party trade for these commodities is extremely high; ranging from 48 to 79 percent.

The five leading U.S. imports from the world, including motor vehicles and parts (15.3% of the total import value), electrical machinery (10.3%), office and automated data processing machines (8.6%) petroleum and related products (7.8%), and articles of apparel and clothing accessories (5.4%) account for 47 percent or \$349.4 billion of the total import value. The related party trade for petroleum products and apparel is much lower than for the other commodities at 22 and 14 percent.

The five leading U.S. exports to the world, including electrical machinery (9.1% of the total export value), motor vehicles and parts (8.2%), automated data processing machines (6.2%), transportation equipment (4.6%), office and miscellaneous manufactured articles (4.5%) account for 33 percent or \$190.0 billion of the total export value. The related party trade for transportation equipment and miscellaneous manufactured products is much lower than for the other commodities at 13 and 27 percent.

Exhibit 1. U.S. Merchandise Trade: Imports By Related/Nonrelated Party Trade By Selected Countries And World Areas - 1995

Value in millions of dollars.

Selected Origins	Total Imports (1)		Related Party Trade		Nonrelated Party Trade	
	Value	Percent	Value	Percent	Value	Percent
United States Total	739,660	100.0	350,955	47.4	376,577	50.9
Western Europe	144,161	19.5	71,338	49.5	70,685	49.0
European Union (EU)	120,413	16.3	59,975	49.8	58,565	48.6
Canada	144,881	19.6	66,717	46.1	72,069	49.7
Japan	122,402	16.6	92,300	75.4	28,876	23.6
Opec	34,674	4.7	9,115	26.3	25,310	73.0
Mexico	61,721	8.4	40,802	66.1	20,170	32.7
Taiwan	28,874	3.9	5,858	20.3	22,795	79.0
China	45,369	6.1	6,640	14.6	38,468	84.8
Korea	24,025	3.3	10,056	41.9	13,860	57.7
Eastern Europe	6,995	1.0	1,381	19.7	5,516	78.9
U.S.S.R. (former)	4,892	0.7	950	19.4	3,862	79.0
Other	126,553	17.1	46,744	36.9	78,821	62.3

(1) Value includes \$12.13 billion (1.7%) nonreported party trade; therefore, related and nonrelated columns will not sum to the totals.

Exhibit 2. U.S. Merchandise Trade: Imports By Two-Digit SITC REV 3 Commodities By Related/Nonrelated Party Trade - 1995

Value in millions of dollars.

Commodity and Description	Total Imports (1)		Related Party Trade		Nonrelated Party Trade	
	Value	Percent	Value	Percent	Value	Percent
Total	739,660	100.0	350,955	47.4	376,577	50.9
78 Motor Vehicles and parts	112,909	15.3	89,320	79.1	15,369	13.6
77 Electrical Machinery	75,878	10.3	49,196	64.8	25,384	33.5
75 Office And Automatic Data Processing Machines	63,249	8.6	42,077	66.5	20,644	32.6
33 Petroleum and Petroleum Products	57,491	7.8	12,609	21.9	39,198	68.2
84 Articles Of Apparel And Clothing Accessories	39,854	5.4	5,575	14.0	34,147	85.7
89 Miscellaneous Manufactured Articles	36,742	5.0	9,670	26.3	26,801	72.9
76 Telecommunications Equipment	35,646	4.8	23,495	65.9	10,567	29.6
74 General Industrial Machinery and Equipment	24,299	3.3	11,470	47.2	11,982	49.3
71 Power Generating Machinery And Equipment	20,975	2.8	10,003	47.7	7,033	33.5
72 Machinery Specialized For Particular Industries	19,200	2.6	9,306	48.5	9,574	49.9
93 Special Transactions *	18,155	2.5	6,637	36.6	11,201	61.7
68 Nonferrous Metals	14,611	2.0	5,539	37.9	8,968	61.4
