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Using Paradata to Develop and Implement an Interviewer Performance Profile for Monitoring and Evaluating Interviewer Performance

Wen Chang, Heidi Guyer, Brady T. West

Institute for Social Research, University of Michigan



Background

New field management tools developed for a national survey

Data monitoring

- **Project level:** Selection and display of key indicators in a dashboard view
- **Interviewer level:** Performance profile

Paradata sources

- **Production monitoring:** Sample management system
- **Quality control:** Interview keystroke paradata



Interviewer Performance Profile

- Summarizes information at the interviewer level
- Uses heat maps to identify positive versus negative performance at a quick glance
- Integrates most up to date data on effort, productivity and quality
- Can be assessed based on pre-determined time frame (full year, cumulative for the month, etc.)
- An easy tool for methodologists and managers to identify individual areas of concern plus tracking progress after interventions (re-training)

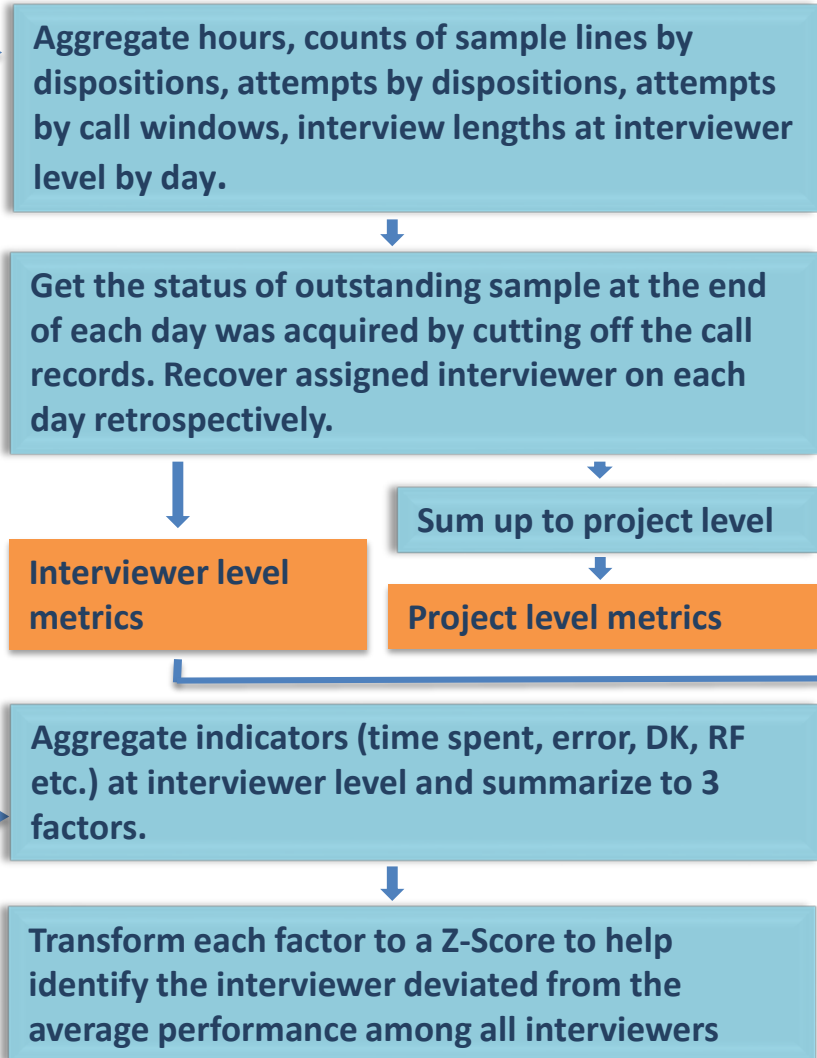


Data Flow

Sample Management System

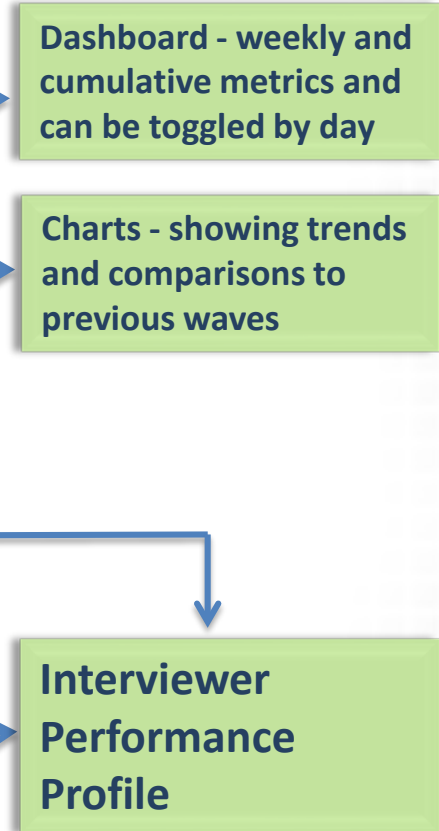
- Sample Line Characteristics and Current Dispositions
- Hours Charged and Projected by Interviewers
- Call Records with Time Stamps and Dispositions
- Interviewer Transfer History
- Interviewer Team Structure

SAS (update daily)



EXCEL

(refresh daily, accessible through a secured webpage)



