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A Profile of U.S. Importing and Exporting Companies, 2013 - 2014

The U.S. Census Bureau, Department of Commerce, releases the report, *A Profile of U.S. Importing and Exporting Companies, 2013 - 2014*. It provides information on identified companies and their known export or import value. Identified U.S. companies are defined as companies that can be linked to import or export transactions. The known value is the value of export or import transactions linked to specific companies. The increases or decreases in known export and import values correspond with the overall direction of trade in 2014; total export value increased by 2.6 percent and total import value increased by 3.5 percent. The number of identified exporters decreased by 0.2 percent in 2014 and the known export value increased by 2.5 percent compared to 2013. The number of identified importers increased by 2.0 percent in 2014 and the known import value increased by 3.6 percent.

In 2014 the identified U.S. exporters accounted for $1,442 billion in exports or 88.9 percent of the total value of exported goods ($1,621 billion). In 2014 the number of identified U.S. exporters was 304.5 thousand, down from 305.0 thousand in 2013 (revised). In 2013, the known value was revised to $1,406 billion.

Figure 1a: 2014 Export Value and Number of Exporters by Company Type (by NAICS)

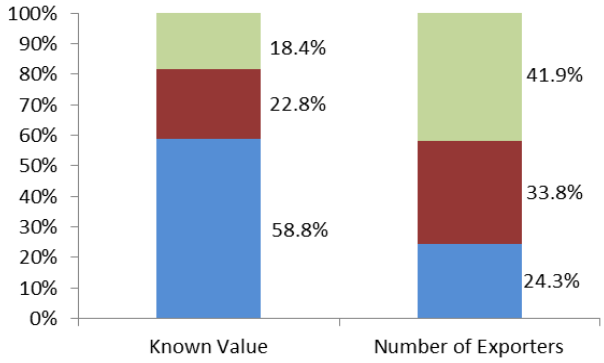
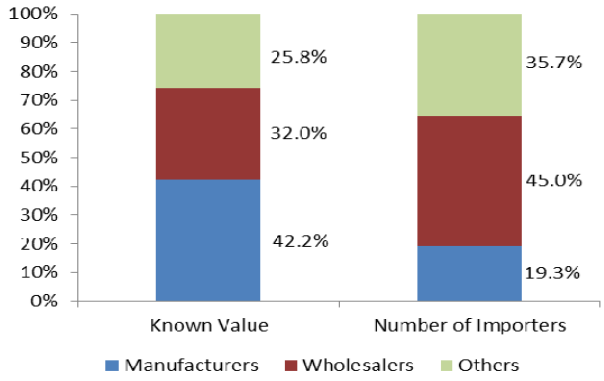


Figure 1b: 2014 Import Value and Number of Importers by Company Type (by NAICS)



NOTE: All percentages given for company size are based on known value.

In 2014 identified U.S. importers accounted for $2,057 billion in imports or 87.6 percent of the total value of imported goods ($2,347 billion). The number of identified U.S. importers was 188 thousand, up from 184.2 thousand in 2013 (revised).

Because not all shipments can be linked to specific companies, the number of exporters and importers may be understated (Table 1). The total export value that could not be linked to specific companies totaled 11.0 percent in 2014 and 11.0 percent in 2013. This portion of the total export value includes exports by individuals, governments, low-value estimates, and information filed with missing, unknown, or incomplete company identifiers. The total import value that could not be linked to specific companies totaled 12.4 percent in 2014 and 12.4 percent in 2013. This portion of the total import value includes imports by individuals, articles exported and returned (the condition was not advanced), low-value estimates, electricity and natural gas imports from Canada, and information filed with missing, unknown, or incomplete company identifiers. Export and import values are taken from the detailed transactions used to compile the official U.S. trade statistics. Company size and type information are taken from administrative records and census or survey data on file with the Census Bureau.

The overall findings for 2014 and 2013 are shown in Table 1, which shows the proportion of exports and imports that were successfully matched to companies in the 2013 and 2014 Business Registers**.** The 2013 exporter figures in this report are revised from data released in the 2012-2013 exporter profile. The revisions are based on the ability to match additional export records by company name. Unlike exports, all import records have unique numeric importer identifiers, so additional matching by the company name is not performed. Therefore no revisions are made to imports. Please refer to the Methodology section of the *Technical Documentation* at the end of this report.

Who Exports and Imports?

During 2014, 9.2 percent (28.1 thousand) of all identified exporters were *multiple location companies*; these companies accounted for 75.5 percent of the known export value (Exhibit 1a). In contrast, 276.4 thousand *single location companies* (making up 90.8 percent of the exporting companies) contributed 24.5 percent of the known export value.

In 2014, 10.4 percent of all identified importers were *multiple location companies*; these companies accounted for 77.1 percent of the known import value (Exhibit 1d). *Single location companies*, making up 89.6 percent of the importing companies, contributed 22.9 percent of the known import value.

Trade with related parties accounted for 36.0 percent of the known export value by *multiple location companies* compared to 18.0 percent by *single location companies* (Exhibit 3a).

Exhibit 1a shows that *manufacturers* accounted for the largest portion of the 2014 known value, 58.8 percent, with 24.3 percent of the identified exporters. *Wholesalers* accounted for 22.8 percent and *other companies* accounted for 18.4 percent of the known export value.

For imports, *manufacturers* accounted for the largest portion of 2014 known value, 42.2 percent with 19.3 percent of the known importers. *Wholesalers* accounted for 32.0 percent and *other companies* accounted for 25.8 percent of the known import value (Exhibit 1d).

The *other companies* category includes manufacturers of prepackaged software and books; brokers or freight forwarders and other transportation and warehousing firms, which often act as agents for the true exporter; business, engineering, and management services; oil and gas extraction companies; coal mining companies; communication services companies; and companies for which an industry could not be determined.

The number of *multiple location exporting companies* decreased by 1.6 percent in 2014. *Manufacturers* decreased by 0.7 percent, *wholesalers* decreased by 0.3 percent as well as *other companies* by 3.7 percent (Exhibit 1c).

The number of *multiple location importing companies* decreased by 0.2 percent in 2014. The number of *manufacturers* increased by 0.1 percent, *wholesalers* increased by 1.0 percent, while *other companies* decreased by 1.6 percent (Exhibit 1f).

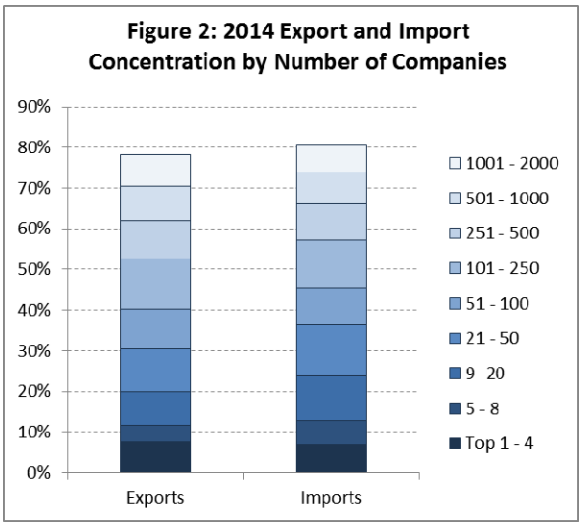


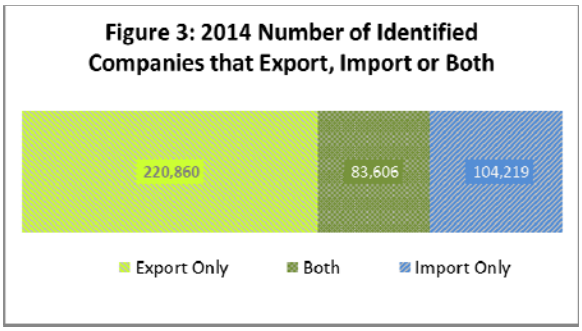
Figure 2 shows the concentration by percent of known export and import values. Of the known export value for 2014, 61.9 percent was accounted for by the top 500 companies. The top 250 companies accounted for 52.7 percent of the known export value. For imports, 66.1 percent of the known value was accounted for by the top 500 companies and 57.3 percent of the total known import value was accounted for by the top 250 importers.

For exports, the top 100 *manufacturers* contributed 32.6 percent of the total known export value and 55.5 percent of all exports by *manufacturers* (Exhibit 2a). For imports, the top 100 *manufacturers* contributed 27.6 percent of the total known import value and 65.4 of all imports by *manufacturers* (Exhibit 2c).

Among the company types, the top 50 *manufacturers* accounted for 45.3 percent of the known export value of the manufacturing sector. The top 50 companies represented 37.8 percent of the known export value for *wholesalers* and 44.4 percent of the known value for *other companies* (Exhibit 2a).

For imports, the top 50 importing *manufacturers* accounted for 55.6 percent of the known value of this sector. The top 50 companies represented 34.0 percent of the known import value for *wholesalers* and 61.2 percent of the known value for *other companies* (Exhibit 2c).

Figure 3 shows the number of identified companies with both exports and imports. During 2014, 83,606 companies both exported and imported goods, 220,860 companies only exported goods, and 104,219 companies only imported goods. The companies that both exported and imported in 2014 accounted for 85.5 percent of the known export value and 93.2 percent of the known import value. Among companies that both imported and exported goods, 29.9 percent were *manufacturers*, 48.3 percent were *wholesalers*, and 21.7 percent were *other* (Exhibits 1a, 1d, and 1g).



Large-Sized Companies

Large identified companies (those employing 500 or more workers) were responsible for 66.6 percent of the known export value and 68.8 percent of known import value. They represented only 2.3 percent of all identified exporters and 2.9 percent of all known importers (Exhibits 1a and 1d).

Large companies dominated manufacturers' exports, with 3.5 percent of manufacturing exporters (2,570 of 74,114) accounting for 80.1 percent of manufacturing export value ($679 billion of $848 billion). Similarly, large wholesalers, who comprise 0.8 percent of the

wholesalers who export, accounted for 39.4 percent of the value of known exports by wholesalers. Large companies in the "other" category represented 2.8 percent of the identified exporters in the "other" category, and 57.1 percent of the known value. Large manufacturers' export value to related parties represented 30.0 percent of the manufacturers' total known export value (Exhibit 3a).

Large companies comprised 6.4 percent of manufacturing importers (2,338 of 36,342) accounting for 85.9 percent of manufacturing import value ($746 billion of $868 billion). Large wholesalers, who comprise approximately 0.9 percent of the wholesalers who import, accounted for 42.9 percent of the value of known imports by wholesalers. (Exhibit 1d).

Large companies accounted for 5.6 percent of those that both exported and imported goods in 2014. These large companies represented 76.3 percent of the known export value and 73.2 percent of the known import value. (Exhibit 1g).

Small- and Medium-Sized Companies

Small- and medium-sized companies (those employing fewer than 500 workers, including number of employees unknown) comprised 97.7 percent of all identified exporters and 97.1 percent of all identified importers. They account for 33.4 percent and 31.2 percent of the known export and import value, respectively. The following findings were extracted from Exhibits 1a, 1d, 1g, and 7a:

- 96.5 percent of *manufacturing exporters* were small- and medium-sized companies and they contributed 20.0 percent of the sector's $848 billion in exports. 93.6 percent of *manufacturing* importers were small- and medium-sized; they accounted for 14.1 percent of the sector's $868 billion in imports.

- 99.2 percent of *exporting wholesalers* were small- and medium-sized companies; they accounted for 60.6 percent of the sector's $329 billion in exports. 99.1 percent of *wholesaler importers* were small- and medium-sized; they contributed 57.1 percent of the sector's $659 billion in imports.

- 97.2 percent of *other companies* with exports were small- and medium-sized companies. 96.5 percent of importing *other companies* were small- and medium-sized.

- Among companies that both exported and imported in 2014, small- and medium-sized companies accounted for 94.4 percent of such companies, accounting for 23.7 percent of the known export value and 26.8 percent of the known import value.

- Among 3-digit NAICS for wholesale industries, *Merchant Wholesalers, Nondurable Goods* (NAICS 424) experienced the largest percent increase in export value by small- and medium-sized companies from 2013 to 2014 at 3.6 percent. For 3-digit manufacturing industry NAICS, *Beverage and Tobacco Product Manufacturing* (NAICS 312) saw the largest percent increase in export value by small- and medium-sized companies at 16.7 percent.

Export and Import Markets

The country groups used in the 2014 Profile have been revised from those used in earlier Profiles (Exhibits 5a, 5b, 5c, 5d, 5e, 5f, 5g, and 5h). Please refer to the Technical Documentation for country grouping definitions.

Most identified companies exported to (58.7 percent) or imported from (60.2 percent) only one foreign country. A small percentage of exporters, 0.4 percent, shipped to 50 or more countries; these companies accounted for 50.4 percent of the known export value (Exhibit 4a). Less than 0.1 percent of importing companies imported from 50 or more countries, accounting for 17.4 percent of the known import value (Exhibit 4c).

In 2014, 80.4 percent of all exporting companies exported to at least one of the top 25 U.S. trading partners. The largest number of identified companies exported to Canada, followed by Mexico, the United Kingdom, China and Germany (Exhibit 5a). 91.2 percent of all importing companies imported from at least one of the top 25 trading partners. The largest number of identified

companies imported from China, followed by Taiwan, Italy, Germany and India (Exhibit 5d).

U.S. companies that both exported to and imported from Canada represented 71.7 percent of known export value to Canada in 2014 ($167 billion of $233 billion). Companies exporting to and importing from China represented 67.3 percent of known import value from China ($297 billion of $441 billion). In 2014, China, Germany, Canada, the United Kingdom, and Mexico were the top 5 countries with the largest number of identified U.S. companies which both exported to and imported from the specific country (Exhibits 5a, 5d, and 5g).

Exports and Imports by State

The Census Bureau releases data on exports by state based on the origin of movement (OM). The OM data series is based on where the goods began their journey to the port of export as reported with the electronic export information. Similarly, import statistics by state are based on the state of destination (SD). This is the reported state, U.S. territory or U.S. possession where the merchandise is destined. Exhibit 6 shows the number of companies exporting from and importing to each state during 2013 and 2014 based upon these definitions. (Note that the same company can be shown as exporting from or importing to multiple states.)

- In 2014, the top five states, based on the number of identified exporting companies, were California, Florida, Texas, New York, and Illinois. Exporters in these five states represented 42.8 percent of the total known export value. For importing companies, the top five states were California, New York, Texas, Florida, and New Jersey. Importers in these states accounted for 45.6 percent of the total known import value.

- States recording the largest increases in known export value in 2014 were Hawaii (99.3 percent), North Dakota (45.7 percent), New Mexico (41.8 percent), Wyoming (36.0 percent), and District of Columbia (31.5 percent). Alaska (48.5 percent), District of Columbia (44.6 percent), Virgin Islands (29.9 percent), South Carolina (18.1 percent), and Alabama (17.2 percent) had the largest increases in known import value.

- In 2014, 72,591 small- and medium-sized companies exported from California. Florida was second with 58,404 small- and medium-sized companies exporting from that state. California also had the highest proportion of small- and medium-sized exporters, with 95.9 percent; followed by Florida with 95.3 percent; and New York with 94.1 percent.

Comparison of 2013 and 2014 Results

The relative proportions of exports and imports accounted for by *manufacturers*, *wholesalers*, and *other companies* based upon both number of companies and known value remained consistent from 2013 to 2014. Below are a number of noteworthy year-to-year changes (Exhibits 1c, 1f, 5c, and 5f):

- The known export value increased by 2.5 percent. The number of identified exporting companies decreased by 560 (0.2 percent). Single location companies decreased by 90 and multiple location companies decreased by 470.

- The known import value increased by 3.6 percent. The number of identified importing companies increased by 3,617 (2.0 percent). Single location companies increased by 3,649 and multiple location companies decreased by 32.

- The number of small- and medium-sized exporting companies decreased by 0.2 percent, from 298.1 thousand in 2013 to 297.5 thousand in 2014, while the number of large companies increased by 0.8 percent, from 6,893 to 6,947.

- The number of exporting *wholesalers* increased by 1.1 percent from 101.7 thousand in 2013 to 102.8 thousand in 2014. Additionally, the number of exporting *manufacturers* decreased by 0.6 percent from 74.6 thousand in 2013 to 74.1 thousand in 2014.

- The number of importing *wholesalers* increased 2.4 percent from 82.5 thousand in 2013 to 84.5 thousand in 2014. Additionally, the number of importing *manufacturers* decreased 0.1 percent from 36.4 thousand in 2013 to 36.3 thousand in 2014.

- Of the top 25 U.S. export trading partners, Mexico (3.3 percent), and United Arab Emirates (3.3 percent) showed the largest increases in the number of identified exporting companies between 2013 and 2014. Canada (2.8 percent), Australia (2.8 percent), and Thailand (2.2 percent) showed the largest percentage decreases.

- Among the top 25 U.S. import trading partners, Venezuela (10.7 percent), and Canada (4.8 percent) showed the largest increases in the number of identified importing companies. Thailand (0.5 percent) and Israel (0.1 percent) were the only countries in the Top 25 with a percentage decrease.

Some portion of these changes may reflect changes in the match rate rather than an actual change in the number of companies. During the process of identifying individual companies, it was not possible to investigate every unmatched case. Priority was given to identifying unmatched companies having high values of trade. As a result, the information on small importers and exporters is most likely understated. Also, users should not assume that the unidentified companies reflected the same distribution of company types and sizes as the identified (known) exporters and importers. Comparisons between the number of companies importing and exporting in given categories or different years might be somewhat misleading due to differences in the percent of value we were able to match to specific companies.

Table 1: Distribution of Exports and Imports by Identified and Unidentified Companies

(Value in millions of dollars. Details may not sum to total due to rounding.)

	2014 Value	% of 2014 Value	2013 Value	% of 2013 Value
Total exports	**1,620,531**	**100.0**	**1,579,593**	**100.0**
Low-value estimates	34,936	2.2	34,706	2.2
US & foreign governments	14	<0.1	21	<0.1
Identified exporters* (known value)	**1,441,914**	**88.9**	**1,406,438**	**89.0**
Exported merchandise in both 2013 and 2014	1,405,874	86.8	1,376,814	87.1
Exported merchandise in only 2013 or only 2014	36,040	2.2	29,624	1.8
Unidentified exports	**143,667**	**8.9**	**138,428**	**8.7**
Total Imports	**2,347,685**	**100.0**	**2,268,321**	**100.0**
Low-value estimates	11,642	0.5	13,443	0.6
Articles exported and returned, not advanced or improved in condition	57,219	2.4	52,270	2.3
Identified importers* (known value)	**2,057,714**	**87.6**	**1,986,142**	**87.5**
Imported merchandise in both 2013 and 2014	2,021,165	86.1	1,949,074	85.9
Imported merchandise in only 2013 or only 2014	36,062	1.5	37,067	1.6
Unidentified imports /1	**221,110**	**9.4**	**216,466**	**9.5**

******Number of Identified Companies*

	2014	2013	Both Years	2014 Only	2013 Only
Exporters	304,466	305,026	205,698	98,768	99,328
Importers	187,825	184,208	135,385	52,440	48,823

***** Note: Percentages may not add up to 100.0 percent due to rounding

/1 Includes Canadian electricity and natural gas imports

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Technical Documentation

This section contains critical information on sources and reliability of data, as well as definitions of terms and methodological procedures that users should consider before attempting to interpret or analyze the statistical data presented in this report. Failure to do so may affect the result.

Exhibit 1a
2014 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	**1,441,914**	**100.0**	**100.0**	**100.0**	**304,466**	**100.0**	**100.0**	**100.0**
no. employees unknown (3)	130,552	9.1	9.1	9.1	121,197	39.8	39.8	39.8
1 to 19 employees	92,002	6.4	15.4	15.4	112,150	36.8	76.6	76.6
20 to 49 employees	48,097	3.3	18.8	18.8	31,569	10.4	87.0	87.0
50 to 99 employees	48,646	3.4	22.1	22.1	15,696	5.2	92.2	92.2
100 to 249 employees	94,118	6.5	28.7	28.7	12,203	4.0	96.2	96.2
250 to 499 employees	68,620	4.8	33.4	33.4	4,704	1.5	97.7	97.7
500 or more employees	959,880	66.6	100.0	100.0	6,947	2.3	100.0	100.0
Manufacturers	**847,806**	**58.8**	**58.8**	**100.0**	**74,114**	**24.3**	**24.3**	**100.0**
no. employees unknown (3)	44,413	3.1	3.1	5.2	17,342	5.7	5.7	23.4
1 to 19 employees	8,771	0.6	3.7	6.3	23,979	7.9	13.6	55.8
20 to 49 employees	11,530	0.8	4.5	7.6	13,813	4.5	18.1	74.4
50 to 99 employees	17,174	1.2	5.7	9.7	7,864	2.6	20.7	85.0
100 to 249 employees	41,110	2.9	8.5	14.5	6,258	2.1	22.7	93.4
250 to 499 employees	45,926	3.2	11.7	19.9	2,288	0.8	23.5	96.5
500 or more employees	678,883	47.1	58.8	100.0	2,570	0.8	24.3	100.0
Wholesalers	**329,261**	**22.8**	**22.8**	**100.0**	**102,768**	**33.8**	**33.8**	**100.0**
no. employees unknown (3)	40,073	2.8	2.8	12.2	35,077	11.5	11.5	34.1
1 to 19 employees	56,382	3.9	6.7	29.3	49,322	16.2	27.7	82.1
20 to 49 employees	27,873	1.9	8.6	37.8	9,975	3.3	31.0	91.8
50 to 99 employees	19,772	1.4	10.0	43.8	3,966	1.3	32.3	95.7
100 to 249 employees	41,658	2.9	12.9	56.4	2,653	0.9	33.2	98.3
250 to 499 employees	13,680	0.9	13.8	60.6	916	0.3	33.5	99.2
500 or more employees	129,823	9.0	22.8	100.0	859	0.3	33.8	100.0
Other companies (4)	**264,847**	**18.4**	**18.4**	**100.0**	**127,584**	**41.9**	**41.9**	**100.0**
no. employees unknown (3)	46,065	3.2	3.2	17.4	68,778	22.6	22.6	53.9
1 to 19 employees	26,850	1.9	5.1	27.5	38,849	12.8	35.3	84.4
20 to 49 employees	8,694	0.6	5.7	30.8	7,781	2.6	37.9	90.5
50 to 99 employees	11,700	0.8	6.5	35.2	3,866	1.3	39.2	93.5
100 to 249 employees	11,350	0.8	7.3	39.5	3,292	1.1	40.3	96.1
250 to 499 employees	9,014	0.6	7.9	42.9	1,500	0.5	40.7	97.2
500 or more employees	151,174	10.5	18.4	100.0	3,518	1.2	41.9	100.0
Multiple location companies	**1,088,376**	**75.5**	**75.5**	**100.0**	**28,102**	**9.2**	**9.2**	**100.0**
no. employees unknown (3)	1,131	0.1	0.1	0.1	441	0.1	0.1	1.6
1 to 19 employees	4,972	0.3	0.4	0.6	2,585	0.8	1.0	10.8
20 to 49 employees	10,532	0.7	1.2	1.5	4,625	1.5	2.5	27.2
50 to 99 employees	16,745	1.2	2.3	3.1	4,736	1.6	4.1	44.1
100 to 249 employees	54,361	3.8	6.1	8.1	6,093	2.0	6.1	65.8
250 to 499 employees	55,957	3.9	10.0	13.2	3,438	1.1	7.2	78.0
500 or more employees	944,679	65.5	75.5	100.0	6,184	2.0	9.2	100.0
Manufacturers	**729,286**	**50.6**	**50.6**	**100.0**	**9,769**	**3.2**	**3.2**	**100.0**
no. employees unknown (3)	149	0.0	0.0	0.0	85	0.0	0.0	0.9
1 to 19 employees	307	0.0	0.0	0.1	285	0.1	0.1	3.8
20 to 49 employees	1,373	0.1	0.1	0.3	1,072	0.4	0.5	14.8
50 to 99 employees	4,301	0.3	0.4	0.8	1,660	0.5	1.0	31.8
100 to 249 employees	17,649	1.2	1.6	3.3	2,697	0.9	1.9	59.4
250 to 499 employees	38,703	2.7	4.3	8.6	1,606	0.5	2.4	75.8
500 or more employees	666,805	46.2	50.6	100.0	2,364	0.8	3.2	100.0
Wholesalers	**188,295**	**13.1**	**13.1**	**100.0**	**8,541**	**2.8**	**2.8**	**100.0**
no. employees unknown (3)	253	0.0	0.0	0.1	164	0.1	0.1	1.9
1 to 19 employees	3,463	0.2	0.3	2.0	1,334	0.4	0.5	17.5
20 to 49 employees	6,929	0.5	0.7	5.7	2,085	0.7	1.2	42.0
50 to 99 employees	7,634	0.5	1.3	9.7	1,704	0.6	1.7	61.9
100 to 249 employees	30,153	2.1	3.4	25.7	1,694	0.6	2.3	81.7
250 to 499 employees	11,819	0.8	4.2	32.0	754	0.2	2.5	90.6
500 or more employees	128,043	8.9	13.1	100.0	806	0.3	2.8	100.0

Exhibit 1a
2014 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
Other companies (4)	**170,796**	**11.8**	**11.8**	**100.0**	**9,792**	**3.2**	**3.2**	**100.0**
no. employees unknown (3)	730	0.1	0.1	0.4	192	0.1	0.1	2.0
1 to 19 employees	1,201	0.1	0.1	1.1	966	0.3	0.4	11.8
20 to 49 employees	2,230	0.2	0.3	2.4	1,468	0.5	0.9	26.8
50 to 99 employees	4,810	0.3	0.6	5.3	1,372	0.5	1.3	40.8
100 to 249 employees	6,559	0.5	1.1	9.1	1,702	0.6	1.9	58.2
250 to 499 employees	5,435	0.4	1.5	12.3	1,078	0.4	2.2	69.2
500 or more employees	149,831	10.4	11.8	100.0	3,014	1.0	3.2	100.0
Single location companies	**353,538**	**24.5**	**24.5**	**100.0**	**276,364**	**90.8**	**90.8**	**100.0**
no. employees unknown (3)	129,420	9.0	9.0	36.6	120,756	39.7	39.7	43.7
1 to 19 employees	87,030	6.0	15.0	61.2	109,565	36.0	75.6	83.3
20 to 49 employees	37,565	2.6	17.6	71.8	26,944	8.8	84.5	93.1
50 to 99 employees	31,901	2.2	19.8	80.9	10,960	3.6	88.1	97.1
100 to 249 employees	39,756	2.8	22.6	92.1	6,110	2.0	90.1	99.3
250 to 499 employees	12,663	0.9	23.5	95.7	1,266	0.4	90.5	99.7
500 or more employees	15,201	1.1	24.5	100.0	763	0.3	90.8	100.0
Manufacturers	**118,520**	**8.2**	**8.2**	**100.0**	**64,345**	**21.1**	**21.1**	**100.0**
no. employees unknown (3)	44,265	3.1	3.1	37.3	17,257	5.7	5.7	26.8
1 to 19 employees	8,463	0.6	3.7	44.5	23,694	7.8	13.5	63.6
20 to 49 employees	10,158	0.7	4.4	53.1	12,741	4.2	17.6	83.4
50 to 99 employees	12,873	0.9	5.3	63.9	6,204	2.0	19.7	93.1
100 to 249 employees	23,460	1.6	6.9	83.7	3,561	1.2	20.8	98.6
250 to 499 employees	7,223	0.5	7.4	89.8	682	0.2	21.1	99.7
500 or more employees	12,078	0.8	8.2	100.0	206	0.1	21.1	100.0
Wholesalers	**140,966**	**9.8**	**9.8**	**100.0**	**94,227**	**30.9**	**30.9**	**100.0**
no. employees unknown (3)	39,820	2.8	2.8	28.2	34,913	11.5	11.5	37.1
1 to 19 employees	52,918	3.7	6.4	65.8	47,988	15.8	27.2	88.0
20 to 49 employees	20,944	1.5	7.9	80.6	7,890	2.6	29.8	96.4
50 to 99 employees	12,138	0.8	8.7	89.3	2,262	0.7	30.6	98.8
100 to 249 employees	11,506	0.8	9.5	97.4	959	0.3	30.9	99.8
250 to 499 employees	1,861	0.1	9.7	98.7	162	0.1	30.9	99.9
500 or more employees	1,780	0.1	9.8	100.0	53	0.0	30.9	100.0
Other companies (4)	**94,051**	**6.5**	**6.5**	**100.0**	**117,792**	**38.7**	**38.7**	**100.0**
no. employees unknown (3)	45,336	3.1	3.1	48.2	68,586	22.5	22.5	58.2
1 to 19 employees	25,649	1.8	4.9	75.5	37,883	12.4	35.0	90.4
20 to 49 employees	6,464	0.4	5.4	82.3	6,313	2.1	37.0	95.7
50 to 99 employees	6,890	0.5	5.8	89.7	2,494	0.8	37.9	97.9
100 to 249 employees	4,790	0.3	6.2	94.8	1,590	0.5	38.4	99.2
250 to 499 employees	3,579	0.2	6.4	98.6	422	0.1	38.5	99.6
500 or more employees	1,343	0.1	6.5	100.0	504	0.2	38.7	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.
(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.
(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.
Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 1b
2013 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	**1,406,438**	**100.0**	**100.0**	**100.0**	**305,026**	**100.0**	**100.0**	**100.0**
no. employees unknown (3)	123,057	8.7	8.7	8.7	120,317	39.4	39.4	39.4
1 to 19 employees	95,819	6.8	15.6	15.6	112,943	37.0	76.5	76.5
20 to 49 employees	49,936	3.6	19.1	19.1	31,748	10.4	86.9	86.9
50 to 99 employees	45,718	3.3	22.4	22.4	16,104	5.3	92.2	92.2
100 to 249 employees	85,129	6.1	28.4	28.4	12,293	4.0	96.2	96.2
250 to 499 employees	72,651	5.2	33.6	33.6	4,728	1.6	97.7	97.7
500 or more employees	934,129	66.4	100.0	100.0	6,893	2.3	100.0	100.0
Manufacturers	**843,285**	**60.0**	**60.0**	**100.0**	**74,555**	**24.4**	**24.4**	**100.0**
no. employees unknown (3)	40,730	2.9	2.9	4.8	17,246	5.7	5.7	23.1
1 to 19 employees	8,254	0.6	3.5	5.8	24,267	8.0	13.6	55.7
20 to 49 employees	11,610	0.8	4.3	7.2	13,885	4.6	18.2	74.3
50 to 99 employees	16,168	1.1	5.5	9.1	8,011	2.6	20.8	85.0
100 to 249 employees	37,428	2.7	8.1	13.5	6,279	2.1	22.8	93.5
250 to 499 employees	46,509	3.3	11.4	19.1	2,279	0.7	23.6	96.5
500 or more employees	682,584	48.5	60.0	100.0	2,588	0.8	24.4	100.0
Wholesalers	**304,027**	**21.6**	**21.6**	**100.0**	**101,682**	**33.3**	**33.3**	**100.0**
no. employees unknown (3)	38,966	2.8	2.8	12.8	34,983	11.5	11.5	34.4
1 to 19 employees	60,481	4.3	7.1	32.7	48,658	16.0	27.4	82.3
20 to 49 employees	29,738	2.1	9.2	42.5	9,853	3.2	30.7	91.9
50 to 99 employees	15,593	1.1	10.3	47.6	3,981	1.3	32.0	95.9
100 to 249 employees	35,640	2.5	12.8	59.3	2,529	0.8	32.8	98.3
250 to 499 employees	16,460	1.2	14.0	64.8	883	0.3	33.1	99.2
500 or more employees	107,150	7.6	21.6	100.0	795	0.3	33.3	100.0
Other companies (4)	**259,126**	**18.4**	**18.4**	**100.0**	**128,789**	**42.2**	**42.2**	**100.0**
no. employees unknown (3)	43,361	3.1	3.1	16.7	68,088	22.3	22.3	52.9
1 to 19 employees	27,084	1.9	5.0	27.2	40,018	13.1	35.4	83.9
20 to 49 employees	8,588	0.6	5.6	30.5	8,010	2.6	38.1	90.2
50 to 99 employees	13,957	1.0	6.6	35.9	4,112	1.3	39.4	93.4
100 to 249 employees	12,061	0.9	7.5	40.5	3,485	1.1	40.6	96.1
250 to 499 employees	9,682	0.7	8.2	44.3	1,566	0.5	41.1	97.3
500 or more employees	144,395	10.3	18.4	100.0	3,510	1.2	42.2	100.0
Multiple location companies	**1,064,408**	**75.7**	**75.7**	**100.0**	**28,572**	**9.4**	**9.4**	**100.0**
no. employees unknown (3)	608	0.0	0.0	0.1	239	0.1	0.1	0.8
1 to 19 employees	5,761	0.4	0.5	0.6	2,788	0.9	1.0	10.6
20 to 49 employees	11,153	0.8	1.2	1.6	4,829	1.6	2.6	27.5
50 to 99 employees	20,900	1.5	2.7	3.6	4,933	1.6	4.2	44.8
100 to 249 employees	46,804	3.3	6.1	8.0	6,179	2.0	6.2	66.4
250 to 499 employees	56,456	4.0	10.1	13.3	3,473	1.1	7.4	78.5
500 or more employees	922,726	65.6	75.7	100.0	6,131	2.0	9.4	100.0
Manufacturers	**733,684**	**52.2**	**52.2**	**100.0**	**9,835**	**3.2**	**3.2**	**100.0**
no. employees unknown (3)	179	0.0	0.0	0.0	69	0.0	0.0	0.7
1 to 19 employees	229	0.0	0.0	0.1	308	0.1	0.1	3.8
20 to 49 employees	1,569	0.1	0.1	0.3	1,078	0.4	0.5	14.8
50 to 99 employees	5,182	0.4	0.5	1.0	1,714	0.6	1.0	32.2
100 to 249 employees	15,973	1.1	1.6	3.2	2,697	0.9	1.9	59.6
250 to 499 employees	36,865	2.6	4.3	8.2	1,592	0.5	2.4	75.8
500 or more employees	673,686	47.9	52.2	100.0	2,377	0.8	3.2	100.0
Wholesalers	**163,709**	**11.6**	**11.6**	**100.0**	**8,564**	**2.8**	**2.8**	**100.0**
no. employees unknown (3)	136	0.0	0.0	0.1	75	0.0	0.0	0.9
1 to 19 employees	4,233	0.3	0.3	2.7	1,392	0.5	0.5	17.1
20 to 49 employees	7,300	0.5	0.8	7.1	2,156	0.7	1.2	42.3
50 to 99 employees	8,172	0.6	1.4	12.1	1,767	0.6	1.8	62.9
100 to 249 employees	23,818	1.7	3.1	26.7	1,679	0.6	2.3	82.5
250 to 499 employees	14,177	1.0	4.1	35.3	738	0.2	2.6	91.2
500 or more employees	105,872	7.5	11.6	100.0	757	0.2	2.8	100.0