66 Nonmetallic Mineral Manufactures	14,386	2.0	2,822	19.6	11,469	79.7
67 Iron And Steel	14,266	1.9	6,214	43.6	7,955	55.8
51 Organic Chemicals	13,922	1.9	6,957	50.0	6,249	44.9
69 Manufactures Of Metals	13,869	1.9	4,219	30.4	9,225	66.5
64 Paper, Paperboard And Articles	12,478	1.7	2,761	22.1	9,702	77.8
85 Footwear	12,198	1.7	1,000	8.2	11,109	91.1
87 Professional Scient and Control Apparatus	11,967	1.6	6,945	58.0	4,225	35.3
88 Photo Equipment and Optical Goods	10,309	1.4	5,982	58.0	4,145	40.2
65 Textile Yarn, Fabrics, Made-Up Articles	10,104	1.4	1,932	19.1	8,129	80.5
79 Transport Equipment	8,408	1.1	2,817	33.5	5,241	62.3
82 Furniture	8,384	1.1	2,596	31.0	5,750	68.6
03 Fish (Excpt Marine Mammal)	6,776	0.9	581	8.6	6,141	90.6
05 Vegetables And Fruit	6,652	0.9	1,972	29.7	4,600	69.2
24 Cork And Wood	6,153	0.8	562	9.1	5,574	90.6
73 Metalworking Machinery	5,992	0.8	3,110	51.9	2,860	47.7
54 Medicinal And Pharmaceutical Products	5,683	0.8	3,805	67.0	1,794	31.6
34 Gas, Natural And Manufactured	5,417	0.7	880	16.3	1,291	23.8
11 Beverages	5,201	0.7	1,124	21.6	3,910	75.2
62 Rubber Manufactures	5,178	0.7	3,126	60.4	1,874	36.2
07 Coffee, Tea, Cocoa, Spices & Manufactures	4,859	0.7	660	13.6	4,192	86.3
52 Inorganic Chemicals	4,740	0.6	1,344	28.4	3,345	70.6
57 Plastics In Primary Forms	4,332	0.6	2,447	56.5	1,878	43.4
28 Metalliferous Ores And Metal Scrap	4,086	0.6	947	23.2	3,068	75.1
59 Chemical Materials And Products	3,989	0.5	2,424	60.8	1,517	38.0
25 Pulp And Waste Paper	3,826	0.5	742	19.4	3,059	80.0
63 Cork And Wood Manufactures	3,823	0.5	577	15.1	3,223	84.3
83 Travel Goods, Handbags And Similar Containers	3,428	0.5	347	10.1	3,064	89.4
58 Plastics In Nonprimary Forms	2,827	0.4	1,094	38.7	1,712	60.6
55 Essential Oils and perfume materials	2,354	0.3	802	34.1	1,421	60.4
01 Meat And Meat Preparations	2,324	0.3	296	12.7	2,026	87.2
81 Prefab Buildings; Sanitary, Plumbing Fixtures	2,293	0.3	404	17.6	1,871	81.6
23 Crude Rubber	2,263	0.3	1,232	54.4	1,030	45.5
97 Gold, Nonmonetary	2,152	0.3	106	4.9	2,043	94.9
53 Dyeing, Tanning And Coloring Materials	2,086	0.3	1,283	61.5	795	38.1
29 Crude Animal And Vegetable Materials	1,991	0.3	362	18.2	1,618	81.3
04 Cereals And Cereal Preparations	1,807	0.2	367	20.3	1,438	79.6
00 Live Animals	1,726	0.2	33	1.9	6,692	98.0
06 Sugars, Sugar Preparations & Honey	1,421	0.2	260	18.3	1,055	74.2
56 Fertilizers	1,392	0.2	531	38.2	802	57.6
61 Leather	1,212	0.2	160	13.2	1,051	86.7
27 Crude Fertilizers	1,173	0.2	204	17.4	943	80.4
42 Fixed Vegetables Fats & Oils	1,170	0.2	209	17.9	936	80.0
12 Tobacco And Tobacco Manufactures	1,154	0.2	180	15.6	937	81.2
26 Textile Fibers & Their Wastes	896	0.1	229	25.6	666	74.3
35 Electric Current	855	0.1	0	0.0	0	0.0
32 Coal, Coke And Briquettes	702	0.1	53	7.6	648	92.3
09 Miscellaneous Edible Products & Preparations	691	0.1	235	34.0	451	65.3
02 Dairy Products And Birds' Eggs	654	0.1	98	15.0	545	83.3
08 Feeding Stuff For Animals	510	0.1	117	22.9	392	76.9
22 Oil Seeds And Oleaginous Fruits	266	0.0	17	6.4	248	93.2
21 Hides, Skins And Furskins	200	0.0	95	47.5	4	2.0
43 Animal or Vegetables Fats and Oils	161	0.0	35	21.7	124	77.0
95 Coin Including Gold; Proof And Presentation Sets	122	0.0	32	22.2	118	96.7
41 Animal Oils And Fats	37	0.0	6	16.2	31	83.8
96 Coin (Other Than Gold Coin)	5	0.0	1	20.0	4	80.0
98 Low Valued Estimates*	5,156	0.7	0	0.0	0	0.0

