

**Exhibit 7a**  
**2012 Exports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown. D - Represents suppressed to avoid disclosure.

3 - Digit Company NAICS Code and Description	Identified Exporters				Small and Medium Sized Exporters (2)			
	Known Value (1)	% Difference from 2011-2012	Number of Identified Exporters	% Difference from 2011-2012	Known Value (1)	% Difference from 2011-2012	Number of Identified Exporters	% Difference from 2011-2012
<b>All Industries</b>	<b>1,379,683</b>	<b>4</b>	<b>304,867</b>	<b>1</b>	<b>449,400</b>	<b>1</b>	<b>297,995</b>	<b>0</b>
111 - Crop Production	2,305	8	2,078	2	2,219	10	2,056	2
112 - Animal Production	306	13	445	-4	D	D	444	-4
113 - Forestry and Logging	235	-24	180	-3	235	-24	180	-3
114 - Fishing, Hunting, and Trapping	224	-3	104	20	224	-3	104	20
115 - Support Activities for Agriculture & Forestry	1,167	29	560	-5	D	D	558	-5
11X - Agriculture, Forestry, Fishing, & Hunting (3)	174	7	87	-1	D	D	86	-2
211 - Oil and Gas Extraction	15,929	5	169	1	1,133	52	147	0
212 - Mining (except Oil and Gas)	19,913	-7	309	5	1,545	3	262	6
213 - Support Activities for Mining	11,752	15	508	7	1,653	-22	454	7
21X - Mining, Quarrying, and Oil & Gas Extraction (3)	2	-40	14	8	2	-40	14	8
221 - Utilities	2,937	-10	214	-12	455	93	153	-11
236 - Construction of Buildings	610	-13	1,943	2	587	-15	1,924	3
237 - Heavy and Civil Construction	1,583	2	801	-2	952	10	724	-3
238 - Specialty Trade Contractors	3,796	-15	4,771	1	2,007	-16	4,682	1
23X - Construction (3)	80	-19	444	4	80	-19	444	4
311 - Food Manufacturing	61,040	7	2,978	2	8,971	6	2,651	2
312 - Beverage & Tobacco Product Manufacturing	3,566	0	826	8	841	13	790	7
313 - Textile Mills	3,501	-16	842	-4	1,282	9	809	-4
314 - Textile Product Mills	850	4	896	1	448	1	876	1
315 - Apparel Manufacturing	1,649	-14	1,465	-3	923	-23	1,448	-4
316 - Leather and Allied Product Manufacturing	812	7	375	1	642	7	366	1
31X - Manufacturing (3)	1,166	2	1,273	13	1,166	2	1,273	13
321 - Wood Product Manufacturing	4,893	0	1,572	-3	1,876	14	1,510	-3
322 - Paper Manufacturing	19,254	-15	1,231	-2	2,294	1	1,148	-2
323 - Printing and Related Support Activities	2,280	5	2,376	-1	930	0	2,325	-1
324 - Petroleum & Coal Products Manufacturing	59,069	19	286	-10	9,152	-8	266	-11
325 - Chemical Manufacturing	116,602	-7	5,143	3	21,355	-9	4,930	4
326 - Plastics & Rubber Products Manufacturing	23,097	9	4,780	-2	6,659	6	4,572	-2
327 - Nonmetallic Mineral Product Manufacturing	7,804	-4	1,561	-2	1,514	11	1,473	-2
32X - Manufacturing (3)	14	46	31	48	14	46	31	48
331 - Primary Metal Manufacturing	35,771	-9	1,844	2	14,979	-10	1,730	2
332 - Fabricated Metal Product Manufacturing	23,290	7	11,880	1	10,779	8	11,646	1
333 - Machinery Manufacturing	98,235	15	11,284	1	18,366	3	11,041	1
334 - Computer & Electronic Product Manufacturing	94,417	-2	7,738	-1	20,127	-1	7,525	-1