Exhibit 1b
2013 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
Other companies (4)	**167,015**	**11.9**	**11.9**	**100.0**	**10,173**	**3.3**	**3.3**	**100.0**
no. employees unknown (3)	293	0.0	0.0	0.2	95	0.0	0.0	0.9
1 to 19 employees	1,298	0.1	0.1	1.0	1,088	0.4	0.4	11.6
20 to 49 employees	2,284	0.2	0.3	2.3	1,595	0.5	0.9	27.3
50 to 99 employees	7,546	0.5	0.8	6.8	1,452	0.5	1.4	41.6
100 to 249 employees	7,013	0.5	1.3	11.0	1,803	0.6	2.0	59.3
250 to 499 employees	5,414	0.4	1.7	14.3	1,143	0.4	2.4	70.5
500 or more employees	143,168	10.2	11.9	100.0	2,997	1.0	3.3	100.0
Single location companies	**342,031**	**24.3**	**24.3**	**100.0**	**276,454**	**90.6**	**90.6**	**100.0**
no. employees unknown (3)	122,449	8.7	8.7	35.8	120,078	39.4	39.4	43.4
1 to 19 employees	90,058	6.4	15.1	62.1	110,155	36.1	75.5	83.3
20 to 49 employees	38,782	2.8	17.9	73.5	26,919	8.8	84.3	93.0
50 to 99 employees	24,818	1.8	19.6	80.7	11,171	3.7	88.0	97.1
100 to 249 employees	38,325	2.7	22.4	91.9	6,114	2.0	90.0	99.3
250 to 499 employees	16,195	1.2	23.5	96.7	1,255	0.4	90.4	99.7
500 or more employees	11,403	0.8	24.3	100.0	762	0.2	90.6	100.0
Manufacturers	**109,601**	**7.8**	**7.8**	**100.0**	**64,720**	**21.2**	**21.2**	**100.0**
no. employees unknown (3)	40,551	2.9	2.9	37.0	17,177	5.6	5.6	26.5
1 to 19 employees	8,025	0.6	3.5	44.3	23,959	7.9	13.5	63.6
20 to 49 employees	10,041	0.7	4.2	53.5	12,807	4.2	17.7	83.3
50 to 99 employees	10,986	0.8	4.9	63.5	6,297	2.1	19.7	93.1
100 to 249 employees	21,456	1.5	6.5	83.1	3,582	1.2	20.9	98.6
250 to 499 employees	9,644	0.7	7.2	91.9	687	0.2	21.1	99.7
500 or more employees	8,898	0.6	7.8	100.0	211	0.1	21.2	100.0
Wholesalers	**140,318**	**10.0**	**10.0**	**100.0**	**93,118**	**30.5**	**30.5**	**100.0**
no. employees unknown (3)	38,830	2.8	2.8	27.7	34,908	11.4	11.4	37.5
1 to 19 employees	56,247	4.0	6.8	67.8	47,266	15.5	26.9	88.2
20 to 49 employees	22,437	1.6	8.4	83.7	7,697	2.5	29.5	96.5
50 to 99 employees	7,421	0.5	8.9	89.0	2,214	0.7	30.2	98.9
100 to 249 employees	11,822	0.8	9.7	97.5	850	0.3	30.5	99.8
250 to 499 employees	2,283	0.2	9.9	99.1	145	0.0	30.5	100.0
500 or more employees	1,278	0.1	10.0	100.0	38	0.0	30.5	100.0
Other companies (4)	**92,111**	**6.5**	**6.5**	**100.0**	**118,616**	**38.9**	**38.9**	**100.0**
no. employees unknown (3)	43,068	3.1	3.1	46.8	67,993	22.3	22.3	57.3
1 to 19 employees	25,786	1.8	4.9	74.8	38,930	12.8	35.1	90.1
20 to 49 employees	6,304	0.4	5.3	81.6	6,415	2.1	37.2	95.6
50 to 99 employees	6,411	0.5	5.8	88.6	2,660	0.9	38.0	97.8
100 to 249 employees	5,048	0.4	6.2	94.0	1,682	0.6	38.6	99.2
250 to 499 employees	4,268	0.3	6.5	98.7	423	0.1	38.7	99.6
500 or more employees	1,227	0.1	6.5	100.0	513	0.2	38.9	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.
(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2013.
(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.
Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 1c
Percent Difference Between the 2013 and 2014 Export Results

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2013	2014	Net Difference	% Difference	2013	2014	Net Difference	% Difference
All identified companies	**1,406,438**	**1,441,914**	**35,476**	**2.5**	**305,026**	**304,466**	**-560**	**-0.2**
no. employees unknown (2)	123,057	130,552	7,495	6.1	120,317	121,197	880	0.7
1 to 19 employees	95,819	92,002	-3,817	-4.0	112,943	112,150	-793	-0.7
20 to 49 employees	49,936	48,097	-1,838	-3.7	31,748	31,569	-179	-0.6
50 to 99 employees	45,718	48,646	2,928	6.4	16,104	15,696	-408	-2.5
100 to 249 employees	85,129	94,118	8,989	10.6	12,293	12,203	-90	-0.7
250 to 499 employees	72,651	68,620	-4,031	-5.5	4,728	4,704	-24	-0.5
500 or more employees	934,129	959,880	25,751	2.8	6,893	6,947	54	0.8
Manufacturers	**843,285**	**847,806**	**4,521**	**0.5**	**74,555**	**74,114**	**-441**	**-0.6**
no. employees unknown (2)	40,730	44,413	3,683	9.0	17,246	17,342	96	0.6
1 to 19 employees	8,254	8,771	516	6.3	24,267	23,979	-288	-1.2
20 to 49 employees	11,610	11,530	-80	-0.7	13,885	13,813	-72	-0.5
50 to 99 employees	16,168	17,174	1,006	6.2	8,011	7,864	-147	-1.8
100 to 249 employees	37,428	41,110	3,681	9.8	6,279	6,258	-21	-0.3
250 to 499 employees	46,509	45,926	-584	-1.3	2,279	2,288	9	0.4
500 or more employees	682,584	678,883	-3,701	-0.5	2,588	2,570	-18	-0.7
Wholesalers	**304,027**	**329,261**	**25,234**	**8.3**	**101,682**	**102,768**	**1,086**	**1.1**
no. employees unknown (2)	38,966	40,073	1,107	2.8	34,983	35,077	94	0.3
1 to 19 employees	60,481	56,382	-4,099	-6.8	48,658	49,322	664	1.4
20 to 49 employees	29,738	27,873	-1,865	-6.3	9,853	9,975	122	1.2
50 to 99 employees	15,593	19,772	4,179	26.8	3,981	3,966	-15	-0.4
100 to 249 employees	35,640	41,658	6,019	16.9	2,529	2,653	124	4.9
250 to 499 employees	16,460	13,680	-2,779	-16.9	883	916	33	3.7
500 or more employees	107,150	129,823	22,673	21.2	795	859	64	8.1
Other companies (3)	**259,126**	**264,847**	**5,721**	**2.2**	**128,789**	**127,584**	**-1,205**	**-0.9**
no. employees unknown (2)	43,361	46,065	2,705	6.2	68,088	68,778	690	1.0
1 to 19 employees	27,084	26,850	-234	-0.9	40,018	38,849	-1,169	-2.9
20 to 49 employees	8,588	8,694	107	1.2	8,010	7,781	-229	-2.9
50 to 99 employees	13,957	11,700	-2,256	-16.2	4,112	3,866	-246	-6.0
100 to 249 employees	12,061	11,350	-711	-5.9	3,485	3,292	-193	-5.5
250 to 499 employees	9,682	9,014	-668	-6.9	1,566	1,500	-66	-4.2
500 or more employees	144,395	151,174	6,779	4.7	3,510	3,518	8	0.2
Multiple location companies	**1,064,408**	**1,088,376**	**23,969**	**2.3**	**28,572**	**28,102**	**-470**	**-1.6**
no. employees unknown (2)	608	1,131	524	86.2	239	441	202	84.5
1 to 19 employees	5,761	4,972	-789	-13.7	2,788	2,585	-203	-7.3
20 to 49 employees	11,153	10,532	-622	-5.6	4,829	4,625	-204	-4.2
50 to 99 employees	20,900	16,745	-4,155	-19.9	4,933	4,736	-197	-4.0
100 to 249 employees	46,804	54,361	7,558	16.1	6,179	6,093	-86	-1.4
250 to 499 employees	56,456	55,957	-499	-0.9	3,473	3,438	-35	-1.0
500 or more employees	922,726	944,679	21,953	2.4	6,131	6,184	53	0.9
Manufacturers	**733,684**	**729,286**	**-4,398**	**-0.6**	**9,835**	**9,769**	**-66**	**-0.7**
no. employees unknown (2)	179	149	-31	-17.1	69	85	16	23.2
1 to 19 employees	229	307	78	34.1	308	285	-23	-7.5
20 to 49 employees	1,569	1,373	-196	-12.5	1,078	1,072	-6	-0.6
50 to 99 employees	5,182	4,301	-882	-17.0	1,714	1,660	-54	-3.2
100 to 249 employees	15,973	17,649	1,676	10.5	2,697	2,697	0	0.0
250 to 499 employees	36,865	38,703	1,838	5.0	1,592	1,606	14	0.9
500 or more employees	673,686	666,805	-6,881	-1.0	2,377	2,364	-13	-0.5
Wholesalers	**163,709**	**188,295**	**24,586**	**15.0**	**8,564**	**8,541**	**-23**	**-0.3**
no. employees unknown (2)	136	253	117	86.3	75	164	89	118.7
1 to 19 employees	4,233	3,463	-770	-18.2	1,392	1,334	-58	-4.2
20 to 49 employees	7,300	6,929	-371	-5.1	2,156	2,085	-71	-3.3
50 to 99 employees	8,172	7,634	-538	-6.6	1,767	1,704	-63	-3.6
100 to 249 employees	23,818	30,153	6,335	26.6	1,679	1,694	15	0.9
250 to 499 employees	14,177	11,819	-2,358	-16.6	738	754	16	2.2
500 or more employees	105,872	128,043	22,171	20.9	757	806	49	6.5

Exhibit 1c
Percent Difference Between the 2013 and 2014 Export Results

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2013	2014	Net Difference	% Difference	2013	2014	Net Difference	% Difference
Other companies (3)	**167,015**	**170,796**	**3,781**	**2.3**	**10,173**	**9,792**	**-381**	**-3.7**
no. employees unknown (2)	293	730	437	149.4	95	192	97	102.1
1 to 19 employees	1,298	1,201	-97	-7.5	1,088	966	-122	-11.2
20 to 49 employees	2,284	2,230	-54	-2.4	1,595	1,468	-127	-8.0
50 to 99 employees	7,546	4,810	-2,735	-36.3	1,452	1,372	-80	-5.5
100 to 249 employees	7,013	6,559	-453	-6.5	1,803	1,702	-101	-5.6
250 to 499 employees	5,414	5,435	21	0.4	1,143	1,078	-65	-5.7
500 or more employees	143,168	149,831	6,663	4.7	2,997	3,014	17	0.6
Single location companies	**342,031**	**353,538**	**11,507**	**3.4**	**276,454**	**276,364**	**-90**	**0.0**
no. employees unknown (2)	122,449	129,420	6,971	5.7	120,078	120,756	678	0.6
1 to 19 employees	90,058	87,030	-3,028	-3.4	110,155	109,565	-590	-0.5
20 to 49 employees	38,782	37,565	-1,217	-3.1	26,919	26,944	25	0.1
50 to 99 employees	24,818	31,901	7,083	28.5	11,171	10,960	-211	-1.9
100 to 249 employees	38,325	39,756	1,431	3.7	6,114	6,110	-4	-0.1
250 to 499 employees	16,195	12,663	-3,532	-21.8	1,255	1,266	11	0.9
500 or more employees	11,403	15,201	3,798	33.3	762	763	1	0.1
Manufacturers	**109,601**	**118,520**	**8,919**	**8.1**	**64,720**	**64,345**	**-375**	**-0.6**
no. employees unknown (2)	40,551	44,265	3,714	9.2	17,177	17,257	80	0.5
1 to 19 employees	8,025	8,463	438	5.5	23,959	23,694	-265	-1.1
20 to 49 employees	10,041	10,158	116	1.2	12,807	12,741	-66	-0.5
50 to 99 employees	10,986	12,873	1,887	17.2	6,297	6,204	-93	-1.5
100 to 249 employees	21,456	23,460	2,005	9.3	3,582	3,561	-21	-0.6
250 to 499 employees	9,644	7,223	-2,421	-25.1	687	682	-5	-0.7
500 or more employees	8,898	12,078	3,180	35.7	211	206	-5	-2.4
Wholesalers	**140,318**	**140,966**	**648**	**0.5**	**93,118**	**94,227**	**1,109**	**1.2**
no. employees unknown (2)	38,830	39,820	990	2.5	34,908	34,913	5	0.0
1 to 19 employees	56,247	52,918	-3,329	-5.9	47,266	47,988	722	1.5
20 to 49 employees	22,437	20,944	-1,494	-6.7	7,697	7,890	193	2.5
50 to 99 employees	7,421	12,138	4,717	63.6	2,214	2,262	48	2.2
100 to 249 employees	11,822	11,506	-316	-2.7	850	959	109	12.8
250 to 499 employees	2,283	1,861	-422	-18.5	145	162	17	11.7
500 or more employees	1,278	1,780	502	39.3	38	53	15	39.5
Other companies (3)	**92,111**	**94,051**	**1,940**	**2.1**	**118,616**	**117,792**	**-824**	**-0.7**
no. employees unknown (2)	43,068	45,336	2,268	5.3	67,993	68,586	593	0.9
1 to 19 employees	25,786	25,649	-137	-0.5	38,930	37,883	-1,047	-2.7
20 to 49 employees	6,304	6,464	161	2.5	6,415	6,313	-102	-1.6
50 to 99 employees	6,411	6,890	479	7.5	2,660	2,494	-166	-6.2
100 to 249 employees	5,048	4,790	-258	-5.1	1,682	1,590	-92	-5.5
250 to 499 employees	4,268	3,579	-689	-16.1	423	422	-1	-0.2
500 or more employees	1,227	1,343	116	9.5	513	504	-9	-1.8

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2013 or 2014.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 1d
2014 Imports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
All identified companies	**2,057,714**	**100.0**	**100.0**	**100.0**	**187,825**	**100.0**	**100.0**	**100.0**
no. employees unknown (3)	135,891	6.6	6.6	6.6	60,382	32.1	32.1	32.1
1 to 19 employees	144,613	7.0	13.6	13.6	80,031	42.6	74.8	74.8
20 to 49 employees	84,802	4.1	17.8	17.8	19,652	10.5	85.2	85.2
50 to 99 employees	69,469	3.4	21.1	21.1	10,270	5.5	90.7	90.7
100 to 249 employees	112,369	5.5	26.6	26.6	8,486	4.5	95.2	95.2
250 to 499 employees	95,739	4.7	31.2	31.2	3,550	1.9	97.1	97.1
500 or more employees	1,414,832	68.8	100.0	100.0	5,454	2.9	100.0	100.0
Manufacturers	**868,348**	**42.2**	**42.2**	**100.0**	**36,342**	**19.3**	**19.3**	**100.0**
no. employees unknown (3)	28,471	1.4	1.4	3.3	6,669	3.6	3.6	18.4
1 to 19 employees	7,514	0.4	1.7	4.1	10,181	5.4	9.0	46.4
20 to 49 employees	8,918	0.4	2.2	5.2	6,443	3.4	12.4	64.1
50 to 99 employees	11,390	0.6	2.7	6.5	4,515	2.4	14.8	76.5
100 to 249 employees	33,650	1.6	4.4	10.4	4,336	2.3	17.1	88.4
250 to 499 employees	32,603	1.6	6.0	14.1	1,860	1.0	18.1	93.6
500 or more employees	745,802	36.2	42.2	100.0	2,338	1.2	19.3	100.0
Wholesalers	**659,385**	**32.0**	**32.0**	**100.0**	**84,481**	**45.0**	**45.0**	**100.0**
no. employees unknown (3)	56,879	2.8	2.8	8.6	26,054	13.9	13.9	30.8
1 to 19 employees	108,866	5.3	8.1	25.1	43,823	23.3	37.2	82.7
20 to 49 employees	66,682	3.2	11.3	35.2	7,963	4.2	41.4	92.1
50 to 99 employees	49,239	2.4	13.7	42.7	3,111	1.7	43.1	95.8
100 to 249 employees	53,623	2.6	16.3	50.8	2,058	1.1	44.2	98.3
250 to 499 employees	41,284	2.0	18.3	57.1	721	0.4	44.6	99.1
500 or more employees	282,812	13.7	32.0	100.0	751	0.4	45.0	100.0
Other companies (4)	**529,980**	**25.8**	**25.8**	**100.0**	**67,002**	**35.7**	**35.7**	**100.0**
no. employees unknown (3)	50,541	2.5	2.5	9.5	27,659	14.7	14.7	41.3
1 to 19 employees	28,232	1.4	3.8	14.9	26,027	13.9	28.6	80.1
20 to 49 employees	9,202	0.4	4.3	16.6	5,246	2.8	31.4	88.0
50 to 99 employees	8,840	0.4	4.7	18.3	2,644	1.4	32.8	91.9
100 to 249 employees	25,095	1.2	5.9	23.0	2,092	1.1	33.9	95.0
250 to 499 employees	21,852	1.1	7.0	27.1	969	0.5	34.4	96.5
500 or more employees	386,218	18.8	25.8	100.0	2,365	1.3	35.7	100.0
Multiple location companies	**1,586,713**	**77.1**	**77.1**	**100.0**	**19,586**	**10.4**	**10.4**	**100.0**
no. employees unknown (3)	1,663	0.1	0.1	0.1	227	0.1	0.1	1.2
1 to 19 employees	10,903	0.5	0.6	0.8	1,796	1.0	1.1	10.3
20 to 49 employees	23,011	1.1	1.7	2.2	2,928	1.6	2.6	25.3
50 to 99 employees	24,481	1.2	2.9	3.8	3,084	1.6	4.3	41.0
100 to 249 employees	58,022	2.8	5.7	7.4	4,157	2.2	6.5	62.2
250 to 499 employees	71,189	3.5	9.2	11.9	2,543	1.4	7.8	75.2
500 or more employees	1,397,444	67.9	77.1	100.0	4,851	2.6	10.4	100.0
Manufacturers	**778,683**	**37.8**	**37.8**	**100.0**	**7,179**	**3.8**	**3.8**	**100.0**
no. employees unknown (3)	216	0.0	0.0	0.0	45	0.0	0.0	0.6
1 to 19 employees	177	0.0	0.0	0.1	133	0.1	0.1	2.5
20 to 49 employees	1,699	0.1	0.1	0.3	594	0.3	0.4	10.8
50 to 99 employees	3,035	0.1	0.2	0.7	1,023	0.5	1.0	25.0
100 to 249 employees	17,750	0.9	1.1	2.9	1,912	1.0	2.0	51.6
250 to 499 employees	23,209	1.1	2.2	5.9	1,314	0.7	2.7	69.9
500 or more employees	732,596	35.6	37.8	100.0	2,158	1.1	3.8	100.0
Wholesalers	**390,077**	**19.0**	**19.0**	**100.0**	**6,215**	**3.3**	**3.3**	**100.0**
no. employees unknown (3)	722	0.0	0.0	0.2	103	0.1	0.1	1.7
1 to 19 employees	9,209	0.4	0.5	2.5	990	0.5	0.6	17.6
20 to 49 employees	18,775	0.9	1.4	7.4	1,458	0.8	1.4	41.0
50 to 99 employees	18,481	0.9	2.3	12.1	1,189	0.6	2.0	60.2
100 to 249 employees	34,046	1.7	3.9	20.8	1,200	0.6	2.6	79.5
250 to 499 employees	28,695	1.4	5.3	28.2	573	0.3	2.9	88.7
500 or more employees	280,149	13.6	19.0	100.0	702	0.4	3.3	100.0

Exhibit 1d
2014 Imports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
Other companies (4)	**417,954**	**20.3**	**20.3**	**100.0**	**6,192**	**3.3**	**3.3**	**100.0**
no. employees unknown (3)	726	0.0	0.0	0.2	79	0.0	0.0	1.3
1 to 19 employees	1,517	0.1	0.1	0.5	673	0.4	0.4	12.1
20 to 49 employees	2,537	0.1	0.2	1.1	876	0.5	0.9	26.3
50 to 99 employees	2,964	0.1	0.4	1.9	872	0.5	1.3	40.4
100 to 249 employees	6,225	0.3	0.7	3.3	1,045	0.6	1.9	57.3
250 to 499 employees	19,285	0.9	1.6	8.0	656	0.3	2.2	67.8
500 or more employees	384,700	18.7	20.3	100.0	1,991	1.1	3.3	100.0
Single location companies	**471,001**	**22.9**	**22.9**	**100.0**	**168,239**	**89.6**	**89.6**	**100.0**
no. employees unknown (3)	134,228	6.5	6.5	28.5	60,155	32.0	32.0	35.8
1 to 19 employees	133,710	6.5	13.0	56.9	78,235	41.7	73.7	82.3
20 to 49 employees	61,790	3.0	16.0	70.0	16,724	8.9	82.6	92.2
50 to 99 employees	44,988	2.2	18.2	79.6	7,186	3.8	86.4	96.5
100 to 249 employees	54,347	2.6	20.9	91.1	4,329	2.3	88.7	99.0
250 to 499 employees	24,550	1.2	22.0	96.3	1,007	0.5	89.3	99.6
500 or more employees	17,387	0.8	22.9	100.0	603	0.3	89.6	100.0
Manufacturers	**89,666**	**4.4**	**4.4**	**100.0**	**29,163**	**15.5**	**15.5**	**100.0**
no. employees unknown (3)	28,256	1.4	1.4	31.5	6,624	3.5	3.5	22.7
1 to 19 employees	7,337	0.4	1.7	39.7	10,048	5.3	8.9	57.2
20 to 49 employees	7,219	0.4	2.1	47.7	5,849	3.1	12.0	77.2
50 to 99 employees	8,354	0.4	2.5	57.1	3,492	1.9	13.8	89.2
100 to 249 employees	15,900	0.8	3.3	74.8	2,424	1.3	15.1	97.5
250 to 499 employees	9,394	0.5	3.7	85.3	546	0.3	15.4	99.4
500 or more employees	13,206	0.6	4.4	100.0	180	0.1	15.5	100.0
Wholesalers	**269,309**	**13.1**	**13.1**	**100.0**	**78,266**	**41.7**	**41.7**	**100.0**
no. employees unknown (3)	56,157	2.7	2.7	20.9	25,951	13.8	13.8	33.2
1 to 19 employees	99,657	4.8	7.6	57.9	42,833	22.8	36.6	87.9
20 to 49 employees	47,907	2.3	9.9	75.6	6,505	3.5	40.1	96.2
50 to 99 employees	30,758	1.5	11.4	87.1	1,922	1.0	41.1	98.7
100 to 249 employees	19,577	1.0	12.3	94.3	858	0.5	41.6	99.7
250 to 499 employees	12,589	0.6	13.0	99.0	148	0.1	41.6	99.9
500 or more employees	2,663	0.1	13.1	100.0	49	0.0	41.7	100.0
Other companies (4)	**112,027**	**5.4**	**5.4**	**100.0**	**60,810**	**32.4**	**32.4**	**100.0**
no. employees unknown (3)	49,815	2.4	2.4	44.5	27,580	14.7	14.7	45.4
1 to 19 employees	26,715	1.3	3.7	68.3	25,354	13.5	28.2	87.0
20 to 49 employees	6,664	0.3	4.0	74.3	4,370	2.3	30.5	94.2
50 to 99 employees	5,876	0.3	4.3	79.5	1,772	0.9	31.5	97.1
100 to 249 employees	18,870	0.9	5.2	96.4	1,047	0.6	32.0	98.9
250 to 499 employees	2,567	0.1	5.4	98.6	313	0.2	32.2	99.4
500 or more employees	1,518	0.1	5.4	100.0	374	0.2	32.4	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.
(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.
(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.
(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.
Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 1e
2013 Imports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
All identified companies	**1,986,142**	**100.0**	**100.0**	**100.0**	**184,208**	**100.0**	**100.0**	**100.0**
no. employees unknown (3)	135,906	6.8	6.8	6.8	58,915	32.0	32.0	32.0
1 to 19 employees	128,915	6.5	13.3	13.3	78,448	42.6	74.6	74.6
20 to 49 employees	80,683	4.1	17.4	17.4	19,415	10.5	85.1	85.1
50 to 99 employees	64,267	3.2	20.6	20.6	10,258	5.6	90.7	90.7
100 to 249 employees	113,834	5.7	26.4	26.4	8,305	4.5	95.2	95.2
250 to 499 employees	94,763	4.8	31.1	31.1	3,498	1.9	97.1	97.1
500 or more employees	1,367,772	68.9	100.0	100.0	5,369	2.9	100.0	100.0
Manufacturers	**914,261**	**46.0**	**46.0**	**100.0**	**36,366**	**19.7**	**19.7**	**100.0**
no. employees unknown (3)	31,649	1.6	1.6	3.5	6,514	3.5	3.5	17.9
1 to 19 employees	6,597	0.3	1.9	4.2	10,284	5.6	9.1	46.2
20 to 49 employees	10,071	0.5	2.4	5.3	6,457	3.5	12.6	63.9
50 to 99 employees	10,779	0.5	3.0	6.5	4,618	2.5	15.1	76.6
100 to 249 employees	28,551	1.4	4.4	9.6	4,290	2.3	17.5	88.4
250 to 499 employees	34,747	1.7	6.2	13.4	1,852	1.0	18.5	93.5
500 or more employees	791,867	39.9	46.0	100.0	2,351	1.3	19.7	100.0
Wholesalers	**592,533**	**29.8**	**29.8**	**100.0**	**82,537**	**44.8**	**44.8**	**100.0**
no. employees unknown (3)	54,505	2.7	2.7	9.2	25,788	14.0	14.0	31.2
1 to 19 employees	100,632	5.1	7.8	26.2	42,615	23.1	37.1	82.9
20 to 49 employees	61,363	3.1	10.9	36.5	7,715	4.2	41.3	92.2
50 to 99 employees	45,996	2.3	13.2	44.3	3,095	1.7	43.0	96.0
100 to 249 employees	55,407	2.8	16.0	53.7	1,916	1.0	44.0	98.3
250 to 499 employees	37,648	1.9	17.9	60.0	703	0.4	44.4	99.1
500 or more employees	236,981	11.9	29.8	100.0	705	0.4	44.8	100.0
Other companies (4)	**479,348**	**24.1**	**24.1**	**100.0**	**65,305**	**35.5**	**35.5**	**100.0**
no. employees unknown (3)	49,752	2.5	2.5	10.4	26,613	14.4	14.4	40.8
1 to 19 employees	21,686	1.1	3.6	14.9	25,549	13.9	28.3	79.9
20 to 49 employees	9,249	0.5	4.1	16.8	5,243	2.8	31.2	87.9
50 to 99 employees	7,492	0.4	4.4	18.4	2,545	1.4	32.5	91.8
100 to 249 employees	29,876	1.5	5.9	24.6	2,099	1.1	33.7	95.0
250 to 499 employees	22,368	1.1	7.1	29.3	943	0.5	34.2	96.5
500 or more employees	338,924	17.1	24.1	100.0	2,313	1.3	35.5	100.0
Multiple location companies	**1,541,322**	**77.6**	**77.6**	**100.0**	**19,618**	**10.6**	**10.6**	**100.0**
no. employees unknown (3)	459	0.0	0.0	0.0	116	0.1	0.1	0.6
1 to 19 employees	9,930	0.5	0.5	0.7	1,872	1.0	1.1	10.1
20 to 49 employees	22,103	1.1	1.6	2.1	3,066	1.7	2.7	25.8
50 to 99 employees	24,036	1.2	2.8	3.7	3,126	1.7	4.4	41.7
100 to 249 employees	54,110	2.7	5.6	7.2	4,122	2.2	6.7	62.7
250 to 499 employees	73,168	3.7	9.3	11.9	2,511	1.4	8.0	75.5
500 or more employees	1,357,515	68.3	77.6	100.0	4,805	2.6	10.6	100.0
Manufacturers	**828,287**	**41.7**	**41.7**	**100.0**	**7,174**	**3.9**	**3.9**	**100.0**
no. employees unknown (3)	138	0.0	0.0	0.0	29	0.0	0.0	0.4
1 to 19 employees	176	0.0	0.0	0.0	155	0.1	0.1	2.6
20 to 49 employees	1,503	0.1	0.1	0.2	591	0.3	0.4	10.8
50 to 99 employees	3,255	0.2	0.3	0.6	1,019	0.6	1.0	25.0
100 to 249 employees	13,111	0.7	0.9	2.2	1,907	1.0	2.0	51.6
250 to 499 employees	25,253	1.3	2.2	5.2	1,298	0.7	2.7	69.7
500 or more employees	784,850	39.5	41.7	100.0	2,175	1.2	3.9	100.0
Wholesalers	**342,588**	**17.2**	**17.2**	**100.0**	**6,153**	**3.3**	**3.3**	**100.0**
no. employees unknown (3)	227	0.0	0.0	0.1	48	0.0	0.0	0.8
1 to 19 employees	8,565	0.4	0.4	2.6	997	0.5	0.6	17.0
20 to 49 employees	18,149	0.9	1.4	7.9	1,494	0.8	1.4	41.3
50 to 99 employees	18,336	0.9	2.3	13.2	1,223	0.7	2.0	61.1
100 to 249 employees	33,307	1.7	4.0	22.9	1,151	0.6	2.7	79.8
250 to 499 employees	28,750	1.4	5.4	31.3	569	0.3	3.0	89.1
500 or more employees	235,254	11.8	17.2	100.0	671	0.4	3.3	100.0

Exhibit 1e
2013 Imports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
Other companies (4)	**370,447**	**18.7**	**18.7**	**100.0**	**6,291**	**3.4**	**3.4**	**100.0**
no. employees unknown (3)	94	0.0	0.0	0.0	39	0.0	0.0	0.6
1 to 19 employees	1,189	0.1	0.1	0.3	720	0.4	0.4	12.1
20 to 49 employees	2,452	0.1	0.2	1.0	981	0.5	0.9	27.7
50 to 99 employees	2,445	0.1	0.3	1.7	884	0.5	1.4	41.7
100 to 249 employees	7,692	0.4	0.7	3.7	1,064	0.6	2.0	58.6
250 to 499 employees	19,165	1.0	1.7	8.9	644	0.3	2.4	68.9
500 or more employees	337,410	17.0	18.7	100.0	1,959	1.1	3.4	100.0
Single location companies	**444,820**	**22.4**	**22.4**	**100.0**	**164,590**	**89.4**	**89.4**	**100.0**
no. employees unknown (3)	135,447	6.8	6.8	30.4	58,799	31.9	31.9	35.7
1 to 19 employees	118,986	6.0	12.8	57.2	76,576	41.6	73.5	82.2
20 to 49 employees	58,581	2.9	15.8	70.4	16,349	8.9	82.4	92.2
50 to 99 employees	40,232	2.0	17.8	79.4	7,132	3.9	86.2	96.5
100 to 249 employees	59,724	3.0	20.8	92.8	4,183	2.3	88.5	99.1
250 to 499 employees	21,595	1.1	21.9	97.7	987	0.5	89.0	99.7
500 or more employees	10,257	0.5	22.4	100.0	564	0.3	89.4	100.0
Manufacturers	**85,975**	**4.3**	**4.3**	**100.0**	**29,192**	**15.8**	**15.8**	**100.0**
no. employees unknown (3)	31,511	1.6	1.6	36.7	6,485	3.5	3.5	22.2
1 to 19 employees	6,421	0.3	1.9	44.1	10,129	5.5	9.0	56.9
20 to 49 employees	8,568	0.4	2.3	54.1	5,866	3.2	12.2	77.0
50 to 99 employees	7,524	0.4	2.7	62.8	3,599	2.0	14.2	89.3
100 to 249 employees	15,440	0.8	3.5	80.8	2,383	1.3	15.5	97.5
250 to 499 employees	9,494	0.5	4.0	91.8	554	0.3	15.8	99.4
500 or more employees	7,016	0.4	4.3	100.0	176	0.1	15.8	100.0
Wholesalers	**249,945**	**12.6**	**12.6**	**100.0**	**76,384**	**41.5**	**41.5**	**100.0**
no. employees unknown (3)	54,279	2.7	2.7	21.7	25,740	14.0	14.0	33.7
1 to 19 employees	92,068	4.6	7.4	58.6	41,618	22.6	36.6	88.2
20 to 49 employees	43,214	2.2	9.5	75.8	6,221	3.4	39.9	96.3
50 to 99 employees	27,660	1.4	10.9	86.9	1,872	1.0	41.0	98.8
100 to 249 employees	22,100	1.1	12.0	95.7	765	0.4	41.4	99.8
250 to 499 employees	8,898	0.4	12.5	99.3	134	0.1	41.4	100.0
500 or more employees	1,726	0.1	12.6	100.0	34	0.0	41.5	100.0
Other companies (4)	**108,901**	**5.5**	**5.5**	**100.0**	**59,014**	**32.0**	**32.0**	**100.0**
no. employees unknown (3)	49,657	2.5	2.5	45.6	26,574	14.4	14.4	45.0
1 to 19 employees	20,497	1.0	3.5	64.4	24,829	13.5	27.9	87.1
20 to 49 employees	6,798	0.3	3.9	70.7	4,262	2.3	30.2	94.3
50 to 99 employees	5,048	0.3	4.1	75.3	1,661	0.9	31.1	97.1
100 to 249 employees	22,184	1.1	5.2	95.7	1,035	0.6	31.7	98.9
250 to 499 employees	3,203	0.2	5.4	98.6	299	0.2	31.8	99.4
500 or more employees	1,514	0.1	5.5	100.0	354	0.2	32.0	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.
(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.
(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2013.
(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.
Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 1f
Percent Difference Between the 2013 and 2014 Import Results

