

Exhibit 7b
2011 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. D - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
All Industries	1,325,046	303,509	443,598	296,817
111 - Crop Production	2,127	2,031	2,027	2,014
112 - Animal Production	270	465	269	462
113 - Forestry and Logging	310	185	310	185
114 - Fishing, Hunting, and Trapping	232	87	232	87
115 - Support Activities for Agriculture & Forestry	902	587	D	584
11X - Agriculture, Forestry, Fishing, & Hunting (3)	163	88	163	88
211 - Oil and Gas Extraction	15,138	168	748	147
212 - Mining (except Oil and Gas)	21,372	295	1,499	247
213 - Support Activities for Mining	10,180	474	2,108	426
21X - Mining, Quarrying, and Oil & Gas Extraction (3)	3	13	3	13
221 - Utilities	3,279	243	236	171
236 - Construction of Buildings	701	1,900	691	1,878
237 - Heavy and Civil Construction	1,549	813	862	746
238 - Specialty Trade Contractors	4,472	4,717	2,391	4,643
23X - Construction (3)	99	428	99	428
311 - Food Manufacturing	57,197	2,922	8,448	2,607
312 - Beverage & Tobacco Product Manufacturing	3,555	768	742	738
313 - Textile Mills	4,176	875	1,180	839
314 - Textile Product Mills	817	889	444	869
315 - Apparel Manufacturing	1,907	1,517	1,201	1,500
316 - Leather and Allied Product Manufacturing	757	372	602	363
31X - Manufacturing (3)	1,140	1,132	1,140	1,132
321 - Wood Product Manufacturing	4,880	1,621	1,641	1,559
322 - Paper Manufacturing	22,630	1,254	2,268	1,171
323 - Printing and Related Support Activities	2,175	2,405	927	2,356
324 - Petroleum & Coal Products Manufacturing	49,807	319	9,918	298
325 - Chemical Manufacturing	124,949	4,973	23,349	4,765
326 - Plastics & Rubber Products Manufacturing	21,281	4,866	6,261	4,665
327 - Nonmetallic Mineral Product Manufacturing	8,089	1,591	1,369	1,501
32X - Manufacturing (3)	10	21	10	21
331 - Primary Metal Manufacturing	39,250	1,803	16,542	1,694
332 - Fabricated Metal Product Manufacturing	21,858	11,799	10,005	11,589
333 - Machinery Manufacturing	85,543	11,181	17,842	10,963
334 - Computer & Electronic Product Manufacturing	96,774	7,791	20,277	7,577
335 - Electrical Equip., Appliance, & Component Manufacturing	16,802	2,848	4,533	2,765
336 - Transportation Equipment Manufacturing	196,150	4,499	10,190	4,202
337 - Furniture & related Product Manufacturing	2,323	1,650	739	1,581
339 - Miscellaneous Manufacturing	27,144	6,809	9,221	6,694
33X - Manufacturing (3)	128	161	128	161
423 - Merchant Wholesalers, Durable Goods	162,319	62,759	95,360	62,283
424 - Merchant Wholesalers, Nondurable Goods	126,427	25,088	78,985	24,818
425 - Wholesale Electronic Markets and Agents & Brokers	14,560	9,728	14,071	9,717
42X - Wholesale Trade (3)	1,990	3,827	1,990	3,827
441 - Motor Vehicle and Parts Dealers	5,390	9,897	D	9,793
442 - Furniture and Home Furnishings Stores	523	1,488	212	1,454
443 - Electronics and Appliance Stores	5,241	1,896	D	1,881
444 - Building Material & Garden Equip. & Supplies Dealers	715	2,255	448	2,218
445 - Food and Beverage Stores	862	1,149	640	1,099
446 - Health and Personal Care Stores	1,126	1,380	401	1,356
447 - Gasoline Stations	320	465	166	448
448 - Clothing and Clothing Accessories Stores	4,428	2,901	1,431	2,794
44X - Retail Trade (3)	1,290	993	1,290	993
451 - Sporting Goods, Hobby, Book, & Music Stores	393	1,729	286	1,694
452 - General Merchandise Stores	1,377	378	D	356
453 - Miscellaneous Store Retailers	4,651	3,683	2,502	3,644
454 - Nonstore Retailers	2,666	6,387	2,307	6,327
45X - Retail Trade (3)	0	8	0	8
481 - Air Transportation	7,992	486	3,343	443
482 - Rail Transportation	D	11	D	10
483 - Water Transportation	763	442	337	425
484 - Truck Transportation	2,391	2,451	2,248	2,377
485 - Transit & Ground Passenger Transportation	148	309	102	296
486 - Pipeline Transportation	D	33	103	20
487 - Scenic and Sightseeing Transportation	D	45	D	45
488 - Support Activities for Transportation	17,430	5,248	14,454	5,171
48X - Transportation and Warehousing (3)	337	786	337	786
491 - Postal Service	7	28	D	27
492 - Couriers and Messengers	1,253	290	D	284
493 - Warehousing and Storage	2,653	1,003	2,328	973

