



ECONOMIC INDICATOR webinar SERIES



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Quarterly Financial Report(QFR) for Manufacturing, Mining, Wholesale Trade, Retail Trade and Selected Service Industries

*Quarterly statistics on the financial results and position of
privately and publicly held non-financial corporations in the
United States.*



Overview

- Introduction to the survey
 - Origin
 - Expansion
- How the statistics are produced
 - Sample selection
 - Data collection process
 - Producing estimates
- Product content and layout
- Census Bureau web sites
- Major users
- Visualizing the data
- How to contact us





Introduction to the Survey: Origin

- **1938 to 1941:** The Federal Trade Commission (FTC) publishes the “Quarterly Industrial Financial Report Series”
- **During World War II:** The Federal Trade Commission discontinued the program
- **1946:** By Executive Order the program was transferred back to the Federal Trade Commission
- **October 31, 1947:** The first quarter 1947 was published
- **1951:** Program name changed to “Quarterly Financial Report” (QFR)
- **1971:** The FTC takes full responsibility for QFR



Introduction to the Survey : Expansion

- Fourth quarter 1974 expansion
 - First since 1947
- Fourth quarter 1982
 - Program transferred to the U. S. Census Bureau
- First quarter 1987
 - QFR “Seasonally Adjusted”
- Fourth quarter 2010 expansion – first since 1974
 - Information Services and Professional, Scientific, and Technical Services companies
 - Increased Gross Domestic Product QFR covered to 37%



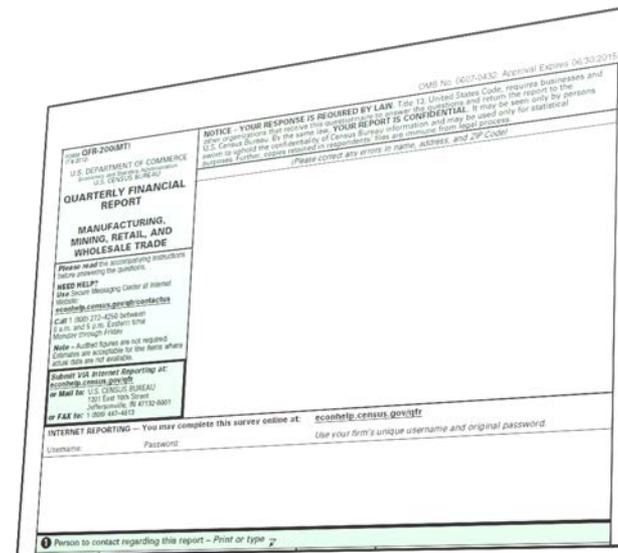
Sample Selection

- **NAICS Industries in sampling frame**
 - Manufacturing
 - Mining
 - Wholesale Trade
 - Retail Trade
 - Information
 - Professional, Scientific and Technical Services¹
- **Sampling Frame – Internal Revenue Service (IRS)**
- **Two classifications for companies in the QFR sample frame:**
 - Certainty
 - Noncertainty

¹excluding Legal services

Data Collection Process

- Mail initial questionnaires
- Businesses respond via the Internet, mail, or fax
- Follow-up mail to noncertainty delinquent respondents
- Telephone follow-up for delinquent respondents and response validation



OMB No. 0607-0432 Approval Expires 06/30/2015

Form QFR-2008(1)
PART I
U.S. DEPARTMENT OF COMMERCE
ECONOMICS AND STATISTICS ADMINISTRATION
CENSUS BUREAU
QUARTERLY FINANCIAL REPORT

MANUFACTURING, MINING, RETAIL, AND WHOLESALE TRADE

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ECONOMICS AND STATISTICS ADMINISTRATION
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Quarterly Financial Report

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Collection Strategies: Internet Reporting

- Internet reporting option introduced in 2002
- 72% of total responses
- Advantages over paper form
 - Field validation
 - Error checking
 - Save as PDF

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Quarterly Financial Report Quarter 4

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(8:00am-5:00pm EST/M-F)
Fax: 1-800-447-4613

Contact and Corporation Information

(1) Person to contact regarding this report

Name
Title
E-mail Address
Telephone Number - -
Extension
Fax Number - -

(2) a. Annual closing date of this

Month Day

(2) b. Federal Employer Identification Number (FEIN)

-

Questionnaire Form: Front

- Reporting period
- Online username and password
- Type of business activity
- Organizational changes

INTERNET REPORTING — You may complete this survey online at: econhelp.census.gov/qtr

Username: _____ Password: _____ *Use your firm's unique username and original password.*

1 Person to contact regarding this report — Print or type *z*

011 Name and title					012 e-mail address				
013 Telephone	Area code ()	Number	Extension	014 Fax	Area code ()	Number	Extension		

ITEMS 2 THROUGH 7 REFER TO THE CORPORATION NAMED IN THE ADDRESS BOX

2 a. Annual closing date of this corporation 001

Month	Day	Year

b. Federal Employer Identification Number (FEIN) 002

--	--	--	--	--	--	--	--	--	--	--	--

3 Corporation status — Mark "X" only ONE box. Insert discontinued or merged date if corporation is no longer operating.

a. Active <input type="checkbox"/>	b. Discontinued <input type="checkbox"/>	003	Month	Day	Year	c. Merged <input type="checkbox"/>	005	Month	Day	Year

4 Is this corporation owned more than 50 percent by another corporation? (Mark "X" only ONE box.)

a. No <input type="checkbox"/>	b. Yes <input type="checkbox"/> — Provide the name, FEIN, and address assigned to this corporation below.
--------------------------------	-----------------------------------------------------------------------------------------------------------