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Importers			
	2013	2014	Net Difference	% Difference	2013	2014	Net Difference	% Difference
All identified companies	**1,986,142**	**2,057,714**	**71,572**	**3.6**	**184,208**	**187,825**	**3,617**	**2.0**
no. employees unknown (2)	135,906	135,891	-15	0.0	58,915	60,382	1,467	2.5
1 to 19 employees	128,915	144,613	15,697	12.2	78,448	80,031	1,583	2.0
20 to 49 employees	80,683	84,802	4,118	5.1	19,415	19,652	237	1.2
50 to 99 employees	64,267	69,469	5,202	8.1	10,258	10,270	12	0.1
100 to 249 employees	113,834	112,369	-1,465	-1.3	8,305	8,486	181	2.2
250 to 499 employees	94,763	95,739	975	1.0	3,498	3,550	52	1.5
500 or more employees	1,367,772	1,414,832	47,060	3.4	5,369	5,454	85	1.6
Manufacturers	**914,261**	**868,348**	**-45,913**	**-5.0**	**36,366**	**36,342**	**-24**	**-0.1**
no. employees unknown (2)	31,649	28,471	-3,178	-10.0	6,514	6,669	155	2.4
1 to 19 employees	6,597	7,514	917	13.9	10,284	10,181	-103	-1.0
20 to 49 employees	10,071	8,918	-1,153	-11.4	6,457	6,443	-14	-0.2
50 to 99 employees	10,779	11,390	611	5.7	4,618	4,515	-103	-2.2
100 to 249 employees	28,551	33,650	5,099	17.9	4,290	4,336	46	1.1
250 to 499 employees	34,747	32,603	-2,144	-6.2	1,852	1,860	8	0.4
500 or more employees	791,867	745,802	-46,065	-5.8	2,351	2,338	-13	-0.6
Wholesalers	**592,533**	**659,385**	**66,853**	**11.3**	**82,537**	**84,481**	**1,944**	**2.4**
no. employees unknown (2)	54,505	56,879	2,374	4.4	25,788	26,054	266	1.0
1 to 19 employees	100,632	108,866	8,234	8.2	42,615	43,823	1,208	2.8
20 to 49 employees	61,363	66,682	5,319	8.7	7,715	7,963	248	3.2
50 to 99 employees	45,996	49,239	3,243	7.1	3,095	3,111	16	0.5
100 to 249 employees	55,407	53,623	-1,783	-3.2	1,916	2,058	142	7.4
250 to 499 employees	37,648	41,284	3,636	9.7	703	721	18	2.6
500 or more employees	236,981	282,812	45,831	19.3	705	751	46	6.5
Other companies (3)	**479,348**	**529,980**	**50,633**	**10.6**	**65,305**	**67,002**	**1,697**	**2.6**
no. employees unknown (2)	49,752	50,541	789	1.6	26,613	27,659	1,046	3.9
1 to 19 employees	21,686	28,232	6,547	30.2	25,549	26,027	478	1.9
20 to 49 employees	9,249	9,202	-48	-0.5	5,243	5,246	3	0.1
50 to 99 employees	7,492	8,840	1,348	18.0	2,545	2,644	99	3.9
100 to 249 employees	29,876	25,095	-4,781	-16.0	2,099	2,092	-7	-0.3
250 to 499 employees	22,368	21,852	-516	-2.3	943	969	26	2.8
500 or more employees	338,924	386,218	47,293	14.0	2,313	2,365	52	2.2
Multiple location companies	**1,541,322**	**1,586,713**	**45,391**	**2.9**	**19,618**	**19,586**	**-32**	**-0.2**
no. employees unknown (2)	459	1,663	1,204	262.1	116	227	111	95.7
1 to 19 employees	9,930	10,903	973	9.8	1,872	1,796	-76	-4.1
20 to 49 employees	22,103	23,011	909	4.1	3,066	2,928	-138	-4.5
50 to 99 employees	24,036	24,481	445	1.9	3,126	3,084	-42	-1.3
100 to 249 employees	54,110	58,022	3,912	7.2	4,122	4,157	35	0.8
250 to 499 employees	73,168	71,189	-1,980	-2.7	2,511	2,543	32	1.3
500 or more employees	1,357,515	1,397,444	39,929	2.9	4,805	4,851	46	1.0
Manufacturers	**828,287**	**778,683**	**-49,604**	**-6.0**	**7,174**	**7,179**	**5**	**0.1**
no. employees unknown (2)	138	216	78	56.3	29	45	16	55.2
1 to 19 employees	176	177	1	0.5	155	133	-22	-14.2
20 to 49 employees	1,503	1,699	197	13.1	591	594	3	0.5
50 to 99 employees	3,255	3,035	-219	-6.7	1,019	1,023	4	0.4
100 to 249 employees	13,111	17,750	4,639	35.4	1,907	1,912	5	0.3
250 to 499 employees	25,253	23,209	-2,044	-8.1	1,298	1,314	16	1.2
500 or more employees	784,850	732,596	-52,255	-6.7	2,175	2,158	-17	-0.8
Wholesalers	**342,588**	**390,077**	**47,489**	**13.9**	**6,153**	**6,215**	**62**	**1.0**
no. employees unknown (2)	227	722	495	218.3	48	103	55	114.6
1 to 19 employees	8,565	9,209	644	7.5	997	990	-7	-0.7
20 to 49 employees	18,149	18,775	626	3.5	1,494	1,458	-36	-2.4
50 to 99 employees	18,336	18,481	145	0.8	1,223	1,189	-34	-2.8
100 to 249 employees	33,307	34,046	740	2.2	1,151	1,200	49	4.3
250 to 499 employees	28,750	28,695	-56	-0.2	569	573	4	0.7
500 or more employees	235,254	280,149	44,894	19.1	671	702	31	4.6

Exhibit 1f
Percent Difference Between the 2013 and 2014 Import Results

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Importers			
	2013	2014	Net Difference	% Difference	2013	2014	Net Difference	% Difference
Other companies (3)	**370,447**	**417,954**	**47,507**	**12.8**	**6,291**	**6,192**	**-99**	**-1.6**
no. employees unknown (2)	94	726	631	668.0	39	79	40	102.6
1 to 19 employees	1,189	1,517	328	27.6	720	673	-47	-6.5
20 to 49 employees	2,452	2,537	86	3.5	981	876	-105	-10.7
50 to 99 employees	2,445	2,964	519	21.2	884	872	-12	-1.4
100 to 249 employees	7,692	6,225	-1,467	-19.1	1,064	1,045	-19	-1.8
250 to 499 employees	19,165	19,285	120	0.6	644	656	12	1.9
500 or more employees	337,410	384,700	47,289	14.0	1,959	1,991	32	1.6
Single location companies	**444,820**	**471,001**	**26,181**	**5.9**	**164,590**	**168,239**	**3,649**	**2.2**
no. employees unknown (2)	135,447	134,228	-1,219	-0.9	58,799	60,155	1,356	2.3
1 to 19 employees	118,986	133,710	14,724	12.4	76,576	78,235	1,659	2.2
20 to 49 employees	58,581	61,790	3,210	5.5	16,349	16,724	375	2.3
50 to 99 employees	40,232	44,988	4,757	11.8	7,132	7,186	54	0.8
100 to 249 employees	59,724	54,347	-5,377	-9.0	4,183	4,329	146	3.5
250 to 499 employees	21,595	24,550	2,955	13.7	987	1,007	20	2.0
500 or more employees	10,257	17,387	7,131	69.5	564	603	39	6.9
Manufacturers	**85,975**	**89,666**	**3,691**	**4.3**	**29,192**	**29,163**	**-29**	**-0.1**
no. employees unknown (2)	31,511	28,256	-3,256	-10.3	6,485	6,624	139	2.1
1 to 19 employees	6,421	7,337	916	14.3	10,129	10,048	-81	-0.8
20 to 49 employees	8,568	7,219	-1,349	-15.7	5,866	5,849	-17	-0.3
50 to 99 employees	7,524	8,354	830	11.0	3,599	3,492	-107	-3.0
100 to 249 employees	15,440	15,900	460	3.0	2,383	2,424	41	1.7
250 to 499 employees	9,494	9,394	-100	-1.1	554	546	-8	-1.4
500 or more employees	7,016	13,206	6,190	88.2	176	180	4	2.3
Wholesalers	**249,945**	**269,309**	**19,364**	**7.7**	**76,384**	**78,266**	**1,882**	**2.5**
no. employees unknown (2)	54,279	56,157	1,878	3.5	25,740	25,951	211	0.8
1 to 19 employees	92,068	99,657	7,589	8.2	41,618	42,833	1,215	2.9
20 to 49 employees	43,214	47,907	4,693	10.9	6,221	6,505	284	4.6
50 to 99 employees	27,660	30,758	3,098	11.2	1,872	1,922	50	2.7
100 to 249 employees	22,100	19,577	-2,523	-11.4	765	858	93	12.2
250 to 499 employees	8,898	12,589	3,691	41.5	134	148	14	10.4
500 or more employees	1,726	2,663	937	54.3	34	49	15	44.1
Other companies (3)	**108,901**	**112,027**	**3,126**	**2.9**	**59,014**	**60,810**	**1,796**	**3.0**
no. employees unknown (2)	49,657	49,815	158	0.3	26,574	27,580	1,006	3.8
1 to 19 employees	20,497	26,715	6,219	30.3	24,829	25,354	525	2.1
20 to 49 employees	6,798	6,664	-133	-2.0	4,262	4,370	108	2.5
50 to 99 employees	5,048	5,876	829	16.4	1,661	1,772	111	6.7
100 to 249 employees	22,184	18,870	-3,314	-14.9	1,035	1,047	12	1.2
250 to 499 employees	3,203	2,567	-636	-19.9	299	313	14	4.7
500 or more employees	1,514	1,518	4	0.3	354	374	20	5.6

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2013 or 2014.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 1g
2014 Exports and Imports by Company Type and Employment Size for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
All identified companies	**83,606**	**1,233,069**	**100.0**	**1,918,161**	**100.0**
no. employees unknown (2)	12,718	50,812	4.1	76,548	4.0
1 to 19 employees	35,685	36,831	3.0	99,746	5.2
20 to 49 employees	13,190	29,569	2.4	73,883	3.9
50 to 99 employees	7,616	36,058	2.9	64,340	3.4
100 to 249 employees	6,776	75,730	6.1	108,955	5.7
250 to 499 employees	2,952	63,582	5.2	90,538	4.7
500 or more employees	4,669	940,488	76.3	1,404,152	73.2
Manufacturers	**25,032**	**797,922**	**64.7**	**854,853**	**44.6**
no. employees unknown (2)	2,582	24,927	2.0	23,736	1.2
1 to 19 employees	5,668	3,786	0.3	5,771	0.3
20 to 49 employees	4,924	6,341	0.5	7,961	0.4
50 to 99 employees	3,861	10,872	0.9	10,815	0.6
100 to 249 employees	3,937	35,617	2.9	(D)	(D)
250 to 499 employees	1,764	43,287	3.5	(D)	(D)
500 or more employees	2,296	673,092	54.6	(D)	(D)
Wholesalers	**40,417**	**244,605**	**19.8**	**588,057**	**30.7**
no. employees unknown (2)	6,150	12,558	1.0	29,886	1.6
1 to 19 employees	22,569	25,299	2.1	80,286	4.2
20 to 49 employees	6,057	18,875	1.5	58,614	3.1
50 to 99 employees	2,553	15,882	1.3	46,119	2.4
100 to 249 employees	1,739	31,615	2.6	(D)	(D)
250 to 499 employees	646	12,239	1.0	(D)	(D)
500 or more employees	703	128,137	10.4	(D)	(D)
Other companies (3)	**18,157**	**190,542**	**15.5**	**475,251**	**24.8**
no. employees unknown (2)	3,986	13,326	1.1	22,926	1.2
1 to 19 employees	7,448	7,745	0.6	13,690	0.7
20 to 49 employees	2,209	4,354	0.4	7,308	0.4
50 to 99 employees	1,202	9,304	0.8	7,406	0.4
100 to 249 employees	1,100	8,498	0.7	24,204	1.3
250 to 499 employees	542	8,056	0.7	20,925	1.1
500 or more employees	1,670	139,259	11.3	378,793	19.7
Multiple location companies	**15,416**	**1,048,241**	**85.0**	**1,569,014**	**81.8**
no. employees unknown (2)	158	293	0.0	1,594	0.1
1 to 19 employees	982	2,517	0.2	10,218	0.5
20 to 49 employees	2,077	7,319	0.6	20,846	1.1
50 to 99 employees	2,349	12,695	1.0	22,572	1.2
100 to 249 employees	3,417	45,560	3.7	56,740	3.0
250 to 499 employees	2,170	52,671	4.3	69,970	3.6
500 or more employees	4,263	927,187	75.2	1,387,074	72.3
Manufacturers	**6,710**	**719,286**	**58.3**	**776,335**	**40.5**
no. employees unknown (2)	39	96	0.0	(D)	(D)
1 to 19 employees	97	234	0.0	173	0.0
20 to 49 employees	498	891	0.1	1,562	0.1
50 to 99 employees	923	3,257	0.3	2,857	0.1
100 to 249 employees	1,780	15,269	1.2	17,628	0.9
250 to 499 employees	1,251	37,114	3.0	(D)	(D)
500 or more employees	2,122	662,424	53.7	(D)	(D)
Wholesalers	**5,086**	**174,690**	**14.2**	**383,927**	**20.0**
no. employees unknown (2)	75	145	0.0	681	0.0
1 to 19 employees	661	1,781	0.1	8,717	0.5
20 to 49 employees	1,150	4,919	0.4	16,993	0.9
50 to 99 employees	981	5,851	0.5	17,054	0.9
100 to 249 employees	1,040	25,068	2.0	33,383	1.7
250 to 499 employees	521	10,543	0.9	28,386	1.5
500 or more employees	658	126,384	10.2	278,714	14.5

Exhibit 1g
2014 Exports and Imports by Company Type and Employment Size for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
Other companies (3)	**3,620**	**154,264**	**12.5**	**408,752**	**21.3**
no. employees unknown (2)	44	52	0.0	(D)	(D)
1 to 19 employees	224	502	0.0	1,329	0.1
20 to 49 employees	429	1,508	0.1	2,291	0.1
50 to 99 employees	445	3,587	0.3	2,662	0.1
100 to 249 employees	597	5,224	0.4	5,729	0.3
250 to 499 employees	398	5,014	0.4	(D)	(D)
500 or more employees	1,483	138,378	11.2	(D)	(D)
Single location companies	**68,190**	**184,829**	**15.0**	**349,147**	**18.2**
no. employees unknown (2)	12,560	50,519	4.1	74,954	3.9
1 to 19 employees	34,703	34,314	2.8	89,528	4.7
20 to 49 employees	11,113	22,251	1.8	53,037	2.8
50 to 99 employees	5,267	23,363	1.9	41,767	2.2
100 to 249 employees	3,359	30,170	2.4	52,215	2.7
250 to 499 employees	782	10,911	0.9	20,568	1.1
500 or more employees	406	13,301	1.1	17,078	0.9
Manufacturers	**18,322**	**78,636**	**6.4**	**78,518**	**4.1**
no. employees unknown (2)	2,543	24,831	2.0	(D)	(D)
1 to 19 employees	5,571	3,552	0.3	5,598	0.3
20 to 49 employees	4,426	5,449	0.4	6,399	0.3
50 to 99 employees	2,938	7,614	0.6	7,958	0.4
100 to 249 employees	2,157	20,348	1.7	(D)	(D)
250 to 499 employees	513	6,173	0.5	(D)	(D)
500 or more employees	174	10,667	0.9	(D)	(D)
Wholesalers	**35,331**	**69,915**	**5.7**	**204,130**	**10.6**
no. employees unknown (2)	6,075	12,414	1.0	29,205	1.5
1 to 19 employees	21,908	23,518	1.9	71,569	3.7
20 to 49 employees	4,907	13,956	1.1	41,621	2.2
50 to 99 employees	1,572	10,031	0.8	29,065	1.5
100 to 249 employees	699	6,548	0.5	(D)	(D)
250 to 499 employees	125	1,696	0.1	(D)	(D)
500 or more employees	45	1,753	0.1	(D)	(D)
Other companies (3)	**14,537**	**36,278**	**2.9**	**66,500**	**3.5**
no. employees unknown (2)	3,942	13,274	1.1	(D)	(D)
1 to 19 employees	7,224	7,244	0.6	12,361	0.6
20 to 49 employees	1,780	2,845	0.2	5,017	0.3
50 to 99 employees	757	5,718	0.5	4,744	0.2
100 to 249 employees	503	3,274	0.3	18,475	1.0
250 to 499 employees	144	3,042	0.2	(D)	(D)
500 or more employees	187	881	0.1	(D)	(D)

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

(3) Includes manufacturing companies of prepackaged software and books, brokers or freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 1h
2013 Exports and Imports by Company Type and Employment Size for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
All identified companies	**83,199**	**1,195,337**	**100.0**	**1,842,086**	**100.0**
no. employees unknown (2)	12,609	43,064	3.6	(D)	(D)
1 to 19 employees	35,336	38,749	3.2	89,672	4.9
20 to 49 employees	13,209	33,441	2.8	68,785	3.7
50 to 99 employees	7,796	36,433	3.0	60,876	3.3
100 to 249 employees	6,690	64,583	5.4	(D)	(D)
250 to 499 employees	2,927	67,417	5.6	92,627	5.0
500 or more employees	4,632	911,650	76.3	(D)	(D)
Manufacturers	**25,281**	**792,920**	**66.3**	**905,263**	**49.1**
no. employees unknown (2)	2,564	21,938	1.8	(D)	(D)
1 to 19 employees	5,791	3,750	0.3	4,870	0.3
20 to 49 employees	4,995	6,399	0.5	9,224	0.5
50 to 99 employees	3,957	11,747	1.0	10,190	0.6
100 to 249 employees	3,921	31,817	2.7	28,039	1.5
250 to 499 employees	1,747	43,368	3.6	34,469	1.9
500 or more employees	2,306	673,902	56.4	(D)	(D)
Wholesalers	**39,608**	**218,501**	**18.3**	**523,866**	**28.4**
no. employees unknown (2)	6,154	12,372	1.0	30,231	1.6
1 to 19 employees	22,012	27,193	2.3	73,649	4.0
20 to 49 employees	5,942	22,504	1.9	52,306	2.8
50 to 99 employees	2,584	12,943	1.1	44,016	2.4
100 to 249 employees	1,634	23,436	2.0	54,240	2.9
250 to 499 employees	630	15,435	1.3	36,298	2.0
500 or more employees	652	104,618	8.8	233,125	12.7
Other companies (3)	**18,310**	**183,916**	**15.4**	**412,957**	**22.4**
no. employees unknown (2)	3,891	8,755	0.7	(D)	(D)
1 to 19 employees	7,533	7,807	0.7	11,153	0.6
20 to 49 employees	2,272	4,537	0.4	7,255	0.4
50 to 99 employees	1,255	11,743	1.0	6,670	0.4
100 to 249 employees	1,135	9,331	0.8	(D)	(D)
250 to 499 employees	550	8,614	0.7	21,860	1.2
500 or more employees	1,674	133,130	11.1	334,450	18.2
Multiple location companies	**15,579**	**1,021,641**	**85.5**	**1,523,737**	**82.7**
no. employees unknown (2)	70	283	0.0	420	0.0
1 to 19 employees	1,064	3,064	0.3	8,604	0.5
20 to 49 employees	2,154	7,960	0.7	17,404	0.9
50 to 99 employees	2,454	17,560	1.5	22,924	1.2
100 to 249 employees	3,436	38,194	3.2	53,013	2.9
250 to 499 employees	2,145	53,509	4.5	71,987	3.9
500 or more employees	4,256	901,071	75.4	1,349,385	73.3
Manufacturers	6,736	720,042	60.2	827,678	44.9
no. employees unknown (2)	24	119	0.0	138	0.0
1 to 19 employees	112	141	0.0	153	0.0
20 to 49 employees	504	1,038	0.1	1,453	0.1
50 to 99 employees	933	4,187	0.4	3,136	0.2
100 to 249 employees	1,793	13,609	1.1	12,972	0.7
250 to 499 employees	1,234	35,347	3.0	25,100	1.4
500 or more employees	2,136	665,601	55.7	784,726	42.6
Wholesalers	5,105	150,002	12.5	332,258	18.0
no. employees unknown (2)	30	(D)	(D)	193	0.0
1 to 19 employees	689	2,500	0.2	7,963	0.4
20 to 49 employees	1,182	5,261	0.4	13,974	0.8
50 to 99 employees	1,045	6,735	0.6	17,628	1.0
100 to 249 employees	1,015	(D)	(D)	32,809	1.8
250 to 499 employees	519	13,336	1.1	28,135	1.5
500 or more employees	625	103,431	8.7	231,557	12.6

Exhibit 1h
2013 Exports and Imports by Company Type and Employment Size for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
Other companies (3)	3,738	151,597	12.7	363,800	19.7
no. employees unknown (2)	16	(D)	(D)	90	0.0
1 to 19 employees	263	423	0.0	488	0.0
20 to 49 employees	468	1,661	0.1	1,977	0.1
50 to 99 employees	476	6,638	0.6	2,160	0.1
100 to 249 employees	628	(D)	(D)	7,232	0.4
250 to 499 employees	392	4,826	0.4	18,751	1.0
500 or more employees	1,495	132,040	11.0	333,103	18.1
Single location companies	67,620	173,696	14.5	318,349	17.3
no. employees unknown (2)	12,539	42,781	3.6	(D)	(D)
1 to 19 employees	34,272	35,685	3.0	81,068	4.4
20 to 49 employees	11,055	25,481	2.1	51,381	2.8
50 to 99 employees	5,342	18,873	1.6	37,952	2.1
100 to 249 employees	3,254	26,390	2.2	(D)	(D)
250 to 499 employees	782	13,908	1.2	20,640	1.1
500 or more employees	376	10,579	0.9	(D)	(D)
Manufacturers	18,545	72,879	6.1	77,585	4.2
no. employees unknown (2)	2,540	21,819	1.8	(D)	(D)
1 to 19 employees	5,679	3,608	0.3	4,716	0.3
20 to 49 employees	4,491	5,361	0.4	7,771	0.4
50 to 99 employees	3,024	7,560	0.6	7,054	0.4
100 to 249 employees	2,128	18,207	1.5	15,067	0.8
250 to 499 employees	513	8,021	0.7	9,368	0.5
500 or more employees	170	8,301	0.7	(D)	(D)
Wholesalers	34,503	68,499	5.7	191,607	10.4
no. employees unknown (2)	6,124	(D)	(D)	30,038	1.6
1 to 19 employees	21,323	24,692	2.1	65,686	3.6
20 to 49 employees	4,760	17,243	1.4	38,332	2.1
50 to 99 employees	1,539	6,208	0.5	26,388	1.4
100 to 249 employees	619	(D)	(D)	21,432	1.2
250 to 499 employees	111	2,100	0.2	8,163	0.4
500 or more employees	27	1,187	0.1	1,568	0.1
Other companies (3)	14,572	32,319	2.7	49,156	2.7
no. employees unknown (2)	3,875	(D)	(D)	(D)	(D)
1 to 19 employees	7,270	7,384	0.6	10,665	0.6
20 to 49 employees	1,804	2,876	0.2	5,278	0.3
50 to 99 employees	779	5,105	0.4	4,511	0.2
100 to 249 employees	507	(D)	(D)	(D)	(D)
250 to 499 employees	158	3,788	0.3	3,109	0.2
500 or more employees	179	1,090	0.1	1,347	0.1

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2013.

(3) Includes manufacturing companies of prepackaged software and books, brokers or freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 2a
Top Companies' Share of the 2014 Export Market by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2013-2014	
					Number of Identified Exporters	Known Value
All identified companies	**304,466**	**1,441,914**	**100.0**	**100.0**	**-0.2**	**2.5**
Top 4 companies	4	110,073	7.6	7.6	-	14.9
Top 8 companies	8	170,597	11.8	11.8	-	9.6
Top 20 companies	20	286,822	19.9	19.9	-	7.9
Top 50 companies	50	439,421	30.5	30.5	-	3.9
Top 100 companies	100	579,645	40.2	40.2	-	4.1
Top 250 companies	250	760,086	52.7	52.7	-	3.5
Top 500 companies	500	891,851	61.9	61.9	-	3.0
Top 1000 companies	1,000	1,017,144	70.5	70.5	-	2.7
Top 2000 companies	2,000	1,127,875	78.2	78.2	-	2.6
Manufacturers	**74,114**	**847,806**	**58.8**	**100.0**	**-0.6**	**0.5**
Top 4 companies	4	110,073	7.6	13.0	-	14.9
Top 8 companies	8	170,597	11.8	20.1	-	9.6
Top 20 companies	20	275,156	19.1	32.5	-	5.3
Top 50 companies	50	384,143	26.6	45.3	-	0.7
Top 100 companies	100	470,183	32.6	55.5	-	0.2
Top 250 companies	250	574,903	39.9	67.8	-	0.0
Top 500 companies	500	649,252	45.0	76.6	-	0.1
Top 1000 companies	1,000	712,767	49.4	84.1	-	0.4
Top 2000 companies	2,000	760,823	52.8	89.7	-	0.5
Wholesalers	**102,768**	**329,261**	**22.8**	**100.0**	**1.1**	**8.3**
Top 4 companies	4	30,770	2.1	9.3	-	12.6
Top 8 companies	8	49,866	3.5	15.1	-	6.4
Top 20 companies	20	89,108	6.2	27.1	-	19.3
Top 50 companies	50	124,595	8.6	37.8	-	18.4
Top 100 companies	100	152,666	10.6	46.4	-	15.4
Top 250 companies	250	189,579	13.1	57.6	-	12.5
Top 500 companies	500	216,272	15.0	65.7	-	10.9
Top 1000 companies	1,000	241,410	16.7	73.3	-	10.4
Top 2000 companies	2,000	264,204	18.3	80.2	-	9.8
Other companies (3)	**127,584**	**264,847**	**18.4**	**100.0**	**-0.9**	**2.2**
Top 4 companies	4	34,462	2.4	13.0	-	23.1
Top 8 companies	8	52,433	3.6	19.8	-	18.0
Top 20 companies	20	84,012	5.8	31.7	-	12.1
Top 50 companies	50	117,631	8.2	44.4	-	6.5
Top 100 companies	100	143,986	10.0	54.4	-	3.7
Top 250 companies	250	176,215	12.2	66.5	-	2.5
Top 500 companies	500	197,658	13.7	74.6	-	2.3
Top 1000 companies	1,000	216,012	15.0	81.6	-	2.4
Top 2000 companies	2,000	231,683	16.1	87.5	-	2.6

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Percent of company type value is computed relative to the sector's total value.
(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.
Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 2b
Top Companies' Share of the 2013 Export Market by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)
All identified companies	**305,026**	**1,406,438**	**100.0**	**100.0**
Top 4 companies	4	95,833	6.8	6.8
Top 8 companies	8	155,629	11.1	11.1
Top 20 companies	20	265,809	18.9	18.9
Top 50 companies	50	423,078	30.1	30.1
Top 100 companies	100	556,843	39.6	39.6
Top 250 companies	250	734,425	52.2	52.2
Top 500 companies	500	866,241	61.6	61.6
Top 1000 companies	1,000	990,835	70.4	70.4
Top 2000 companies	2,000	1,098,838	78.1	78.1
Manufacturers	**74,555**	**843,285**	**60.0**	**100.0**
Top 4 companies	4	95,833	6.8	11.4
Top 8 companies	8	155,629	11.1	18.5
Top 20 companies	20	261,387	18.6	31.0
Top 50 companies	50	381,499	27.1	45.2
Top 100 companies	100	469,251	33.4	55.6
Top 250 companies	250	574,770	40.9	68.2
Top 500 companies	500	648,476	46.1	76.9
Top 1000 companies	1,000	709,728	50.5	84.2
Top 2000 companies	2,000	757,269	53.8	89.8
Wholesalers	**101,682**	**304,027**	**21.6**	**100.0**
Top 4 companies	4	27,317	1.9	9.0
Top 8 companies	8	46,876	3.3	15.4
Top 20 companies	20	74,692	5.3	24.6
Top 50 companies	50	105,276	7.5	34.6
Top 100 companies	100	132,265	9.4	43.5
Top 250 companies	250	168,506	12.0	55.4
Top 500 companies	500	195,004	13.9	64.1
Top 1000 companies	1,000	218,693	15.5	71.9
Top 2000 companies	2,000	240,686	17.1	79.2
Other companies (3)	**128,789**	**259,126**	**18.4**	**100.0**
Top 4 companies	4	27,986	2.0	10.8
Top 8 companies	8	44,425	3.2	17.1
Top 20 companies	20	74,944	5.3	28.9
Top 50 companies	50	110,417	7.9	42.6
Top 100 companies	100	138,864	9.9	53.6
Top 250 companies	250	171,994	12.2	66.4
Top 500 companies	500	193,235	13.7	74.6
Top 1000 companies	1,000	211,032	15.0	81.4
Top 2000 companies	2,000	225,897	16.1	87.2

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Percent of company type value is computed relative to the sector's total value.
(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.
Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 2c
Top Companies' Share of the 2014 Import Market by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Importers	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2013-2014 Number of Identified Importers	% Change 2013-2014 Known Value
All identified companies	**187,825**	**2,057,714**	**100.0**	**100.0**	**2.0**	**3.6**
Top 4 companies	4	142,302	6.9	6.9	-	-3.8
Top 8 companies	8	265,553	12.9	12.9	-	-1.1
Top 20 companies	20	491,668	23.9	23.9	-	-0.5
Top 50 companies	50	750,354	36.5	36.5	-	-0.1
Top 100 companies	100	930,587	45.2	45.2	-	-0.1
Top 250 companies	250	1,179,623	57.3	57.3	-	0.9
Top 500 companies	500	1,359,759	66.1	66.1	-	1.7
Top 1000 companies	1,000	1,518,413	73.8	73.8	-	2.4
Top 2000 companies	2,000	1,659,218	80.6	80.6	-	2.7
Manufacturers	**36,342**	**868,348**	**42.2**	**100.0**	**-0.1**	**-5.0**
Top 4 companies	4	132,381	6.4	15.2	-	-6.4
Top 8 companies	8	231,005	11.2	26.6	-	-7.2
Top 20 companies	20	367,673	17.9	42.3	-	-8.8
Top 50 companies	50	482,975	23.5	55.6	-	-10.0
Top 100 companies	100	568,233	27.6	65.4	-	-9.2
Top 250 companies	250	667,697	32.4	76.9	-	-7.7
Top 500 companies	500	732,167	35.6	84.3	-	-6.7
Top 1000 companies	1,000	785,493	38.2	90.5	-	-5.9
Top 2000 companies	2,000	823,255	40.0	94.8	-	-5.5
Wholesalers	**84,481**	**659,385**	**32.0**	**100.0**	**2.4**	**11.3**
Top 4 companies	4	71,607	3.5	10.9	-	12.0
Top 8 companies	8	104,225	5.1	15.8	-	20.0
Top 20 companies	20	158,033	7.7	24.0	-	17.2
Top 50 companies	50	224,034	10.9	34.0	-	16.6
Top 100 companies	100	274,890	13.4	41.7	-	15.4
Top 250 companies	250	342,840	16.7	52.0	-	14.6
Top 500 companies	500	394,714	19.2	59.9	-	13.7
Top 1000 companies	1,000	446,754	21.7	67.8	-	12.8
Top 2000 companies	2,000	498,678	24.2	75.6	-	12.2
Other companies (3)	**67,002**	**529,980**	**25.8**	**100.0**	**2.6**	**10.6**
Top 4 companies	4	123,545	6.0	23.3	-	14.0
Top 8 companies	8	184,981	9.0	34.9	-	10.0
Top 20 companies	20	257,213	12.5	48.5	-	11.3
Top 50 companies	50	324,296	15.8	61.2	-	10.8
Top 100 companies	100	378,859	18.4	71.5	-	10.5
Top 250 companies	250	438,541	21.3	82.7	-	10.9
Top 500 companies	500	467,612	22.7	88.2	-	10.7
Top 1000 companies	1,000	489,087	23.8	92.3	-	10.8
Top 2000 companies	2,000	504,673	24.5	95.2	-	10.8