* See explanatory notes

(1) Value includes \$12.13 billion (1.7%) nonreported party trade; therefore, related and nonrelated columns will not sum to the totals.

**Exhibit 3. U. S. Merchandise Trade: Imports of the Top 100 Five-Digit SITC REV 3 Commodities, by
Related/Nonrelated Party Trade - 1995**

Value in millions of dollars.

Commodity and Description	Total Imports (1)		Related Party Trade		Nonrelated Party Trade	
	Value	Percent	Value	Percent	Value	Percent
Total	739,660	100.0	350,955	47.4	376,577	50.9
Top 100 commodities	452,354	61.2	228,002	50.4	190,710	42.2
78120 Motor Vehicles For The Transport Of Persons,	76,760	10.4	68,588	89.3	3,795	50.9
33300 Crude Oil	46,574	6.3	11,109	23.9	30,568	65.6
77641 Digital Monolithic Integrated Circuits	31,082	4.2	21,878	70.4	9,102	29.3
75997 Parts for Computers	21,624	2.9	13,471	62.2	8,007	37.0
93100 Special Transactions & Commod Not Classif By Kind	18,155	2.5	6,637	36.6	11,201	61.7
75270 Storage Units For Computers	14,233	1.9	10,906	76.6	3,318	23.3
75260 Input Or Output Units For Computers	12,818	1.7	7,695	60.0	5,105	39.8
78439 Pts & Access For Motor Vehicles	10,047	1.4	4,174	41.5	5,013	49.9
78219 Motor Vehicles For The Transport Of Gds (Trucks)	9,511	1.3	8,460	88.9	1,025	10.8
85148 Footwear with Outer Soles of Leather	7,281	1.0	496	6.8	6,722	92.3
71322 Reciprocating Pist Engs, Cyl Cap Exceedng 1000 Cc	5,761	0.8	2,802	48.6	896	15.6
84530 Jerseys, Pullovers, Cardigans Etc, Knit Or Crochet	5,483	0.7	497	9.1	4,983	90.9
66729 Diamonds (No Indust), Worked, Not Mounted Or Set	5,321	0.7	448	8.4	4,871	91.5
24820 Conif Wd Sawn/Chipped Lengthwise Slice/Peel Ov 6Mm	5,225	0.7	438	8.4	4,787	91.6
64100 Paper and paperboard	4,418	0.6	710	16.1	3,707	83.9
78432 Other Parts And Accessories Of Motor Vehicles	4,011	0.5	1,848	46.1	1,439	35.9
76110 Television Receivers, Color	3,713	0.5	3,134	84.4	544	14.7
76381 Video Recording Or Reproducing Apparatus	3,591	0.5	2,162	60.2	1,325	36.9
76432 Transmission App, Tv, Radio Etc With Reception App	3,531	0.5	2,070	58.6	1,214	34.4
84140 Trousers, Overalls, Shorts Etc, Men/Boys, Not Knit	3,510	0.5	612	17.4	2,859	81.5
89731 Articles Of Jewelry & Pts, Of Prec Metl Or Clad	3,471	0.5	422	12.2	3,011	86.8
77313 Ignition Wirng Sts, Etc, Knd Used In Vehicls, Etc	3,462	0.5	3,170	91.6	226	6.5
77643 Nondigital Monolithic Integrated Circuits	3,415	0.5	1,959	57.4	1,427	41.8
34320 Natural Gas	3,247	0.4	0	0.0	1	0.0
33440 Fuel Oils	3,181	0.4	238	7.5	2,487	78.2
75290 Data Processing Equipment	2,937	0.4	1,646	56.0	1,285	43.8
78434 Gear Boxes	2,932	0.4	929	31.7	199	6.8
76493 Pts Of Tv Rec, Radiobroad Rec, Sound Record, Etc.	2,842	0.4	1,787	62.9	882	31.0
84260 Trousers Etc, Women/Girls	2,772	0.4	262	9.5	2,501	90.2
75230 Digital Processng Units	2,723	0.4	2,335	85.8	377	13.8
76211 Radiobroadcast Receivers Com Sound, Extern Power	2,668	0.4	1,928	72.3	329	12.3
07111 Coffee, Not Roasted, Not Decaffeinated	2,664	0.4	88	3.3	2,575	96.7
71491 Parts For Turbojets Or Turbopropellers	2,628	0.4	1,119	42.6	1,503	57.2
89429 Toys	2,604	0.4	566	21.7	2,032	78.0
71391 Parts Suitbl For Use Wt Spk-Ig Int Com Eng	2,496	0.3	1,043	41.8	741	29.7
25151 Chem Wd Pulp Conif Soda/Sulfate Nt Disslvg Bleach	2,440	0.3	332	13.6	2,108	86.4
75132 Electrostatic Photocopyng App (Indirect Process)	2,393	0.3	1,872	78.2	501	20.9
84151 Shirts, Men/Boys, Of Cotton, Not Knit	2,388	0.3	194	8.1	2,192	91.8
79295 Parts Of Airplanes Or Helicopters	2,360	0.3	494	20.9	1,813	76.8
85132 Footwear, with Outer Soles & Uprs Of Rubr/Plast	2,358	0.3	53	2.3	2,301	97.6
75220 Digital Automatic Data Processng Machines	2,343	0.3	1,438	61.4	718	30.7
03611 Shrimps And Prawns, Frozen	2,342	0.3	184	7.9	2,128	90.9
76482 Television Cameras	2,250	0.3	1,658	73.7	568	25.2
68411 Aluminum, Unwrought (Not Alloyed)	2,184	0.3	855	39.2	1,324	60.6
89399 Articles Of Plastics	2,151	0.3	567	26.4	1,534	71.3
72849 Machry Havng Individual Functions	2,120	0.3	1,121	52.9	993	46.8
97101 Nonmonetary Gold	2,029	0.3	71	3.5	1,955	96.4
76383 Sound Reproducing Apparatus	2,000	0.3	1,348	67.4	372	18.6
84270 Blouses, Shirts, Etc, Women/Girls	1,968	0.3	111	5.6	1,853	94.2
74780 Taps, Cocks, Valves And Sim Appliances	1,908	0.3	1,007	52.8	796	41.7
77220 Printed Circuits	1,890	0.3	737	39.0	1,103	58.4
78433 Brakes -Brake Parts	1,877	0.3	754	40.2	990	52.7
76491 Parts Of Electrical Apparatus	1,852	0.3	1,457	78.7	385	20.8
33411 Gasoline Including Aviation (Except Jet) Fuel	1,782	0.2	300	16.8	1,476	82.8
88541 Wrist Watches, Battery Powered, Cases	1,733	0.2	674	38.9	1,020	58.9
82119 Parts Of Seats	1,726	0.2	1,080	62.6	637	36.9
69421 Screws, Bolts, Nuts Etc., Threaded, Iron Or Steel	1,724	0.2	399	23.1	1,224	71.0
77121 Static Converters (E.G., Rectifiers)	1,691	0.2	927	54.8	744	44.0
79230 Airplanes & Oth Aircraft, Wt Exc 2000 To 15000 Kg	1,688	0.2	958	56.8	709	42.0
77884 Elect Sound Or Visual Signaling Apparatus	1,660	0.2	832	50.1	682	41.1
76221 Radiobroadcast Receivers, Combined With Sound App	1,646	0.2	1,194	72.5	422	25.6
76431 Transmission Apparatus, Tv, Radio Etc.	1,642	0.2	1,055	64.3	572	34.8

**Exhibit 3. U. S. Merchandise Trade: Imports of the Top 100 Five-Digit SITC REV 3 Commodities, by
Related/Nonrelated Party Trade - 1995**

Value in millions of dollars.