Interviewer Performance Profile – Overall View

Each row shows the metrics for one interviewer

| Iwrname | Key Performance Indicators | | | | | | | | PAIP Indicators | | | | | Data Quality Indicators | | | Data Set Balance Metrics | | | |
|---------|----------------------------|-----------------------|------|---------|---------|---------|---------|-------------------|-----------------------|---------------------|--------------------------|---------------------------|---------------------------|-------------------------|----------------------------------|---------------------------|--------------------------|----------------|--------------------|--------------------|
| | Hours | % of production hours | HPI | Scrn lw | Main lw | Scrn RR | Main RR | Eligibility Rates | PAIP - Scrn Interview | PAIP Main Interview | PAIP - Eligibility Rates | PAIP - Scrn Contact Rates | PAIP - Main Contact Rates | Data Quality - Too Fast | Data Quality - Many Error Checks | Data Quality - Many DK/RF | % Obs 1 (R-NR) | % Obs 2 (R-NR) | Main RR- Subgroup1 | Main RR- Subgroup2 |
| iwer1 | 281 | 63% | 28.1 | 37 | 10 | 69% | 67% | 54% | -1% | -9% | -12% | -5% | -8% | -0.1 | -1.3 | -0.3 | -20% | 0% | 100% | 75% |
| iwer2 | 285 | 47% | 8.9 | 91 | 32 | 88% | 91% | 56% | 0% | -3% | 2% | 3% | -12% | -0.2 | 0.8 | -0.3 | 0% | 34% | 50% | 100% |
| iwer3 | 359 | 62% | 6.4 | 125 | 56 | 98% | 84% | 66% | 9% | -2% | 2% | 17% | 14% | -0.9 | -0.3 | 0.5 | 30% | -12% | 100% | 88% |
| iwer4 | 345 | 66% | 15.7 | 71 | 22 | 97% | 81% | 49% | 6% | -1% | 2% | -15% | -7% | -0.9 | -0.2 | -1.1 | 10% | 15% | 75% | 100% |
| iwer5 | 478 | 58% | 6.7 | 167 | 71 | 98% | 91% | 56% | -9% | 2% | -3% | 22% | 24% | -0.3 | -0.4 | -0.2 | -2% | -4% | 100% | 100% |
| iwer6 | 346 | 72% | 34.6 | 74 | 10 | 97% | 83% | 19% | 2% | -2% | -23% | -9% | -32% | 1.5 | 0.7 | 1.1 | -20% | 20% | 0% | |
| iwer7 | 334 | 70% | 10.1 | 73 | 33 | 95% | 80% | 74% | -9% | 2% | 10% | -5% | 12% | 0.1 | -0.3 | -0.2 | 18% | 25% | 82% | |
| iwer8 | 334 | 68% | 6.3 | 114 | 53 | 98% | 90% | 60% | 0% | -3% | 12% | -1% | 0% | -1.0 | -1.3 | 2.1 | 14% | 9% | 100% | |
| iwer9 | 321 | 61% | 40.1 | 55 | 8 | 92% | 80% | 27% | 5% | -4% | -8% | -6% | -1% | -0.2 | -0.7 | -0.6 | 75% | 25% | 100% | |
| iwer10 | 376 | 59% | 13.0 | 82 | 29 | 89% | 74% | 67% | -3% | -6% | 14% | 1% | 2% | -0.1 | 0.4 | -0.6 | -18% | -11% | 71% | 100% |
| iwer11 | 339 | 66% | 9.7 | 101 | 35 | 94% | 80% | 62% | 3% | 0% | 7% | -2% | -5% | -0.7 | -0.5 | -0.7 | 7% | -1% | 75% | 100% |
| iwer12 | 231 | 55% | 14.4 | 45 | 16 | 92% | 84% | 53% | -5% | -5% | -6% | 4% | 6% | -1.3 | 0.2 | -0.9 | -63% | -6% | 100% | |
| iwer13 | 363 | 53% | 16.5 | 75 | 22 | 91% | 81% | 61% | -5% | -2% | 8% | 1% | -1% | -0.6 | 0.0 | 0.3 | -19% | -18% | 100% | 67% |
| iwer14 | 352 | 65% | 11.0 | 96 | 32 | 97% | 86% | 58% | -2% | -8% | 6% | 17% | 25% | -0.1 | 0.7 | 1.3 | 16% | 4% | 100% | 100% |
| iwer15 | 364 | 62% | 11.4 | 113 | 32 | 97% | 76% | 62% | 10% | 6% | 8% | -10% | -7% | 0.1 | -0.1 | -0.3 | -25% | -11% | 75% | |
