

**Exhibit 2a**  
**Top Companies' Share of the 2014 Export Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2013-2014	
					Number of Identified Exporters	Known Value
<b>All identified companies</b>	<b>304,466</b>	<b>1,441,914</b>	<b>100.0</b>	<b>100.0</b>	<b>-0.2</b>	<b>2.5</b>
Top 4 companies	4	110,073	7.6	7.6	-	14.9
Top 8 companies	8	170,597	11.8	11.8	-	9.6
Top 20 companies	20	286,822	19.9	19.9	-	7.9
Top 50 companies	50	439,421	30.5	30.5	-	3.9
Top 100 companies	100	579,645	40.2	40.2	-	4.1
Top 250 companies	250	760,086	52.7	52.7	-	3.5
Top 500 companies	500	891,851	61.9	61.9	-	3.0
Top 1000 companies	1,000	1,017,144	70.5	70.5	-	2.7
Top 2000 companies	2,000	1,127,875	78.2	78.2	-	2.6
<b>Manufacturers</b>	<b>74,114</b>	<b>847,806</b>	<b>58.8</b>	<b>100.0</b>	<b>-0.6</b>	<b>0.5</b>
Top 4 companies	4	110,073	7.6	13.0	-	14.9
Top 8 companies	8	170,597	11.8	20.1	-	9.6
Top 20 companies	20	275,156	19.1	32.5	-	5.3
Top 50 companies	50	384,143	26.6	45.3	-	0.7
Top 100 companies	100	470,183	32.6	55.5	-	0.2
Top 250 companies	250	574,903	39.9	67.8	-	0.0
Top 500 companies	500	649,252	45.0	76.6	-	0.1
Top 1000 companies	1,000	712,767	49.4	84.1	-	0.4
Top 2000 companies	2,000	760,823	52.8	89.7	-	0.5
<b>Wholesalers</b>	<b>102,768</b>	<b>329,261</b>	<b>22.8</b>	<b>100.0</b>	<b>1.1</b>	<b>8.3</b>
Top 4 companies	4	30,770	2.1	9.3	-	12.6
Top 8 companies	8	49,866	3.5	15.1	-	6.4
Top 20 companies	20	89,108	6.2	27.1	-	19.3
Top 50 companies	50	124,595	8.6	37.8	-	18.4
Top 100 companies	100	152,666	10.6	46.4	-	15.4
Top 250 companies	250	189,579	13.1	57.6	-	12.5
Top 500 companies	500	216,272	15.0	65.7	-	10.9
Top 1000 companies	1,000	241,410	16.7	73.3	-	10.4
Top 2000 companies	2,000	264,204	18.3	80.2	-	9.8
<b>Other companies (3)</b>	<b>127,584</b>	<b>264,847</b>	<b>18.4</b>	<b>100.0</b>	<b>-0.9</b>	<b>2.2</b>
Top 4 companies	4	34,462	2.4	13.0	-	23.1
Top 8 companies	8	52,433	3.6	19.8	-	18.0
Top 20 companies	20	84,012	5.8	31.7	-	12.1
Top 50 companies	50	117,631	8.2	44.4	-	6.5
Top 100 companies	100	143,986	10.0	54.4	-	3.7
Top 250 companies	250	176,215	12.2	66.5	-	2.5
Top 500 companies	500	197,658	13.7	74.6	-	2.3
Top 1000 companies	1,000	216,012	15.0	81.6	-	2.4
Top 2000 companies	2,000	231,683	16.1	87.5	-	2.6

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.