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.
(2) Percent of company type value is computed relative to the sector's total value.
(3) Includes manufacturing companies of prepackaged software and books, brokers or freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.
Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 2d
Top Companies' Share of the 2013 Import Market
by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Importers	Known Value (1)	% of Known Value	% of Company Type Value (2)
All identified companies	**184,208**	**1,986,142**	**100.0**	**100.0**
Top 4 companies	4	147,871	7.4	7.4
Top 8 companies	8	268,507	13.5	13.5
Top 20 companies	20	494,359	24.9	24.9
Top 50 companies	50	751,289	37.8	37.8
Top 100 companies	100	931,382	46.9	46.9
Top 250 companies	250	1,169,440	58.9	58.9
Top 500 companies	500	1,336,942	67.3	67.3
Top 1000 companies	1,000	1,483,490	74.7	74.7
Top 2000 companies	2,000	1,615,159	81.3	81.3
Manufacturers	**36,366**	**914,261**	**46.0**	**100.0**
Top 4 companies	4	141,387	7.1	15.5
Top 8 companies	8	248,838	12.5	27.2
Top 20 companies	20	403,226	20.3	44.1
Top 50 companies	50	536,873	27.0	58.7
Top 100 companies	100	625,506	31.5	68.4
Top 250 companies	250	723,514	36.4	79.1
Top 500 companies	500	784,469	39.5	85.8
Top 1000 companies	1,000	834,603	42.0	91.3
Top 2000 companies	2,000	870,867	43.8	95.3
Wholesalers	**82,537**	**592,533**	**29.8**	**100.0**
Top 4 companies	4	63,951	3.2	10.8
Top 8 companies	8	86,866	4.4	14.7
Top 20 companies	20	134,821	6.8	22.8
Top 50 companies	50	192,108	9.7	32.4
Top 100 companies	100	238,120	12.0	40.2
Top 250 companies	250	299,286	15.1	50.5
Top 500 companies	500	347,281	17.5	58.6
Top 1000 companies	1,000	395,985	19.9	66.8
Top 2000 companies	2,000	444,652	22.4	75.0
Other companies (3)	**65,305**	**479,348**	**24.1**	**100.0**
Top 4 companies	4	108,334	5.5	22.6
Top 8 companies	8	168,197	8.5	35.1
Top 20 companies	20	231,172	11.6	48.2
Top 50 companies	50	292,762	14.7	61.1
Top 100 companies	100	342,828	17.3	71.5
Top 250 companies	250	395,616	19.9	82.5
Top 500 companies	500	422,494	21.3	88.1
Top 1000 companies	1,000	441,559	22.2	92.1
Top 2000 companies	2,000	455,515	22.9	95.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.
(2) Percent of company type value is computed relative to the sector's total value.
(3) Includes manufacturing companies of prepackaged software and books, brokers or freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.
Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 3a
2014 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
All identified companies	**1,441,914**	**304,466**	**455,198**	**31.6**	**12.3**	**986,716**	**68.4**	**98.2**
no. employees unknown (3)	130,552	121,197	32,357	24.8	8.3	98,195	75.2	97.3
1 to 19 employees	92,002	112,150	7,596	8.3	8.3	84,406	91.7	98.7
20 to 49 employees	48,097	31,569	4,518	9.4	14.8	43,579	90.6	99.1
50 to 99 employees	48,646	15,696	6,580	13.5	22.5	42,066	86.5	99.0
100 to 249 employees	94,118	12,203	20,130	21.4	32.3	73,988	78.6	98.9
250 to 499 employees	68,620	4,704	19,428	28.3	44.3	49,192	71.7	98.7
500 or more employees	959,880	6,947	364,589	38.0	57.3	595,291	62.0	98.2
Manufacturers	**847,806**	**74,114**	**294,343**	**34.7**	**18.0**	**553,463**	**65.3**	**99.1**
no. employees unknown (3)	44,413	17,342	13,370	30.1	12.0	31,044	69.9	98.4
1 to 19 employees	8,771	23,979	1,086	12.4	7.3	7,684	87.6	99.1
20 to 49 employees	11,530	13,813	985	8.5	13.8	10,545	91.5	99.3
50 to 99 employees	17,174	7,864	1,529	8.9	23.8	15,645	91.1	99.4
100 to 249 employees	41,110	6,258	7,698	18.7	38.2	33,411	81.3	99.4
250 to 499 employees	45,926	2,288	15,522	33.8	57.4	30,404	66.2	99.5
500 or more employees	678,883	2,570	254,154	37.4	79.3	424,729	62.6	99.8
Wholesalers	**329,261**	**102,768**	**89,363**	**27.1**	**12.4**	**239,898**	**72.9**	**98.8**
no. employees unknown (3)	40,073	35,077	9,338	23.3	8.1	30,735	76.7	98.1
1 to 19 employees	56,382	49,322	3,844	6.8	10.2	52,537	93.2	99.0
20 to 49 employees	27,873	9,975	1,808	6.5	19.4	26,064	93.5	99.5
50 to 99 employees	19,772	3,966	4,287	21.7	26.9	15,485	78.3	99.4
100 to 249 employees	41,658	2,653	9,903	23.8	34.8	31,755	76.2	99.5
250 to 499 employees	13,680	916	1,866	13.6	44.7	11,814	86.4	99.6
500 or more employees	129,823	859	58,317	44.9	66.6	71,506	55.1	99.7
Other companies (4)	**264,847**	**127,584**	**71,492**	**27.0**	**9.0**	**193,356**	**73.0**	**97.2**
no. employees unknown (3)	46,065	68,778	9,649	20.9	7.5	36,416	79.1	96.5
1 to 19 employees	26,850	38,849	2,666	9.9	6.6	24,184	90.1	98.1
20 to 49 employees	8,694	7,781	1,725	19.8	10.9	6,969	80.2	98.2
50 to 99 employees	11,700	3,866	765	6.5	15.5	10,936	93.5	97.8
100 to 249 employees	11,350	3,292	2,528	22.3	18.9	8,821	77.7	97.4
250 to 499 employees	9,014	1,500	2,040	22.6	23.9	6,973	77.4	97.1
500 or more employees	151,174	3,518	52,118	34.5	39.0	99,056	65.5	96.7
Multiple location companies	**1,088,376**	**28,102**	**391,553**	**36.0**	**34.8**	**696,823**	**64.0**	**98.7**
no. employees unknown (3)	1,131	441	125	11.0	19.3	1,007	89.0	98.2
1 to 19 employees	4,972	2,585	683	13.7	13.0	4,289	86.3	98.3
20 to 49 employees	10,532	4,625	1,707	16.2	17.1	8,825	83.8	98.9
50 to 99 employees	16,745	4,736	2,442	14.6	24.3	14,303	85.4	98.8
100 to 249 employees	54,361	6,093	10,097	18.6	34.4	44,264	81.4	98.9
250 to 499 employees	55,957	3,438	17,832	31.9	46.0	38,125	68.1	98.9
500 or more employees	944,679	6,184	358,668	38.0	60.2	586,011	62.0	98.3
Manufacturers	**729,286**	**9,769**	**266,155**	**36.5**	**48.6**	**463,131**	**63.5**	**99.6**
no. employees unknown (3)	149	85	24	16.3	24.7	124	83.7	98.8
1 to 19 employees	307	285	48	15.5	14.0	260	84.5	99.3
20 to 49 employees	1,373	1,072	154	11.2	17.9	1,219	88.8	99.5
50 to 99 employees	4,301	1,660	419	9.7	27.2	3,882	90.3	99.5
100 to 249 employees	17,649	2,697	2,334	13.2	42.7	15,315	86.8	99.6
250 to 499 employees	38,703	1,606	14,433	37.3	60.6	24,270	62.7	99.6
500 or more employees	666,805	2,364	248,744	37.3	81.0	418,061	62.7	99.9
Wholesalers	**188,295**	**8,541**	**68,232**	**36.2**	**29.8**	**120,062**	**63.8**	**99.4**
no. employees unknown (3)	253	164	24	9.6	15.9	229	90.4	99.4
1 to 19 employees	3,463	1,334	423	12.2	14.3	3,040	87.8	98.9
20 to 49 employees	6,929	2,085	682	9.8	19.8	6,247	90.2	99.5
50 to 99 employees	7,634	1,704	1,590	20.8	27.3	6,044	79.2	99.2
100 to 249 employees	30,153	1,694	5,992	19.9	34.2	24,161	80.1	99.5
250 to 499 employees	11,819	754	1,570	13.3	43.9	10,249	86.7	99.6
500 or more employees	128,043	806	57,952	45.3	66.5	70,091	54.7	99.8

Exhibit 3a
2014 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
Other companies (4)	**170,796**	**9,792**	**57,166**	**33.5**	**25.4**	**113,630**	**66.5**	**97.2**
no. employees unknown (3)	730	192	76	10.5	19.8	653	89.5	96.9
1 to 19 employees	1,201	966	212	17.7	10.9	989	82.3	97.3
20 to 49 employees	2,230	1,468	871	39.1	12.8	1,359	60.9	97.6
50 to 99 employees	4,810	1,372	434	9.0	17.1	4,377	91.0	97.4
100 to 249 employees	6,559	1,702	1,771	27.0	21.5	4,788	73.0	97.4
250 to 499 employees	5,435	1,078	1,829	33.7	25.8	3,606	66.3	97.2
500 or more employees	149,831	3,014	51,972	34.7	42.3	97,859	65.3	96.6
Single location companies	**353,538**	**276,364**	**63,645**	**18.0**	**10.1**	**289,893**	**82.0**	**98.1**
no. employees unknown (3)	129,420	120,756	32,232	24.9	8.2	97,189	75.1	97.2
1 to 19 employees	87,030	109,565	6,913	7.9	8.2	80,117	92.1	98.7
20 to 49 employees	37,565	26,944	2,812	7.5	14.4	34,754	92.5	99.1
50 to 99 employees	31,901	10,960	4,138	13.0	21.8	27,764	87.0	99.1
100 to 249 employees	39,756	6,110	10,033	25.2	30.1	29,723	74.8	98.9
250 to 499 employees	12,663	1,266	1,596	12.6	39.5	11,067	87.4	98.3
500 or more employees	15,201	763	5,921	39.0	33.7	9,280	61.0	97.6
Manufacturers	**118,520**	**64,345**	**28,189**	**23.8**	**13.4**	**90,332**	**76.2**	**99.0**
no. employees unknown (3)	44,265	17,257	13,346	30.1	11.9	30,919	69.9	98.3
1 to 19 employees	8,463	23,694	1,039	12.3	7.2	7,425	87.7	99.1
20 to 49 employees	10,158	12,741	831	8.2	13.4	9,326	91.8	99.3
50 to 99 employees	12,873	6,204	1,110	8.6	22.9	11,763	91.4	99.4
100 to 249 employees	23,460	3,561	5,365	22.9	34.8	18,096	77.1	99.3
250 to 499 employees	7,223	682	1,089	15.1	50.0	6,134	84.9	99.1
500 or more employees	12,078	206	5,409	44.8	59.2	6,668	55.2	99.0
Wholesalers	**140,966**	**94,227**	**21,131**	**15.0**	**10.8**	**119,835**	**85.0**	**98.7**
no. employees unknown (3)	39,820	34,913	9,314	23.4	8.0	30,506	76.6	98.1
1 to 19 employees	52,918	47,988	3,421	6.5	10.0	49,497	93.5	99.0
20 to 49 employees	20,944	7,890	1,126	5.4	19.3	19,817	94.6	99.5
50 to 99 employees	12,138	2,262	2,697	22.2	26.5	9,441	77.8	99.6
100 to 249 employees	11,506	959	3,912	34.0	35.7	7,594	66.0	99.6
250 to 499 employees	1,861	162	296	15.9	48.1	1,565	84.1	99.4
500 or more employees	1,780	53	365	20.5	67.9	1,415	79.5	98.1
Other companies (4)	**94,051**	**117,792**	**14,325**	**15.2**	**7.7**	**79,726**	**84.8**	**97.2**
no. employees unknown (3)	45,336	68,586	9,573	21.1	7.4	35,763	78.9	96.5
1 to 19 employees	25,649	37,883	2,453	9.6	6.5	23,196	90.4	98.1
20 to 49 employees	6,464	6,313	854	13.2	10.5	5,610	86.8	98.4
50 to 99 employees	6,890	2,494	331	4.8	14.6	6,559	95.2	98.0
100 to 249 employees	4,790	1,590	757	15.8	16.2	4,033	84.2	97.5
250 to 499 employees	3,579	422	211	5.9	19.2	3,368	94.1	96.7
500 or more employees	1,343	504	146	10.9	19.6	1,197	89.1	97.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Detail may not sum to 100 percent because companies may export to both related and nonrelated parties.
(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.
(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.
Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 3b
2013 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
All identified companies	**1,400,955**	**304,223**	**432,571**	**30.9**	**11.7**	**968,383**	**69.1**	**98.4**
no. employees unknown (3)	122,562	119,668	27,040	22.1	7.6	95,522	77.9	97.6
1 to 19 employees	95,626	112,882	7,912	8.3	7.9	87,714	91.7	98.8
20 to 49 employees	49,895	31,727	5,285	10.6	14.0	44,610	89.4	99.1
50 to 99 employees	45,678	16,089	5,536	12.1	21.5	40,142	87.9	99.0
100 to 249 employees	84,870	12,260	16,560	19.5	30.5	68,310	80.5	98.8
250 to 499 employees	72,438	4,717	20,624	28.5	42.4	51,815	71.5	99.0
500 or more employees	929,886	6,880	349,615	37.6	56.1	580,271	62.4	98.6
Manufacturers	**839,180**	**74,398**	**294,912**	**35.1**	**17.3**	**544,268**	**64.9**	**99.1**
no. employees unknown (3)	40,619	17,139	11,695	28.8	11.7	28,923	71.2	98.4
1 to 19 employees	8,236	24,254	991	12.0	6.8	7,245	88.0	99.0
20 to 49 employees	11,595	13,877	848	7.3	13.6	10,748	92.7	99.4
50 to 99 employees	16,164	8,007	1,420	8.8	22.6	14,745	91.2	99.5
100 to 249 employees	37,290	6,260	5,507	14.8	35.7	31,784	85.2	99.4
250 to 499 employees	46,395	2,277	15,634	33.7	54.5	30,760	66.3	99.6
500 or more employees	678,882	2,584	258,818	38.1	78.7	420,064	61.9	99.9
Wholesalers	**303,477**	**101,493**	**73,252**	**24.1**	**11.7**	**230,225**	**75.9**	**98.9**
no. employees unknown (3)	38,795	34,821	8,791	22.7	7.4	30,004	77.3	98.3
1 to 19 employees	60,447	48,643	4,231	7.0	9.7	56,217	93.0	99.1
20 to 49 employees	29,729	9,847	3,318	11.2	17.9	26,411	88.8	99.4
50 to 99 employees	15,591	3,980	2,417	15.5	26.2	13,174	84.5	99.4
100 to 249 employees	35,563	2,525	8,512	23.9	35.0	27,050	76.1	99.3
250 to 499 employees	16,404	882	2,761	16.8	45.2	13,643	83.2	99.7
500 or more employees	106,948	795	43,221	40.4	67.9	63,726	59.6	99.7
Other companies (4)	**258,298**	**128,332**	**64,407**	**24.9**	**8.3**	**193,890**	**75.1**	**97.5**
no. employees unknown (3)	43,148	67,708	6,554	15.2	6.6	36,595	84.8	97.0
1 to 19 employees	26,943	39,985	2,690	10.0	6.3	24,253	90.0	98.2
20 to 49 employees	8,570	8,003	1,119	13.1	10.1	7,451	86.9	98.2
50 to 99 employees	13,923	4,102	1,700	12.2	14.7	12,224	87.8	97.6
100 to 249 employees	12,017	3,475	2,541	21.1	17.8	9,476	78.9	97.4
250 to 499 employees	9,640	1,558	2,228	23.1	23.2	7,411	76.9	97.8
500 or more employees	144,057	3,501	47,576	33.0	36.8	96,481	67.0	97.4
Multiple location companies	**1,059,682**	**28,500**	**374,678**	**35.4**	**33.2**	**685,004**	**64.6**	**98.9**
no. employees unknown (3)	593	238	164	27.6	23.9	430	72.4	98.3
1 to 19 employees	5,660	2,787	740	13.1	12.1	4,921	86.9	98.6
20 to 49 employees	11,151	4,824	1,401	12.6	17.0	9,750	87.4	98.7
50 to 99 employees	20,892	4,921	2,803	13.4	23.6	18,088	86.6	99.1
100 to 249 employees	46,566	6,149	7,489	16.1	32.0	39,078	83.9	98.9
250 to 499 employees	56,305	3,462	16,956	30.1	43.5	39,349	69.9	99.0
500 or more employees	918,515	6,119	345,126	37.6	59.0	573,389	62.4	98.7
Manufacturers	**729,816**	**9,806**	**270,414**	**37.1**	**46.7**	**459,403**	**62.9**	**99.7**
no. employees unknown (3)	179	68	19	10.8	26.5	160	89.2	100.0
1 to 19 employees	229	308	56	24.5	13.0	173	75.5	98.4
20 to 49 employees	1,569	1,075	95	6.1	18.0	1,474	93.9	99.5
50 to 99 employees	5,181	1,712	451	8.7	26.9	4,730	91.3	99.8
100 to 249 employees	15,850	2,679	2,325	14.7	39.6	13,525	85.3	99.6
250 to 499 employees	36,792	1,590	12,642	34.4	57.1	24,150	65.6	99.9
500 or more employees	670,016	2,374	254,825	38.0	80.1	415,191	62.0	100.0
Wholesalers	**163,360**	**8,558**	**51,685**	**31.6**	**29.2**	**111,674**	**68.4**	**99.3**
no. employees unknown (3)	122	75	3	2.5	21.3	119	97.5	100.0
1 to 19 employees	4,233	1,392	325	7.7	13.7	3,908	92.3	99.1
20 to 49 employees	7,298	2,156	924	12.7	19.8	6,374	87.3	99.1
50 to 99 employees	8,172	1,766	1,694	20.7	26.4	6,478	79.3	99.4
100 to 249 employees	23,743	1,675	3,241	13.6	33.3	20,503	86.4	99.2
250 to 499 employees	14,123	737	2,522	17.9	44.4	11,601	82.1	99.6
500 or more employees	105,670	757	42,978	40.7	67.6	62,692	59.3	99.7

Exhibit 3b
2013 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
Other companies (4)	**166,506**	**10,136**	**52,579**	**31.6**	**23.4**	**113,927**	**68.4**	**97.7**
no. employees unknown (3)	293	95	141	48.3	24.2	151	51.7	95.8
1 to 19 employees	1,198	1,087	359	29.9	9.8	839	70.1	98.0
20 to 49 employees	2,284	1,593	381	16.7	12.4	1,902	83.3	97.7
50 to 99 employees	7,539	1,443	658	8.7	16.3	6,880	91.3	98.1
100 to 249 employees	6,972	1,795	1,923	27.6	19.4	5,050	72.4	97.7
250 to 499 employees	5,391	1,135	1,793	33.3	24.0	3,598	66.7	97.4
500 or more employees	142,830	2,988	47,324	33.1	40.0	95,506	66.9	97.5
Single location companies	**341,273**	**275,723**	**57,893**	**17.0**	**9.4**	**283,379**	**83.0**	**98.3**
no. employees unknown (3)	121,968	119,430	26,876	22.0	7.5	95,092	78.0	97.6
1 to 19 employees	89,966	110,095	7,172	8.0	7.8	82,794	92.0	98.8
20 to 49 employees	38,744	26,903	3,884	10.0	13.5	34,860	90.0	99.1
50 to 99 employees	24,787	11,168	2,733	11.0	20.5	22,054	89.0	98.9
100 to 249 employees	38,304	6,111	9,071	23.7	28.9	29,232	76.3	98.7
250 to 499 employees	16,133	1,255	3,667	22.7	39.4	12,466	77.3	98.9
500 or more employees	11,371	761	4,489	39.5	33.4	6,882	60.5	97.5
Manufacturers	**109,364**	**64,592**	**24,499**	**22.4**	**12.8**	**84,866**	**77.6**	**99.0**
no. employees unknown (3)	40,439	17,071	11,676	28.9	11.7	28,763	71.1	98.4
1 to 19 employees	8,006	23,946	935	11.7	6.7	7,072	88.3	99.0
20 to 49 employees	10,026	12,802	752	7.5	13.2	9,274	92.5	99.4
50 to 99 employees	10,983	6,295	968	8.8	21.5	10,015	91.2	99.4
100 to 249 employees	21,440	3,581	3,182	14.8	32.7	18,258	85.2	99.3
250 to 499 employees	9,603	687	2,993	31.2	48.6	6,610	68.8	98.8
500 or more employees	8,866	210	3,993	45.0	62.9	4,873	55.0	99.0
Wholesalers	**140,117**	**92,935**	**21,567**	**15.4**	**10.1**	**118,550**	**84.6**	**98.8**
no. employees unknown (3)	38,673	34,746	8788	23	7	29,885	77.3	98.3
1 to 19 employees	56,215	47,251	3,906	6.9	9.6	52,309	93.1	99.1
20 to 49 employees	22,431	7,691	2,394	10.7	17.3	20,037	89.3	99.5
50 to 99 employees	7,419	2,214	724	9.8	25.9	6,696	90.2	99.3
100 to 249 employees	11,819	850	5,272	44.6	38.2	6,547	55.4	99.5
250 to 499 employees	2,281	145	239	10.5	49.7	2,042	89.5	100.0
500 or more employees	1,278	38	244	19.1	73.7	1,034	80.9	100.0
Other companies (4)	**91,792**	**118,196**	**11,828**	**12.9**	**7.0**	**79,963**	**87.1**	**97.5**
no. employees unknown (3)	42,856	67,613	6,412	15.0	6.6	36,443	85.0	97.0
1 to 19 employees	25,744	38,898	2,331	9.1	6.2	23,413	90.9	98.3
20 to 49 employees	6,286	6,410	738	11.7	9.5	5,549	88.3	98.3
50 to 99 employees	6,385	2,659	1,041	16.3	13.9	5,344	83.7	97.4
100 to 249 employees	5,045	1,680	618	12.3	16.2	4,427	87.7	97.0
250 to 499 employees	4,249	423	435	10.2	21.0	3,813	89.8	98.6
500 or more employees	1,227	513	252	20.6	18.3	975	79.4	96.7

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Detail may not sum to 100 percent because companies may import from both related and nonrelated parties.
(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2013.
(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.
Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 4a
2014 Exports by Company Type and Employment Size to Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
All identified companies	**1,441,914**	**304,466**	**5.1**	**58.7**	**6.2**	**24.5**	**6.5**	**8.9**	**13.5**	**5.9**	**18.3**	**1.6**	**50.4**	**0.4**
no. employees unknown(2)	130,552	121,197	24.3	75.5	15.3	17.9	15.8	4.2	18.8	2.1	21.3	0.4	4.4	0.0
1 to 19 employees	92,002	112,150	24.9	55.5	28.5	29.4	21.5	9.9	18.5	4.7	6.0	0.5	0.7	0.0
20 to 49 employees	48,097	31,569	10.2	40.2	16.4	30.6	21.1	15.1	30.4	11.6	18.2	2.3	3.6	0.1
50 to 99 employees	48,646	15,696	7.6	34.5	13.2	29.8	14.7	16.2	36.7	14.7	22.1	4.3	5.7	0.5
100 to 249 employees	94,118	12,203	3.0	30.9	10.4	26.8	9.3	16.5	33.3	17.9	34.1	6.8	9.8	1.1
250 to 499 employees	68,620	4,704	2.4	27.7	7.0	23.3	9.4	15.4	29.2	19.2	26.9	11.7	25.1	2.7
500 or more employees	959,880	6,947	0.5	25.2	1.5	19.0	2.2	12.3	7.2	16.3	16.8	15.1	71.8	12.0
Manufacturers	**847,806**	**74,114**	**1.5**	**42.3**	**3.1**	**28.9**	**4.1**	**13.4**	**9.8**	**10.8**	**17.5**	**3.5**	**63.9**	**1.1**
no. employees unknown(2)	44,413	17,342	10.6	60.5	10.2	24.8	10.3	8.5	25.4	5.1	38.2	1.0	5.3	0.1
1 to 19 employees	8,771	23,979	23.8	49.8	24.9	31.5	27.2	11.9	19.3	6.2	4.6	0.5	0.1	0.0
20 to 49 employees	11,530	13,813	12.8	36.1	22.7	32.4	22.0	15.8	31.1	13.1	10.7	2.5	0.7	0.0
50 to 99 employees	17,174	7,864	7.5	27.6	17.1	32.1	16.8	17.6	32.0	16.9	15.6	5.3	11.0	0.6
100 to 249 employees	41,110	6,258	2.9	20.3	15.2	28.4	10.9	19.6	37.4	21.4	17.8	8.9	15.8	1.4
250 to 499 employees	45,926	2,288	2.1	14.3	6.6	21.5	8.9	18.6	22.3	24.9	26.3	16.5	33.8	4.2
500 or more employees	678,883	2,570	0.2	6.3	0.7	12.2	2.1	13.6	5.2	21.3	15.9	24.4	76.0	22.3
Wholesalers	**329,261**	**102,768**	**8.2**	**51.8**	**9.9**	**29.2**	**11.5**	**10.7**	**19.4**	**6.5**	**20.7**	**1.5**	**30.4**	**0.3**
no. employees unknown(2)	40,073	35,077	29.2	68.7	18.4	23.2	25.1	5.3	13.7	2.3	8.3	0.4	5.2	0.0
1 to 19 employees	56,382	49,322	21.6	48.6	26.7	33.4	23.1	11.6	20.9	5.7	7.4	0.7	0.3	0.0
20 to 49 employees	27,873	9,975	6.5	32.0	11.4	32.1	22.2	18.6	31.9	13.8	22.6	3.1	5.4	0.3
50 to 99 employees	19,772	3,966	2.8	27.3	8.6	29.4	17.7	20.0	52.8	17.5	13.6	4.9	4.5	0.8
100 to 249 employees	41,658	2,653	0.8	24.0	5.7	27.4	4.8	18.1	26.8	21.3	55.9	7.7	6.0	1.6
250 to 499 employees	13,680	916	2.0	20.4	3.0	25.1	11.9	16.8	45.4	21.8	25.9	12.9	11.8	2.9
500 or more employees	129,823	859	0.0	10.4	1.8	15.6	1.2	13.2	7.6	20.8	19.0	23.4	70.3	16.6
Other companies (3)	**264,847**	**127,584**	**12.5**	**73.7**	**11.5**	**18.2**	**8.0**	**4.8**	**18.1**	**2.6**	**18.0**	**0.5**	**31.9**	**0.1**
no. employees unknown(2)	46,065	68,778	33.3	82.7	17.5	13.4	12.9	2.6	16.9	1.2	16.4	0.2	3.0	0.0
1 to 19 employees	26,850	38,849	32.1	67.8	33.4	23.1	16.2	6.4	13.0	2.5	3.7	0.2	1.6	0.0
20 to 49 employees	8,694	7,781	18.9	58.0	23.8	25.4	16.2	9.2	25.0	6.2	14.2	1.0	1.8	0.1
50 to 99 employees	11,700	3,866	15.9	56.0	15.1	25.6	6.6	9.6	16.5	7.2	45.9	1.4	0.0	0.1
100 to 249 employees	11,350	3,292	11.6	56.6	10.5	23.2	20.2	9.4	42.6	8.3	13.5	2.3	1.5	0.3
250 to 499 employees	9,014	1,500	4.5	52.6	15.2	24.9	7.7	9.7	40.2	9.0	31.3	3.5	1.2	0.3
500 or more employees	151,174	3,518	2.6	42.7	4.7	24.8	3.7	11.2	15.9	11.6	18.7	6.3	54.4	3.4

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 4b
2013 Exports by Company Type and Employment Size to Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
All identified companies	**1,406,438**	**305,026**	**5.2**	**58.6**	**6.5**	**24.7**	**6.6**	**8.9**	**14.7**	**5.9**	**17.1**	**1.5**	**50.0**	**0.4**
no. employees unknown(2)	123,057	120,317	23.7	75.3	20.8	18.0	11.1	4.3	22.4	2.1	17.3	0.4	4.6	0.0
1 to 19 employees	95,819	112,943	24.0	55.4	27.6	29.6	20.8	9.8	20.2	4.8	6.0	0.5	1.4	0.0
20 to 49 employees	49,936	31,748	11.1	40.7	16.9	30.8	16.7	14.8	37.1	11.4	13.8	2.2	4.5	0.1
50 to 99 employees	45,718	16,104	7.2	35.5	13.1	28.9	19.0	16.5	29.0	14.6	27.0	4.0	4.7	0.5
100 to 249 employees	85,129	12,293	3.4	31.8	9.8	26.8	11.7	16.0	32.9	17.5	33.6	6.9	8.5	1.1
250 to 499 employees	72,651	4,728	2.7	27.6	6.5	22.9	9.4	15.5	36.3	19.7	22.7	11.5	22.4	2.6
500 or more employees	934,129	6,893	0.7	25.4	1.2	19.3	2.7	12.1	7.8	16.2	16.0	15.1	71.5	11.9
Manufacturers	**843,285**	**74,555**	**1.6**	**42.0**	**2.7**	**29.3**	**4.2**	**13.3**	**10.8**	**10.7**	**16.1**	**3.5**	**64.7**	**1.1**
no. employees unknown(2)	40,730	17,246	12.6	59.6	10.3	25.7	8.9	8.4	26.1	5.0	35.4	1.1	6.8	0.1
1 to 19 employees	8,254	24,267	(D)	49.5	29.4	32.1	23.3	11.8	21.8	6.0	3.6	0.5	(D)	0.0
20 to 49 employees	11,610	13,885	12.7	36.2	22.8	32.8	23.9	15.8	30.1	12.7	9.9	2.4	0.6	0.1
50 to 99 employees	16,168	8,011	6.6	28.2	15.5	30.7	20.0	18.5	34.5	16.9	20.6	5.1	2.8	0.5
100 to 249 employees	37,428	6,279	4.2	20.5	11.8	28.7	13.0	18.9	37.0	21.5	19.8	8.9	14.2	1.4
250 to 499 employees	46,509	2,279	2.7	13.2	5.6	21.5	10.1	18.6	31.3	26.0	19.7	16.8	30.7	3.9
500 or more employees	682,584	2,588	(D)	6.6	0.6	12.2	2.1	12.9	6.0	21.8	14.6	24.5	(D)	21.9
Wholesalers	**304,027**	**101,682**	**9.2**	**52.1**	**11.3**	**29.1**	**10.8**	**10.6**	**21.9**	**6.5**	**20.0**	**1.4**	**26.7**	**0.3**
no. employees unknown(2)	38,966	34,983	29.2	69.1	26.3	22.7	13.5	5.4	17.4	2.4	7.7	0.4	6.0	0.0
1 to 19 employees	60,481	48,658	(D)	48.4	25.3	33.6	23.3	11.5	22.7	5.8	6.7	0.6	(D)	0.0
20 to 49 employees	29,738	9,853	5.9	32.9	12.6	32.5	13.8	17.7	43.6	13.7	17.3	2.9	6.9	0.3
50 to 99 employees	15,593	3,981	5.4	28.2	12.5	29.5	22.1	19.7	36.8	17.2	13.3	4.7	10.0	0.8
100 to 249 employees	35,640	2,529	1.0	25.1	6.3	26.8	9.8	17.9	26.7	20.8	52.3	8.3	3.9	1.1
250 to 499 employees	16,460	883	1.4	20.2	3.5	23.2	8.9	18.2	49.9	**22.5**	**26.2**	**12.8**	**10.2**	**3.1**
500 or more employees	107,150	795	(D)	9.4	0.4	14.6	1.0	13.0	9.1	20.5	22.0	25.4	(D)	17.1
Other companies (3)	**259,126**	**128,789**	**12.2**	**73.3**	**13.0**	**18.4**	**9.4**	**4.9**	**18.8**	**2.7**	**17.1**	**0.5**	**29.4**	**0.1**
no. employees unknown(2)	43,361	68,088	29.1	82.5	25.9	13.6	11.2	2.6	23.6	1.1	8.9	0.2	1.3	0.0
1 to 19 employees	27,084	40,018	32.3	67.4	32.1	23.2	14.5	6.4	14.2	2.7	5.1	0.2	1.7	0.0
20 to 49 employees	8,588	8,010	26.7	58.1	24.0	25.4	17.0	9.3	23.7	6.2	7.0	0.9	1.6	0.1
50 to 99 employees	13,957	4,112	9.8	56.9	10.8	24.8	14.4	9.5	14.0	7.4	49.9	1.3	1.1	0.1
100 to 249 employees	12,061	3,485	8.2	57.0	13.8	23.4	13.3	9.3	38.7	7.9	21.1	2.1	4.8	0.4
250 to 499 employees	9,682	1,566	5.4	52.9	15.9	24.8	7.0	9.6	37.4	9.0	31.3	3.3	3.1	0.5
500 or more employees	144,395	3,510	3.6	42.9	4.8	25.5	6.9	11.3	15.5	11.1	17.9	5.8	51.3	3.4