| iwer16 | 380 | 73% | 7.3 | 137 | 52 | 94% | 88% | 47% | 0% | 4% | -2% | 12% | 16% | 1.2 | -0.8 | -0.2 | -5% | 19% | 83% | 100% |
| iwer17 | 317 | 65% | 12.2 | 85 | 26 | 93% | 87% | 64% | 0% | 21% | 6% | 9% | 5% | 0.8 | -0.6 | -1.3 | -25% | 0% | 80% | 50% |
| iwer18 | 154 | 67% | 7.0 | 77 | 22 | 99% | 96% | 62% | 0% | 6% | 10% | 20% | 19% | -0.2 | 0.5 | -1.2 | -45% | 82% | 100% | |
| iwer19 | 358 | 62% | 8.0 | 91 | 45 | 94% | 83% | 70% | 2% | -1% | 3% | -7% | 0% | -1.3 | 0.2 | -0.6 | 0% | 20% | 67% | 50% |
| iwer20 | 291 | 65% | 9.7 | 96 | 30 | 96% | 83% | 58% | -4% | -9% | 4% | 9% | -3% | -0.1 | -0.3 | -0.6 | -27% | -20% | 83% | 60% |
| iwer21 | 343 | 59% | 20.2 | 84 | 17 | 97% | 85% | 37% | 2% | 3% | -9% | 7% | -7% | -1.0 | -1.0 | -0.6 | 59% | 16% | 83% | 67% |
| iwer22 | 333 | 64% | 11.5 | 127 | 29 | 99% | 94% | 32% | 6% | 8% | -14% | 10% | 7% | 0.5 | 3.5 | -0.9 | 2% | 0% | 100% | |
| iwer23 | 337 | 52% | 8.2 | 136 | 41 | 99% | 80% | 46% | 2% | 4% | -7% | 8% | 9% | 0.5 | 1.2 | 0.8 | 14% | 20% | 73% | 100% |
| iwer24 | 338 | 56% | 9.6 | 92 | 35 | 99% | 95% | 52% | 0% | 11% | 0% | -1% | -8% | 0.4 | -0.6 | 0.7 | 43% | -43% | 100% | 100% |
| iwer25 | 312 | 67% | 17.3 | 53 | 18 | 90% | 78% | 55% | -1% | 10% | 3% | -9% | -13% | 0.3 | -0.6 | -0.1 | 17% | 0% | 40% | |
| iwer26 | 321 | 59% | 11.1 | 96 | 29 | 100% | 88% | 46% | 5% | 4% | 9% | -7% | -29% | -1.0 | -0.7 | -0.8 | -16% | -3% | 88% | |
| iwer27 | 304 | 60% | 16.0 | 98 | 19 | 91% | 83% | 31% | -4% | -4% | -16% | -3% | 1% | 0.4 | 0.1 | 0.0 | -42% | -17% | 86% | |
| iwer28 | 331 | 51% | 8.1 | 76 | 41 | 88% | 91% | 70% | -7% | 0% | 8% | 1% | 8% | -0.4 | 0.1 | -1.1 | 19% | 43% | 100% | 0% |
| iwer29 | 218 | 69% | 12.8 | 73 | 17 | 97% | 100% | 41% | 4% | 7% | -23% | 10% | 14% | 0.4 | 1.5 | -1.1 | | | 100% | |
| iwer30 | 348 | 54% | 29.0 | 75 | 12 | 99% | 75% | 27% | 5% | 9% | -28% | -15% | -31% | 1.9 | 0.0 | 0.8 | -2% | 3% | 67% | 100% |
| iwer31 | 362 | 49% | 22.6 | 57 | 16 | 95% | 76% | 46% | 1% | 0% | -4% | -11% | -3% | 2.0 | -0.1 | 0.5 | 31% | 15% | 67% | 100% |
| iwer32 | 214 | 65% | 5.4 | 89 | 40 | 100% | 87% | 76% | 8% | 2% | 0% | 1% | -2% | 1.2 | -0.1 | 4.2 | -7% | -1% | 100% | 75% |
| iwer33 | 312 | 63% | 9.5 | 52 | 33 | 85% | 75% | 69% | -3% | -2% | 5% | -9% | -7% | -0.3 | -0.9 | 1.2 | 0% | -12% | 60% | |
| iwer34 | 341 | 54% | 9.5 | 83 | 36 | 81% | 80% | 67% | -10% | 2% | 18% | 14% | 29% | -1.7 | -0.2 | 0.3 | -22% | -11% | 77% | |
| iwer35 | 319 | 57% | 13.9 | 55 | 23 | 77% | 88% | 49% | 4% | 13% | -1% | -11% | 11% | -0.1 | 0.4 | 1.6 | -3% | 25% | 100% | 100% |
| iwer36 | 403 | 62% | 7.8 | 141 | 52 | 98% | 91% | 67% | 4% | 5% | 1% | 4% | 13% | -0.8 | -0.3 | -0.3 | -19% | -12% | 89% | 83% |
| iwer37 | 380 | 55% | 14.1 | 70 | 27 | 99% | 77% | 64% | -5% | 6% | 3% | 31% | 19% | 0.5 | 0.4 | -0.6 | 26% | 16% | 67% | 83% |
| iwer38 | 365 | 49% | 13.0 | 70 | 28 | 83% | 76% | 56% | 2% | 4% | -7% | -1% | 6% | 1.5 | 0.6 | -1.3 | 42% | -10% | 60% | 50% |