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3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
511 - Publishing Industries (except Internet)	5,028	1,627	875	1,485
512 - Motion Picture & Sound Recording Industries	1,275	741	D	723
515 - Broadcasting (except Internet)	408	122	7	89
517 - Telecommunications	1,154	796	474	741
518 - Data Processing, Hosting, & Related Services	5,077	415	D	382
519 - Other Information Services	1,123	187	59	167
51X - Information (3)	4	75	4	75
521 - Monetary Authorities - Central Bank	D	1	0	0
522 - Credit Intermediation & Related Activities	6,271	800	2,413	708
523 - Securities, Commodity Contracts, & Other Financial Investments	7,185	1,331	D	1,254
524 - Insurance Carriers and Related Activities	2,198	718	147	603
525 - Funds, Trusts, and Other Financial Vehicles	380	409	D	408
52X - Finance and Insurance (3)	114	377	114	377
531 - Real Estate	2,582	4,420	2,503	4,365
532 - Rental and Leasing Services	3,651	1,617	2,319	1,573
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	49	133	D	130
53X - Real Estate and Rental & Leasing (3)	48	52	48	52
541 - Professional, Scientific, and Technical Services	34,844	20,547	15,588	20,081
54X - Professional, Scientific, and Technical Services (3)	12	16	12	16
551 - Management of Companies and Enterprises	4,455	749	D	746
561 - Administrative and Support Services	7,098	5,255	5,148	5,083
562 - Waste Management and Remediation Services	840	481	643	459
56X - Administrative, Support, Waste Management & Remediation Services (3)	0	4	0	4
611 - Educational Services	300	1,106	216	934
61X - Educational Services (3)	1	8	1	8
621 - Ambulatory Health Care Services	2,252	1,747	503	1,672
622 - Hospitals	128	136	7	23
623 - Nursing and Residential Care Facilities	113	245	38	206
624 - Social Assistance	1,403	929	1,242	874
62X - Health Care and Social Assistance (3)	57	136	57	136
711 - Performing Arts, Spectator Sports, & Related Industries	563	1,278	209	1,229
712 - Museums, Historical Sites, & Similar Institutions	74	263	57	246
713 - Amusement, Gambling, & Recreation Industries	340	767	D	735
71X - Arts, Entertainment, and Recreation (3)	11	107	11	107
721 - Accommodation	131	345	92	283
722 - Food Services and Drinking Places	3,387	2,455	1,537	2,358
72X - Accommodation and Food Services (3)	1	15	1	15
811 - Repair and Maintenance	2,823	4,994	2,112	4,961
812 - Personal and Laundry Services	1,027	1,842	813	1,816
813 - Religious, Grantmaking, Civic, Professional, & Similar Org.	1,599	2,444	1,539	2,394
814 - Private Households	89	1,130	89	1,130
81X - Other Services (except Public Administration) (3)	1	4	1	4
921 - Executive, Legislative, & Other General Government Support	26	88	18	34
922 - Justice, Public Order, and Safety Activities	1	17	D	15
923 - Administration of Human Resource Programs	0	4	D	2
924 - Administration of Environmental Quality Programs	2	13	D	11
926 - Administration of Economic Programs	13	18	10	10
927 - Space Research and Technology	D	1	D	1
928 - National Security and International Affairs	41	22	D	9
92X - Public Administration (3)	D	8	D	8
XXX - Unclassified (3)	6,106	8,811	5,844	8,779

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2011.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the Technical Documentation.