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2013.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 4c
2014 Imports by Company Type and Employment Size from Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Importers	Number of Countries from Which Company Imports: 1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
All identified companies	**2,057,714**	**187,825**	**4.3**	**60.2**	**9.5**	**29.4**	**11.1**	**7.2**	**20.4**	**2.7**	**37.3**	**0.4**	**17.4**	**0.0**
no. employees unknown(2)	135,891	60,382	17.4	75.5	26.1	20.4	21.4	3.2	17.2	0.9	(D)	0.1	(D)	0.0
1 to 19 employees	144,613	80,031	28.0	61.9	38.2	32.0	16.5	5.1	11.5	0.9	(D)	0.1	(D)	0.0
20 to 49 employees	84,802	19,652	13.1	46.2	41.8	39.4	26.5	11.5	12.5	2.7	6.0	0.2	0.0	0.0
50 to 99 employees	69,469	10,270	6.3	39.5	30.4	40.0	35.1	15.5	21.5	4.8	6.7	0.2	0.0	0.0
100 to 249 employees	112,369	8,486	2.9	33.0	19.4	38.2	26.6	20.2	42.4	8.2	(D)	0.5	(D)	0.0
250 to 499 employees	95,739	3,550	2.2	25.4	14.2	33.4	27.7	25.0	31.0	15.1	(D)	1.0	(D)	0.1
500 or more employees	1,414,832	5,454	0.3	19.3	0.8	21.1	5.1	20.0	19.6	27.9	50.8	10.4	23.4	1.3
Manufacturers	**868,348**	**36,342**	**1.1**	**51.0**	**4.2**	**33.9**	**8.2**	**9.7**	**19.2**	**4.4**	**43.1**	**1.0**	**24.3**	**0.1**
no. employees unknown(2)	28,471	6,669	6.2	69.7	18.2	24.7	10.7	4.2	30.7	1.4	34.1	0.1	0.0	0.0
1 to 19 employees	7,514	10,181	29.1	67.4	42.7	29.5	20.5	2.9	(D)	0.2	(D)	0.0	0.0	0.0
20 to 49 employees	8,918	6,443	17.8	52.3	50.5	40.2	26.5	6.9	5.2	0.6	0.0	0.0	0.0	0.0
50 to 99 employees	11,390	4,515	7.9	40.1	37.0	45.5	29.3	12.3	(D)	2.0	(D)	0.1	0.0	0.0
100 to 249 employees	33,650	4,336	3.6	29.8	24.4	44.3	27.5	20.1	41.7	5.7	2.8	0.1	0.0	0.0
250 to 499 employees	32,603	1,860	2.0	19.1	14.9	36.0	44.6	29.8	(D)	14.6	(D)	0.5	0.0	0.0
500 or more employees	745,802	2,338	0.1	8.2	0.8	18.4	5.0	22.5	17.4	35.6	48.4	13.7	28.3	1.5
Wholesalers	**659,385**	**84,481**	**8.9**	**55.8**	**19.2**	**33.2**	**15.7**	**8.2**	**24.0**	**2.5**	**25.0**	**0.2**	**7.1**	**0.0**
no. employees unknown(2)	56,879	26,054	21.9	72.3	32.3	23.2	18.4	3.7	9.4	0.8	(D)	0.0	(D)	0.0
1 to 19 employees	108,866	43,823	30.2	55.4	41.2	37.1	16.5	6.5	12.1	1.0	0.1	0.0	0.0	0.0
20 to 49 employees	66,682	7,963	12.4	31.9	40.7	45.0	26.9	18.2	13.7	4.8	6.2	0.2	0.0	0.0
50 to 99 employees	49,239	3,111	5.4	25.0	29.6	39.3	38.3	25.5	24.6	9.9	2.1	0.3	0.0	0.0
100 to 249 employees	53,623	2,058	2.7	22.7	21.5	31.9	34.9	28.6	27.0	15.5	(D)	1.3	(D)	0.0
250 to 499 employees	41,284	721	2.1	17.9	18.4	26.9	25.1	25.4	41.1	27.2	13.3	2.6	0.0	0.0
500 or more employees	282,812	751	0.1	8.8	0.9	16.9	3.3	18.6	30.8	38.9	49.6	15.3	15.4	1.5
Other companies (3)	**529,980**	**67,002**	**3.8**	**70.7**	**6.0**	**22.3**	**10.0**	**4.6**	**18.1**	**2.0**	**43.0**	**0.4**	**18.9**	**0.1**
no. employees unknown(2)	50,541	27,659	18.7	80.0	23.7	16.6	30.9	2.5	18.5	0.8	(D)	0.1	(D)	0.0
1 to 19 employees	28,232	26,027	19.2	70.7	25.3	24.4	15.2	3.7	(D)	1.1	3.9	0.2	(D)	0.0
20 to 49 employees	9,202	5,246	13.7	60.4	41.3	30.2	23.6	6.9	11.0	2.1	10.3	0.3	0.0	0.0
50 to 99 employees	8,840	2,644	9.4	55.5	26.5	31.3	24.8	9.3	(D)	3.5	(D)	0.4	0.0	0.0
100 to 249 employees	25,095	2,092	2.1	49.5	8.4	31.6	7.6	12.1	76.3	6.2	(D)	0.5	(D)	0.0
250 to 499 employees	21,852	969	2.5	43.1	5.2	33.2	7.3	15.5	(D)	7.1	(D)	0.7	(D)	0.3
500 or more employees	386,218	2,365	0.6	33.7	0.9	25.2	6.6	17.9	15.8	16.8	56.4	5.6	19.8	0.9

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 4d
2013 Imports by Company Type and Employment Size from Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Importers	Number of Countries from Which Company Imports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
All identified companies	**1,986,142**	**184,208**	**4.3**	**60.1**	**9.3**	**29.7**	**9.8**	**7.1**	**21.0**	**2.7**	**36.7**	**0.4**	**18.9**	**0.0**
no. employees unknown(2)	135,906	58,915	16.6	75.8	24.6	20.3	16.9	2.9	23.2	0.9	(D)	0.1	(D)	0.0
1 to 19 employees	128,915	78,448	29.0	61.5	40.8	32.5	17.4	5.0	9.8	0.9	1.9	0.1	1.2	0.0
20 to 49 employees	80,683	19,415	13.5	46.4	41.2	39.4	24.0	11.4	19.5	2.7	1.8	0.1	0.0	0.0
50 to 99 employees	64,267	10,258	6.8	38.9	32.4	40.6	33.1	15.7	(D)	4.7	2.2	0.2	(D)	0.0
100 to 249 employees	113,834	8,305	3.3	33.3	17.8	38.6	25.4	19.8	(D)	7.9	9.4	0.4	(D)	0.0
250 to 499 employees	94,763	3,498	1.6	24.9	14.3	33.3	32.0	25.4	(D)	15.3	(D)	1.0	(D)	0.1
500 or more employees	1,367,772	5,369	0.4	19.5	0.8	21.2	3.6	20.5	19.3	27.7	50.1	10.0	25.9	1.2
Manufacturers	**914,261**	**36,366**	**1.2**	**51.0**	**3.8**	**34.1**	**5.9**	**9.6**	**16.7**	**4.3**	**44.6**	**0.9**	**27.8**	**0.1**
no. employees unknown(2)	31,649	6,514	8.2	70.6	10.6	24.1	10.1	4.0	38.4	1.2	32.8	0.1	0.0	0.0
1 to 19 employees	6,597	10,284	33.4	66.8	51.5	30.5	13.1	2.5	(D)	0.2	(D)	0.0	0.0	0.0
20 to 49 employees	10,071	6,457	20.6	52.6	41.1	39.7	24.4	7.0	14.0	0.7	0.0	0.0	0.0	0.0
50 to 99 employees	10,779	4,618	9.2	39.3	42.5	46.1	28.3	12.6	(D)	1.9	(D)	0.0	0.0	0.0
100 to 249 employees	28,551	4,290	5.9	31.0	25.9	44.0	34.5	19.9	33.1	5.0	0.6	0.1	0.0	0.0
250 to 499 employees	34,747	1,852	1.0	18.9	20.6	36.5	42.8	28.7	33.8	15.4	1.8	0.5	0.0	0.0
500 or more employees	791,867	2,351	0.2	8.4	0.6	18.5	2.4	23.7	14.6	34.8	50.0	13.1	32.1	1.6
Wholesalers	**592,533**	**82,537**	**9.4**	**55.8**	**20.0**	**33.4**	**16.4**	**8.0**	**28.0**	**2.5**	**22.7**	**0.2**	**3.5**	**0.0**
no. employees unknown(2)	54,505	25,788	24.5	72.7	31.0	23.2	14.6	3.3	11.1	0.7	(D)	0.0	(D)	0.0
1 to 19 employees	100,632	42,615	29.2	55.1	42.9	37.4	17.4	6.4	(D)	1.0	(D)	0.0	0.0	0.0
20 to 49 employees	61,363	7,715	12.3	32.0	41.0	45.5	25.0	17.7	21.0	4.7	0.6	0.1	0.0	0.0
50 to 99 employees	45,996	3,095	6.3	25.3	29.6	40.0	36.4	24.7	24.8	9.7	(D)	0.3	(D)	0.0
100 to 249 employees	55,407	1,916	2.9	20.6	20.5	33.2	29.7	28.1	(D)	16.7	18.8	1.3	(D)	0.1
250 to 499 employees	37,648	703	1.9	17.9	12.8	25.3	37.4	30.0	38.4	23.9	9.5	2.8	0.0	0.0
500 or more employees	236,981	705	0.1	10.9	1.4	15.9	3.8	16.5	40.2	41.6	47.4	14.8	7.1	0.4
Other companies (3)	**479,348**	**65,305**	**3.8**	**70.4**	**6.5**	**22.5**	**9.2**	**4.6**	**20.5**	**2.0**	**39.0**	**0.4**	**21.0**	**0.1**
no. employees unknown(2)	49,752	26,613	13.4	80.2	26.5	16.4	23.7	2.3	26.7	0.9	(D)	0.1	(D)	0.0
1 to 19 employees	21,686	25,549	26.3	70.1	27.9	25.0	18.5	3.7	9.7	1.1	10.6	0.2	6.9	0.0
20 to 49 employees	9,249	5,243	13.4	59.8	42.9	30.3	16.8	7.4	15.1	2.1	11.8	0.4	0.0	0.0
50 to 99 employees	7,492	2,545	6.3	54.5	35.3	31.1	20.2	10.1	37.3	3.9	0.9	0.3	0.0	0.0
100 to 249 employees	29,876	2,099	1.4	49.6	5.0	32.3	8.9	11.9	(D)	5.8	0.4	0.3	(D)	0.1
250 to 499 employees	22,368	943	2.2	41.9	7.3	33.1	6.1	15.5	(D)	8.7	(D)	0.6	(D)	0.2
500 or more employees	338,924	2,313	1.0	33.4	0.7	25.6	6.2	18.4	15.6	16.2	52.1	5.3	24.4	1.1

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2013.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 5a
2014 Exports by Company Employment Size
to World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Destination	Total Value	Known Value (1)	Number of Identified Exporters	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
All countries	**1,620,532**	**1,441,914**	**304,466**	**130,552**	**121,197**	**92,002**	**112,150**	**48,097**	**31,569**	**48,646**	**15,696**	**94,118**	**12,203**	**68,620**	**4,704**	**959,880**	**6,947**
Top 25 countries	**1,344,881**	**1,191,205**	**244,671**	**100,298**	**86,113**	**72,453**	**93,542**	**35,667**	**28,448**	**40,414**	**14,316**	**72,192**	**11,313**	**58,154**	**4,407**	**812,028**	**6,532**
Canada	312,421	232,859	92,905	15,886	21,239	8,294	35,234	6,587	14,172	6,338	7,761	12,194	6,747	9,728	2,902	173,833	4,850
Mexico	240,249	221,158	59,444	21,553	16,006	10,917	18,609	6,221	8,768	6,774	5,335	11,305	4,897	20,552	2,245	143,835	3,584
China	123,676	116,996	35,976	8,033	8,575	11,083	10,799	3,591	5,388	3,644	3,517	7,113	3,357	4,531	1,556	79,000	2,784
Japan	66,827	63,957	28,020	4,576	6,274	4,448	8,780	1,778	4,070	2,177	2,522	4,532	2,482	3,069	1,262	43,376	2,630
United Kingdom	53,823	49,510	44,361	4,045	9,943	3,164	14,851	1,948	6,978	1,881	4,116	5,814	3,625	3,076	1,667	29,582	3,181
Germany	49,363	46,725	34,189	3,097	7,546	1,911	10,846	1,323	5,226	1,634	3,264	2,211	3,074	1,998	1,455	34,552	2,778
Korea, South	44,471	39,953	23,541	3,248	5,022	3,242	7,331	1,142	3,323	1,157	2,191	2,502	2,189	1,482	1,122	27,180	2,363
Netherlands	43,075	41,022	19,813	4,348	4,169	1,432	5,596	1,441	3,061	838	1,977	3,009	1,951	1,196	953	28,758	2,106
Brazil	42,429	39,718	18,692	5,010	3,963	1,788	4,944	1,000	2,726	979	1,887	2,639	1,919	1,014	1,075	27,288	2,178
Hong Kong	40,858	37,884	26,569	3,299	6,259	5,425	9,106	1,683	3,637	2,701	2,258	3,765	2,144	1,391	1,014	19,621	2,151
Belgium	34,790	33,347	11,147	4,904	2,042	1,730	2,991	395	1,600	509	1,091	809	1,195	648	655	24,352	1,573
France	31,301	29,557	20,255	1,949	3,884	998	6,178	766	3,239	2,272	2,037	1,809	1,965	944	917	20,818	2,035
Singapore	30,237	28,165	22,440	2,441	4,449	1,125	6,518	740	3,654	807	2,320	2,035	2,235	897	1,079	20,120	2,185
Taiwan	26,670	23,932	18,440	1,658	3,606	1,506	5,416	727	2,818	669	1,834	1,504	1,812	1,383	921	16,485	2,033
Australia	26,582	23,682	32,576	1,642	6,770	978	10,636	792	5,118	1,005	3,108	1,190	2,887	981	1,403	17,095	2,654
Switzerland	22,176	20,504	11,610	1,280	2,202	2,011	3,606	466	1,770	1,389	1,077	1,694	995	940	552	12,724	1,408
United Arab Emirates	22,069	20,359	18,344	2,672	4,614	3,530	5,564	701	2,423	683	1,563	663	1,547	483	790	11,625	1,843
India	21,608	19,623	18,133	1,430	3,768	1,754	5,203	793	2,680	1,148	1,760	870	1,785	506	909	13,123	2,028
Colombia	20,107	18,936	16,140	2,207	3,937	1,359	4,650	619	2,021	581	1,363	1,277	1,460	567	805	12,326	1,904
Saudi Arabia	18,705	16,105	11,934	1,408	2,671	1,082	3,242	554	1,696	694	1,115	538	1,135	473	601	11,356	1,474
Italy	16,968	15,984	18,350	1,238	3,437	789	5,348	741	2,950	972	1,933	923	1,849	583	897	10,737	1,936
Chile	16,515	15,528	15,140	1,867	3,137	889	4,162	452	2,164	315	1,415	2,034	1,505	319	830	9,653	1,927
Israel	15,083	12,173	14,774	930	2,845	1,931	4,301	445	2,315	606	1,475	552	1,434	306	756	7,404	1,648
Malaysia	13,068	12,546	13,180	737	2,376	485	3,397	427	2,115	342	1,441	659	1,443	488	737	9,407	1,671
Thailand	11,810	10,982	12,674	839	2,280	584	3,269	333	1,930	301	1,323	550	1,358	599	778	7,776	1,736
All other countries	**275,651**	**250,709**	**138,617**	**30,254**	**51,569**	**19,549**	**47,703**	**12,430**	**15,844**	**8,232**	**8,608**	**21,926**	**7,141**	**10,466**	**2,985**	**147,852**	**4,767**
North America	552,669	454,017	131,349	37,439	35,805	19,211	48,709	12,808	18,932	13,111	10,307	23,499	8,618	30,280	3,557	317,669	5,421
Europe	333,292	310,895	107,097	27,828	32,071	17,151	38,575	10,886	14,480	12,075	7,946	20,907	6,704	12,733	2,766	209,314	4,555
Euro Area	205,456	194,115	73,277	17,901	19,361	8,393	25,595	6,036	10,642	7,109	6,122	10,384	5,410	6,749	2,285	137,544	3,862
European Union	276,142	258,913	98,381	23,112	28,180	12,807	35,336	8,747	13,707	9,711	7,599	17,231	6,451	10,918	2,688	176,389	4,420
Africa	38,077	34,568	29,907	4,182	10,698	2,103	7,937	2,331	3,490	888	2,193	2,383	2,126	1,096	1,082	21,586	2,381
OECD	1,005,093	875,465	212,212	73,126	69,520	43,504	81,123	26,328	26,508	29,184	13,586	51,411	10,819	48,110	4,283	603,802	6,373
Pacific Rim Countries	394,511	367,138	106,589	27,348	31,334	29,550	39,606	11,913	14,354	13,116	7,796	24,680	6,521	15,596	2,696	244,935	4,282
Asia - Near East	73,744	63,796	42,063	6,649	11,870	7,559	13,766	2,403	5,696	2,403	3,405	2,252	3,090	1,773	1,455	40,757	2,781
NICS	142,237	129,934	58,259	10,646	15,088	11,297	20,825	4,292	8,161	5,333	4,784	9,806	4,238	5,153	1,872	83,406	3,291
Asia - South	25,412	22,885	21,703	1,799	4,800	2,119	6,409	952	3,181	1,273	2,030	1,074	2,014	685	1,035	14,982	2,234
ASEAN	78,586	73,479	41,968	6,238	9,982	3,942	13,349	2,994	6,546	2,102	3,974	4,638	3,578	3,500	1,612	50,064	2,927
APEC	1,001,612	871,762	205,327	70,073	67,154	52,095	78,801	26,639	25,619	27,472	13,131	51,834	10,423	47,558	4,113	596,090	6,086
South/Central America	184,019	171,297	88,363	23,522	30,100	12,837	29,884	5,846	10,634	5,225	6,058	18,427	5,351	5,501	2,355	99,939	3,981
20 Latin Amer. Republics	407,379	377,665	107,714	42,381	36,669	21,751	36,093	11,039	13,497	11,333	7,668	27,983	6,599	25,413	2,824	237,765	4,364
Cent. Am. Common Market	23,201	21,497	22,037	1,988	5,859	1,374	6,561	698	2,847	621	1,784	1,947	1,851	1,109	971	13,760	2,164
LAFTA	364,212	337,402	92,389	36,743	29,877	18,990	30,775	9,772	12,046	10,251	6,934	22,997	6,033	23,507	2,637	215,143	4,087
NATO Allies	585,465	488,661	159,560	39,335	46,305	21,340	60,650	15,235	21,798	16,134	11,525	29,506	9,512	19,840	3,852	347,272	5,918
OPEC	82,346	74,053	46,482	8,786	16,754	8,176	14,495	2,524	5,095	3,018	3,086	5,518	2,923	1,963	1,386	44,067	2,743

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 5b
2013 Exports by Company Employment Size
to World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Destination	Total Value	Known Value (1)	Number of Identified Exporters	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
All countries	**1,579,593**	**1,406,438**	**305,026**	**123,057**	**120,317**	**95,819**	**112,943**	**49,936**	**31,748**	**45,718**	**16,104**	**85,129**	**12,293**	**72,651**	**4,728**	**934,129**	**6,893**
Top 25 countries	**1,310,689**	**1,162,124**	**248,342**	**94,074**	**87,141**	**76,057**	**95,515**	**37,238**	**28,641**	**38,578**	**14,747**	**67,644**	**11,379**	**60,864**	**4,431**	**787,668**	**6,488**
Canada	301,610	227,460	95,552	13,976	21,574	8,184	36,705	6,912	14,496	6,302	8,129	11,764	6,833	9,739	2,985	170,584	4,830
Mexico	226,079	207,633	57,553	19,642	15,189	11,151	18,179	5,975	8,448	5,337	5,277	11,704	4,750	18,460	2,200	135,364	3,510
China	121,736	114,550	35,428	7,738	8,432	12,735	10,532	4,396	5,310	3,423	3,505	7,488	3,308	5,342	1,553	73,428	2,788
Japan	65,206	62,350	28,068	3,656	6,277	4,579	8,863	2,224	3,983	1,738	2,586	3,824	2,453	3,666	1,290	42,663	2,616
Germany	47,362	44,714	33,975	2,816	7,570	1,848	10,782	1,363	5,102	1,503	3,329	2,557	3,016	2,138	1,464	32,490	2,712
United Kingdom	47,353	43,859	43,403	3,161	9,493	3,025	14,501	1,373	6,822	2,142	4,161	3,678	3,600	2,810	1,702	27,671	3,124
Brazil	44,119	41,266	19,006	4,130	4,099	1,748	5,098	975	2,781	920	1,913	1,782	1,912	1,245	1,049	30,466	2,154
Netherlands	42,572	40,899	19,692	5,336	4,030	1,301	5,715	1,023	3,030	733	2,006	3,371	1,880	1,242	980	27,893	2,051
Hong Kong	42,342	36,698	26,418	2,941	6,254	5,994	8,959	1,957	3,661	2,894	2,298	2,245	2,110	2,629	1,007	18,038	2,129
Korea, South	41,715	37,880	22,914	3,431	4,961	3,026	7,010	1,244	3,161	1,043	2,182	2,069	2,181	1,560	1,101	25,508	2,318
Belgium	31,941	30,526	11,116	2,396	1,970	1,307	3,049	386	1,584	535	1,093	944	1,212	501	664	24,458	1,544
France	31,745	29,792	19,931	2,080	3,785	884	6,065	1,209	3,118	735	2,075	1,436	1,940	1,519	926	21,930	2,022
Singapore	30,672	28,865	22,756	2,300	4,546	1,092	6,637	650	3,633	1,501	2,425	1,622	2,232	943	1,111	20,757	2,172
Switzerland	26,773	25,000	11,795	3,521	2,261	2,084	3,687	660	1,713	3,197	1,110	3,801	1,058	1,536	584	10,201	1,382
Australia	26,130	23,458	33,528	1,929	7,037	987	11,088	773	5,228	889	3,236	1,205	2,931	1,041	1,410	16,634	2,598
Taiwan	25,472	22,911	18,346	1,960	3,611	1,504	5,389	677	2,776	634	1,813	1,255	1,798	1,630	966	15,251	1,993
United Arab Emirates	24,446	20,844	17,765	2,359	4,552	4,345	5,379	590	2,298	756	1,514	505	1,467	518	777	11,771	1,778
India	21,842	20,261	18,056	1,609	3,679	1,634	5,132	698	2,657	1,153	1,875	578	1,722	520	931	14,067	2,060
Saudi Arabia	18,956	17,447	11,698	1,005	2,633	1,158	3,176	408	1,623	437	1,127	609	1,126	620	577	13,210	1,436
Colombia	18,392	17,328	16,300	1,753	4,012	1,138	4,779	690	2,073	606	1,364	822	1,398	507	818	11,814	1,856
Chile	17,515	16,516	15,436	1,925	3,162	993	4,367	493	2,215	294	1,442	1,510	1,502	500	852	10,800	1,896
Italy	16,755	15,600	18,131	1,181	3,475	816	5,262	477	2,803	612	1,917	1,075	1,806	622	920	10,817	1,948
Israel	13,747	11,187	14,750	835	2,800	1,937	4,322	298	2,254	666	1,533	343	1,417	288	747	6,819	1,677
Venezuela	13,204	12,521	9,873	1,560	3,283	2,074	3,111	1,347	812	230	543	660	612	695	368	5,956	1,144
Malaysia	13,007	12,560	13,093	836	2,389	514	3,398	442	2,108	298	1,446	797	1,395	595	730	9,076	1,627
All other countries	**268,904**	**244,315**	**137,476**	**28,982**	**50,242**	**19,762**	**47,776**	**12,698**	**15,865**	**7,140**	**8,716**	**17,485**	**7,173**	**11,787**	**2,988**	**146,461**	**4,716**
North America	527,689	435,093	132,298	33,618	35,373	19,335	49,761	12,887	19,065	11,639	10,551	23,468	8,589	28,198	3,603	305,948	5,356
Europe	326,727	305,275	106,381	28,428	31,646	16,704	38,250	10,067	14,389	11,742	8,124	21,884	6,676	13,946	2,806	202,504	4,490
Euro Area	198,078	187,471	72,365	15,928	19,014	7,667	25,257	5,747	10,453	4,807	6,195	10,663	5,325	7,185	2,306	135,474	3,815
European Union	262,151	246,555	97,350	20,378	27,562	11,904	34,939	7,738	13,613	7,578	7,758	15,291	6,413	10,893	2,713	172,773	4,352
Africa	35,175	31,334	31,000	4,248	11,385	2,368	8,381	1,902	3,510	864	2,179	2,586	2,137	1,060	1,095	18,307	2,313
OECD	966,131	844,649	213,082	69,211	68,907	42,730	82,090	25,650	26,607	26,641	13,964	50,608	10,895	47,695	4,307	582,115	6,312
Pacific Rim Countries	388,085	359,475	107,300	26,679	31,515	31,832	39,876	13,412	14,470	12,996	7,976	21,663	6,474	18,687	2,719	234,206	4,270
Asia - Near East	73,284	63,524	41,425	5,751	11,530	8,624	13,590	2,168	5,611	2,238	3,434	1,863	3,060	1,933	1,457	40,946	2,743
NICS	140,201	126,354	58,266	10,632	15,133	11,616	20,668	4,527	8,196	6,072	4,916	7,191	4,203	6,761	1,899	79,555	3,251
Asia - South	25,950	23,554	21,591	1,974	4,658	2,018	6,346	826	3,137	1,255	2,136	897	1,976	723	1,060	15,860	2,278
ASEAN	78,986	73,923	42,135	6,440	9,997	4,164	13,458	2,822	6,521	2,821	4,067	4,127	3,545	3,574	1,664	49,976	2,883
APEC	971,009	845,862	207,360	65,803	67,082	55,017	80,212	28,290	25,914	26,052	13,496	48,344	10,469	48,999	4,158	573,356	6,029
South/Central America	184,398	171,744	88,152	20,509	29,588	13,366	30,279	7,836	10,596	4,334	6,133	11,918	5,245	7,155	2,377	106,626	3,934
20 Latin Amer. Republics	393,959	364,977	106,483	37,401	35,718	22,539	36,110	12,805	13,343	9,131	7,686	22,352	6,530	25,000	2,789	235,750	4,307
Cent. Am. Common Market	22,485	20,812	22,031	1,870	5,920	1,569	6,645	1,135	2,760	627	1,801	1,483	1,805	1,142	986	12,986	2,114
LAFTA	352,165	326,040	91,212	33,219	28,988	19,407	30,787	11,111	11,889	7,986	6,942	19,055	5,989	22,706	2,596	212,557	4,021
NATO Allies	563,136	472,614	160,799	35,707	45,936	20,362	61,691	14,165	21,940	13,895	11,915	27,235	9,551	20,470	3,894	340,779	5,872
OPEC	84,679	76,168	46,523	7,842	16,694	9,516	14,628	3,578	5,144	2,063	3,105	4,140	2,864	2,938	1,391	46,092	2,697

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2013.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 5c
Percent Difference Between 2013 and 2014 Exports to World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Destination	Total Value		Known Value (1)		Number of Identified Exporters	
	Net Difference	% Difference	Net Difference	% Difference	Net Difference	% Difference
All countries	**40,939**	**2.6**	**35,476**	**2.5**	**-560**	**-0.2**
Top 25 countries	**34,192**	**2.6**	**29,081**	**2.5**	**-3,671**	**-1.5**
Canada	10,811	3.6	5,399	2.4	-2,647	-2.8
Mexico	14,170	6.3	13,525	6.5	1,891	3.3
China	1,939	1.6	2,445	2.1	548	1.5
Japan	1,622	2.5	1,607	2.6	-48	-0.2
United Kingdom	6,470	13.7	5,650	12.9	958	2.2
Germany	2,002	4.2	2,011	4.5	214	0.6
Korea, South	2,757	6.6	2,073	5.5	627	2.7
Netherlands	504	1.2	123	0.3	121	0.6
Brazil	-1,689	-3.8	-1,547	-3.7	-314	-1.7
Hong Kong	-1,484	-3.5	1,186	3.2	151	0.6
Belgium	2,849	8.9	2,821	9.2	31	0.3
France	-444	-1.4	-236	-0.8	324	1.6
Singapore	-435	-1.4	-699	-2.4	-316	-1.4
Taiwan	1,198	4.7	1,021	4.5	94	0.5
Australia	452	1.7	224	1.0	-952	-2.8
Switzerland	-4,597	-17.2	-4,496	-18.0	-185	-1.6
United Arab Emirates	-2,377	-9.7	-486	-2.3	579	3.3
India	-235	-1.1	-638	-3.1	77	0.4
Colombia	1,715	9.3	1,608	9.3	-160	-1.0
Saudi Arabia	-252	-1.3	-1,342	-7.7	236	2.0
Italy	213	1.3	384	2.5	219	1.2
Chile	-1,000	-5.7	-988	-6.0	-296	-1.9
Israel	1,336	9.7	986	8.8	24	0.2
Malaysia	61	0.5	-14	-0.1	87	0.7
Thailand	13	0.1	451	4.3	-280	-2.2
All other countries	**6,747**	**2.5**	**6,394**	**2.6**	**1,141**	**0.8**
North America	24,981	4.7	18,924	4.3	-949	-0.7
Europe	6,565	2.0	5,620	1.8	716	0.7
Euro Area	7,378	3.7	6,645	3.5	912	1.3
European Union	13,992	5.3	12,358	5.0	1,031	1.1
Africa	2,902	8.2	3,234	10.3	-1,093	-3.5
OECD	38,962	4.0	30,816	3.6	-870	-0.4
Pacific Rim Countries	6,426	1.7	7,663	2.1	-711	-0.7
Asia - Near East	459	0.6	272	0.4	638	1.5
NICS	2,036	1.5	3,580	2.8	-7	0.0
Asia - South	-538	-2.1	-668	-2.8	112	0.5
ASEAN	-400	-0.5	-444	-0.6	-167	-0.4
APEC	30,603	3.2	25,900	3.1	-2,033	-1.0
South/Central America	-380	-0.2	-447	-0.3	211	0.2
20 Latin Amer. Republics	13,420	3.4	12,687	3.5	1,231	1.2
Cent. Am. Common Market	716	3.2	685	3.3	6	0.0
LAFTA	12,047	3.4	11,362	3.5	1,177	1.3
NATO Allies	22,328	4.0	16,048	3.4	-1,239	-0.8
OPEC	-2,333	-2.8	-2,116	-2.8	-41	-0.1

