

**Exhibit 1a**  
**2014 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

<b>Company Type and Employment Size</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>Cum. % of Known Value</b>	<b>Cum. % of Company Type Value (2)</b>	<b>Number of Identified Exporters</b>	<b>% of Number of Identified Exporters</b>	<b>Cum. % of Number of Identified Exporters</b>	<b>Cum. % of Company Type Exporters (2)</b>
<b>All identified companies</b>	<b>1,441,914</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>304,466</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	130,552	9.1	9.1	9.1	121,197	39.8	39.8	39.8
1 to 19 employees	92,002	6.4	15.4	15.4	112,150	36.8	76.6	76.6
20 to 49 employees	48,097	3.3	18.8	18.8	31,569	10.4	87.0	87.0
50 to 99 employees	48,646	3.4	22.1	22.1	15,696	5.2	92.2	92.2
100 to 249 employees	94,118	6.5	28.7	28.7	12,203	4.0	96.2	96.2
250 to 499 employees	68,620	4.8	33.4	33.4	4,704	1.5	97.7	97.7
500 or more employees	959,880	66.6	100.0	100.0	6,947	2.3	100.0	100.0
<b>Manufacturers</b>	<b>847,806</b>	<b>58.8</b>	<b>58.8</b>	<b>100.0</b>	<b>74,114</b>	<b>24.3</b>	<b>24.3</b>	<b>100.0</b>
no. employees unknown (3)	44,413	3.1	3.1	5.2	17,342	5.7	5.7	23.4
1 to 19 employees	8,771	0.6	3.7	6.3	23,979	7.9	13.6	55.8
20 to 49 employees	11,530	0.8	4.5	7.6	13,813	4.5	18.1	74.4
50 to 99 employees	17,174	1.2	5.7	9.7	7,864	2.6	20.7	85.0
100 to 249 employees	41,110	2.9	8.5	14.5	6,258	2.1	22.7	93.4
250 to 499 employees	45,926	3.2	11.7	19.9	2,288	0.8	23.5	96.5
500 or more employees	678,883	47.1	58.8	100.0	2,570	0.8	24.3	100.0
<b>Wholesalers</b>	<b>329,261</b>	<b>22.8</b>	<b>22.8</b>	<b>100.0</b>	<b>102,768</b>	<b>33.8</b>	<b>33.8</b>	<b>100.0</b>
no. employees unknown (3)	40,073	2.8	2.8	12.2	35,077	11.5	11.5	34.1
1 to 19 employees	56,382	3.9	6.7	29.3	49,322	16.2	27.7	82.1
20 to 49 employees	27,873	1.9	8.6	37.8	9,975	3.3	31.0	91.8
50 to 99 employees	19,772	1.4	10.0	43.8	3,966	1.3	32.3	95.7
100 to 249 employees	41,658	2.9	12.9	56.4	2,653	0.9	33.2	98.3
250 to 499 employees	13,680	0.9	13.8	60.6	916	0.3	33.5	99.2
500 or more employees	129,823	9.0	22.8	100.0	859	0.3	33.8	100.0
<b>Other companies (4)</b>	<b>264,847</b>	<b>18.4</b>	<b>18.4</b>	<b>100.0</b>	<b>127,584</b>	<b>41.9</b>	<b>41.9</b>	<b>100.0</b>
no. employees unknown (3)	46,065	3.2	3.2	17.4	68,778	22.6	22.6	53.9
1 to 19 employees	26,850	1.9	5.1	27.5	38,849	12.8	35.3	84.4
20 to 49 employees	8,694	0.6	5.7	30.8	7,781	2.6	37.9	90.5
50 to 99 employees	11,700	0.8	6.5	35.2	3,866	1.3	39.2	93.5
100 to 249 employees	11,350	0.8	7.3	39.5	3,292	1.1	40.3	96.1
250 to 499 employees	9,014	0.6	7.9	42.9	1,500	0.5	40.7	97.2
500 or more employees	151,174	10.5	18.4	100.0	3,518	1.2	41.9	100.0
<b>Multiple location companies</b>	<b>1,088,376</b>	<b>75.5</b>	<b>75.5</b>	<b>100.0</b>	<b>28,102</b>	<b>9.2</b>	<b>9.2</b>	<b>100.0</b>
no. employees unknown (3)	1,131	0.1	0.1	0.1	441	0.1	0.1	1.6
1 to 19 employees	4,972	0.3	0.4	0.6	2,585	0.8	1.0	10.8
20 to 49 employees	10,532	0.7	1.2	1.5	4,625	1.5	2.5	27.2
50 to 99 employees	16,745	1.2	2.3	3.1	4,736	1.6	4.1	44.1
100 to 249 employees	54,361	3.8	6.1	8.1	6,093	2.0	6.1	65.8
250 to 499 employees	55,957	3.9	10.0	13.2	3,438	1.1	7.2	78.0
500 or more employees	944,679	65.5	75.5	100.0	6,184	2.0	9.2	100.0
<b>Manufacturers</b>	<b>729,286</b>	<b>50.6</b>	<b>50.6</b>	<b>100.0</b>	<b>9,769</b>	<b>3.2</b>	<b>3.2</b>	<b>100.0</b>
no. employees unknown (3)	149	0.0	0.0	0.0	85	0.0	0.0	0.9
1 to 19 employees	307	0.0	0.0	0.1	285	0.1	0.1	3.8
20 to 49 employees	1,373	0.1	0.1	0.3	1,072	0.4	0.5	14.8
50 to 99 employees	4,301	0.3	0.4	0.8	1,660	0.5	1.0	31.8
100 to 249 employees	17,649	1.2	1.6	3.3	2,697	0.9	1.9	59.4
250 to 499 employees	38,703	2.7	4.3	8.6	1,606	0.5	2.4	75.8
500 or more employees	666,805	46.2	50.6	100.0	2,364	0.8	3.2	100.0
<b>Wholesalers</b>	<b>188,295</b>	<b>13.1</b>	<b>13.1</b>	<b>100.0</b>	<b>8,541</b>	<b>2.8</b>	<b>2.8</b>	<b>100.0</b>
no. employees unknown (3)	253	0.0	0.0	0.1	164	0.1	0.1	1.9
1 to 19 employees	3,463	0.2	0.3	2.0	1,334	0.4	0.5	17.5
20 to 49 employees	6,929	0.5	0.7	5.7	2,085	0.7	1.2	42.0
50 to 99 employees	7,634	0.5	1.3	9.7	1,704	0.6	1.7	61.9
100 to 249 employees	30,153	2.1	3.4	25.7	1,694	0.6	2.3	81.7
250 to 499 employees	11,819	0.8	4.2	32.0	754	0.2	2.5	90.6
500 or more employees	128,043	8.9	13.1	100.0	806	0.3	2.8	100.0