Color coding: Green means good performance and red means poor performance

The cell that holds median among all interviewers is highlighted in yellow. If a larger value of an indicator means better performance, e.g. response rate, then the cell that holds maximum value is highlighted in green and the cells that holds minimum value is highlighted in red. All other cells are colored proportionally. Green and red are used the other way around if a smaller value of an indicator means better performance.



Monitoring Interviewer Performance: Key Performance Indicators (KPIs)

KPIs:

- Effort:
 - Total hours
 - % of production hours (hours for screening and completing main interview)
- Hours Per Interview (HPI)
- Interview Yield
- Response Rates
- Eligibility Rates



Monitoring Interviewer Performance: PAIP Indicator

PAIP: Propensity-Adjusted Interviewer Performance

- PAIP scores created as performance indicators
- Account for difficulty and/or sample characteristics
- Evaluates the effectiveness of the interviewer by incorporating *difficulty* of the interviewing task at the contact level
- Eligibility propensity and contact rate propensity are estimated by separate models. PAIP scores are calculated in the same fashion at line and attempt level for eligibility rate and contact rate, respectively



Monitoring Interviewer Performance: PAIP Indicator

- 3 steps:
 1. Available paradata are used to estimate the propensity that the next contact with the active case will generate an interview
 2. Calculate response propensity:
 - A successful interview on the next contact => 1 - estimated response propensity
 - A non-successful interview on the next contact => 0 - estimated response propensity
 3. For each interviewer, the contact-level scores are averaged over all contacts
- Gives large credit when obtaining success on very difficult cases, and only a small penalty given failure with such cases. The other way around for easy cases.