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 5d
2014 Imports by Company Employment Size
from World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Origin	Total Value	Known Value (1)	Number of Identified Importers	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers
All countries	**2,347,685**	**2,057,714**	**187,825**	**135,891**	**60,382**	**144,613**	**80,031**	**84,802**	**19,652**	**69,469**	**10,270**	**112,369**	**8,486**	**95,739**	**3,550**	**1,414,832**	**5,454**
Top 25 countries	**2,051,674**	**1,800,658**	**171,249**	**(D)**	**52,893**	**120,674**	**73,342**	**(D)**	**18,515**	**60,506**	**9,731**	**(D)**	**8,101**	**(D)**	**3,399**	**(D)**	**5,268**
China	466,754	440,776	99,978	33,430	29,966	45,781	42,587	26,402	11,077	22,799	5,715	27,516	4,827	20,185	2,122	264,663	3,684
Canada	347,798	226,355	16,138	27,884	3,034	5,877	3,733	4,019	2,018	2,744	1,576	2,889	1,780	7,164	1,163	175,778	2,834
Mexico	294,074	266,476	14,825	14,234	3,939	9,862	4,484	7,243	1,566	4,083	1,024	11,210	1,139	8,765	709	211,079	1,964
Japan	134,004	128,070	12,866	1,997	2,051	3,526	4,099	2,946	1,655	5,326	1,119	4,961	1,230	5,576	715	103,739	1,997
Germany	123,260	114,228	22,017	3,419	3,846	5,599	6,885	3,305	2,879	2,847	2,072	5,011	2,251	4,230	1,229	89,817	2,855
Korea, South	69,518	65,004	14,373	2,023	2,897	6,553	5,419	3,206	1,721	3,056	1,083	5,305	1,054	1,947	582	42,915	1,617
United Kingdom	54,392	46,371	16,672	2,915	2,952	2,774	5,011	1,485	2,106	1,002	1,467	1,934	1,606	5,157	952	31,103	2,578
Saudi Arabia	47,041	46,306	443	(D)	100	43	108	(D)	38	10	27	(D)	24	(D)	17	(D)	129
France	46,874	41,890	11,859	2,462	2,402	3,100	3,716	1,635	1,328	1,353	901	3,363	1,033	1,268	618	28,708	1,861
India	45,244	41,269	17,295	3,931	3,993	6,005	6,539	2,434	2,133	2,033	1,198	3,399	1,176	6,155	619	17,312	1,637
Italy	42,115	36,907	22,019	2,937	4,889	4,429	7,789	3,430	2,714	3,482	1,713	2,272	1,670	1,799	935	18,558	2,309
Taiwan	40,581	37,482	24,804	2,545	4,423	4,432	9,594	3,811	3,667	2,556	2,121	2,726	1,978	3,532	942	17,880	2,079
Ireland	33,956	32,181	2,043	3,660	342	152	404	131	160	31	156	329	186	165	137	27,712	658
Switzerland	31,191	26,193	6,290	1,278	1,002	1,771	1,663	891	709	1,154	507	942	632	1,468	398	18,688	1,379
Vietnam	30,589	28,920	6,861	2,359	1,359	2,402	2,301	1,404	891	1,805	529	1,469	534	819	281	18,663	966
Brazil	30,537	26,497	5,814	1,602	1,146	3,849	1,995	884	668	942	373	1,806	428	478	239	16,936	965
Malaysia	30,420	28,984	5,120	1,179	785	988	1,329	786	617	601	428	1,543	514	969	314	22,916	1,133
Venezuela	30,219	29,231	311	335	73	134	99	432	27	37	17	(D)	23	(D)	6	27,656	66
Thailand	27,123	24,795	7,296	2,450	1,249	1,549	2,338	1,164	903	1,294	611	1,376	600	2,336	366	14,627	1,229
Russia	23,658	20,682	1,311	602	269	2,724	417	598	123	308	75	1,245	82	142	60	15,063	285
Israel	22,962	21,569	3,723	1,314	720	3,416	1,074	533	406	997	295	(D)	292	(D)	182	8,627	754
Belgium	20,885	17,946	4,511	1,522	697	1,831	1,216	391	491	493	324	(D)	458	(D)	246	10,290	1,079
Netherlands	20,818	16,747	7,328	1,176	1,241	1,442	1,932	506	887	325	636	678	707	1,245	448	11,376	1,477
Indonesia	19,361	18,537	5,660	1,948	1,072	1,664	1,951	1,402	621	921	444	1,209	477	660	241	10,733	854
Colombia	18,300	17,242	2,505	834	670	768	862	439	247	307	134	1,582	131	864	97	12,448	364
All other countries	**296,011**	**257,056**	**55,690**	**(D)**	**14,759**	**23,939**	**21,209**	**(D)**	**6,597**	**8,963**	**3,909**	**(D)**	**3,724**	**(D)**	**1,846**	**(D)**	**3,646**
North America	641,872	492,832	27,516	42,118	6,591	15,740	7,846	11,262	3,342	6,827	2,386	14,099	2,571	15,929	1,522	386,857	3,258
Europe	491,188	435,329	67,427	25,142	16,644	31,137	25,440	18,895	8,450	13,890	5,197	21,309	5,030	23,234	2,364	301,722	4,302
Euro Area	326,994	294,713	52,229	17,338	12,201	19,714	19,236	13,103	6,569	9,833	4,195	14,432	4,144	13,306	2,045	206,987	3,839
European Union	418,201	373,846	62,844	22,127	15,086	24,552	23,427	15,777	7,998	11,722	4,976	18,410	4,830	20,470	2,314	260,788	4,213
Africa	34,590	29,601	6,075	1,606	1,523	2,311	1,881	1,166	613	445	403	1,162	453	3,243	241	19,669	961
OECD	1,316,411	1,102,805	95,538	71,087	24,708	54,819	37,465	36,767	11,887	29,414	7,128	43,931	6,525	46,622	2,967	820,164	4,858
Pacific Rim Countries	807,935	755,442	123,172	45,753	36,672	66,276	53,137	41,360	13,588	37,129	7,051	44,734	5,894	34,177	2,589	486,013	4,241
Asia - Near East	103,296	98,743	5,630	3,217	1,239	4,444	1,747	771	586	1,085	403	(D)	416	(D)	244	67,398	995
NICS	132,395	118,101	41,521	6,029	8,535	12,047	17,071	7,559	5,638	6,120	3,200	8,458	2,928	6,066	1,375	71,821	2,774
Asia - South	57,028	52,442	21,131	5,281	5,322	7,142	8,096	3,113	2,526	2,546	1,383	4,149	1,347	6,640	691	23,571	1,766
ASEAN	137,067	126,148	21,429	9,811	4,499	7,527	7,640	5,496	2,746	5,223	1,695	6,288	1,699	5,489	887	86,313	2,263
APEC	1,546,654	1,336,120	140,972	94,196	42,995	91,405	59,891	57,572	15,431	48,543	8,159	64,255	6,790	53,861	2,993	926,289	4,713
South/Central America	150,691	136,482	17,045	7,508	4,527	13,451	6,056	5,567	1,879	4,281	1,071	8,199	1,150	3,241	605	94,234	1,757
20 Latin Amer. Republics	436,087	395,936	27,956	20,619	7,897	22,050	9,676	12,483	2,996	8,133	1,833	19,078	1,923	11,756	1,080	301,815	2,551
Cent. Am. Common Market	23,859	21,534	3,559	994	837	1,662	1,124	849	371	926	251	1,003	279	482	137	15,617	560
LAFTA	406,369	369,426	25,209	19,258	6,955	19,658	8,629	11,413	2,728	6,981	1,660	17,731	1,757	11,086	1,025	283,299	2,455
NATO Allies	718,305	555,179	70,392	45,611	17,187	30,297	26,075	19,105	9,051	14,245	5,619	20,155	5,415	26,201	2,547	399,565	4,498
OPEC	132,349	126,723	3,104	2,573	751	1,790	1,016	1,263	341	258	203	(D)	219	(D)	118	102,835	456

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 5e
2013 Imports by Company Employment Size
from World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Origin	Total Value	Known Value (1)	Number of Identified Importers	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers
All countries	**2,268,321**	**1,986,142**	**184,208**	**135,906**	**58,915**	**128,915**	**78,448**	**80,683**	**19,415**	**64,267**	**10,258**	**113,834**	**8,305**	**94,763**	**3,498**	**1,367,772**	**5,369**
Top 25 countries	**1,963,805**	**1,725,743**	**167,847**	**(D)**	**51,489**	**106,274**	**71,857**	**(D)**	**18,289**	**56,261**	**9,743**	**(D)**	**7,907**	**(D)**	**3,352**	**(D)**	**5,210**
China	440,448	415,907	96,516	33,021	28,565	41,319	41,289	24,409	10,649	21,389	5,748	25,226	4,601	20,704	2,099	249,839	3,565
Canada	332,553	216,901	15,392	24,975	2,793	4,941	3,594	4,172	1,929	3,009	1,555	4,093	1,674	6,089	1,106	169,623	2,741
Mexico	280,529	254,450	14,497	14,837	3,866	8,949	4,386	6,948	1,538	4,060	1,028	9,078	1,106	8,486	670	202,092	1,903
Japan	138,573	132,718	12,813	2,323	1,982	3,786	4,128	3,699	1,655	4,245	1,119	5,124	1,228	5,961	753	107,580	1,948
Germany	114,345	105,797	21,630	3,378	3,680	4,916	6,825	3,069	2,905	3,095	2,069	4,587	2,127	3,881	1,232	82,870	2,792
Korea, South	62,386	58,665	14,334	1,957	2,908	5,540	5,427	3,365	1,735	2,615	1,079	4,870	1,054	2,270	559	38,049	1,572
United Kingdom	52,817	44,915	16,445	2,939	2,980	2,414	4,886	1,202	2,030	1,031	1,445	5,035	1,607	1,728	981	30,566	2,516
Saudi Arabia	51,807	51,071	404	(D)	77	39	108	(D)	37	17	30	(D)	18	(D)	7	(D)	127
France	45,708	40,714	11,572	2,207	2,260	2,874	3,649	1,437	1,331	1,352	892	3,514	970	1,183	622	28,147	1,848
India	41,845	38,280	16,857	3,822	3,900	4,536	6,455	2,481	2,013	1,655	1,227	2,613	1,100	6,515	577	16,657	1,585
Italy	38,692	33,640	21,419	2,808	4,772	4,093	7,607	3,703	2,655	2,463	1,661	2,144	1,616	1,686	920	16,743	2,188
Taiwan	37,940	34,890	24,717	2,799	4,388	4,413	9,679	3,396	3,592	2,395	2,171	2,652	1,891	3,530	943	15,705	2,053
Venezuela	31,997	31,134	281	213	50	91	85	497	29	92	17	(D)	20	121	9	(D)	71
Ireland	31,496	29,953	1,977	(D)	329	164	390	108	164	40	129	(D)	203	287	129	24,555	633
Switzerland	28,276	23,264	6,195	1,176	965	1,341	1,572	743	752	1,090	523	891	616	1,385	393	16,638	1,374
Brazil	27,634	24,803	5,710	2,483	1,072	3,656	1,970	1,021	662	1,079	415	1,122	404	630	261	14,812	926
Malaysia	27,289	25,828	5,094	1,143	739	983	1,341	697	635	549	454	1,728	485	946	341	19,780	1,099
Russia	27,086	25,412	1,256	937	263	2,397	400	447	127	199	70	633	79	289	53	20,509	264
Thailand	26,173	23,753	7,329	2,599	1,297	1,650	2,369	1,099	888	1,284	591	1,263	599	2,035	391	13,824	1,194
Vietnam	24,657	22,915	6,565	1,997	1,306	1,881	2,244	1,216	820	1,443	523	1,273	515	916	286	14,190	871
Israel	22,809	21,137	3,726	1,226	665	2,136	1,061	515	448	950	301	(D)	303	(D)	200	10,147	748
Colombia	21,626	20,522	2,410	726	670	683	825	261	209	471	152	1,832	128	1,249	87	15,300	339
Netherlands	19,231	14,551	7,043	828	1,174	999	1,835	584	873	320	611	465	679	1,398	411	9,958	1,460
Belgium	19,012	16,648	4,496	1,413	680	674	1,213	379	497	411	334	516	450	3,589	256	9,665	1,066
Indonesia	18,877	17,876	5,575	1,480	1,083	1,798	1,937	1,230	637	1,007	393	1,176	444	917	253	10,267	828
All other countries	**304,517**	**260,399**	**54,562**	**(D)**	**14,423**	**22,641**	**20,755**	**(D)**	**6,465**	**8,006**	**3,941**	**(D)**	**3,583**	**(D)**	**1,834**	**(D)**	**3,561**
North America	613,082	471,351	26,641	39,811	6,302	13,890	7,625	11,120	3,250	7,069	2,369	13,172	2,450	14,575	1,455	371,714	3,190
Europe	460,664	407,676	66,132	24,591	16,123	26,845	24,930	17,228	8,330	12,839	5,208	22,616	4,916	19,918	2,368	283,639	4,257
Euro Area	302,058	270,763	51,031	16,944	11,735	17,082	18,834	11,894	6,522	9,141	4,152	13,220	4,003	13,601	2,015	188,880	3,770
European Union	387,591	344,792	61,667	21,668	14,655	21,274	22,970	14,650	7,888	10,889	4,954	20,394	4,726	17,150	2,304	238,766	4,170
Africa	50,061	41,731	5,930	3,227	1,525	2,177	1,841	1,308	608	516	389	1,420	446	4,259	241	28,824	880
OECD	1,249,404	1,046,016	93,939	68,053	24,121	48,257	36,828	35,498	11,770	27,222	7,075	44,316	6,403	42,549	2,942	780,121	4,800
Pacific Rim Countries	771,310	719,347	120,104	45,235	35,383	60,935	51,926	38,907	13,267	33,951	7,099	42,185	5,671	35,833	2,571	462,300	4,187
Asia - Near East	107,192	102,662	5,578	5,154	1,147	2,586	1,717	826	641	1,050	406	(D)	413	5,779	255	(D)	999
NICS	123,854	108,262	41,667	6,210	8,524	10,968	17,198	7,219	5,666	5,366	3,255	7,926	2,898	6,634	1,374	63,940	2,752
Asia - South	53,464	49,268	20,687	5,118	5,255	5,723	8,016	3,177	2,385	2,129	1,413	3,417	1,259	6,977	657	22,728	1,702
ASEAN	126,957	113,629	21,403	9,133	4,503	7,272	7,645	4,856	2,727	4,890	1,717	6,176	1,641	5,728	922	75,574	2,248
APEC	1,480,719	1,278,867	137,710	91,963	41,624	84,014	58,622	54,614	15,137	44,573	8,155	60,561	6,598	54,475	2,943	888,666	4,631
South/Central America	158,513	144,489	16,796	7,740	4,494	13,082	5,959	5,716	1,833	3,844	1,095	8,465	1,084	4,287	618	101,354	1,713
20 Latin Amer. Republics	429,802	391,684	27,438	21,979	7,790	20,815	9,471	12,346	2,937	7,691	1,845	16,794	1,849	12,716	1,048	299,343	2,498
Cent. Am. Common Market	25,870	23,083	3,476	1,008	825	1,583	1,087	832	377	887	245	713	259	656	148	17,405	535
LAFTA	398,377	363,884	24,748	20,610	6,834	18,583	8,490	11,263	2,667	6,666	1,682	15,712	1,696	11,858	986	279,192	2,393
NATO Allies	676,814	520,665	68,918	41,546	16,613	25,524	25,553	18,499	8,869	13,482	5,610	23,620	5,259	21,848	2,552	376,146	4,462
OPEC	152,690	144,085	2,931	6,233	661	900	976	1,641	320	357	193	(D)	194	2,904	117	(D)	470

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2013.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 5f
Percent Difference Between 2013 and 2014 Imports from World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Origin	Total Value		Known Value (1)		Number of Identified Importers	
	Net Difference	% Difference	Net Difference	% Difference	Net Difference	% Difference
All countries	**79,364**	**3.5**	**71,572**	**3.6**	**3,617**	**2.0**
Top 25 countries	**87,869**	**4.5**	**74,914**	**4.3**	**3,402**	**2.0**
China	26,307	6.0	24,870	6.0	3,462	3.6
Canada	15,245	4.6	9,454	4.4	746	4.8
Mexico	13,545	4.8	12,026	4.7	328	2.3
Japan	-4,570	-3.3	-4,648	-3.5	53	0.4
Germany	8,915	7.8	8,431	8.0	387	1.8
Korea, South	7,132	11.4	6,339	10.8	39	0.3
United Kingdom	1,575	3.0	1,456	3.2	227	1.4
Saudi Arabia	-4,766	-9.2	-4,765	-9.3	39	9.7
France	1,166	2.6	1,177	2.9	287	2.5
India	3,399	8.1	2,989	7.8	438	2.6
Italy	3,424	8.8	3,267	9.7	600	2.8
Taiwan	2,642	7.0	2,592	7.4	87	0.4
Ireland	2,459	7.8	2,228	7.4	66	3.3
Switzerland	2,915	10.3	2,929	12.6	95	1.5
Vietnam	5,932	24.1	6,005	26.2	296	4.5
Brazil	2,903	10.5	1,693	6.8	104	1.8
Malaysia	3,131	11.5	3,156	12.2	26	0.5
Venezuela	-1,778	-5.6	-1,903	-6.1	30	10.7
Thailand	949	3.6	1,042	4.4	-33	-0.5
Russia	-3,428	-12.7	-4,731	-18.6	55	4.4
Israel	154	0.7	432	2.0	-3	-0.1
Belgium	1,873	9.9	1,298	7.8	15	0.3
Netherlands	1,588	8.3	2,196	15.1	285	4.0
Indonesia	484	2.6	662	3.7	85	1.5
Colombia	-3,326	-15.4	-3,280	-16.0	95	3.9
All other countries	**-8,505**	**-2.8**	**-3,342**	**-1.3**	**1,128**	**2.1**
North America	28,790	4.7	21,480	4.6	875	3.3
Europe	30,524	6.6	27,653	6.8	1,295	2.0
Euro Area	24,936	8.3	23,950	8.8	1,198	2.3
European Union	30,609	7.9	29,053	8.4	1,177	1.9
Africa	-15,471	-30.9	-12,129	-29.1	145	2.4
OECD	67,007	5.4	56,789	5.4	1,599	1.7
Pacific Rim Countries	36,626	4.7	36,095	5.0	3,068	2.6
Asia - Near East	-3,897	-3.6	-3,919	-3.8	52	0.9
NICS	8,541	6.9	9,838	9.1	-146	-0.4
Asia - South	3,564	6.7	3,174	6.4	444	2.1
ASEAN	10,110	8.0	12,519	11.0	26	0.1
APEC	65,936	4.5	57,253	4.5	3,262	2.4
South/Central America	-7,821	-4.9	-8,008	-5.5	249	1.5
20 Latin Amer. Republics	6,284	1.5	4,252	1.1	518	1.9
Cent. Am. Common Market	-2,011	-7.8	-1,549	-6.7	83	2.4
LAFTA	7,992	2.0	5,542	1.5	461	1.9
NATO Allies	41,492	6.1	34,514	6.6	1,474	2.1
OPEC	-20,341	-13.3	-17,362	-12.1	173	5.9

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 5g

2014 Exports and Imports for Selected Countries and World Areas by Employment Size

Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

				Unknown no. of Employees (2)			1-19 Employees			20-49 Employees		
Country	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	**1,233,069**	**1,918,161**	**83,606**	**50,812**	**76,548**	**12,718**	**36,831**	**99,746**	**35,685**	**29,569**	**73,883**	**13,190**
Canada	167,387	185,946	7,306	494	485	315	441	1,293	994	883	3,157	868
Mexico	160,060	252,685	6,654	8,043	8,705	908	3,440	6,280	1,447	2,320	6,228	721
China	82,571	296,980	12,869	1,101	7,635	1,276	1,101	14,089	3,018	1,282	7,727	1,970
Japan	46,240	121,770	4,851	923	982	334	1,378	1,745	901	585	2,068	569
Germany	38,034	103,706	7,710	941	1,167	591	297	2,264	1,491	366	1,970	987
United Kingdom	36,530	39,048	6,889	860	1,394	572	936	1,397	1,293	582	743	872
Netherlands	29,375	13,181	2,359	1,918	636	173	209	561	303	128	227	223
Brazil	25,744	17,058	1,473	2,005	277	121	190	1,077	183	231	117	101
Korea, South	25,137	52,986	3,698	638	492	310	603	2,542	821	250	1,294	387
Belgium	22,495	11,563	1,208	244	(D)	62	192	174	122	46	126	86
France	21,323	32,756	3,231	368	704	263	211	804	502	169	823	344
Singapore	17,472	11,001	1,481	309	161	91	79	94	154	98	110	126
Taiwan	16,005	25,935	4,651	221	1,095	363	134	1,305	883	157	1,531	644
Hong Kong	14,447	1,655	2,682	142	56	223	640	174	573	244	151	330
Switzerland	13,980	21,080	1,811	113	636	126	359	658	294	166	624	178
Australia	13,669	4,831	1,711	76	88	101	39	181	245	108	643	177
India	11,906	20,282	2,950	216	1,720	273	363	1,480	590	195	867	281
Italy	11,172	25,251	4,088	88	940	329	167	1,343	783	137	1,989	475
Malaysia	8,871	24,247	1,419	(D)	(D)	73	(D)	250	132	78	151	95
Colombia	8,007	10,147	560	(D)	242	69	(D)	156	114	191	155	34
Israel	7,567	16,568	1,227	94	873	99	300	524	197	83	395	118
United Arab Emirates	6,579	312	327	20	9	32	138	19	68	69	4	17
Thailand	6,401	17,649	1,558	164	1,699	97	62	320	203	35	323	117
Spain	5,362	7,736	1,515	78	123	96	61	287	199	60	270	137
Ireland	4,740	27,277	666	152	53	40	18	44	47	16	8	29
North America	327,447	438,631	12,020	8,537	9,190	1,188	3,881	7,573	2,405	3,204	9,385	1,524
Europe	206,778	327,965	18,451	5,528	8,004	1,920	2,700	9,154	4,973	1,934	8,281	2,749
Euro Area	136,866	233,237	13,609	3,809	5,196	1,323	1,192	5,869	3,292	1,054	6,205	1,928
European Union	181,100	295,629	17,561	4,790	7,139	1,776	2,205	7,841	4,571	1,690	7,476	2,620
Africa	9,297	6,049	837	(D)	101	72	(D)	313	126	51	105	77
OECD	615,936	939,026	29,119	15,697	18,723	3,288	8,550	20,849	8,610	6,047	21,631	4,564
Pacific Rim Countries	231,863	555,341	21,143	3,765	11,417	2,245	4,077	20,654	6,136	2,859	14,254	3,427
Asia - Near East	22,775	50,925	1,656	198	2,037	162	476	575	299	156	403	148
NICS	73,060	91,577	9,167	1,309	1,804	848	1,455	4,115	2,307	749	3,086	1,296
Asia - South	12,646	22,066	3,155	219	1,762	306	376	1,604	644	202	948	312
ASEAN	40,059	82,368	4,153	848	2,884	315	282	1,454	678	311	1,525	449
APEC	578,862	1,037,176	29,012	12,948	22,547	3,360	8,151	29,653	8,623	6,211	24,524	4,706
South/Central America	61,215	90,837	3,698	4,718	1,503	437	658	2,663	786	854	1,046	373
20 Latin Amer. Republics	219,731	341,355	8,988	12,543	10,161	1,276	3,973	8,870	2,148	3,048	7,242	1,022
Cent. Am. Common Market	4,730	16,236	883	214	376	93	58	458	155	97	281	82
LAFTA	211,066	321,872	8,247	12,201	9,633	1,145	3,838	8,307	1,920	2,882	6,816	923
NATO Allies	346,158	442,894	20,975	5,698	7,263	1,979	2,670	9,057	5,334	2,541	9,924	3,212
OPEC	21,231	69,986	715	(D)	1,108	77	(D)	198	148	165	138	49

Exhibit 5g

2014 Exports and Imports for Selected Countries and World Areas by Employment Size

Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	50-99 Employees			100-249 Employees			250-499 Employees			500+ Employees		
	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	**36,058**	**64,340**	**7,616**	**75,730**	**108,955**	**6,776**	**63,582**	**90,538**	**2,952**	**940,488**	**1,404,152**	**4,669**
Canada	1,334	1,795	827	5,098	2,198	1,078	4,650	5,157	812	154,487	171,860	2,412
Mexico	3,455	3,588	590	6,932	9,684	766	5,130	8,396	545	130,741	209,804	1,677
China	1,238	9,757	1,541	2,469	13,963	1,808	2,742	14,824	1,005	72,636	228,985	2,251
Japan	739	4,358	503	1,928	4,459	603	1,919	5,360	426	38,769	102,798	1,515
Germany	781	2,125	876	1,277	4,309	1,079	1,308	3,512	705	33,064	88,359	1,981
United Kingdom	793	622	734	3,178	1,149	904	2,149	4,838	578	28,032	28,904	1,936
Netherlands	139	167	214	1,698	440	279	254	1,139	186	25,030	10,011	981
Brazil	230	390	92	1,484	550	153	146	331	109	21,459	14,315	714
Korea, South	174	1,568	340	940	3,909	386	594	1,705	296	21,939	41,476	1,158
Belgium	173	417	67	219	208	114	161	(D)	94	21,461	(D)	663
France	339	903	265	760	2,841	382	533	966	273	18,943	25,714	1,202
Singapore	159	38	115	520	151	162	282	383	140	16,026	10,064	693
Taiwan	253	1,357	492	733	1,590	638	581	2,906	374	13,926	16,152	1,257
Hong Kong	1,720	306	262	945	108	316	339	117	204	10,418	743	774
Switzerland	1,224	1,050	123	1,140	726	194	750	662	142	10,228	16,724	754
Australia	436	104	144	192	137	178	135	317	141	12,683	3,361	725
India	244	798	240	181	(D)	319	102	(D)	243	10,604	13,605	1,004
Italy	511	2,411	402	385	1,224	481	218	944	325	9,666	16,399	1,293
Malaysia	(D)	250	107	107	(D)	162	230	(D)	127	8,093	21,772	723
Colombia	(D)	89	33	27	295	36	47	50	33	6,526	9,159	241
Israel	409	891	95	263	(D)	119	66	(D)	80	6,352	7,423	519
United Arab Emirates	95	14	26	55	(D)	28	46	4	20	6,157	(D)	136
Thailand	82	439	123	111	503	149	162	1,734	142	5,784	12,631	727
Spain	74	212	116	77	227	152	74	258	133	4,938	6,358	682
Ireland	22	6	40	38	271	55	398	65	50	4,094	26,830	405
North America	4,788	5,383	1,329	12,029	11,882	1,663	9,780	13,553	1,137	285,228	381,664	2,774
Europe	4,408	8,875	2,143	9,498	13,555	2,419	6,387	15,102	1,342	176,322	264,993	2,905
Euro Area	2,130	6,604	1,600	4,570	10,393	1,832	3,049	7,779	1,108	121,063	191,191	2,526
European Union	3,024	7,615	2,071	7,958	12,250	2,343	5,453	14,084	1,312	155,981	239,223	2,868
Africa	27	38	47	177	(D)	80	38	(D)	53	8,374	4,194	382
OECD	10,581	20,945	3,432	24,548	33,591	3,616	18,772	35,821	1,972	531,740	787,465	3,637
Pacific Rim Countries	4,855	18,758	2,485	8,027	25,827	2,687	6,961	26,598	1,395	201,318	437,833	2,768
Asia - Near East	510	915	132	361	(D)	156	136	(D)	112	20,939	40,345	647
NICS	2,306	3,269	994	3,137	5,758	1,183	1,795	5,111	700	62,309	68,434	1,839
Asia - South	247	866	258	189	(D)	347	111	(D)	254	11,301	14,781	1,034
ASEAN	378	1,948	409	907	2,815	535	851	3,355	382	36,482	68,388	1,385
APEC	9,837	25,662	3,392	21,822	39,756	3,569	17,019	42,354	1,902	502,874	852,679	3,460
South/Central America	933	1,533	286	6,366	2,450	405	518	959	249	47,170	80,683	1,162
20 Latin Amer. Republics	4,276	5,117	818	13,188	12,093	1,036	5,558	9,350	695	177,145	288,521	1,993
Cent. Am. Common Market	221	646	79	123	584	95	73	176	36	3,945	13,714	343
LAFTA	3,989	4,382	734	11,342	11,269	942	5,374	9,021	664	171,440	272,444	1,919
NATO Allies	4,379	9,197	2,575	13,170	13,412	2,865	9,702	17,518	1,634	307,998	376,522	3,376
OPEC	100	53	45	1,491	(D)	58	76	(D)	38	18,510	68,100	300

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 5h
2013 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

				Unknown no. of Employees (2)			1-19 Employees			20-49 Employees		
Country	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	**1,195,337**	**1,842,086**	**83,199**	**43,064**	**79,294**	**12,609**	**38,749**	**89,672**	**35,336**	**33,441**	**68,785**	**13,209**
Canada	159,722	183,449	7,087	487	697	290	418	892	995	956	3,285	828
Mexico	152,115	240,224	6,487	8,088	9,741	845	4,016	5,652	1,423	2,020	5,720	715
China	79,250	286,893	12,513	915	10,702	1,204	1,003	11,920	2,914	1,558	7,270	1,874
Japan	44,303	125,864	4,841	499	1,152	316	1,680	2,103	950	731	2,311	564
Germany	36,556	96,162	7,613	741	1,073	589	285	2,368	1,471	376	1,928	977
United Kingdom	33,574	38,510	6,797	765	1,826	543	914	1,237	1,262	377	627	836
Netherlands	27,638	12,144	2,260	1,693	487	153	151	379	291	129	262	237
Brazil	26,025	15,396	1,432	1,458	1,080	95	200	400	172	187	309	98
Korea, South	23,656	48,385	3,666	282	471	310	476	2,178	840	180	1,347	384
Belgium	23,420	10,122	1,251	448	(D)	71	281	226	139	92	141	86
France	23,384	31,680	3,186	338	736	204	208	828	521	161	707	315
Singapore	19,499	10,504	1,491	757	455	94	122	114	169	62	93	121
Switzerland	17,551	18,875	1,843	178	646	119	804	671	322	260	485	168
Hong Kong	16,289	1,707	2,731	182	89	243	736	215	611	193	134	356
Taiwan	14,323	24,094	4,717	559	1,451	348	166	1,290	925	115	1,553	679
Australia	12,388	4,196	1,723	68	50	103	56	190	269	81	313	158
India	12,255	17,718	2,966	237	851	267	357	1,237	581	152	1,132	298
Italy	11,023	22,982	4,016	180	1,052	284	144	1,237	814	87	2,341	469
Malaysia	8,768	20,761	1,390	263	337	77	54	197	116	55	93	92
Colombia	7,901	15,128	516	501	201	57	52	147	105	125	97	27
United Arab Emirates	7,394	319	323	22	11	28	161	21	75	101	20	27
Saudi Arabia	6,969	23,362	133	1	(D)	7	21	2	10	6	(D)	7
Israel	6,929	16,358	1,289	72	394	103	376	511	221	75	398	115
Thailand	6,005	16,849	1,573	167	1,901	88	127	320	206	36	371	123
Spain	5,625	6,184	1,446	64	259	90	61	238	206	36	242	133
North America	311,837	423,673	11,725	8,575	10,438	1,110	4,435	6,544	2,378	2,976	9,005	1,487
Europe	204,807	305,932	18,394	4,666	8,321	1,865	3,150	8,672	4,935	1,737	8,250	2,773
Euro Area	136,234	214,720	13,457	3,585	5,191	1,234	1,170	5,838	3,265	954	6,047	1,955
European Union	177,257	272,025	17,475	4,424	7,405	1,707	2,162	7,445	4,539	1,398	7,238	2,629
Africa	7,294	13,041	866	204	79	69	54	204	143	59	53	70
OECD	593,096	897,212	28,901	14,101	20,400	3,224	9,752	19,292	8,613	5,666	21,010	4,498
Pacific Rim Countries	227,798	536,719	21,116	3,620	14,874	2,192	4,346	18,522	6,220	3,024	13,626	3,383
Asia - Near East	24,657	49,819	1,707	125	478	153	571	559	331	186	433	156
NICS	73,767	84,690	9,359	1,780	2,465	879	1,501	3,797	2,429	550	3,127	1,365
Asia - South	12,632	19,567	3,173	255	967	302	369	1,349	642	161	1,238	325
ASEAN	43,788	72,129	4,143	1,276	2,991	315	381	1,341	675	227	1,551	434
APEC	557,417	1,003,836	28,824	12,747	27,511	3,262	9,023	26,829	8,670	6,141	23,836	4,605
South/Central America	65,182	99,472	3,673	3,794	2,259	411	662	2,219	789	927	1,191	368
20 Latin Amer. Republics	215,223	336,933	8,794	11,288	11,918	1,197	4,556	7,816	2,114	2,782	6,887	1,009
Cent. Am. Common Market	6,432	18,399	889	279	350	100	93	531	181	159	381	88
LAFTA	203,058	315,197	8,040	10,940	11,456	1,061	4,404	7,194	1,868	2,536	6,360	896
NATO Allies	333,704	420,151	20,803	4,825	7,832	1,921	2,666	8,212	5,285	2,360	10,365	3,200
OPEC	25,017	75,271	694	246	180	62	250	141	149	246	64	57

Exhibit 5h
2013 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	50-99 Employees			100-249 Employees			250-499 Employees			500+ Employees		
	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
All countries	**36,433**	**60,876**	**7,796**	**64,583**	**91,625**	**6,690**	**67,417**	**92,627**	**2,927**	**911,650**	**1,359,207**	**4,632**
Canada	1,429	2,432	838	4,301	3,454	1,052	3,975	4,715	779	148,156	167,974	2,305
Mexico	2,813	3,429	607	7,373	(D)	748	4,066	(D)	502	123,738	201,083	1,647
China	1,321	9,002	1,560	3,618	12,780	1,722	2,852	14,365	1,014	67,982	220,854	2,225
Japan	666	3,627	476	1,125	4,452	618	2,502	5,606	451	37,099	106,613	1,466
Germany	820	2,324	869	1,655	3,960	1,050	1,417	3,198	703	31,262	81,310	1,954
United Kingdom	1,189	582	743	2,608	4,569	882	1,583	1,297	626	26,138	28,371	1,905
Netherlands	86	140	203	895	284	235	487	1,311	181	24,197	9,282	960
Brazil	81	401	123	764	706	144	436	342	125	22,901	12,158	675
Korea, South	170	1,955	325	582	3,439	417	558	2,004	273	21,407	36,991	1,117
Belgium	174	337	68	248	388	124	147	(D)	95	22,030	7,733	668
France	391	844	303	857	2,972	367	613	901	286	20,816	24,692	1,190
Singapore	56	35	118	627	166	167	387	467	141	17,488	9,174	681
Taiwan	2,974	983	135	3,555	715	176	1,373	1,237	161	8,407	14,138	762
Hong Kong	1,787	190	251	351	89	340	876	196	198	12,164	794	732
Switzerland	174	1,259	502	621	1,580	608	733	2,989	413	11,954	13,972	1,242
Australia	337	97	150	185	133	176	200	278	154	11,462	3,136	713
India	238	543	271	120	(D)	308	140	(D)	239	11,011	11,651	1,002
Italy	354	1,587	385	518	1,374	436	260	903	343	9,481	14,488	1,285
Malaysia	72	238	118	273	324	142	276	657	144	7,776	18,914	701
Colombia	34	210	36	(D)	1,536	34	(D)	121	33	6,813	12,817	224
Israel	73	13	20	9	5	19	40	2	16	6,987	247	138
United Arab Emirates	1	(D)	3	(D)	(D)	4	(D)	(D)	3	(D)	(D)	99
Thailand	429	847	101	97	(D)	120	95	(D)	98	5,786	8,254	531
Spain	47	434	121	111	456	156	118	1,524	163	5,401	11,844	716
Ireland	26	208	117	116	341	139	66	117	100	5,256	4,779	661
North America	4,242	5,862	1,351	11,674	12,005	1,625	8,041	10,763	1,077	271,894	369,057	2,697
Europe	6,261	7,972	2,198	10,927	16,442	2,344	6,914	11,522	1,377	171,153	244,752	2,902
Euro Area	1,936	5,987	1,625	4,379	10,018	1,764	3,210	7,373	1,086	121,000	174,266	2,528
European Union	3,209	6,846	2,117	7,234	15,158	2,281	5,084	9,880	1,344	153,747	218,053	2,858
Africa	89	49	58	(D)	(D)	75	(D)	(D)	63	6,338	11,665	388
OECD	11,697	20,006	3,455	24,449	36,145	3,557	18,174	29,954	1,969	509,256	750,406	3,585
Pacific Rim Countries	4,697	17,237	2,527	7,498	23,411	2,585	8,641	26,988	1,444	195,971	422,061	2,765
Asia - Near East	535	862	129	156	(D)	152	321	(D)	116	22,762	(D)	670
NICS	2,187	3,439	996	2,182	5,274	1,171	2,554	5,657	705	63,013	60,931	1,814
Asia - South	244	596	287	127	2,018	329	140	526	250	11,335	12,872	1,038
ASEAN	264	1,256	443	1,103	1,911	495	1,092	3,425	412	39,446	59,655	1,369
APEC	9,070	23,857	3,466	20,112	38,297	3,520	17,122	39,760	1,893	483,203	823,745	3,408
South/Central America	359	1,424	321	3,551	4,665	384	1,848	1,143	280	54,040	86,571	1,120
20 Latin Amer. Republics	3,169	4,841	856	10,806	13,164	1,006	5,886	7,181	670	176,736	285,126	1,942
Cent. Am. Common Market	134	594	68	303	475	83	139	210	49	5,326	15,859	320
LAFTA	2,986	4,185	783	10,346	12,424	918	5,368	6,831	630	166,478	266,748	1,884
NATO Allies	4,592	8,940	2,625	11,442	18,016	2,786	9,144	13,122	1,656	298,674	353,664	3,330
OPEC	149	50	40	(D)	(D)	45	(D)	94	31	22,071	(D)	310