Commodity and Description	Total Imports (1)		Related Party Trade		Nonrelated Party Trade	
	Value	Percent	Value	Percent	Value	Percent
Total	739,660	100.0	350,955	47.4	376,577	50.9
Top 100 commodities	452,354	61.2	228,002	50.4	190,710	42.2
89611 Paintings, Drawings & Pastels, By Hand As Art Wrks	1,634	0.2	432	26.4	1,201	73.5
87229 Medical and Surgical Instruments	1,629	0.2	1,072	65.8	552	33.9
68412 Aluminum Alloys, Unwrought	1,595	0.2	992	62.2	601	37.7
64129 Paper & Prbd, Ov 10% Fib By Mech Pr, Unc RI Sh	1,591	0.2	256	16.1	1,335	83.9
33419 Light Oils From Petrol & Bitum Minerals	1,589	0.2	163	10.3	1,405	88.4
78320 Road Tractors For Semi-Trailers	1,584	0.2	1,438	90.8	144	9.1
72249 Wheeled Tractors	1,576	0.2	707	44.9	868	55.1
82159 Furniture, Of Wood	1,512	0.2	224	14.8	1,281	84.7
87465 Regulating & Controlling Inst & Appts	1,499	0.2	1,010	67.4	290	19.4
75910 Pts & Access Of Photo & Thermo-Copyng Apparatus	1,495	0.2	1,034	69.2	369	24.7
33429 Medium Oils From Petrol & Bitum Minerals	1,491	0.2	250	16.8	987	66.2
83199 Binocular Cases	1,490	0.2	138	9.3	1,347	90.4
71441 Turbojet Engines	1,462	0.2	341	23.3	1,119	76.5
79240 Airplanes & Oth Aircraft, Wt Exceedng 15000 Kg	1,448	0.2	105	7.3	1,264	87.3
76419 Telephonic Or Telegraphic Apparatus	1,426	0.2	882	61.9	524	36.8
00119 Cattle Not Purebred	1,412	0.2	26	1.8	1,385	98.1
74918 Injection Or Compression Types Of Molds For Rubber	1,395	0.2	208	14.9	1,186	85.0
88111 Photographic (Other Than Cinematographic) Cameras	1,360	0.2	1,134	83.4	224	16.5
77255 Switches For Elect Apparatus, Nt Exc 1000 Volt	1,359	0.2	871	64.1	371	27.3
84119 Anoraks, Etc, Woven Textile, Mens & Boys	1,351	0.2	49	3.6	1,301	96.3
62510 Rubber Tires for Automobiles	1,342	0.2	1,144	85.3	195	14.5
89425 Stuffed Animals	1,326	0.2	184	13.9	1,141	86.1
77812 Electric Accumulators (Storage Batteries)	1,322	0.2	700	53.0	611	46.2
68423 Aluminum & Aluminum Alloy Plate, Etc Ov .2Mm Thick	1,318	0.2	887	67.3	430	32.6
84371 Shirts, Men/Boys, Of Cotton, Knit Or Crochet	1,305	0.2	91	7.0	1,212	92.9
89431 Video Games Of A Kind Used With A Tv Receiver	1,304	0.2	1,038	79.6	266	20.4
33451 Condensate From Natural Gas	1,289	0.2	75	6.0	1,206	93.6
84540 T-Shirts, Singlets & Oth Vests, Knit Or Crochet	1,287	0.2	353	27.4	929	72.2
54293 Medicaments, In Dosage Form Or Retail Packing	1,277	0.2	832	65.2	389	30.5
68212 Refined Copper	1,269	0.2	136	10.7	1,130	89.1
76281 Radiobroadcast Receivers Combined With Sound	1,241	0.2	915	73.7	298	24.0
72842 Machry For Workng Rubber Or Plastic	1,199	0.2	461	38.5	737	61.5
84240 Dresses, Women/Girls, Textile Fab	1,180	0.2	112	9.5	1,066	90.3
62520 Tires For Buses And Trucks	1,169	0.2	966	82.6	201	17.2
89219 Books, Brochures Etc Not In Single Sheets	1,167	0.2	216	18.5	945	81.0
11230 Beer Made From Malt (Includng Ale, Stout & Porter)	1,163	0.2	554	47.6	602	51.8
51579 Heterocyclic Compounds	1,150	0.2	707	61.5	421	36.6
98400 Estimate Of Low Valued Import Transactions	5,156	0.7	0	0.0	0	0.0
All Other Commodities	287,306	39	122,453	43	185,867	65

* See explanatory notes

(1) Value includes \$12.13 billion (1.7%) nonreported party trade; related and nonrelated columns will not sum to the totals.

Exhibit 4. U. S. Merchandise Trade: Exports of Related/Nonrelated Party Trade By Selected Countries And World Areas - 1995

Value in millions of dollars

Selected Destinations	Total Exports		Related Party Trade		Nonrelated Party Trade		Nonreported	
	Value	Percent	Value	Percent	Value	Percent	Value	Percent
United States Total	583,030	100.0	185,966	31.9	335,806	57.6	61,258	10.5
Domestic Exports	546,465	93.7	172,258	31.5	314,244	57.5	59,963	11.0
Western Europe	26,700	21.7	42,998	33.9	68,620	54.2	15,082	11.9
European Union (EU)	10,183	18.9	39,348	35.7	58,707	53.3	12,128	11.0
Canada	113,261	19.4	49,839	44.0	56,602	50.0	6,820	6.0
Japan	60,961	10.5	21,101	34.6	34,104	55.9	5,756	9.4
Opec	18,948	3.3	2,663	14.1	13,891	73.3	2,394	12.6
Mexico	44,881	7.7	21,405	47.7	16,292	36.3	7,185	16.0
Taiwan	18,036	3.1	2,091	11.6	14,098	78.2	1,847	10.2
China	11,613	2.0	546	4.7	9,850	84.8	1,216	10.5
Korea	24,483	4.2	2,942	12.0	18,090	73.9	3,448	14.1
Eastern Europe	5,583	1.0	530	9.5	4,292	76.9	761	13.6
U.S.S.R. (former)	3,726	0.6	319	8.6	2,885	77.4	522	14.0
Other	120,548	20.7	27,924	23.2	77,362	64.2	15,262	12.7
Re-exports *	36,566	6.3	13,708	37.5	20,652	56.5	2,206	6.0

* See explanatory notes.

Exhibit 5. U. S. Merchandise Trade: Exports By Two-Digit SITC REV 3 Commodities Related/Nonrelated Party Trade - 1995

Value in millions of dollars.

