

Exhibit 4a
2014 Exports by Company Type and Employment Size
to Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
All identified companies	1,441,914	304,466	5.1	58.7	6.2	24.5	6.5	8.9	13.5	5.9	18.3	1.6	50.4	0.4
no. employees unknown(2)	130,552	121,197	24.3	75.5	15.3	17.9	15.8	4.2	18.8	2.1	21.3	0.4	4.4	0.0
1 to 19 employees	92,002	112,150	24.9	55.5	28.5	29.4	21.5	9.9	18.5	4.7	6.0	0.5	0.7	0.0
20 to 49 employees	48,097	31,569	10.2	40.2	16.4	30.6	21.1	15.1	30.4	11.6	18.2	2.3	3.6	0.1
50 to 99 employees	48,646	15,696	7.6	34.5	13.2	29.8	14.7	16.2	36.7	14.7	22.1	4.3	5.7	0.5
100 to 249 employees	94,118	12,203	3.0	30.9	10.4	26.8	9.3	16.5	33.3	17.9	34.1	6.8	9.8	1.1
250 to 499 employees	68,620	4,704	2.4	27.7	7.0	23.3	9.4	15.4	29.2	19.2	26.9	11.7	25.1	2.7
500 or more employees	959,880	6,947	0.5	25.2	1.5	19.0	2.2	12.3	7.2	16.3	16.8	15.1	71.8	12.0
Manufacturers	847,806	74,114	1.5	42.3	3.1	28.9	4.1	13.4	9.8	10.8	17.5	3.5	63.9	1.1
no. employees unknown(2)	44,413	17,342	10.6	60.5	10.2	24.8	10.3	8.5	25.4	5.1	38.2	1.0	5.3	0.1
1 to 19 employees	8,771	23,979	23.8	49.8	24.9	31.5	27.2	11.9	19.3	6.2	4.6	0.5	0.1	0.0
20 to 49 employees	11,530	13,813	12.8	36.1	22.7	32.4	22.0	15.8	31.1	13.1	10.7	2.5	0.7	0.0
50 to 99 employees	17,174	7,864	7.5	27.6	17.1	32.1	16.8	17.6	32.0	16.9	15.6	5.3	11.0	0.6
100 to 249 employees	41,110	6,258	2.9	20.3	15.2	28.4	10.9	19.6	37.4	21.4	17.8	8.9	15.8	1.4
250 to 499 employees	45,926	2,288	2.1	14.3	6.6	21.5	8.9	18.6	22.3	24.9	26.3	16.5	33.8	4.2
500 or more employees	678,883	2,570	0.2	6.3	0.7	12.2	2.1	13.6	5.2	21.3	15.9	24.4	76.0	22.3
Wholesalers	329,261	102,768	8.2	51.8	9.9	29.2	11.5	10.7	19.4	6.5	20.7	1.5	30.4	0.3
no. employees unknown(2)	40,073	35,077	29.2	68.7	18.4	23.2	25.1	5.3	13.7	2.3	8.3	0.4	5.2	0.0
1 to 19 employees	56,382	49,322	21.6	48.6	26.7	33.4	23.1	11.6	20.9	5.7	7.4	0.7	0.3	0.0
20 to 49 employees	27,873	9,975	6.5	32.0	11.4	32.1	22.2	18.6	31.9	13.8	22.6	3.1	5.4	0.3
50 to 99 employees	19,772	3,966	2.8	27.3	8.6	29.4	17.7	20.0	52.8	17.5	13.6	4.9	4.5	0.8
100 to 249 employees	41,658	2,653	0.8	24.0	5.7	27.4	4.8	18.1	26.8	21.3	55.9	7.7	6.0	1.6
250 to 499 employees	13,680	916	2.0	20.4	3.0	25.1	11.9	16.8	45.4	21.8	25.9	12.9	11.8	2.9
500 or more employees	129,823	859	0.0	10.4	1.8	15.6	1.2	13.2	7.6	20.8	19.0	23.4	70.3	16.6
Other companies (3)	264,847	127,584	12.5	73.7	11.5	18.2	8.0	4.8	18.1	2.6	18.0	0.5	31.9	0.1
no. employees unknown(2)	46,065	68,778	33.3	82.7	17.5	13.4	12.9	2.6	16.9	1.2	16.4	0.2	3.0	0.0
1 to 19 employees	26,850	38,849	32.1	67.8	33.4	23.1	16.2	6.4	13.0	2.5	3.7	0.2	1.6	0.0
20 to 49 employees	8,694	7,781	18.9	58.0	23.8	25.4	16.2	9.2	25.0	6.2	14.2	1.0	1.8	0.1
50 to 99 employees	11,700	3,866	15.9	56.0	15.1	25.6	6.6	9.6	16.5	7.2	45.9	1.4	0.0	0.1
100 to 249 employees	11,350	3,292	11.6	56.6	10.5	23.2	20.2	9.4	42.6	8.3	13.5	2.3	1.5	0.3
250 to 499 employees	9,014	1,500	4.5	52.6	15.2	24.9	7.7	9.7	40.2	9.0	31.3	3.5	1.2	0.3
500 or more employees	151,174	3,518	2.6	42.7	4.7	24.8	3.7	11.2	15.9	11.6	18.7	6.3	54.4	3.4

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.