335 - Electrical Equip., Appliance, & Component Manufacturing	18,000	7	2,854	0	4,787	6	2,763	0
336 - Transportation Equipment Manufacturing	223,843	14	4,514	0	13,100	29	4,210	0
337 - Furniture & related Product Manufacturing	2,837	22	1,705	3	825	12	1,637	4
339 - Miscellaneous Manufacturing	34,641	28	6,921	2	10,009	9	6,803	2
33X - Manufacturing (3)	50	-61	145	-10	50	-61	145	-10
423 - Merchant Wholesalers, Durable Goods	153,992	-5	62,885	0	94,548	-1	62,388	0
424 - Merchant Wholesalers, Nondurable Goods	135,344	7	25,345	1	79,436	1	25,060	1
425 - Wholesale Electronic Markets and Agents & Brokers	16,398	13	10,247	5	15,758	12	10,230	5
42X - Wholesale Trade (3)	1,401	-30	3,528	-8	1,401	-30	3,528	-8
441 - Motor Vehicle and Parts Dealers	5,519	2	9,324	-6	3,494	D	9,219	-6
442 - Furniture and Home Furnishings Stores	611	17	1,478	-1	227	7	1,444	-1
443 - Electronics and Appliance Stores	6,005	15	1,750	-8	D	D	1,733	-8
444 - Building Material & Garden Equip. & Supplies Dealers	777	9	2,206	-2	438	-2	2,165	-2
445 - Food and Beverage Stores	973	13	1,176	2	735	15	1,121	2
446 - Health and Personal Care Stores	1,451	29	1,360	-2	399	0	1,336	-2
447 - Gasoline Stations	338	6	460	-1	94	-43	441	-2
448 - Clothing and Clothing Accessories Stores	4,715	7	2,878	-1	1,481	4	2,766	-1
44X - Retail Trade (3)	650	-50	1,041	5	650	-50	1,041	5
451 - Sporting Goods, Hobby, Book, & Music Stores	482	23	1,733	0	323	13	1,695	0
452 - General Merchandise Stores	1,406	2	349	-8	D	D	325	-9
453 - Miscellaneous Store Retailers	5,056	9	3,668	0	2,528	1	3,628	0
454 - Nonstore Retailers	2,598	-3	6,906	8	2,113	-8	6,849	8
45X - Retail Trade (3)	1	77	9	13	1	77	9	13
481 - Air Transportation	8,204	3	490	1	4,453	33	452	2
482 - Rail Transportation	D	D	18	64	D	D	16	60
483 - Water Transportation	818	7	411	-7	437	30	392	-8
484 - Truck Transportation	3,105	30	2,492	2	2,120	-6	2,418	2
485 - Transit & Ground Passenger Transportation	152	3	301	-3	96	-6	285	-4
486 - Pipeline Transportation	3,564	D	37	12	69	-33	23	15
487 - Scenic and Sightseeing Transportation	D	D	46	2	D	D	46	2
488 - Support Activities for Transportation	17,181	-1	5,266	0	14,518	0	5,188	0
48X - Transportation and Warehousing (3)	340	1	744	-5	340	1	744	-5
491 - Postal Service	13	90	28	0	D	D	27	0
492 - Couriers and Messengers	981	-22	282	-3	D	D	277	-3
493 - Warehousing and Storage	2,879	9	1,024	2	2,289	-2	991	2

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511 - Publishing Industries (except Internet)	5,212	4	1,597	-2	833	-5	1,448	-3
512 - Motion Picture & Sound Recording Industries	1,326	4	710	-4	158	D	687	-5
515 - Broadcasting (except Internet)	313	-23	125	3	11	48	89	0
517 - Telecommunications	1,391	21	803	1	508	7	751	1
518 - Data Processing, Hosting, & Related Services	D	D	419	1	236	D	383	0
519 - Other Information Services	1,196	7	221	18	D	D	197	18
51X - Information (3)	5	38	69	-8	5	38	69	-8
521 - Monetary Authorities - Central Bank	0	D	3	200	D	D	2	.