Commodity and Description	Total Exports		Related Party Trade		Nonrelated Party Trade		Nonreported	
	Value	Percent	Value	Percent	Value	Percent	Value	Percent
Total	583,030.0	100.0	185,966	31.9	335,806	57.6	61,258	10.5
Domestic Exports	546,465.0	93.7	172,258	31.5	314,244	57.6	59,963	11.0
77 Electrical Machinery	52,987.0	9.1	25,440	48.0	23,781	44.9	3,766	7.1
78 Motor Vehicles and Parts	47,509.0	8.2	24,444	51.5	19,741	41.6	3,325	7.0
75 Office And Automatic Data Processing Machines	36,405.0	6.2	18,928	52.0	14,369	39.5	3,108	8.5
79 Transport Equipment	26,656.0	4.6	3,479	13.1	21,250	79.7	1,927	7.2
89 Miscellaneous Manufactured Articles	26,466.0	4.5	7,208	27.2	15,751	59.5	3,507	13.3
74 General Industrial Machinery & Equipment	24,322.0	4.2	6,296	25.9	15,241	62.7	2,785	11.5
72 Machinery Specialized For Particular Industries	23,312.0	4.0	6,680	28.7	13,997	60.0	2,636	11.3
71 Power Generating Machinery And Equipment	21,761.0	3.7	7,673	35.3	12,266	56.4	1,821	8.4
76 Telecommunication Equipment	18,973.0	3.3	5,862	30.9	11,228	59.2	1,883	9.9
87 Professional Scient & Control Apparatus	18,570.0	3.2	7,022	37.8	9,788	52.7	1,760	9.5
51 Organic Chemicals	16,106.0	2.8	5,783	35.9	9,059	56.3	1,264	7.9
04 Cereals And Cereal Preparations	16,044.0	2.8	1,944	12.1	13,352	83.2	748	4.7
57 Plastics In Primary Forms	10,677.0	1.8	4,310	40.4	5,743	53.8	625	5.9
69 Manufactures Of Metals	9,998.0	1.7	3,481	34.8	5,284	52.9	1,234	12.3
64 Paper, Paperboard And Articles	9,575.0	1.6	2,099	21.9	6,789	70.9	687	7.2
59 Chemical Materials And Products	9,122.0	1.6	3,748	41.1	4,692	51.4	683	7.5
68 Nonferrous Metals	7,248.0	1.2	1,231	17.0	5,271	72.7	746	10.3
65 Textile Yarn, Fabrics, Made-Up Articles	7,183.0	1.2	1,966	27.4	4,522	63.0	695	9.7
05 Vegetables And Fruit	7,100.0	1.2	926	13.0	5,433	76.5	742	10.5
12 Tobacco And Tobacco Manufactures	6,621.0	1.1	2,441	36.9	4,026	60.8	154	2.3
84 Articles Of Apparel And Clothing Accessories	6,481.0	1.1	1,657	25.6	4,024	62.1	800	12.3
01 Meat And Meat Preparations	6,462.0	1.1	358	5.5	5,427	84.0	677	10.5
54 Medicinal And Pharmaceutical Products	6,433.0	1.1	3,351	52.1	2,470	38.4	612	9.5
25 Pulp And Waste Paper	6,208.0	1.1	319	5.1	4,981	80.2	908	14.6
22 Oil Seeds And Oleaginous Fruits	5,912.0	1.0	1,204	20.4	4,483	75.8	225	3.8
33 Petroleum, Petroleum Products	5,833.0	1.0	853	14.6	4,129	70.8	851	14.6
24 Cork And Wood	5,625.0	1.0	985	17.5	4,039	71.8	601	10.7
28 Metalliferous Ores And Metal Scrap	5,556.0	1.0	705	12.7	4,342	78.2	510	9.2
67 Iron And Steel	5,541.0	1.0	957	17.3	4,080	73.6	504	9.1
26 Textile Fibers & Their Wastes	5,383.0	0.9	274	5.1	4,711	87.5	398	7.4
97 Gold, Nonmonetary	5,075.0	0.9	1,485	29.3	1,823	35.9	1,768	34.8
52 Inorganic Chemicals	4,782.0	0.8	1,348	28.1	3,145	65.8	289	6.0
88 Photo Equipment & Optical Goods	4,744.0	0.8	2,610	55.0	1,713	36.1	421	8.9
73 Metalworking Machinery	4,627.0	0.8	814	17.6	3,120	67.4	693	15.0
66 Nonmetallic Mineral Manufactures	4,394.0	0.8	1,246	28.4	2,660	60.5	488	11.1
58 Plastics In Nonprimary Forms	4,272.0	0.7	1,810	42.4	2,088	48.9	374	8.8
55 Essential Oils, Etc; Toilet, Polishing Etc Prep	3,833.0	0.7	1,475	38.5	1,939	50.6	419	10.9
08 Feeding Stuff For Animals	3,785.0	0.7	1,013	26.8	2,436	64.4	337	8.9
32 Coal, Coke And Briquettes	3,713.0	0.6	152	4.1	3,513	94.6	47	1.3
62 Rubber Manufactures	3,470.0	0.6	1,394	40.2	1,677	48.3	400	11.5
93 Special Transactions*	3,338.0	0.6	856	25.6	1,986	59.5	495	14.8
03 Fish (Excpt Marine Mammal)	3,177.0	0.6	465	14.6	2,509	79.0	203	6.4
82 Furniture	3,119.0	0.5	869	27.9	1,856	59.5	395	12.7
56 Fertilizers	2,837.0	0.5	252	8.9	2,474	87.2	111	3.9
53 Dyeing, Tanning And Coloring Materials	2,580.0	0.4	1,044	40.5	1,321	51.2	215	8.3
09 Miscellaneous Edible Products & Preparations	1,945.0	0.3	677	34.8	1,025	52.7	243	12.5
21 Hides, Skins And Furskins	1,762.0	0.3	45	2.6	1,469	83.4	248	14.1
63 Cork And Wood Manufactures	1,680.0	0.3	282	16.8	1,219	72.6	179	10.7
27 Crude Fertilizers	1,644.0	0.3	293	17.8	1,210	73.6	141	8.6
42 Fixed Vegetables Fats & Oils	1,520.0	0.3	134	8.8	1,325	87.2	62	4.1
11 Beverages	1,371.0	0.2	244	17.8	1,020	74.4	107	7.8
81 Prefab Buildings; Sanitary, Plumbing fixtures	1,292.0	0.2	302	23.4	846	65.5	145	11.2
29 Crude Animal And Vegetable Materials	1,261.0	0.2	138	10.9	919	72.9	205	16.3
23 Crude Rubber	1,227.0	0.2	483	39.4	681	55.5	64	5.2
41 Animal Oils And Fats	834.0	0.1	28	3.4	560	67.2	247	29.6
61 Leather	808.0	0.1	170	21.0	568	70.3	69	8.5
02 Dairy Products And Birds' Eggs	776.0	0.1	117	15.1	536	69.1	122	15.7
34 Gas, Natural And Manufactured	746.0	0.1	136	18.2	528	70.8	83	11.1
85 Footwear	671.0	0.1	131	19.5	422	62.9	118	17.6
07 Coffee, Tea, Cocoa, Spices & Manufactures	622.0	0.1	234	37.6	335	53.9	53	8.5
06 Sugars, Sugar Preparations & Honey	578.0	0.1	97	16.8	433	74.9	47	8.1
00 Live Animals	519.0	0.1	78	15.0	364	70.1	78	15.0
83 Travel Goods, Handbags And Similar Containers	253.0	0.0	32	12.7	174	68.8	48	19.0
43 Animal or Vegetables Fats and Oils	182.0	0.0	35	19.2	120	65.9	27	14.8
35 Electric Current	47.0	0.0	0	0.0	11	23.4	36	76.6
95 Coin Including Gold; Proof And Presentation Sets	23.0	0.0	2	8.7	12	52.2	9	39.1
96 Coin (Other Than Gold Coin)	4.0	0.0	2	50.0	2	50.0	0	0.0
99 Low Value Estimates *	12,883.0	2.2	143	1.1	1,943	15.1	10,797	83.8
Re-Exports *	36,566.0	6.3	13,708	37.5	20,652	56.5	2,206	6.0