For example, if estimated response propensity = 0.8:

- A successful interview = $1 - 0.8 = 0.2$ PAIP score
- An unsuccessful interview = $0 - 0.8 = -0.8$ PAIP score



Monitoring Interviewer Performance: PAIP Indicator

PAIP scores used to evaluate performance on:

- Completing interviews
- Identifying eligible households
- Achieving contacts



Monitoring Interviewer Performance: PAIP Indicator

| Iwrname | Scrn RR | Main RR | Eligibility Rates | PAIP - Scrn Interview | PAIP Main Interview | PAIP - Eligibility Rates | PAIP - Scrn Contact Rates | PAIP - Main Contact Rates |
|---------|---------|---------|-------------------|-----------------------|---------------------|--------------------------|---------------------------|---------------------------|
| iwer1 | 69% | 67% | 54% | -1% | -9% | -12% | -5% | -8% |
| iwer2 | 88% | 91% | 56% | 0% | -3% | 2% | 3% | -12% |
| iwer24 | 99% | 95% | 52% | 0% | 11% | 0% | -1% | -8% |
| iwer25 | 90% | 78% | 55% | -1% | 10% | 3% | -9% | -13% |
| iwer26 | 100% | 88% | 46% | 5% | 4% | 9% | -7% | -29% |
| iwer27 | 91% | 83% | 31% | -4% | -7% | -16% | -3% | 1% |
| iwer28 | 88% | 91% | 70% | -7% | 0% | 8% | 1% | 8% |
| iwer29 | 97% | 100% | 41% | 4% | 7% | -23% | 10% | 14% |
| iwer30 | 99% | 75% | 27% | 5% | 9% | -28% | -15% | -31% |
| iwer31 | 95% | 76% | 46% | 1% | 0% | -4% | -11% | -3% |
| iwer32 | 100% | 87% | 76% | 8% | 2% | 0% | 1% | -2% |
| iwer33 | 85% | 75% | 69% | -3% | -2% | 5% | -9% | -7% |
| iwer34 | 81% | 80% | 67% | -10% | 2% | 18% | 14% | 29% |
| iwer35 | 77% | 88% | 49% | 4% | 13% | -1% | -11% | 11% |
| iwer36 | 98% | 91% | 67% | 4% | 5% | 1% | 4% | 13% |
| iwer37 | 99% | 77% | 64% | -5% | 6% | 3% | 31% | 19% |
| iwer38 | 83% | 76% | 56% | 2% | 4% | -7% | -1% | 6% |

Color coding: Green means good performance and red means poor performance

Monitoring Interviewer Performance: Data Quality Indicator

- Keystroke paradata: the record of every key stroke and measures of elapsed time (collected in many CAPI studies)
- 3 meaningful factors were identified using principle component analysis
 1. Reading question text too quickly
 2. Frequent error checks
 3. High proportion of Refused or Don't Know responses

Rotated Factor Pattern (Standardized Regression Coefficients)

| | Too Fast | Many Error Checks | Many DK/RF |
|-------------------------------------|----------|-------------------|------------|
| Average Field Time per Field Visit | 0.82227 | -0.15392 | -0.08063 |
| Average Error Escape per Field | 0.22383 | 0.58201 | -0.07739 |
| Average Error Suppression per Field | -0.15846 | 0.84359 | 0.06513 |
| Average Error Jump per Field | 0.43767 | 0.33624 | 0.00984 |
| Average Back Up per Field | 0.79072 | 0.09375 | 0.13965 |
| Average Don't Know per Field | -0.06182 | 0.15955 | 0.69544 |
| Average Refusal per Field | -0.08875 | -0.16295 | 0.77636 |

Standardized regression coefficients > 0.2 are highlighted

Monitoring Interviewer Performance:

