# Ongoing Experimentation in Transition from a National Paper and Pencil Survey to a Multi-Mode Web and Paper and Pencil Survey

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This presentation is intended to promote the exchange of ideas. The views expressed during the presentation and in presentation materials are part of ongoing research and analysis and do not necessarily reflect the position of the U.S. Department of Education.



### Agenda

- I. NHES background
- II. Methodological challenges and experiments to address these challenges
  - A. How do we learn which cases should receive what mode?
  - B. Nonresponse bias how can we increase response from underrepresented groups?
  - C. Mailing materials how do we study which materials increase response?
  - D. How do we know if we can save money on our mailing strategies without losing response?



U.S. DEPARTMENT OF EDUCATION

# I. NHES BACKGROUND



## What Is the National Household Education Surveys Program (NHES)?

- Sponsored by the National Center for Education Statistics (NCES), within the U.S. Department of Education (ED)
- Measures phenomena not efficiently measured through institutions such as schools
- Cross-sectional survey every 2-3 years, with rotating survey topics
- Adult respondents; most often samples children
- Two-stage with a household-level screener and sampled person-level topical

### NHES:2019 Design

- Two web invitations followed by two paper invitations at the screener stage
- Fielding two surveys
  - Early Childhood Program Participation (ECPP) survey (sampling children age 0-6 and not yet in kindergarten)
  - Parent and Family Involvement in Education (PFI) survey (sampling children in K-12 grades or grade equivalent)
- Address-based sample using MSG frame of approximately 205,000 addresses



## **NHES:2019 Random Experimental Subsamples**

Baseline	Targeted	Updated	<b>Choice-Plus</b>	Modeled Mode
Condition	Mailings	Sequential	Condition	Condition
n=40,000	Condition	Mixed Mode	n=30,000	n=40,000
	n=15,000	Condition		
		n=80,000		
Replicates	Tests targeted	Builds on	Tests	Tests targeting
2016 mixed-	mailings for likely	lessons learned	incentivizing	some cases for
mode (MM)	Spanish	in 2016/2017;	web/inbound	a paper-only
design	speaking or	tests new	telephone	protocol
	Hispanic	contact	response (when	
	households	methods in	offering web	
		context of MM	and paper	
		design	concurrently)	



### **NHES:2019 Screener-Stage Contact Strategy**



# II. METHODOLOGICAL CHALLENGES AND EXPERIMENTS TO ADDRESS THESE CHALLENGES



#### **Determining Which Cases Receive What Mode**

Response rates by mode from NHES:2016 mode experiment

	Early Childhood Program Participation		Parent and Family Involvement in Education	
	Mail-	Mixed-	Mail-	Mixed-
	only	mode	only	mode
Screener	67.2	62.1	67.2	62.1
Topical	71.5	83.6	72.6	83.3
Overall	48.0	51.9	48.8	51.7



#### **NHES:2019 Mode Experiments**

Baseline	Targeted	Updated	<b>Choice-Plus</b>	Modeled
Condition	Mailings	<b>Sequential Mixed</b>	Condition	Mode
n=40,000	Condition	Mode Condition	n=30,000	Condition
	n=15,000	n=80,000		n=40,000
Replicates	Tests targeted	Builds on lessons	Tests	Tests targeting
2016 mixed-	mailings for	learned in	incentivizing	some cases for
mode (MM)	likely Spanish	2016/2017; tests	web/inbound	a paper-only
design	speaking or	new contact	telephone	protocol
	Hispanic	methods in	response (when	
	households	context of MM	offering web and	
		design	paper	
			concurrently)	



## Determining Which Cases Receive What Mode-Continued

- Choice-plus<sup>1</sup> experiment
  - 24,000 cases offered \$10 to complete web survey or in-bound phone survey while offered paper & web
  - 6,000 cases offered \$20
- Modeled mode experiment
  - 36,000 of 205,000 sample addresses
  - 5,400 cases (top 15 percent predicted to need paper) received paper

<sup>1</sup>Biemer, P., Murphy, J., Zimmer, S., Berry, C., Deng, G., Lewis, K. (2018). Using Bonus Monetary Incentives to Encourage Web Response in Mixed-Mode Household Surveys. *Journal of Survey Statistics and Methodology*, Volume 6, Issue 2, 1 June 2018, Pages 240–261, <u>https://doi.org/10.1093/jssam/smx015</u>

## Determining Which Cases Receive What Mode - Preliminary Results\*

- Choice-plus \$10 and \$20 groups have higher response rates than the total response rate (47%-48% vs. 37%).
- Modeled mode response rate higher than total response rate (64% vs. 37%)
- Note, results are before a late March third contact using mailing and paper forms



\*No survey weights have been generated yet. Differences cited have not been tested for significance.

#### **NHES:2019 Nonresponse Bias Experiment**

Baseline	Targeted	Updated	Choice-Plus	Modeled
Condition	Mailings	Sequential Mixed	Condition	Mode
n=40,000	Condition	Mode Condition	n=30,000	Condition
	n=15,000	n=80,000		n=40,000
Replicates	Tests targeted	Builds on lessons	Tests	Tests targeting
2016 mixed-	mailings for	learned in	incentivizing	some cases
mode (MM)	likely Spanish	2016/2017; tests	web/inbound	for a paper-
design	speaking or	new contact	telephone	only protocol
	Hispanic	methods in context	response (when	
	households	of MM design	offering web	
			and paper	
			concurrently)	



#### **Increasing Response from Underrepresented Groups**

- Created "targeted" materials for mailings to addresses modeled to include Spanish speakers
  - 15,000 of 205,000 sample addresses
  - ~3,300 cases of 15,000 received targeted mailings
- Conducted focus groups to create materials



## Increasing Response from Underrepresented Groups- Continued

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#### **NHES:2019 Mailing Materials Experiments**

Baseline	Targeted	Updated	Choice-Plus	Modeled
Condition	Mailings	Sequential Mixed	Condition	Mode
n=40,000	Condition	Mode Condition	n=30,000	Condition
	n=15,000	n=80,000		n=40,000
Replicates	Tests	Builds on lessons	Tests	Tests
2016 mixed-	targeted	learned in	incentivizing	targeting
mode (MM)	mailings for	2016/2017; tests	web/inbound	some cases
design	likely Spanish	new contact	telephone	for a paper-
	speaking or	methods in	response	only protocol
	Hispanic	context of MM	(when offering	
	households	design	web and paper	
			concurrently)	



## Studying Which Mailing Materials Increase Response – Opt-out Screener

- 10,000 cases randomly assigned to screenout condition
- 41 percent response in screenout condition vs. 37 percent response in control

\*No survey weights have been generated yet. Differences cited have not been tested for significance.





## Studying How to Save Money on Mailing Strategies Without Losing Response

- FedEx increases response compared to regular mail and priority mail
- FedEx is expensive
- Do we need to expend that money at the 3<sup>rd</sup> screener mailing for everyone?
- Are there households where FedEx at 2<sup>nd</sup> mailing cinches response, avoiding later mail?



# Studying How to Save Money on Mailing Strategies Without Losing Response - FedEx Timing Experiment

- The American Institutes for Research (AIR) developed a model combining response propensity and FedEx cost, and allocated cases with higher joint propensity and FedEx cost to receive FedEx with the 4<sup>th</sup> mailing instead of the 3<sup>rd</sup>
- Cases with lower response propensity and lower FedEx cost received FedEx with the 2<sup>nd</sup> mailing instead of the 3<sup>rd</sup>



## Questions? For more information...

Survey website <a href="https://nces.ed.gov/nhes/">https://nces.ed.gov/nhes/</a>

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