* See explanatory notes

**Exhibit 6. U. S. Merchandise Trade: Exports of the Top 100 Five-Digit SITC REV 3 Commodities By
Related/Nonrelated Party Trade - 1995**

Value in millions of dollars.

Commodity and Description	Total Exports		Related Party Trade		Nonrelated Party Trade		Nonreported	
	Value	Percent	Value	Percent	Value	Percent	Value	Percent
	Total	583,030	100.0	185,966	31.9	335,806	57.6	61,258
Domestic Exports	546,465	93.7	172,258	31.5	314,244	57.5	59,963	11.0
Total 100 top commodities	277,384	47.6	97,097	35.0	149,520	53.9	31,861	11.5
78120 Motor Vehicles For The Transport Of Persons	15,940	2.7	8,579	53.8	6,277	39.4	1,084	6.8
77641 Digital Monolithic Integrated Circuits	15,810	2.7	8,178	51.7	7,052	44.6	580	3.7
75997 Parts for Computers	14,647	2.5	7,907	13.0	5,564	38.0	1,177	8.0
79240 Airplanes & Oth Aircraft, Wt Exceedng 15000 Kg	11,597	2.0	143	1.2	11,382	98.1	72	0.6
78439 Pts & Access for Motor Vehicles	10,977	1.9	5,875	53.5	4,146	37.8	956	8.7
79295 Pts for Airplanes Or Helicopters	8,736	1.5	2,307	26.4	5,582	63.9	847	9.7
04490 Maize (Not Including Sweet Corn) Unmilled, No Seed	7,368	1.3	853	11.6	6,438	87.4	77	1.1
75230 Digital Processing Units	6,969	1.2	4,295	61.6	2,189	31.4	486	7.0
78432 Other Parts And Accessories Of Motor Vehicles	6,713	1.2	2,889	43.0	3,225	48.0	599	8.9
22220 Soybeans	5,425	0.9	1,135	20.9	4,126	76.1	164	3.0
04120 Wheat (Including Spelt) And Meslin, Unmilled	5,226	0.9	388	7.4	4,525	86.6	313	6.0
12220 Cigarettes Containing Tobacco	4,770	0.8	1,873	39.3	2,821	59.1	76	1.6
72849 Machry Havng Individual Functions	4,587	0.8	1,437	31.3	2,370	51.7	779	17.0
97101 Nonmonetary Gold	4,287	0.7	1,218	28.4	1,370	32.0	1,699	39.6
76493 Pts Of Tv Rec, Radiobroad Rec, Sound Record, Etc.	4,052	0.7	1,318	32.5	2,398	59.2	337	8.3
76432 Transmission App, Tv, Radio Etc With Reception App	4,034	0.7	1,262	31.3	2,399	59.5	373	9.3
78219 Motor Vehicles For The Transport Of Gds (Trucks)	3,812	0.7	2,629	69.0	1,110	29.1	74	1.9
75270 Storage Units For Computers	3,806	0.7	2,325	61.1	1,252	32.9	230	6.0
26310 Cotton (Other Than Linters), Not Carded Or Combed	3,681	0.6	31	1.0	3,567	96.9	84	2.3
71491 Parts For Turbojets Or Turbopropellers	3,638	0.6	1,486	40.9	1,730	47.6	422	11.6
75260 Input Or Output Units For Computers	3,633	0.6	1,652	45.5	1,561	43.0	420	11.6
32121 Bituminous Coal, Pulverized Or Not, Not Agglomer	3,511	0.6	148	4.2	3,325	94.7	38	1.1
93100 Special Transactions & Commod Not Classif By Kind	3,337	0.6	856	25.7	1,986	59.5	495	14.8
89879 Recorded Media Nes, Sound Etc	3,204	0.6	805	25.1	2,108	65.8	291	9.1
75290 Data Processing Equipment	3,188	0.6	1,130	35.5	1,793	56.2	266	8.3
72393 Parts For Boring Or Sinking Machinery	3,179	0.6	1,363	42.9	1,493	47.0	324	10.2
77643 Nondigital Monolithic Integrated Circuits	3,022	0.5	1,516	50.2	1,310	43.3	196	6.5
71322 Reciprocatng Pist Engs, Cyl Cap Exceedng 1000 Cc	2,671	0.5	2,032	76.1	525	19.7	114	4.3
78434 Gear Boxes	2,514	0.4	1,934	76.9	485	19.3	96	3.8
76491 Parts Of Electrical Apparatus Etc.	2,411	0.4	892	37.0	1,256	52.1	264	11.0
25151 Chem Wd Pulp Conif Soda/Sulfate Nt Disslvg Bleach	2,215	0.4	59	2.7	1,850	83.5	306	13.8
68423 Aluminum & Aluminum Alloy Plate, Etc Ov .2Mm Thick	2,158	0.4	382	17.7	1,634	75.7	141	6.5