Data Quality Indicator

- A standardized score (Z-score) is calculated for each factor for each interviewer as a data quality indicator.
- The Z-score indicates how many standard deviations above (red) or below (green) the interviewers' mean a raw factor score is

| lwrname | Data Quality - Too Fast | Data Quality - Many Error Checks | Data Quality - Many DK/RF |
|---------|-------------------------|----------------------------------|---------------------------|
| iwer1 | -0.1 | -1.3 | -0.3 |
| iwer20 | -0.1 | -0.3 | -0.6 |
| iwer21 | -1.0 | -1.0 | -0.6 |
| iwer22 | 0.5 | 3.5 | -0.9 |
| iwer26 | -1.0 | -0.7 | -0.8 |
| iwer27 | 0.4 | 0.1 | 0.0 |
| iwer28 | -0.4 | 0.1 | -1.1 |
| iwer29 | 0.4 | 1.5 | -1.1 |
| iwer30 | 1.9 | 0.0 | 0.8 |
| iwer31 | 2.0 | -0.1 | 0.5 |
| iwer32 | 1.2 | -0.1 | 4.2 |
| iwer33 | -0.3 | -0.9 | 1.2 |
| iwer34 | -1.7 | -0.2 | 0.3 |



Monitoring Interviewer Performance: Data Set Balance

- **Data set balance:** indicator utilized to minimize non-response bias
- **Data set balance metrics:**
 - % of an observed sample characteristic between Respondents(R) and Non-respondents(NR)
 - When a sample characteristic is related to key statistics of the survey, monitoring the % of the observed characteristics between R and NR helps minimize non-response error
 - Response rates for demographic subgroups



Monitoring Interviewer Performance: Data Set Balance

| lwrname | Main lw | % Obs 1 (R-NR) | % Obs 2 (R-NR) | Main RR-Subgroup1 | Main RR-Subgroup2 | # of Subgroup 1 Assigned | # of Subgroup 2 Assigned |
|---------|---------|----------------|----------------|-------------------|-------------------|--------------------------|--------------------------|
| iwer1 | 10 | -20% | 0% | 100% | 75% | 2 | 4 |
| iwer2 | 32 | 0% | 34% | 50% | 100% | 4 | 8 |
| iwer3 | 56 | 30% | -12% | 100% | 88% | 14 | 20 |
| iwer4 | 22 | 10% | 15% | 75% | 100% | 4 | 1 |
| iwer5 | 71 | -2% | -4% | 100% | 100% | 5 | 4 |
| iwer6 | 10 | -20% | 20% | 0% | . | 1 | . |
| iwer17 | 26 | -25% | 0% | 80% | 50% | 9 | 6 |
| iwer18 | 22 | -45% | 82% | 100% | . | 3 | . |
| iwer19 | 45 | 0% | 20% | 67% | 50% | 4 | 3 |
| iwer20 | 30 | -27% | -20% | 83% | 60% | 7 | 8 |
| iwer38 | 28 | 42% | -10% | 60% | 50% | 5 | 11 |

Color coding: Green means good performance and red means poor performance



Summary

- Requires paradata collection and investment to develop the profile.
 - Once developed, can be adapted to other studies
- Uses heat maps to identify positive versus negative performance at a quick glance
- An easy tool for both methodologists and managers to identify individual areas of concern at interviewer level
 - Effort and productivity
 - Productivity after adjusting for difficulty
 - Measurement error
 - Non-response error



Current Use

- Used daily by field managers. Reviewed weekly in management team meeting.
- Recent examples to identify:
 - Interviewers with consistently high hours per case
 - Interviewers with low eligibility PAIP scores
 - Frequent error checks
 - Lower response rates with specific demographic subgroups
- Interventions:
 - Remind all interviewers of study requirements/goals
 - Discuss specific cases with identified interviewers
 - Re-training on area of concern
 - Identify “best” performing interviewers and have them share their strategies
 - Continued monitoring for improvement



Future Work

- Future development:
 - Strengths and weaknesses of each interviewer
 - Filtering the metrics by area of concern
 - Taking into account the variance of a point estimate (statistical process control)
- Possible Adaptation for New Studies:
 - Pivot table for studies with more interviewers or management levels
 - Sample assignment decisions



References

- West, Brady T. and Robert M. Groves. 2013. "The PAIP Score: A Propensity-Adjusted Interviewer Performance Indicator." *Public Opinion Quarterly*, 77(1): 352-374
- Gu, H., Couper, M.P., Kirgis, N., Parker, S. and Buageila, S. 2013. "Using Audit Trail Data for Interviewer Data Quality Management", Presentation at the Annual Conference of the American Association of Public Opinion and Research (AAPOR)



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Thank You!

wenchang@umich.edu

hguyer@umich.edu