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Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
<b>Other companies (4)</b>	<b>170,796</b>	<b>11.8</b>	<b>11.8</b>	<b>100.0</b>	<b>9,792</b>	<b>3.2</b>	<b>3.2</b>	<b>100.0</b>
no. employees unknown (3)	730	0.1	0.1	0.4	192	0.1	0.1	2.0
1 to 19 employees	1,201	0.1	0.1	1.1	966	0.3	0.4	11.8
20 to 49 employees	2,230	0.2	0.3	2.4	1,468	0.5	0.9	26.8
50 to 99 employees	4,810	0.3	0.6	5.3	1,372	0.5	1.3	40.8
100 to 249 employees	6,559	0.5	1.1	9.1	1,702	0.6	1.9	58.2
250 to 499 employees	5,435	0.4	1.5	12.3	1,078	0.4	2.2	69.2
500 or more employees	149,831	10.4	11.8	100.0	3,014	1.0	3.2	100.0
<b>Single location companies</b>	<b>353,538</b>	<b>24.5</b>	<b>24.5</b>	<b>100.0</b>	<b>276,364</b>	<b>90.8</b>	<b>90.8</b>	<b>100.0</b>
no. employees unknown (3)	129,420	9.0	9.0	36.6	120,756	39.7	39.7	43.7
1 to 19 employees	87,030	6.0	15.0	61.2	109,565	36.0	75.6	83.3
20 to 49 employees	37,565	2.6	17.6	71.8	26,944	8.8	84.5	93.1
50 to 99 employees	31,901	2.2	19.8	80.9	10,960	3.6	88.1	97.1
100 to 249 employees	39,756	2.8	22.6	92.1	6,110	2.0	90.1	99.3
250 to 499 employees	12,663	0.9	23.5	95.7	1,266	0.4	90.5	99.7
500 or more employees	15,201	1.1	24.5	100.0	763	0.3	90.8	100.0
<b>Manufacturers</b>	<b>118,520</b>	<b>8.2</b>	<b>8.2</b>	<b>100.0</b>	<b>64,345</b>	<b>21.1</b>	<b>21.1</b>	<b>100.0</b>
no. employees unknown (3)	44,265	3.1	3.1	37.3	17,257	5.7	5.7	26.8
1 to 19 employees	8,463	0.6	3.7	44.5	23,694	7.8	13.5	63.6
20 to 49 employees	10,158	0.7	4.4	53.1	12,741	4.2	17.6	83.4
50 to 99 employees	12,873	0.9	5.3	63.9	6,204	2.0	19.7	93.1
100 to 249 employees	23,460	1.6	6.9	83.7	3,561	1.2	20.8	98.6
250 to 499 employees	7,223	0.5	7.4	89.8	682	0.2	21.1	99.7
500 or more employees	12,078	0.8	8.2	100.0	206	0.1	21.1	100.0
<b>Wholesalers</b>	<b>140,966</b>	<b>9.8</b>	<b>9.8</b>	<b>100.0</b>	<b>94,227</b>	<b>30.9</b>	<b>30.9</b>	<b>100.0</b>
no. employees unknown (3)	39,820	2.8	2.8	28.2	34,913	11.5	11.5	37.1
1 to 19 employees	52,918	3.7	6.4	65.8	47,988	15.8	27.2	88.0
20 to 49 employees	20,944	1.5	7.9	80.6	7,890	2.6	29.8	96.4
50 to 99 employees	12,138	0.8	8.7	89.3	2,262	0.7	30.6	98.8
100 to 249 employees	11,506	0.8	9.5	97.4	959	0.3	30.9	99.8
250 to 499 employees	1,861	0.1	9.7	98.7	162	0.1	30.9	99.9
500 or more employees	1,780	0.1	9.8	100.0	53	0.0	30.9	100.0
<b>Other companies (4)</b>	<b>94,051</b>	<b>6.5</b>	<b>6.5</b>	<b>100.0</b>	<b>117,792</b>	<b>38.7</b>	<b>38.7</b>	<b>100.0</b>
no. employees unknown (3)	45,336	3.1	3.1	48.2	68,586	22.5	22.5	58.2
1 to 19 employees	25,649	1.8	4.9	75.5	37,883	12.4	35.0	90.4
20 to 49 employees	6,464	0.4	5.4	82.3	6,313	2.1	37.0	95.7
50 to 99 employees	6,890	0.5	5.8	89.7	2,494	0.8	37.9	97.9
100 to 249 employees	4,790	0.3	6.2	94.8	1,590	0.5	38.4	99.2
250 to 499 employees	3,579	0.2	6.4	98.6	422	0.1	38.5	99.6
500 or more employees	1,343	0.1	6.5	100.0	504	0.2	38.7	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.