24740 Wood, Coniferous Rgh/Rgh Sqrd Not Treat Paint Etc	2,123	0.4	573	27.0	1,291	60.8	259	12.2
87229 Medical and Surgical Instruments	2,003	0.3	916	45.7	957	47.8	132	6.6
56293 Diammonium Phosphate Fertilizers	1,964	0.3	102	5.2	1,781	90.7	81	4.1
71391 Parts, Suitbl For Use Wt Spk-Ig Int Com Eng	1,876	0.3	824	43.9	871	46.4	182	9.7
89129 Munitions Of War And Parts Thereof	1,828	0.3	195	10.7	1,070	58.5	564	30.9
72855 Parts, For Machs & Mechanical Applianc	1,821	0.3	704	38.7	879	48.3	238	13.1
75220 Digital Automatic Data Processing Machines	1,770	0.3	653	36.9	927	52.4	191	10.8
89219 Books, Brochures Etc Not In Single Sheets	1,755	0.3	553	31.5	977	55.7	225	12.8
89399 Articles Of Plastics Nes	1,718	0.3	852	49.6	691	40.2	174	10.1
77412 Eletro-Diagnostic Apparatus	1,715	0.3	697	40.6	807	47.1	210	12.2
77220 Printed Circuits	1,651	0.3	1,001	60.6	587	35.6	63	3.8
64141 Kraft Paper, Uncoated, Rolls Or Sheets	1,631	0.3	193	11.8	1,325	81.2	114	7.0
89111 Tanks & Other Armored Fighting Vehicles & Parts	1,609	0.3	266	16.5	1,253	77.9	91	5.7
01235 Poultry Cuts And Offal (Other Than Liver), Frozen	1,607	0.3	24	1.5	1,499	93.3	83	5.2
71499 Parts For Gas Turbines	1,596	0.3	365	22.9	1,103	69.1	129	8.1
71441 Turbojet Engines	1,520	0.3	261	17.2	1,013	66.7	246	16.2
71392 Parts,Suitbl For Use Wt Comprss-Ignit Engs	1,504	0.3	624	41.5	799	53.1	82	5.5
76417 Apparatus For Carrier-Current Line Systems	1,451	0.3	329	22.7	1,024	70.6	99	6.8
87221 Syringes, Needles, Catheters, Cannulae Etc	1,450	0.3	604	41.7	693	47.8	153	10.6
59869 Composite Diagnostic Or Laboratory Reagents	1,449	0.3	873	60.3	405	28.0	171	11.8
21111 Hides/Skins (Excl 211.2) Of Bov Anml Frsh/Wet-Salt	1,413	0.2	1,213	85.9	27	2.0	173	12.2
87465 Regulating & Controlling Inst & Appts	1,359	0.2	699	51.4	562	41.4	97	7.1
89851 Magnetic Discs For Sound Recording Etc.	1,347	0.2	732	54.3	485	36.0	130	9.7
77313 Ignition Wiring Sts, Etc, Knd Used In Vehicls, Etc	1,302	0.2	955	73.4	308	23.7	39	3.0
71489 Gas Turbines	1,298	0.2	357	27.5	853	65.7	88	6.8
01112 Meat from Cattle, Boneless, Fresh Or Chilled	1,294	0.2	27	2.1	1,179	91.1	88	6.8
78433 Brakes -Brake Parts	1,292	0.2	385	29.8	838	64.9	69	5.3
25152 Chem Wd Pulp Nonconif Sulfate, Not Dissolve, Bleac	1,279	0.2	99	7.7	908	71.0	271	21.2
12120 Tobacco, Wholly Or Partly Stemmed/Stripped	1,252	0.2	361	28.8	824	65.8	67	5.4
24820 Conif Wd Sawn/Chipped Lengthwise Slice/Peel Ov 6Mm	1,246	0.2	153	12.3	1,007	80.8	86	6.9
78320 Road Tractors For Semi-Trailers	1,227	0.2	750	61.1	446	36.4	31	2.5
24840 Nonconif Wd Sawn/Chip Lengthws Slice, Peel, Ov 6Mm	1,201	0.2	63	5.3	1,009	84.0	130	10.8
54163 Antisera & Other Blood Fractions; Vaccines	1,193	0.2	513	43.0	542	45.4	138	11.6
82119 Parts Of Seats	1,184	0.2	492	41.6	620	52.4	73	6.2
09899 Food Preparations	1,173	0.2	423	36.1	596	50.8	153	13.0
77889 Electrical Pts Of Machry Or Apparatus	1,163	0.2	155	13.3	761	65.4	247	21.2
87478 Inst & Appts, Meas/Check Elec Quantities	1,163	0.2	582	50.0	491	42.2	90	7.7
87425 Meas/Checking Inst, Appln & Mach; Profile Proj	1,154	0.2	329	28.5	727	63.0	98	8.5
72399 Parts, Civil Engineering Etc Equipment	1,146	0.2	234	20.4	797	69.6	112	9.8

**Exhibit 6. U. S. Merchandise Trade: Exports of the Top 100 Five-Digit SITC REV 3 Commodities By
Related/Nonrelated Party Trade - 1995**

Value in millions of dollars.