522 - Credit Intermediation & Related Activities	5,490	-12	792	-1	3,766	56	705	0
523 - Securities, Commodity Contracts, & Other Financial Investments	7,099	-1	1,322	-1	3,344	D	1,249	0
524 - Insurance Carriers and Related Activities	5,394	145	751	5	193	31	632	5
525 - Funds, Trusts, and Other Financial Vehicles	250	-34	473	16	250	D	473	16
52X - Finance and Insurance (3)	221	94	435	15	221	94	435	15
531 - Real Estate	2,091	-19	4,608	4	2,019	-19	4,552	4
532 - Rental and Leasing Services	4,392	20	1,588	-2	2,881	24	1,549	-2
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	106	115	135	2	D	D	131	1
53X - Real Estate and Rental & Leasing (3)	69	43	58	12	69	43	58	12
541 - Professional, Scientific, and Technical Services	34,676	-1	20,484	0	15,322	-2	19,997	0
54X - Professional, Scientific, and Technical Services (3)	1	-93	9	-44	1	-93	9	-44
551 - Management of Companies and Enterprises	3,773	-15	735	-2	D	D	733	-2
561 - Administrative and Support Services	7,227	2	5,380	2	5,711	11	5,204	2
562 - Waste Management and Remediation Services	739	-12	459	-5	511	-21	436	-5
56X - Administrative, Support, Waste Management & Remediation Services (3)	D	D	3	-25	D	D	3	-25
611 - Educational Services	313	4	1,133	2	224	4	958	3
61X - Educational Services (3)	0	-68	6	-25	0	-68	6	-25
621 - Ambulatory Health Care Services	1,309	-42	1,826	5	557	11	1,760	5
622 - Hospitals	148	16	144	6	6	-14	30	30
623 - Nursing and Residential Care Facilities	158	40	211	-14	89	136	168	-19
624 - Social Assistance	1,143	-19	942	1	1,007	-19	900	3
62X - Health Care and Social Assistance (3)	33	-43	150	10	33	-43	150	10
711 - Performing Arts, Spectator Sports, & Related Industries	492	-13	1,285	1	231	10	1,243	1
712 - Museums, Historical Sites, & Similar Institutions	101	37	255	-3	83	47	234	-5
713 - Amusement, Gambling, & Recreation Industries	318	-7	765	0	150	D	737	0
71X - Arts, Entertainment, and Recreation (3)	11	0	117	9	11	0	117	9
721 - Accommodation	134	2	341	-1	60	-35	285	1
722 - Food Services and Drinking Places	3,438	2	2,552	4	1,183	-23	2,460	4
72X - Accommodation and Food Services (3)	2	337	26	73	2	337	26	73
811 - Repair and Maintenance	3,047	8	5,019	1	2,370	12	4,991	1
812 - Personal and Laundry Services	1,035	1	1,800	-2	814	0	1,779	-2
813 - Religious, Grantmaking, Civic, Professional, & Similar Org.	1,781	11	2,477	1	1,682	9	2,427	1
814 - Private Households	154	73	1,260	12	154	73	1,260	12
81X - Other Services (except Public Administration) (3)	D	D	1	-75	D	D	1	-75
921 - Executive, Legislative, & Other General Government Support	31	20	104	18	21	16	51	50
922 - Justice, Public Order, and Safety Activities	1	-36	12	-29	D	D	9	-40
923 - Administration of Human Resource Programs	1	585	5	25	D	D	4	100
924 - Administration of Environmental Quality Programs	2	3	10	-23	D	D	8	-27
925 - Admin. of Housing Programs, Urban Planning, & Community Development	D	D	1	.	0	.	-	.
926 - Administration of Economic Programs	15	14	20	11	12	27	14	40
927 - Space Research and Technology	D	D	1	0	D	D	1	0
928 - National Security and International Affairs	30	-25	20	-9	D	D	12	33
92X - Public Administration (3)	D	D	11	38	D	D	10	25

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but report any employees on their payroll during specified period(s) in 2012.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g., it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the Technical Documentation.