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.
(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2013.
Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 6a
2014 Exports by State of the Origin of Movement, Number of Exporting Companies, and Value for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	Total Value	% of Total Value	Identified Exporters				Small and Medium Sized Exporters (4)			
			Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters	Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters
United States	**1,620,532**	**100.0**	**1,441,914**	**100.0**	**304,466**	**100.0**	**482,035**	**33.4**	**297,519**	**97.7**
Alabama	19,440	1.2	18,604	1.3	4,094	1.3	3,798	20.4	3,313	80.9
Alaska	5,111	0.3	4,627	0.3	570	0.2	1,807	39.0	423	74.2
Arizona	21,248	1.3	19,597	1.4	7,566	2.5	5,132	26.2	6,663	88.1
Arkansas	6,860	0.4	6,329	0.4	2,365	0.8	1,354	21.4	1,879	79.5
California	173,812	10.7	158,343	11.0	75,722	24.9	68,716	43.4	72,591	95.9
Colorado	8,337	0.5	7,697	0.5	5,810	1.9	2,455	31.9	5,071	87.3
Connecticut	15,931	1.0	14,828	1.0	5,717	1.9	3,467	23.4	5,081	88.9
Delaware	5,267	0.3	4,848	0.3	1,707	0.6	1,122	23.1	1,486	87.1
Florida	58,507	3.6	53,442	3.7	61,307	20.1	33,601	62.9	58,404	95.3
Georgia	39,377	2.4	35,906	2.5	14,547	4.8	10,794	30.1	12,869	88.5
Hawaii	1,447	0.1	913	0.1	883	0.3	655	71.8	764	86.5
Idaho	5,137	0.3	4,870	0.3	1,816	0.6	1,293	26.6	1,522	83.8
Illinois	68,247	4.2	60,765	4.2	23,252	7.6	14,935	24.6	20,926	90.0
Indiana	35,467	2.2	33,071	2.3	8,585	2.8	5,455	16.5	7,295	85.0
Iowa	15,092	0.9	13,372	0.9	3,374	1.1	2,644	19.8	2,798	82.9
Kansas	12,046	0.7	9,967	0.7	3,366	1.1	2,378	23.9	2,781	82.6
Kentucky	27,651	1.7	26,424	1.8	4,606	1.5	7,989	30.2	3,655	79.4
Louisiana	64,814	4.0	63,666	4.4	3,883	1.3	22,092	34.7	3,310	85.2
Maine	2,712	0.2	2,290	0.2	2,262	0.7	1,322	57.7	1,886	83.4
Maryland	12,233	0.8	10,996	0.8	6,832	2.2	2,823	25.7	6,015	88.0
Massachusetts	27,383	1.7	25,567	1.8	10,867	3.6	9,627	37.7	9,711	89.4
Michigan	55,929	3.5	51,122	3.5	14,997	4.9	11,784	23.1	13,387	89.3
Minnesota	21,408	1.3	19,561	1.4	8,628	2.8	5,222	26.7	7,502	86.9
Mississippi	11,450	0.7	10,992	0.8	2,197	0.7	1,326	12.1	1,685	76.7
Missouri	14,141	0.9	12,916	0.9	6,089	2.0	3,692	28.6	5,195	85.3
Montana	1,545	0.1	1,335	0.1	1,556	0.5	904	67.8	1,300	83.5
Nebraska	7,863	0.5	7,513	0.5	2,016	0.7	1,673	22.3	1,638	81.3
Nevada	7,692	0.5	6,893	0.5	3,104	1.0	1,238	18.0	2,688	86.6
New Hampshire	4,227	0.3	3,955	0.3	2,734	0.9	1,954	49.4	2,369	86.6
New Jersey	36,616	2.3	32,036	2.2	20,647	6.8	14,034	43.8	19,036	92.2
New Mexico	3,800	0.2	3,697	0.3	1,413	0.5	1,437	38.9	1,187	84.0
New York	88,434	5.5	74,464	5.2	39,941	13.1	39,653	53.3	37,568	94.1
North Carolina	31,377	1.9	27,565	1.9	10,886	3.6	7,109	25.8	9,544	87.7
North Dakota	5,493	0.3	4,558	0.3	1,804	0.6	1,066	23.4	1,484	82.3
Ohio	52,240	3.2	46,667	3.2	16,651	5.5	11,052	23.7	14,841	89.1
Oklahoma	6,309	0.4	5,666	0.4	3,288	1.1	1,593	28.1	2,778	84.5
Oregon	20,889	1.3	19,627	1.4	6,084	2.0	5,890	30.0	5,390	88.6
Pennsylvania	40,355	2.5	36,386	2.5	15,758	5.2	11,730	32.2	14,039	89.1
Rhode Island	2,389	0.1	1,992	0.1	1,849	0.6	1,215	61.0	1,631	88.2
South Carolina	29,624	1.8	28,157	2.0	6,162	2.0	3,402	12.1	5,240	85.0
South Dakota	1,594	0.1	1,412	0.1	982	0.3	455	32.2	735	74.8
Tennessee	32,940	2.0	31,011	2.2	7,326	2.4	4,924	15.9	6,091	83.1
Texas	288,049	17.8	269,957	18.7	41,881	13.8	101,545	37.6	39,005	93.1
Utah	12,306	0.8	11,000	0.8	3,544	1.2	3,730	33.9	3,033	85.6
Vermont	3,669	0.2	3,489	0.2	1,282	0.4	641	18.4	1,086	84.7
Virginia	19,255	1.2	17,906	1.2	7,704	2.5	5,395	30.1	6,630	86.1
Washington	90,547	5.6	84,095	5.8	12,656	4.2	17,085	20.3	11,352	89.7
West Virginia	7,486	0.5	7,087	0.5	1,098	0.4	3,270	46.1	834	76.0
Wisconsin	23,428	1.4	21,353	1.5	8,857	2.9	6,092	28.5	7,691	86.8
Wyoming	1,757	0.1	1,682	0.1	489	0.2	845	50.2	360	73.6
District of Columbia	938	0.1	223	0.0	765	0.3	200	89.4	613	80.1
Puerto Rico	20,238	1.2	20,061	1.4	1,481	0.5	(D)	(D)	1,257	84.9
Virgin Islands	1,418	0.1	(D)	(D)	167	0.1	(D)	(D)	128	76.6
Unallocated (3)	49,009	3.0	(D)	(D)	3	0.0	(D)	(D)	2	66.7

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Detail may not sum to total because companies may export from more than one state.
(3) Includes transactions not reported by state and low-value estimates.
(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.
Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 6b
2013 Exports by State of the Origin of Movement, Number of Exporting Companies, and Value for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

			Identified Exporters				Small and Medium Sized Exporters (4)			
State of the Origin of Movement	Total Value	% of Total Value	Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters	Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters
United States	**1,579,593**	**100.0**	**1,406,438**	**100.0**	**305,026**	**100.0**	**472,310**	**33.6**	**298,133**	**97.7**
Alabama	19,291	1.2	18,499	1.3	3,972	1.3	2,925	15.8	3,226	81.2
Alaska	4,528	0.3	4,290	0.3	556	0.2	1,748	40.8	401	72.1
Arizona	19,410	1.2	17,918	1.3	7,508	2.5	5,196	29.0	6,580	87.6
Arkansas	7,154	0.5	6,487	0.5	2,274	0.7	1,432	22.1	1,801	79.2
California	168,045	10.6	153,440	10.9	75,351	24.7	68,415	44.6	72,196	95.8
Colorado	8,547	0.5	7,984	0.6	5,718	1.9	2,528	31.7	4,988	87.2
Connecticut	16,424	1.0	15,342	1.1	5,741	1.9	3,472	22.6	5,107	89.0
Delaware	5,343	0.3	4,798	0.3	1,634	0.5	908	18.9	1,412	86.4
Florida	61,344	3.9	55,911	4.0	61,603	20.2	36,834	65.9	58,735	95.3
Georgia	37,517	2.4	33,997	2.4	14,620	4.8	10,521	30.9	12,980	88.8
Hawaii	598	0.0	458	0.0	863	0.3	272	59.4	752	87.1
Idaho	5,782	0.4	5,485	0.4	1,771	0.6	1,874	34.2	1,486	83.9
Illinois	66,089	4.2	60,473	4.3	22,828	7.5	15,032	24.9	20,517	89.9
Indiana	34,162	2.2	32,027	2.3	8,296	2.7	4,852	15.2	7,020	84.6
Iowa	13,888	0.9	12,761	0.9	3,434	1.1	2,431	19.1	2,857	83.2
Kansas	12,465	0.8	10,012	0.7	3,332	1.1	2,272	22.7	2,769	83.1
Kentucky	25,366	1.6	24,231	1.7	4,437	1.5	6,492	26.8	3,505	79.0
Louisiana	63,339	4.0	61,947	4.4	3,840	1.3	21,389	34.5	3,256	84.8
Maine	2,687	0.2	2,298	0.2	2,278	0.7	1,278	55.6	1,926	84.5
Maryland	11,752	0.7	10,939	0.8	7,101	2.3	3,062	28.0	6,295	88.6
Massachusetts	26,823	1.7	25,268	1.8	10,756	3.5	9,823	38.9	9,610	89.3
Michigan	58,653	3.7	53,955	3.8	14,923	4.9	11,079	20.5	13,334	89.4
Minnesota	20,772	1.3	19,209	1.4	8,610	2.8	5,334	27.8	7,500	87.1
Mississippi	12,391	0.8	11,879	0.8	2,028	0.7	1,772	14.9	1,546	76.2
Missouri	12,932	0.8	12,038	0.9	6,012	2.0	3,261	27.1	5,144	85.6
Montana	1,506	0.1	1,269	0.1	1,563	0.5	892	70.3	1,335	85.4
Nebraska	7,393	0.5	7,111	0.5	1,924	0.6	1,808	25.4	1,573	81.8
Nevada	8,701	0.6	8,046	0.6	2,966	1.0	1,248	15.5	2,558	86.2
New Hampshire	4,184	0.3	3,952	0.3	2,634	0.9	1,430	36.2	2,290	86.9
New Jersey	36,726	2.3	32,315	2.3	20,783	6.8	14,713	45.5	19,145	92.1
New Mexico	2,728	0.2	2,607	0.2	1,345	0.4	777	29.8	1,110	82.5
New York	86,523	5.5	71,677	5.1	40,421	13.3	44,896	62.6	38,093	94.2
North Carolina	29,340	1.9	26,707	1.9	10,614	3.5	6,425	24.1	9,260	87.2
North Dakota	3,729	0.2	3,129	0.2	1,915	0.6	950	30.4	1,595	83.3
Ohio	50,799	3.2	46,540	3.3	16,518	5.4	11,105	23.9	14,764	89.4
Oklahoma	6,919	0.4	6,244	0.4	3,163	1.0	1,552	24.9	2,663	84.2
Oregon	18,640	1.2	17,573	1.2	5,950	2.0	6,169	35.1	5,272	88.6
Pennsylvania	41,161	2.6	36,985	2.6	15,694	5.1	13,210	35.7	13,987	89.1
Rhode Island	2,163	0.1	1,819	0.1	1,801	0.6	1,217	66.9	1,579	87.7
South Carolina	26,253	1.7	25,139	1.8	5,849	1.9	3,537	14.1	4,962	84.8
South Dakota	1,586	0.1	1,403	0.1	941	0.3	505	36.0	710	75.5
Tennessee	32,315	2.0	30,184	2.1	7,145	2.3	4,686	15.5	5,941	83.1
Texas	279,491	17.7	261,211	18.6	41,696	13.7	91,281	34.9	38,870	93.2
Utah	16,111	1.0	11,822	0.8	3,505	1.1	3,666	31.0	3,005	85.7
Vermont	4,026	0.3	3,842	0.3	1,276	0.4	624	16.2	1,099	86.1
Virginia	17,945	1.1	16,534	1.2	7,704	2.5	4,680	28.3	6,650	86.3
Washington	81,637	5.2	77,251	5.5	12,724	4.2	18,680	24.2	11,436	89.9
West Virginia	8,631	0.5	8,248	0.6	1,127	0.4	2,548	30.9	850	75.4
Wisconsin	23,109	1.5	21,067	1.5	8,766	2.9	5,697	27.0	7,617	86.9
Wyoming	1,336	0.1	1,237	0.1	455	0.1	785	63.4	335	73.6
District of Columbia	2,708	0.2	170	0.0	565	0.2	146	86.1	442	78.2
Puerto Rico	19,961	1.3	19,721	1.4	1,661	0.5	(D)	(D)	1,410	84.9
Virgin Islands	997	0.1	989	0.1	158	0.1	(D)	(D)	115	72.8
Unallocated (3)	47,677	3.0	-	-	-	-	-	-	-	-

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Detail may not sum to total because companies may export from more than one state.
(3) Includes transactions not reported by state and low-value estimates.
(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2013.
Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 6c
Percent Difference Between 2013 and 2014 Export Results for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.
(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	% Difference 2013-2014				
		Identified Exporters		Small and Medium Exporters (3)	
	Total Value	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
United States	**2.6**	**2.5**	**-0.2**	**2.1**	**-0.2**
Alabama	0.8	0.6	3.1	29.9	2.7
Alaska	12.9	7.9	2.5	3.4	5.5
Arizona	9.5	9.4	0.8	-1.2	1.3
Arkansas	-4.1	-2.4	4.0	-5.5	4.3
California	3.4	3.2	0.5	0.4	0.5
Colorado	-2.4	-3.6	1.6	-2.9	1.7
Connecticut	-3.0	-3.3	-0.4	-0.1	-0.5
Delaware	-1.4	1.0	4.5	23.6	5.2
Florida	-4.6	-4.4	-0.5	-8.8	-0.6
Georgia	5.0	5.6	-0.5	2.6	-0.9
Hawaii	142.0	99.3	2.3	140.9	1.6
Idaho	-11.1	-11.2	2.5	-31.0	2.4
Illinois	3.3	0.5	1.9	-0.6	2.0
Indiana	3.8	3.3	3.5	12.4	3.9
Iowa	8.7	4.8	-1.7	8.7	-2.1
Kansas	-3.4	-0.4	1.0	4.7	0.4
Kentucky	9.0	9.1	3.8	23.1	4.3
Louisiana	2.3	2.8	1.1	3.3	1.7
Maine	0.9	-0.4	-0.7	3.5	-2.1
Maryland	4.1	0.5	-3.8	-7.8	-4.4
Massachusetts	2.1	1.2	1.0	-2.0	1.1
Michigan	-4.6	-5.3	0.5	6.4	0.4
Minnesota	3.1	1.8	0.2	-2.1	0.0
Mississippi	-7.6	-7.5	8.3	-25.2	9.0
Missouri	9.3	7.3	1.3	13.2	1.0
Montana	2.6	5.2	-0.4	1.4	-2.6
Nebraska	6.4	5.6	4.8	-7.5	4.1
Nevada	-11.6	-14.3	4.7	-0.8	5.1
New Hampshire	1.0	0.1	3.8	36.7	3.4
New Jersey	-0.3	-0.9	-0.7	-4.6	-0.6
New Mexico	39.3	41.8	5.1	84.9	6.9
New York	2.2	3.9	-1.2	-11.7	-1.4
North Carolina	6.9	3.2	2.6	10.6	3.1
North Dakota	47.3	45.7	-5.8	12.2	-7.0
Ohio	2.8	0.3	0.8	-0.5	0.5
Oklahoma	-8.8	-9.3	4.0	2.7	4.3
Oregon	12.1	11.7	2.3	-4.5	2.2
Pennsylvania	-2.0	-1.6	0.4	-11.2	0.4
Rhode Island	10.4	9.5	2.7	-0.2	3.3
South Carolina	12.8	12.0	5.4	-3.8	5.6
South Dakota	0.5	0.6	4.4	-9.8	3.5
Tennessee	1.9	2.7	2.5	5.1	2.5
Texas	3.1	3.3	0.4	11.2	0.3
Utah	-23.6	-6.9	1.1	1.8	0.9
Vermont	-8.9	-9.2	0.5	2.7	-1.2
Virginia	7.3	8.3	0.0	15.3	-0.3
Washington	10.9	8.9	-0.5	-8.5	-0.7
West Virginia	-13.3	-14.1	-2.6	28.3	-1.9
Wisconsin	1.4	1.4	1.0	6.9	1.0
Wyoming	31.6	36.0	7.5	7.6	7.5
District of Columbia	-65.4	31.5	35.4	36.6	38.7
Puerto Rico	1.4	1.7	-10.8	(D)	-10.9
Virgin Islands	42.3	(D)	5.7	(D)	11.3
Unallocated (3)	2.8	(D)	-	(D)	-

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Includes transactions not reported by state and low-value estimates.
(3) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2013 or 2014.
Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 6d
2014 Imports by State of Destination, Number of Importing Companies, Value, and Percent Difference Between 2013 and 2014 Imports

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. (Z) - Represents greater than 499%.

State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers	% Difference 2013-2014		
							Total Value	Known Value	Number of Identified Importers
United States	**2,347,685**	**100**	**2,057,714**	**100**	**187,825**	**100**	**3.5**	**3.6**	**2.0**
Alabama	22,210	0.9	19,495	0.9	3,130	1.7	17.3	17.2	5.0
Alaska	2,008	0.1	1,682	0.1	729	0.4	35.6	48.5	9.3
Arizona	19,716	0.8	17,132	0.8	4,812	2.6	3.8	4.7	3.3
Arkansas	7,603	0.3	6,825	0.3	1,741	0.9	-0.2	0.1	2.2
California	403,369	17.2	377,549	18.3	58,971	31.4	5.9	6.0	3.0
Colorado	14,237	0.6	12,379	0.6	4,839	2.6	11.0	12.1	6.1
Connecticut	23,892	1.0	18,990	0.9	3,913	2.1	10.8	7.2	0.8
Delaware	10,690	0.5	9,993	0.5	1,395	0.7	5.5	3.5	12.5
Florida	71,782	3.1	60,989	3.0	23,005	12.2	-0.6	-1.8	5.4
Georgia	83,765	3.6	76,517	3.7	10,832	5.8	11.6	11.4	6.3
Hawaii	5,330	0.2	5,145	0.3	2,054	1.1	-12.6	-11.8	1.1
Idaho	5,692	0.2	5,020	0.2	1,293	0.7	2.6	7.2	7.1
Illinois	140,123	6.0	121,137	5.9	16,948	9.0	12.2	12.0	5.3
Indiana	48,794	2.1	40,854	2.0	5,546	3.0	6.8	7.1	3.6
Iowa	10,081	0.4	8,019	0.4	2,467	1.3	5.4	6.8	3.4
Kansas	11,806	0.5	9,767	0.5	2,431	1.3	9.8	8.3	1.6
Kentucky	39,266	1.7	34,929	1.7	3,603	1.9	3.7	1.9	7.0
Louisiana	57,605	2.5	54,383	2.6	3,413	1.8	-13.0	-14.9	9.3
Maine	3,861	0.2	2,374	0.1	1,344	0.7	9.0	10.9	2.8
Maryland	30,072	1.3	26,586	1.3	5,054	2.7	13.1	13.0	4.3
Massachusetts	34,436	1.5	27,550	1.3	7,510	4.0	0.2	-2.5	3.0
Michigan	122,739	5.2	109,727	5.3	8,386	4.5	3.9	3.0	4.4
Minnesota	34,693	1.5	22,810	1.1	5,854	3.1	5.1	6.4	4.8
Mississippi	17,254	0.7	16,192	0.8	1,717	0.9	-13.7	-15.0	1.9
Missouri	18,284	0.8	16,347	0.8	4,842	2.6	-1.2	2.1	5.0
Montana	6,237	0.3	5,217	0.3	913	0.5	8.6	8.0	8.4
Nebraska	4,050	0.2	3,017	0.1	1,665	0.9	9.4	9.7	3.3
Nevada	7,850	0.3	7,042	0.3	3,330	1.8	-8.5	-10.4	7.8
New Hampshire	11,216	0.5	10,123	0.5	1,779	0.9	-5.5	-7.2	3.6
New Jersey	126,365	5.4	115,747	5.6	17,020	9.1	5.9	5.6	1.4
New Mexico	2,237	0.1	1,788	0.1	1,127	0.6	10.8	9.2	6.9
New York	134,580	5.7	108,295	5.3	30,866	16.4	3.7	4.5	1.7
North Carolina	52,864	2.3	47,176	2.3	8,013	4.3	6.1	6.7	-0.3
North Dakota	3,829	0.2	2,501	0.1	1,034	0.6	6.3	6.2	13.3
Ohio	70,269	3.0	58,735	2.9	9,766	5.2	5.8	6.6	5.4
Oklahoma	13,589	0.6	10,577	0.5	2,261	1.2	9.8	10.6	4.9
Oregon	13,788	0.6	11,526	0.6	4,715	2.5	-3.9	-6.7	3.8
Pennsylvania	83,086	3.5	70,487	3.4	9,965	5.3	-2.2	3.2	2.8
Rhode Island	8,354	0.4	7,876	0.4	1,385	0.7	-12.7	-11.0	1.7
South Carolina	37,729	1.6	33,185	1.6	5,022	2.7	14.7	18.1	5.3
South Dakota	1,042	0.0	684	0.0	755	0.4	4.3	2.0	6.5
Tennessee	69,754	3.0	64,083	3.1	5,799	3.1	7.3	7.4	5.6
Texas	302,277	12.9	275,812	13.4	23,170	12.3	-3.1	-3.0	4.6
Utah	11,118	0.5	9,134	0.4	3,327	1.8	4.5	3.5	1.8
Vermont	4,760	0.2	3,172	0.2	1,070	0.6	-3.8	-9.1	1.1
Virginia	24,287	1.0	21,647	1.1	5,905	3.1	8.5	8.5	3.5
Washington	52,379	2.2	41,836	2.0	8,965	4.8	4.9	1.8	5.5
West Virginia	3,811	0.2	3,168	0.2	878	0.5	3.0	4.2	0.3
Wisconsin	23,525	1.0	19,437	0.9	5,448	2.9	5.9	5.8	4.4
Wyoming	1,902	0.1	1,640	0.1	579	0.3	-12.0	-14.1	5.7
District of Columbia	1,104	0.0	558	0.0	711	0.4	76.6	44.6	5.0
Puerto Rico	23,424	1.0	19,957	1.0	2,842	1.5	-3.1	4.3	-1.4
Virgin Islands	687	0.0	480	0.0	212	0.1	48.9	29.9	-4.5
Unallocated (3)	12,269	0.5	425	0.0	102	0.1	-9.6	(Z)	200.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Detail may not sum to total because companies may import to more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 6e
2013 Imports by State of Destination, Number of Importing Companies, and Value

Value in millions of dollars. Details may not equal totals due to rounding.
(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers
United States	**2,268,321**	**100.0**	**1,986,142**	**100.0**	**184,208**	**100.0**
Alabama	18,938	0.8	16,629	0.8	2,981	1.6
Alaska	1,481	0.1	1,133	0.1	667	0.4
Arizona	18,998	0.8	16,359	0.8	4,660	2.5
Arkansas	7,619	0.3	6,816	0.3	1,703	0.9
California	381,075	16.8	356,306	17.9	57,258	31.1
Colorado	12,821	0.6	11,044	0.6	4,561	2.5
Connecticut	21,564	1.0	17,719	0.9	3,883	2.1
Delaware	10,132	0.4	9,655	0.5	1,240	0.7
Florida	72,212	3.2	62,099	3.1	21,824	11.8
Georgia	75,060	3.3	68,673	3.5	10,188	5.5
Hawaii	6,097	0.3	5,836	0.3	2,031	1.1
Idaho	5,546	0.2	4,682	0.2	1,207	0.7
Illinois	124,831	5.5	108,175	5.4	16,095	8.7
Indiana	45,676	2.0	38,157	1.9	5,353	2.9
Iowa	9,568	0.4	7,508	0.4	2,387	1.3
Kansas	10,756	0.5	9,015	0.5	2,393	1.3
Kentucky	37,871	1.7	34,281	1.7	3,367	1.8
Louisiana	66,213	2.9	63,894	3.2	3,123	1.7
Maine	3,541	0.2	2,140	0.1	1,308	0.7
Maryland	26,580	1.2	23,536	1.2	4,844	2.6
Massachusetts	34,361	1.5	28,261	1.4	7,290	4.0
Michigan	118,158	5.2	106,549	5.4	8,031	4.4
Minnesota	33,025	1.5	21,436	1.1	5,587	3.0
Mississippi	20,004	0.9	19,055	1.0	1,685	0.9
Missouri	18,515	0.8	16,014	0.8	4,612	2.5
Montana	5,741	0.3	4,831	0.2	842	0.5
Nebraska	3,703	0.2	2,750	0.1	1,612	0.9
Nevada	8,581	0.4	7,855	0.4	3,089	1.7
New Hampshire	11,872	0.5	10,914	0.5	1,718	0.9
New Jersey	119,293	5.3	109,571	5.5	16,786	9.1
New Mexico	2,020	0.1	1,638	0.1	1,054	0.6
New York	129,807	5.7	103,677	5.2	30,342	16.5
North Carolina	49,835	2.2	44,199	2.2	8,034	4.4
North Dakota	3,602	0.2	2,355	0.1	913	0.5
Ohio	66,406	2.9	55,108	2.8	9,264	5.0
Oklahoma	12,379	0.5	9,565	0.5	2,155	1.2
Oregon	14,342	0.6	12,354	0.6	4,541	2.5
Pennsylvania	84,934	3.7	68,292	3.4	9,692	5.3
Rhode Island	9,568	0.4	8,847	0.4	1,362	0.7
South Carolina	32,898	1.5	28,093	1.4	4,771	2.6
South Dakota	999	0.0	670	0.0	709	0.4
Tennessee	65,024	2.9	59,675	3.0	5,490	3.0
Texas	311,874	13.7	284,209	14.3	22,144	12.0
Utah	10,635	0.5	8,823	0.4	3,267	1.8
Vermont	4,949	0.2	3,489	0.2	1,058	0.6
Virginia	22,383	1.0	19,947	1.0	5,707	3.1
Washington	49,928	2.2	41,104	2.1	8,495	4.6
West Virginia	3,701	0.2	3,042	0.2	875	0.5
Wisconsin	22,223	1.0	18,364	0.9	5,217	2.8
Wyoming	2,162	0.1	1,910	0.1	548	0.3
District of Columbia	625	0.0	386	0.0	677	0.4
Puerto Rico	24,163	1.1	19,126	1.0	2,883	1.6
Virgin Islands	462	0.0	369	0.0	222	0.1
Unallocated (3)	13,573	0.6	6	0.0	34	0.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.
(2) Detail may not sum to total because companies may import to more than one state.
(3) Includes transactions not reported by state and low-value estimates.
Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 7a
2014 Exports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.
(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Exporters				Small and Medium Sized Exporters (2)			
	Known Value (1)	% Difference from 2013-2014	Number of Identified Exporters	% Difference from 2013-2014	Known Value (1)	% Difference from 2013-2014	Number of Identified Exporters	% Difference from 2013-2014
All Industries	**1,441,914**	**2.5**	**304,466**	**-0.2**	**482,035**	**2.1**	**297,519**	**-0.2**
111 - Crop Production	2,234	-15.6	2,073	-0.2	2,160	-16.6	2,052	-0.2
112 - Animal Production and Aquaculture	441	41.6	442	5.2	(D)	(D)	441	5.0
113 - Forestry and Logging	308	-15.6	171	-11.9	308	-15.6	171	-11.9
114 - Fishing, Hunting and Trapping	225	-10.0	99	-10.8	225	-10.0	99	-10.8
115 - Support Activities for Agriculture and Forestry	1,081	-10.8	542	-0.7	(D)	(D)	540	-0.6
11X - Agriculture, Forestry, Fishing, and Hunting (3)	132	-32.5	87	-11.2	(D)	(D)	86	-11.3
211 - Oil and Gas Extraction	25,311	14.7	196	12.6	3,942	94.8	163	11.6
212 - Mining (except Oil and Gas)	16,089	-7.5	284	-1.1	2,026	-0.2	240	-0.4
213 - Support Activities for Mining	9,369	-21.8	498	-1.4	1,975	73.0	447	-1.1
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	4	-9.8	16	-11.1	4	-9.8	16	-11.1
221 - Utilities	3,271	-8.4	225	1.8	224	-36.8	162	2.5
236 - Construction of Buildings	672	15.2	1,928	-0.3	631	12.0	1,899	-0.5
237 - Heavy and Civil Engineering Construction	1,551	16.6	726	-2.6	801	-0.3	656	-4.1
238 - Specialty Trade Contractors	2,124	-27.3	4,576	-3.1	1,240	-5.7	4,484	-3.2
23X - Construction (3)	79	-1.7	426	-1.8	79	(D)	426	-1.6
311 - Food Manufacturing	64,166	5.0	2,993	-0.3	9,428	0.9	2,664	-0.2
312 - Beverage and Tobacco Product Manufacturing	4,337	26.2	1,045	16.2	1,061	38.5	1,011	16.7
313 - Textile Mills	4,931	29.7	806	-6.9	1,499	1.8	775	-7.0
314 - Textile Product Mills	850	-6.1	888	-0.1	607	17.4	874	0.3
315 - Apparel Manufacturing	701	-51.3	1,338	-8.7	629	-15.0	1,328	-8.4
316 - Leather and Allied Product Manufacturing	860	-0.7	352	-3.3	740	-2.0	346	-3.1
31X - Manufacturing (3)	2,236	19.3	1,481	0.7	2,236	(D)	1,481	0.8
321 - Wood Product Manufacturing	6,017	12.9	1,560	-3.9	2,450	26.6	1,491	-4.1
322 - Paper Manufacturing	26,675	19.7	1,225	0.3	2,527	2.9	1,145	0.6
323 - Printing and Related Support Activities	1,900	8.4	2,295	-0.2	986	-0.2	2,244	-0.3
324 - Petroleum and Coal Products Manufacturing	48,973	-14.9	297	2.4	10,906	-15.8	278	3.0
325 - Chemical Manufacturing	120,315	1.2	5,146	1.4	26,966	29.3	4,926	1.3
326 - Plastics and Rubber Products Manufacturing	22,887	2.5	4,812	0.9	6,769	4.8	4,592	0.7
327 - Nonmetallic Mineral Product Manufacturing	9,150	11.2	1,561	1.1	1,696	22.7	1,473	1.0
32X - Manufacturing (3)	19	13.7	27	-18.2	19	13.7	27	-18.2
331 - Primary Metal Manufacturing	35,729	6.7	1,751	-3.2	12,078	-1.0	1,635	-2.9
332 - Fabricated Metal Product Manufacturing	23,280	-3.1	11,886	-0.5	11,078	-1.1	11,650	-0.5
333 - Machinery Manufacturing	85,360	-7.9	11,252	0.2	18,420	7.9	11,007	0.3
334 - Computer and Electronic Product Manufacturing	96,453	-0.2	7,538	-1.6	29,645	2.4	7,336	-1.5
335 - Electrical Equipment, Appliance, and Component Manufacturing	20,502	6.3	2,810	-2.0	3,986	-8.6	2,720	-2.2
336 - Transportation Equipment Manufacturing	246,218	6.2	4,591	0.9	15,402	13.6	4,264	0.9
337 - Furniture and Related Product Manufacturing	2,871	7.1	1,713	2.6	832	5.7	1,639	2.5
339 - Miscellaneous Manufacturing	23,215	-29.1	6,547	-4.0	8,804	-12.0	6,438	-4.0
33X - Manufacturing (3)	161	201.9	200	2.6	161	201.9	200	2.6
423 - Merchant Wholesalers, Durable Goods	169,429	13.3	64,446	3.2	93,303	-1.0	63,907	3.2
424 - Merchant Wholesalers, Nondurable Goods	145,689	4.5	26,382	3.7	92,470	5.0	26,078	3.6
425 - Wholesale Electronic Markets and Agents and Brokers	12,649	-4.8	8,438	-18.2	12,171	-4.9	8,422	-18.3
42X - Wholesale Trade (3)	1,494	-14.8	3,502	0.4	1,494	-14.8	3,502	0.4
441 - Motor Vehicle and Parts Dealers	5,190	-6.0	8,106	-11.4	3,195	-8.6	8,008	-11.4
442 - Furniture and Home Furnishings Stores	612	-4.3	1,398	-6.0	252	14.9	1,363	-6.1
443 - Electronics and Appliance Stores	7,254	0.6	1,612	-7.4	(D)	(D)	1,594	-7.5
444 - Building Material and Garden Equipment and Supplies Dealers	883	12.7	1,954	-8.6	510	20.9	1,926	-8.3
445 - Food and Beverage Stores	1,064	3.7	1,219	3.5	848	4.1	1,167	3.0
446 - Health and Personal Care Stores	855	-34.5	1,302	-5.8	389	-17.7	1,280	-5.7
447 - Gasoline Stations	259	-18.7	438	1.4	107	12.5	422	1.2
448 - Clothing and Clothing Accessories Stores	6,015	11.3	2,831	-3.5	1,425	-12.3	2,720	-3.3
44X - Retail Trade (3)	528	-18.0	1,118	2.0	528	-18.0	1,118	2.0
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	350	-26.8	1,494	-11.9	205	-39.9	1,467	-12.0
452 - General Merchandise Stores	1,762	9.8	343	-9.5	(D)	(D)	318	-10.7
453 - Miscellaneous Store Retailers	7,605	39.6	3,555	-4.6	(D)	(D)	3,513	-4.5
454 - Nonstore Retailers	4,412	-2.1	8,278	13.1	3,192	23.6	8,214	13.1
45X - Retail Trade (3)	(D)	(D)	5	-37.5	(D)	(D)	5	-37.5
481 - Air Transportation	8,146	-10.4	501	7.1	4,281	-5.0	461	7.7
482 - Rail Transportation	(D)	(D)	15	-11.8	(D)	(D)	15	0.0
483 - Water Transportation	691	-14.0	454	1.3	373	-5.1	436	1.4
484 - Truck Transportation	3,195	1.1	2,422	-0.3	2,887	50.4	2,354	0.3
485 - Transit and Ground Passenger Transportation	183	12.9	315	-0.6	(D)	(D)	296	-1.7
486 - Pipeline Transportation	(D)	(D)	32	-13.5	(D)	(D)	22	-8.3
487 - Scenic and Sightseeing Transportation	(D)	(D)	53	17.8	(D)	(D)	52	15.6
488 - Support Activities for Transportation	15,613	-8.9	5,151	0.9	12,839	-15.1	5,068	1.1
48X - Transportation and Warehousing (3)	317	2.5	730	2.2	317	2.5	730	2.2
491 - Postal Service	7	46.3	24	0.0	(D)	(D)	23	0.0
492 - Couriers and Messengers	987	-13.2	264	-6.1	(D)	(D)	256	-5.9
493 - Warehousing and Storage	2,437	-14.2	1,094	4.4	1,866	-16.5	1,048	3.2