Commodity and Description	Total Exports		Related Party Trade		Nonrelated Party Trade		Nonreported	
	Value	Percent	Value	Percent	Value	Percent	Value	Percent
Total	583,030	100.0	185,966	31.9	335,806	57.6	61,258	10.5
Domestic Exports	546,465	93.7	172,258	31.5	314,244	57.5	59,963	11.0
Total 100 top commodities	277,384	47.6	97,097	35.0	149,520	53.9	31,861	11.5
74494 Parts Of Lifting, Handling, Loading Etc Machry	1,143	0.2	485	42.4	579	50.7	79	6.9
77878 Electrical Machs & App, Havng Individ Functns	1,086	0.2	294	27.1	710	65.4	83	7.6
79230 Airplanes & Oth Aircraft, Wt Exc 2000 To 15000 Kg	1,050	0.2	25	2.4	703	67.0	323	30.8
74780 Taps, Cocks, Valves And Sim Appliances	1,045	0.2	326	31.2	593	56.8	126	12.1
71323 Compression-Ignitn Engs (Diesel Or Semi-Diesel)	1,024	0.2	94	9.2	920	89.8	10	1.0
59899 Chemical Products And Preparations	1,024	0.2	359	35.1	601	58.7	64	6.3
59725 Additives For Lubricating Oils	1,018	0.2	524	51.5	479	47.1	14	1.4
01122 Meat from Cattle, Boneless, Frozen	1,018	0.2	37	3.6	805	79.1	176	17.3
73114 Mach Tools Operated By Electro-Chemical, Etc, Proc	1,017	0.2	207	20.4	605	59.5	205	20.2
89319 Articles For Conveyance/Packing Of Goods , Plst	1,009	0.2	366	36.3	551	54.6	92	9.1
28239 Ferrous Waste And Scrap	1,009	0.2	20	2.0	854	84.6	135	13.4
77649 Elec Integratd Circts & Microassemblies	1,005	0.2	502	50.0	471	46.9	32	3.2
51125 Styrene	1,002	0.2	179	17.9	819	81.7	4	0.4
62510 Rubber Tires for Automobiles (Inc St Wagons)	1,001	0.2	561	56.0	382	38.2	58	5.8
76415 Telephonic Or Telegraphic Switching Apparatus	995	0.2	403	40.5	520	52.3	72	7.2
08131 Soybean Oil-Cake & Other Solid Residue (Not Dregs)	986	0.2	111	11.3	847	85.9	28	2.8
77282 Pts Of Elec App For Switchng, Protectng Elec Circt	983	0.2	639	65.0	280	28.5	64	6.5
74159 Parts For Air Conditioning Machines Of Hd 741.5	978	0.2	418	42.7	457	46.7	103	10.5
54293 Medicaments, Nes, In Dosage Form Or Retail Packing	977	0.2	560	57.3	322	33.0	95	9.7
77259 Electrcal App For Switch Or Protect Nes Nt Ex 1000	972	0.2	575	59.2	318	32.7	79	8.1
76431 Transmission Apparatus, Tv, Radio Etc.	969	0.2	171	17.7	643	66.4	155	16.0
69969 Articles Of Iron Or Steel	957	0.2	463	48.4	389	40.7	106	11.1
84140 Trousers, Overalls, Shorts Etc, Men/Boys, Not Knit	956	0.2	246	25.7	641	67.1	69	7.2
33452 Oil Pet/Bit Mtrl A Prp Ths Oils Bsc Const X Ng Con	954	0.2	269	28.2	608	63.7	77	8.1
33440 Fuel Oils	940	0.2	142	15.1	668	71.1	131	13.9
57111 Polyethylene, Specific Gravity Less Than 0.94 Pr F	939	0.2	367	39.1	515	54.9	57	6.1
74145 Refrigerating Or Freezing Equipmt Nes; Heat Pumps	934	0.2	195	20.9	684	73.2	55	5.9
72249 Wheeled Tractors	914	0.2	516	56.5	375	41.0	23	2.5
99400 Est. Low Value Shp; Canadian Low Value And N.I.K.	11,981	20.6	15	0.1	1,400	11.7	10,566	88.2
All Other Commodities	267,081	45.8	75,161	28.1	164,724	61.7	28,102	10.5
Re-Exports *	36,566	6.3	13,708	37.5	20,652	56.5	2,206	6.0

Explanatory Notes:

The statistics in this report are compiled using information from the Shipper's Export Declaration (SED) and Custom's Imports Form 7501.

1995 Unrevised Data: This study was done using 1995 data as first published. It does not include the corrections applied in the Annual Revision for 1995 Report that was issued on June 20, 1996. While the data in this report would have been slightly different had the revised data been used, the revisions should have little effect on the relative percentages of related and nonrelated trade.

Related Party:

Imports:

Related Party trade as defined Section 402(g) (1) of the Tariff Act of 1930, as amended, includes transactions between parties with various types of relationships including "... Any person directly or indirectly owning, controlling, or holding with power to vote, **6 percent** of more of the outstanding voting stock or shares of any organization..."

Exports:

A related party transaction is defined in the Foreign Trade Statistics Regulations reference 30.7(v) as one between a U.S. exporter and a foreign consignee, where either party owns (directly or indirectly) **10 percent** or more of the other party.

Customs Value: The import data in this report are based on Customs value, generally defined as the price actually paid or payable for merchandise when sold for exportation to the United States, excluding U.S. import duties, freight, insurance, and other charges incurred in bringing the merchandise to the United States.

Imports for Consumption: The import data shown in this report are imports for

consumption, which measure the total merchandise that have physically cleared through Customs either entering consumption channels immediately or entering after withdrawal for consumption from bonded warehouses under Customs custody or from Foreign Trade Zones.

Low Value Estimates: Import statistics are compiled on shipments valued over \$1250 or under certain textile programs, for any article which must be reported on a formal entry. Value data for shipments valued under \$1,251 are not required to be reported on formal entries and are estimated for individual countries using factors based on the ratios of low-valued shipments to individual country totals for past periods. Export statistics are compiled on shipments valued over \$2,501 and are estimated under the same procedure as applied to imports.

Special Transactions: Special transactions include such items as U.S. goods returned after being exported and items imported for repair.

F.A.S. Value: Exports are valued on a free alongside ship basis, which reflects transaction price including inland freight, insurance and other charges incurred in placing the merchandise alongside the carrier at the U.S. port of exportation.

Reexports: Reexports are exports of foreign merchandise. They consist of commodities of foreign origin that have entered the United States for consumption or into Customs bonded warehouses, or U.S. Foreign Trade Zones, and which, at the time of exportation, are in substantially the same condition as when imported.

Inquiries related to these data may be directed to Bureau of the Census, Foreign Trade Division, Special Projects Branch, Washington, D.C. 20233. Contact name: Michael Risha (301) 457-3252.