Exhibit 7a
2014 Exports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.
(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

	Identified Exporters				Small and Medium Sized Exporters (2)			
	Known	% Difference from	Number of Identified	% Difference from	Known	% Difference from	Number of Identified	% Difference from
511 - Publishing Industries (except Internet)	6,149	8.8	1,468	-5.2	673	-16.3	1,329	-5.7
512 - Motion Picture and Sound Recording Industries	1,393	3.9	729	2.5	192	-7.9	712	2.7
515 - Broadcasting (except Internet)	190	-53.0	97	-19.8	14	12.5	71	-20.2
517 - Telecommunications	2,730	69.0	788	2.6	2,117	347.0	741	3.6
518 - Data Processing, Hosting, and Related Services	962	-76.3	467	22.6	645	185.9	419	21.1
519 - Other Information Services	1,070	-14.3	269	18.5	79	(D)	238	19.6
51X - Information (3)	78	141.5	63	10.5	78	141.5	63	10.5
521 - Monetary Authorities-Central Bank	(D)	(D)	1	0.0	(D)	(D)	(-)	-100.0
522 - Credit Intermediation and Related Activities	6,107	-19.3	787	-2.7	(D)	(D)	700	-3.1
523 - Securities, Commodity Contracts, and Other Financial Investments	9,251	-6.7	1,326	3.3	6,270	-15.0	1,251	2.8
524 - Insurance Carriers and Related Activities	(D)	(D)	653	-0.6	(D)	(D)	559	0.9
525 - Funds, Trusts, and Other Financial Vehicles	746	-29.0	546	3.6	746	(D)	546	3.8
52X - Finance and Insurance (3)	113	-26.2	518	12.6	113	-26.2	518	12.6
531 - Real Estate	2,296	16.3	4,921	2.8	2,264	17.2	4,880	3.0
532 - Rental and Leasing Services	3,079	-38.8	1,549	0.0	2,637	-27.4	1,511	0.4
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	43	-15.0	135	-8.8	36	-26.6	129	-9.2
53X - Real Estate and Rental and Leasing (3)	97	(D)	58	13.7	97	(D)	58	13.7
541 - Professional, Scientific, and Technical Services	55,800	33.4	20,681	-0.4	16,207	4.7	20,174	-0.4
54X - Professional, Scientific, and Technical Services (3)	-	-57.5	8	-11.1	-	-57.5	8	-11.1
551 - Management of Companies and Enterprises	2,717	-8.6	772	1.1	2,717	(D)	772	1.2
561 - Administrative and Support Services	9,126	16.7	5,329	-0.8	6,936	16.2	5,144	-0.8
562 - Waste Management and Remediation Services	749	17.7	439	-4.4	497	20.5	418	-3.9
56X - Administrative, Support, Waste Management & Remediation Services (3)	(D)	(D)	1	0.0	(D)	(D)	1	0.0
611 - Educational Services	401	-5.8	1,157	-2.3	300	2.0	1,010	-0.5
61X - Educational Services (3)	-	(Z)	8	166.7	-	(Z)	8	166.7
621 - Ambulatory Health Care Services	2,440	22.9	1,795	-1.3	860	9.0	1,723	-1.8
622 - Hospitals	245	13.5	143	18.2	2	-49.9	22	0.0
623 - Nursing and Residential Care Facilities	140	-9.2	262	10.1	87	-9.9	210	9.4
624 - Social Assistance	1,297	5.7	1,002	6.0	1,187	-0.3	950	5.1
62X - Health Care and Social Assistance (3)	39	19.3	138	-8.0	39	19.3	138	-8.0
711 - Performing Arts, Spectator Sports, and Related Industries	981	26.1	1,273	-2.0	(D)	(D)	1,226	-2.3
712 - Museums, Historical Sites, and Similar Institutions	182	45.3	276	16.0	139	98.0	257	17.9
713 - Amusement, Gambling, and Recreation Industries	285	-13.7	764	-5.8	146	-9.6	739	-5.4
71X - Arts, Entertainment, and Recreation (3)	30	159.5	104	-11.1	30	159.5	104	-11.1
721 - Accommodation	151	10.1	342	-3.4	80	7.9	287	-3.4
722 - Food Services and Drinking Places	3,689	-4.5	2,727	0.6	1,233	9.8	2,625	0.2
72X - Accomodation and Food Services (3)	12	30.8	28	7.7	12	30.8	28	7.7
811 - Repair and Maintenance	3,454	4.3	4,867	-2.5	2,340	4.0	4,834	-2.5
812 - Personal and Laundry Services	1,135	19.6	1,771	-3.8	805	4.5	1,744	-3.7
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	1,855	-14.2	2,657	0.3	1,777	-14.0	2,604	0.2
814 - Private Households	107	-8.1	1,122	-5.1	107	-8.1	1,122	-5.1
81X - Other Services (except Public Administration) (3)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
921 - Executive, Legislative, and Other General Government Support	18	3.0	93	-4.1	12	6.1	41	0.0
922 - Justice, Public Order, and Safety Activities	2	15.0	24	9.1	(D)	(D)	22	4.8
923 - Administration of Human Resource Programs	(D)	(D)	4	-20.0	(D)	(D)	2	-33.3
924 - Administration of Environmental Quality Programs	7	145.4	15	50.0	(D)	(D)	13	116.7
926 - Administration of Economic Programs	19	53.7	16	0.0	14	20.7	12	0.0
927 - Space Research and Technology	(D)	(D)	1	0.0	(D)	(D)	1	0.0
928 - National Security and International Affairs	16	3.8	24	41.2	(D)	(D)	16	60.0
92X - Public Administration (3)	(D)	(D)	16	128.6	(D)	(D)	16	128.6
XXX - Unclassified (3)	6,464	3.4	8,352	-0.6	6,123	2.7	8,311	-0.7

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.
(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as “11X” implies that only 2 NAICS digits have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). “XXX” represents an unclassified company. For information on partially defined NAICS codes, see the Technical Documentation.
Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Exhibit 7b
2013 Exports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
All Industries	**1,406,438**	**305,026**	**472,310**	**298,133**
111 - Crop Production	2,646	2,077	2,590	2,055
112 - Animal Production and Aquaculture	311	420	311	420
113 - Forestry and Logging	364	194	364	194
114 - Fishing, Hunting and Trapping	250	111	250	111
115 - Support Activities for Agriculture and Forestry	1,212	546	1,180	543
11X - Agriculture, Forestry, Fishing, and Hunting (3)	195	98	194	97
211 - Oil and Gas Extraction	22,078	174	2,024	146
212 - Mining (except Oil and Gas)	17,392	287	2,030	241
213 - Support Activities for Mining	11,984	505	1,142	452
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	4	18	4	18
221 - Utilities	3,569	221	354	158
236 - Construction of Buildings	583	1,934	564	1,908
237 - Heavy and Civil Engineering Construction	1,331	745	803	684
238 - Specialty Trade Contractors	2,922	4,723	1,316	4,633
23X - Construction (3)	80	434	80	433
311 - Food Manufacturing	61,130	3,002	9,341	2,670
312 - Beverage and Tobacco Product Manufacturing	3,437	899	766	866
313 - Textile Mills	3,802	866	1,472	833
314 - Textile Product Mills	905	889	517	871
315 - Apparel Manufacturing	1,438	1,466	741	1,450
316 - Leather and Allied Product Manufacturing	866	364	755	357
31X - Manufacturing (3)	1,874	1,471	1,858	1,470
321 - Wood Product Manufacturing	5,329	1,623	1,935	1,555
322 - Paper Manufacturing	22,281	1,222	2,457	1,138
323 - Printing and Related Support Activities	1,753	2,299	988	2,251
324 - Petroleum and Coal Products Manufacturing	57,567	290	12,957	270
325 - Chemical Manufacturing	118,897	5,077	20,855	4,862
326 - Plastics and Rubber Products Manufacturing	22,337	4,769	6,462	4,562
327 - Nonmetallic Mineral Product Manufacturing	8,230	1,544	1,382	1,458
32X - Manufacturing (3)	17	33	17	33
331 - Primary Metal Manufacturing	33,483	1,809	12,199	1,683
332 - Fabricated Metal Product Manufacturing	24,028	11,945	11,200	11,703
333 - Machinery Manufacturing	92,631	11,225	17,075	10,977
334 - Computer and Electronic Product Manufacturing	96,638	7,662	28,965	7,450
335 - Electrical Equipment, Appliance, and Component Manufacturing	19,292	2,868	4,360	2,782
336 - Transportation Equipment Manufacturing	231,889	4,550	13,554	4,227
337 - Furniture and Related Product Manufacturing	2,682	1,670	787	1,599
339 - Miscellaneous Manufacturing	32,725	6,817	10,005	6,705
33X - Manufacturing (3)	53	195	53	195
423 - Merchant Wholesalers, Durable Goods	149,577	62,421	94,228	61,912
424 - Merchant Wholesalers, Nondurable Goods	139,415	25,453	88,099	25,181
425 - Wholesale Electronic Markets and Agents and Brokers	13,283	10,320	12,798	10,306
42X - Wholesale Trade (3)	1,752	3,488	1,752	3,488
441 - Motor Vehicle and Parts Dealers	5,521	9,147	3,494	9,039
442 - Furniture and Home Furnishings Stores	639	1,487	219	1,451
443 - Electronics and Appliance Stores	7,210	1,740	1,176	1,723
444 - Building Material and Garden Equipment and Supplies Dealers	784	2,138	422	2,100
445 - Food and Beverage Stores	1,026	1,178	815	1,133
446 - Health and Personal Care Stores	1,307	1,382	472	1,358
447 - Gasoline Stations	318	432	95	417
448 - Clothing and Clothing Accessories Stores	5,403	2,935	1,626	2,813
44X - Retail Trade (3)	643	1,096	643	1,096
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	478	1,695	342	1,667
452 - General Merchandise Stores	1,605	379	375	356
453 - Miscellaneous Store Retailers	5,450	3,727	2,824	3,680
454 - Nonstore Retailers	4,504	7,321	2,582	7,261
45X - Retail Trade (3)	1	8	1	8
481 - Air Transportation	9,094	468	4,507	428
482 - Rail Transportation	385	17	385	15
483 - Water Transportation	803	448	393	430
484 - Truck Transportation	3,161	2,429	1,920	2,346
485 - Transit and Ground Passenger Transportation	162	317	122	301
486 - Pipeline Transportation	4,527	37	24	24
487 - Scenic and Sightseeing Transportation	56	45	56	45
488 - Support Activities for Transportation	17,130	5,104	15,114	5,014
48X - Transportation and Warehousing (3)	310	714	310	714
491 - Postal Service	5	24	4	23
492 - Couriers and Messengers	1,138	281	124	272
493 - Warehousing and Storage	2,839	1,048	2,233	1,016

Exhibit 7b
2013 Exports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
511 - Publishing Industries (except Internet)	5,651	1,548	804	1,409
512 - Motion Picture and Sound Recording Industries	1,341	711	208	693
515 - Broadcasting (except Internet)	404	121	12	89
517 - Telecommunications	1,615	768	474	715
518 - Data Processing, Hosting, and Related Services	4,057	381	226	346
519 - Other Information Services	1,249	227	62	199
51X - Information (3)	32	57	32	57
521 - Monetary Authorities-Central Bank	(-)	1	(-)	1
522 - Credit Intermediation and Related Activities	7,564	809	4,752	722
523 - Securities, Commodity Contracts, and Other Financial Investments	9,920	1,284	7,375	1,217
524 - Insurance Carriers and Related Activities	4,140	657	223	554
525 - Funds, Trusts, and Other Financial Vehicles	1,051	527	1,051	526
52X - Finance and Insurance (3)	153	460	153	460
531 - Real Estate	1,973	4,785	1,932	4,740
532 - Rental and Leasing Services	5,032	1,549	3,635	1,505
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	50	148	49	142
53X - Real Estate and Rental and Leasing (3)	75	51	75	51
541 - Professional, Scientific, and Technical Services	41,818	20,755	15,486	20,261
54X - Professional, Scientific, and Technical Services (3)	1	9	1	9
551 - Management of Companies and Enterprises	2,973	764	2,973	763
561 - Administrative and Support Services	7,824	5,374	5,971	5,184
562 - Waste Management and Remediation Services	636	459	412	435
56X - Administrative, Support, Waste Management & Remediation Services (3)	(-)	1	(-)	1
611 - Educational Services	426	1,184	294	1,015
61X - Educational Services (3)	(-)	3	(-)	3
621 - Ambulatory Health Care Services	1,986	1,819	789	1,754
622 - Hospitals	216	121	4	22
623 - Nursing and Residential Care Facilities	154	238	97	192
624 - Social Assistance	1,227	945	1,190	904
62X - Health Care and Social Assistance (3)	33	150	33	150
711 - Performing Arts, Spectator Sports, and Related Industries	778	1,299	286	1,255
712 - Museums, Historical Sites, and Similar Institutions	125	238	70	218
713 - Amusement, Gambling, and Recreation Industries	330	811	161	781
71X - Arts, Entertainment, and Recreation (3)	12	117	12	117
721 - Accommodation	138	354	74	297
722 - Food Services and Drinking Places	3,864	2,711	1,122	2,620
72X - Accomodation and Food Services (3)	9	26	9	26
811 - Repair and Maintenance	3,312	4,990	2,250	4,960
812 - Personal and Laundry Services	949	1,841	771	1,810
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	2,161	2,650	2,065	2,600
814 - Private Households	116	1,182	116	1,182
921 - Executive, Legislative, and Other General Government Support	17	97	11	41
922 - Justice, Public Order, and Safety Activities	1	22	1	21
923 - Administration of Human Resource Programs	1	5	(-)	3
924 - Administration of Environmental Quality Programs	3	10	3	6
925 - Administration of Housing Programs, Urban Planning, and Community Development	(-)	1	(-)	1
926 - Administration of Economic Programs	13	16	11	12
927 - Space Research and Technology	1	1	1	1
928 - National Security and International Affairs	16	17	4	10
92X - Public Administration (3)	5	7	5	7
XXX - Unclassified (3)	6,254	8,404	5,962	8,369

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2013.
(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as “11X” implies that only 2 NAICS digits have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). “XXX” represents an unclassified company. For information on partially defined NAICS codes, see the Technical Documentation.
Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Technical Documentation

NOTE TO USERS: This section contains critical information on sources and reliability of data, as well as definitions of terms and methodological procedures that users should consider before attempting to interpret or analyze the statistical data presented in this report. Failure to do so may affect the results.

Overview

This report is a continuing series of reports profiling U.S. importers and exporters. The first report, *A Profile of United States Exporters: Initial Findings from the Exporter Data Base*, was released by the International Trade Administration in September 1993. That report was based on Census Bureau data compiled both from the 1987 Economic Census and from documents filed for export clearances during 1987 and used a methodology not employed in succeeding reports. Subsequent reports, covering 1992 through present, are based on economic census and survey data on file at the Census Bureau, administrative records from other government agencies, and documents filed for export clearances. The 2009 report introduced import data to the profile. The annual release is now named the *Profile of U.S. Importing and Exporting Companies*.

These profiles are compiled by the Economic Statistical Methods Division of the U. S. Census Bureau. The International Trade Administration (ITA) is a partial sponsor of the work, providing both financial assistance and advice on data user needs. The ITA also sponsors more detailed Exhibits, which will be available on their Web site later this year. Users will be notified on the ITA Web site (www.ita.doc.gov) when this information is available.

Effective with the 1997/1998 report, companies are classified according to the North American Industry Classification System (NAICS) instead of the Standard Industrial Classification (SIC) system. There are differences in the ways NAICS and SIC classify certain types of companies. For example, manufacturers of prepackaged software and books are classified as manufacturers under SIC and as "Other" types of companies under NAICS. Users are advised to consider these differences when making year-over-year comparisons of exporters and exporter characteristics before and after 1997. This profile, based on new and revised data, uses the same methodology as previous years.

The importer and exporter profiles are developed to provide both government and private sector users with information about the importing and exporting community including employment size, type of company, and major foreign markets. In this report the data are presented in Exhibits 1 through 7, where the export and import data use letters a through h to designate whether the data represents statistical year, prior year, or year-over-year comparisons. Letters g and h represent data on companies that both import and export for current and prior year. The previous year's export figures in this report are revised from data released in the previous exporter profile. The revisions are based on the ability to match additional export records.

The exhibits in this report include detailed breakdowns based upon the number of employees of the identified importing and exporting companies. In presenting these results, companies are classified as small (less than 100 employees including number of employees unknown), medium (100 to 499 employees), and large (500 or more employees).

Exhibit 3 provides information on exports to related parties, such as parent or subsidiary firms. Two parties are considered related if either party owns, directly or indirectly, 10 percent or more of the other party. We do not currently capture related party information for imports entered into U.S. Foreign Trade Zones. As a result, the import related party exhibits (3c and 3d) are not available at this time. Due to mandatory AES filing requirements, an exporter must report whether or not an export shipment is to a related party. Therefore, effective with the 2009/2010 report, the columns in exhibits 3a and 3b labeled "Non-reported" have been eliminated.

For explanations of the methods used in tabulating the information as well as non-sampling errors and other limitations of the export data in this report, see the ***Methodology*** section below. Users are advised to consider these limitations when analyzing this information as they may affect the results. Users should cite the U.S. Census Bureau, U.S. Department of Commerce as the source of the information in this report, not as the source of their analyses.

Sources of Information

The importer and exporter profiles were created from import and export merchandise trade information and company characteristics contained in the Census Bureau's data base of company information, the Business Register. Company characteristics are gathered through economic censuses and surveys and supplemented with employment and payroll information provided by the Internal Revenue Service. Data on U.S. exports of merchandise from the U.S. to all countries, except Canada, is compiled from the Electronic Export Information (EEI) filed by the United States Principal Party in Interest (USPPI) or their agents through the Automated Export System (AES). The EEI is unique among Census Bureau data collection methods since it is not sent to respondents soliciting responses as in the case of surveys. Each EEI represents a shipment of one or more kinds of merchandise from one exporter to one foreign importer on a single carrier. Filing the EEI is mandatory under Chapter 9, Title 13, United States Code. Qualified exporters or their agents submit EEI data by automated means directly to the U.S. Census Bureau. The United States is substituting Canadian import statistics for U.S. exports to Canada in accordance with a 1987 Memorandum of Understanding signed by the Census Bureau, U.S. Customs and Border Protection, Canadian Customs, and Statistics Canada. The import trade statistics are compiled from multiple sources. The majority of import data comes from transactions filed electronically by importers or their licensed brokers via the Automated Broker Interface (ABI) or the Automated Commercial Environment (ACE). Other sources include electronic or paper documents for foreign trade zone admission and paper import entry summaries. In addition, data on imports of electricity and natural gas from Canada are obtained from Canadian sources.

Methodology

This profile was compiled using company identifiers or company names from import and export transactions to electronically link trade data to company characteristics in the Business Register. Beginning with data year 2002, the Business Register database was completely restructured to include additional information. Due to these changes and problems with our prior methodology, the matching routines used to create the Profile were updated. Despite the limitations within the Business Register, we are able to maintain consistency with our prior Profiles' matching routines.

Less than 3 percent of the total export value and slightly more than 3 percent of the import value, including low-value estimates, imports or exports by U.S. and foreign governments, timing adjustments, and end-of-year revisions, was excluded from this matching process because the transactions cannot be attributed to specific importing or exporting companies. Export transactions that could not be matched electronically were investigated and linked manually to specific companies using a combination of criteria, including company name, location, type, and product. Import transactions that could not be matched electronically were left unmatched. Unlike exports, all of the identifiers are numeric for imports, so the name matching investigations used to increase the export match rates cannot be applied. A comparison of the overall match rates, based on total import and export value, is presented in Table 1 under ***Distribution of Exports and Imports by Identified and Unidentified Companies,*** on page 7.

It was not possible to investigate every unmatched export transaction, so priority was given to those with the highest export values. The percentage of unidentified value tends to decrease each year as more companies are identified and value thresholds triggering investigation are lowered. Therefore, users should make year-to-year

comparisons with caution and be aware that the number of small companies and their associated known value are most likely understated. Similarly, the known value may not reflect all shipments by identified companies.

Beginning with data year 2010, this profile is produced using the same revised import and export data used to compile the U.S. Census Bureau's published *U.S. International Trade in Goods and Services* Annual Revision for a given data year. The rows labeled "Revisions" will be removed from Table 1 under ***Distribution of Exports and Imports by Identified and Unidentified Companies*** effective with the 2010/2011 report.

Beginning with data year 2012, the company NAICS category of Other Companies was combined with the category of Unclassified Companies. In the Profile of U.S. Importing and Exporting Companies, company size details for Unclassified Companies are not shown. However, the company size details for Unclassified Companies could be created by data users by subtracting the company size details for Manufacturers, Wholesalers, and Other companies from the total of All Identified Companies. Because of disclosure requirements, the Unclassified Companies size details are therefore checked for disclosure and suppressed as required. This causes secondary suppression to be applied to the published data, often in the Other Companies category. By combining Other Companies with Unclassified Companies and publishing the resulting data as a single category, we will reduce the number of cells that need to be suppressed due to secondary suppression caused by the Unclassified Companies category.

Data Quality

Quality assurance procedures were applied to all phases of collection, processing and tabulation of the information in this report to minimize errors. The data continue to be subject to non-sampling errors in data reporting (of the basic trade statistics and the administrative record source data), coding, keying, and in coverage (due to failure to identify all importing and exporting companies). For an explanation of non-sampling errors affecting the trade statistics, see the **Information on Goods and Services** section of the FT 900 U.S. International Trade in Goods and Services, or call (301)763-2311 to request a copy of the release. One can also obtain this information from the web at the following address: http://www.census.gov/ft900.

The characteristics of importing and exporting companies in this report reflect companies that could be matched to the Business Register. When analyzing these data, users should consider the possible impact of unmatched transactions and unidentified companies on their results. Unidentified importers or exporters may not reflect the same distribution of company types and sizes as identified companies. Similarly, comparisons between the number of companies importing or exporting in given categories may be misleading due to differences in the percentage of value matched to companies of various types and sizes.

Year-over-year comparisons should also be made with caution. Changes in the number of importers or exporters and the value of their transactions, the known value, may be due to differences in match rates or companies entering/dropping out of the import/export market. Table 1, under ***Distribution of Exports and Imports by Identified and Unidentified Companies***, at the beginning of this report shows a comparison of the match rates, based on total value, as well as the value attributable to companies that either imported or exported in both years.

Data by State

The data contained in Exhibits 6a through 6c are based on the Origin of Movement (OM) State. The U.S. state of origin is the 2-character postal code for the state in which the goods begin their journey to the port of export. This field allowed the compilation of the Origin of Movement - Based on Origin State Series. The OM series based on origin state has been available since 1987 and is intended to reflect the transportation origin of exports.

The data contained in Exhibits 6d and 6e are based on the U.S. State of Destination. This is defined as the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. For shipments into Foreign Trade Zones, the import state represents the location of the zone.

For more complete information on the state data series, refer to the notice at: http://www.census.gov/foreign-trade/aip/elom.html

NAICS-based Data

The North American Industrial Classification System (NAICS) is a two- through six-digit hierarchical classification system, offering five levels of detail. Each digit in the code is part of a series of progressively narrower categories, and the more digits in the code signify greater classification detail. The first two digits designate the economic sector, the third digit designates the subsector, the fourth digit designates the industry group, the fifth digit designates the NAICS industry, and the sixth digit designates the national industry.

NAICS information for a given company or establishment comes from a variety of governmental agencies. These include the Internal Revenue Service (IRS), the Social Security Administration (SSA) and the Bureau of Labor Statistics (BLS). These agencies collect information from companies and provide these data to the Census Bureau to the best of their abilities. Generally, the U.S. Census Bureau's NAICS classification codes are derived from information that the business establishment provided on surveys, census forms, or administrative records. Occasionally, these codes can only be defined at a level of very low detail (as low as 2 digits).

For more information on NAICS, refer to the web at the following address:
http://www.census.gov/eos/www/naics/

Definitions of Terms

Business Register. Data base of companies included in economic census and surveys conducted by the Census Bureau.

Company. A company is a business consisting of one domestic location (single location company) or more than one domestic location (multiple location company) under its ownership or control.

Identified Companies: Identified companies are those companies to which one or more transactions were matched. The import or export value associated with these companies is termed "*known value*."

Unclassified Companies: These are identified companies for which no NAICS classification (manufacturers, wholesalers or other companies) could be assigned. As of 2012, these companies are considered *other companies*.

Company Size. Company sizes are based on employment: small (less than 100 employees including number of employees unknown), medium (100 - 499 employees), and large (500 or more employees).

Company Type. Company types are based on the North American Industry Classification System (NAICS) and are broken out into manufacturers, wholesalers, and all other companies. Those companies for which a valid NAICS code is not available are placed in the *other* grouping.

Employment. Employment includes all employees, full-time or part-time, reported on a firm's payroll during specific payroll periods.

General Imports. "General Imports" measure the total physical arrivals of merchandise from foreign countries, whether such merchandise enters consumption channels immediately or is entered into bonded warehouses or Foreign Trade Zones under Customs custody.

Low-value Estimates. Export transactions valued under $2,501 and import transactions valued under $251 for certain quota items and $2001 for all other imported goods, are not required to be reported. Instead, the Census Bureau estimates the value of such shipments to each country using factors based on the ratios of low-valued shipments to individual country totals for past periods. For more information please see the following link: http://www.census.gov/foreign-trade/aip/lvpaper.html

Related Party. A related party transaction is one between a U.S. exporter and a foreign consignee, where either party owns (directly or indirectly) 10 percent or more of the other party.

State of the Origin of Movement (OM). The OM series data provides export statistics based on the U.S. state from which the merchandise starts its journey to the port of export; i.e., the transportation origin. This information is reported by the exporter. See the ***Data Quality*** section above for limitations of this data series.

State of Destination. The State of Destination data series provides import statistics based on the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. This information is reported by the importer. See the ***Data Quality*** section above for limitations of this data series.

Value (Exports). The export values in this report are f.a.s. ("free alongside ship") and include both domestic exports and re-exports of foreign merchandise. Several different values are given:

Total export value: The total value includes all transactions whether or not linked to specific companies.

Known value: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

Unidentified Value: The valued transactions that were not linked to a specific company. Note that these shipments might have been exported either by identified companies or by other companies not identified in the linking process.

Value (Imports). The import values in this report are customs import value. The Customs value is the value of imports as appraised by the U.S. Customs and Border Protection in accordance with the legal requirements of the Tariff Act of 1930, as amended. This value is generally defined as the price actually paid or payable for merchandise when sold for exportation to the United States, excluding U.S. import duties, freight, insurance, and other charges incurred in bringing the merchandise to the United States. The term "price actually paid or payable" means the total payment (whether direct or indirect, and exclusive of any costs, charges, or expenses incurred for transportation, insurance, and related services incident to the international shipment of the merchandise from the country of exportation to the place of importation in the United States) made, or to be made, for imported merchandise by the buyer to, or for the benefit, of the seller. The type of imports shown in this report is "general." Please see the definition for "General Imports" for more information. Several different values are given:

Total import value: The total value includes all transactions whether or not linked to specific companies.

Known value: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

Unidentified Value: The valued transactions that were not linked to a specific company. Note that these shipments might have been imported either by identified companies or by other companies not identified in the linking process.

Country Groupings

Country groupings are defined at the time of the statistical reporting period. Therefore, country groupings may have different definitions between years. Any differences are noted in the listing below.

Africa - Algeria, Angola, Benin, Botswana, British Indian Ocean Territories, Burkina Faso, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Congo (Brazzaville), Congo (Kinshasa), Cote d'Ivoire, Djibouti, Egypt, Equatorial Guinea, Eritrea, Ethiopia, French Southern and Antarctic Lands, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mayotte, Morocco, Mozambique, Namibia, Niger, Nigeria, Reunion, Rwanda, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, South Sudan, St. Helena, Sudan, Swaziland, Tanzania, Togo, Tunisia, Uganda, Western Sahara, Zambia, Zimbabwe.

APEC (Asia - Pacific Economic Cooperation) - Australia, Brunei, Canada, Chile, China, Hong Kong, Indonesia, Japan, Korea (South), Malaysia, Mexico, New Zealand, Papua New Guinea, Peru, Philippines, Russia, Singapore, Taiwan, Thailand, Vietnam.

ASEAN (Association of Southeast Asian Nations) - Brunei, Burma, Cambodia, Indonesia, Laos, Malaysia, Philippines, Singapore, Thailand, Vietnam.

Asia Near East - Bahrain, Gaza Strip Administered by Israel, Iran, Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Saudi Arabia, Syria, United Arab Emirates, West Bank Administered by Israel, Yemen.

Asia - South - Afghanistan, Bangladesh, India, Nepal, Pakistan, Sri Lanka.

CAFTA - DR (Dominican Republic-Central America-United States Free Trade Agreement) - Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Nicaragua

Central American Common Market - Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua.

Euro Area - Austria, Belgium, Cyprus, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Latvia, Luxembourg, Malta, Netherlands, Portugal, Slovakia, Slovenia, Spain.

Europe - Albania, Andorra, Armenia, Austria, Azerbaijan, Belarus, Belgium, Bosnia-Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Faroe Islands, Finland, France, Georgia, Germany, Gibraltar, Greece, Hungary, Iceland, Ireland, Italy, Kazakhstan, Kosovo, Kyrgyzstan, Latvia, Liechtenstein, Lithuania, Luxembourg, Macedonia, Malta, Moldova, Monaco, Montenegro, Netherlands, Norway, Poland, Portugal, Romania, Russia, San Marino, Serbia, Slovakia, Slovenia, Spain, Svalbard, Jan Mayen Island, Sweden, Switzerland, Tajikistan, Turkey, Turkmenistan, Ukraine, United Kingdom, Uzbekistan, Vatican City.

European Union - Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, United Kingdom.

LAFTA (Latin American Free Trade Area) - Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Mexico, Paraguay, Peru, Uruguay, Venezuela.

NATO (North Atlantic Treaty Organization) Allies - Belgium, Bulgaria, Canada, Czech Republic, Denmark, Estonia, France, Germany, Greece, Hungary, Iceland, Italy, Latvia, Lithuania, Luxembourg, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Turkey, United Kingdom.

NICS (Newly Industrialized Countries) - Hong Kong, Korea (South), Singapore, Taiwan.

North America - Canada, Mexico

OECD (Organization for Economic Cooperation and Development) - Australia, Austria, Belgium, Canada, Chile, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Israel, Italy, Japan, Korea (South), Luxembourg, Mexico, Netherlands, New Zealand, Norway, Poland, Portugal, Slovakia, Spain, Sweden, Switzerland, Turkey, United Kingdom.

OPEC (Organization of the Petroleum Exporting Countries) - Algeria, Angola, Ecuador, Iran, Iraq, Kuwait, Libya, Nigeria, Qatar, Saudi Arabia, United Arab Emirates, Venezuela.

Pacific Rim Countries - Australia, Brunei, China, Hong Kong, Indonesia, Japan, Korea (South), Macau, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, Taiwan.

South/Central America - Anguilla, Antigua and Barbuda, Argentina, Aruba, Bahamas, Barbados, Belize, Bermuda, Bolivia, Brazil, British Virgin Islands, Cayman Islands, Chile, Colombia, Costa Rica, Cuba, Curacao, Dominica, Dominican Republic, Ecuador, El Salvador, Falkland Islands (Islas Malvinas), French Guiana, Grenada, Guadeloupe, Guatemala, Guyana, Haiti, Honduras, Jamaica, Martinique, Montserrat, Nicaragua, Panama, Paraguay, Peru, St. Kitts and Nevis, Sint Maarten, St. Lucia, St. Vincent and the Grenadines, Suriname, Trinidad and Tobago, Turks and Caicos Islands, Uruguay, Venezuela.

Twenty Latin American Republics - Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Cuba, Dominican Republic, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Uruguay, Venezuela.

Additional Information

For additional information, refer to the Guide to Foreign Trade Statistics: http://www.census.gov/foreign-trade/guide/