040 Name	044 FEIN	045 Address

5 Does this corporation own more than 50 percent of any other corporation — Mark "X" only ONE box.

a. Yes <input type="checkbox"/> STOP! Read Consolidation Rules below.	b. No <input type="checkbox"/> — Proceed to page 2.
------------------------------------------------------------------------------	-----------------------------------------------------

6 What is the total number of domestic and foreign corporations directly or indirectly (all tiers) owned more than 50 percent by this corporation? 006

Number

7 a. After reviewing the Consolidation Rules below, how many corporations are consolidated in this report? 007

Number

b. How many corporations are not consolidated in this report? 008

Number

Questionnaire Form: Back

- Schedule A:
 - Financial Income Statement
 - Nonconsolidated subsidiaries line item

8 Schedule A - Statement of Income and Retained Earnings for your 3-MONTH PERIOD (inclusive)		401 FROM: Month	Day	Year	402 TO: Month	Day	Year	AMOUNT (in thousands)
A	Sales, receipts, and operating revenues (net of returns and allowances, and excise and sales taxes) ¹							101
B	Depreciation, depletion, and amortization of property, plant, and equipment							102
C	All other operating costs and expenses - Include cost of goods sold (net of purchase discounts), selling, general and administrative expenses, and amortization of intangible assets							103
D	Income (loss) from operations - 8 line A less the sum of lines B and C							104
E	Interest expense - Do not net interest income with interest expense. Report interest income in 8 line G							105
F	Dividend income - Domestic and foreign							106
G	Other recurring nonoperating income (expense) - Include interest income, minority interest, etc. ²							107
H	Nonrecurring items - Include gain (loss) on sale of assets, restructuring costs, asset writedowns, disposal of business segments, etc. ²							108
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	2. State and local ³							115
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N	Cumulative effect of accounting changes, net of taxes ²							118
O	Net income (loss) for quarter - Sum of 8 lines L, M, and N							119
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Q	Cash dividends charged to retained earnings this quarter - Include 1120S cash distributions							121
R	Other direct credits (charges) to retained earnings - Include stock and other non-cash dividends, etc. ²							122
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Questionnaire Form: Back continued

- Schedule B1:
 - Balance Sheet – Assets
- Specific line items:
 - Deposits outside of the U. S.
 - U.S. Treasury and Federal agency securities – subject to sell
 - U.S. Treasury and Federal agency securities, due in more than one year

9 Schedule B1 – Balance Sheet – Assets		Balance Sheet date as of → ⁴⁰³ Month Day Year			AMOUNT (in thousands)
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	2. U.S. Treasury and Federal agency securities — Other, due in one year or less.				205
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	2. State and local government securities, due in one year or less.				207
	3. Foreign securities, due in one year or less.				208
	4. Other short-term financial investments — <i>Include financial derivatives and hedging activity.</i>				209
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	2. Other trade accounts and trade notes receivable (less allowance for doubtful accounts) ⁴				212
E	Inventories ⁴				214
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	2. Land and mineral rights.		217		
	3. Accumulated depreciation, depletion, and amortization.		218		
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Questionnaire Form: Back continued

- Schedule B2:
 - Balance Sheet - Liabilities and Stockholders' Equity

- Specific line items

- Short-term debt
- Current portion of long-term debt
- Long-term debt

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	3. Other long-term loans	314
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Producing Estimates

- Revisions to the data
- Nonresponse methodology
- Variable weight estimator
- Adjustment for seasonal variation
 - X-13 ARIMA-SEATS1
- Macro data review

Table 1.0 – Income Statement For Corporations in the NAICS Manufacturing Sector, All Total Asset Sizes, and Total Assets Under \$25 Million

See the Survey Methodology section of the Introduction for information on survey design, estimation, and sampling error.

Item	All Manufacturing All Total Asset Size				
	3Q 2012	4Q 2012	1Q 2013	2Q 2013	3Q 2013
	(million dollars)				
Net sales, receipts, and operating revenues	1,656,755	1,673,222	1,626,653	1,705,701	1,707,960
Depreciation, depletion, and amortization of property, plant, and equipment	41,388	43,489	41,613	42,565	43,641
All other operating costs and expenses	1,484,631	1,518,006	1,464,329	1,530,022	1,529,360
Income (loss) from operations:	130,736	111,727	120,711	133,114	134,959
Interest expense	27,390	27,060	26,202	27,065	27,722
All other nonoperating income (expense)	68,023	42,742	86,137	81,312	75,593
Income (loss) before income taxes:	171,369	127,410	180,645	187,361	182,830
Provision for current and deferred domestic income taxes	34,036	4,403	30,641	33,876	31,149
Income (loss) after income taxes:	137,333	123,007	150,004	153,485	151,681
Cash dividends charged to retained earnings this quarter	47,896	66,971	58,308	59,653	64,758
Net income retained in business:	89,447	56,036	91,696	93,832	86,922
Retained earnings at beginning of quarter	2,585,308	2,658,509	2,683,657	2,744,900	2,798,000
Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	(11,820)	(15,571)	(22,828)	(25,546)	(17,071)
Retained earnings at end of quarter:	2,662,934	2,698,974	2,752,525	2,813,186	2,867,851
	(percent of net sales)				
Net sales, receipts, and operating revenues	100.00	100.00	100.00	100.00	100.00
Depreciation, depletion, and amortization of property, plant, and equipment	2.50	2.60	2.56	2.50	2.56
All other operating costs and expenses	89.61	90.72	90.02	89.70	89.54
Income (loss) from operations:	7.89	6.68	7.42	7.80	7.90
Interest expense	1.65	1.62	1.61	1.59	1.62
All other nonoperating income (expense)	4.11	2.55	5.30	4.77	4.43
Income (loss) before income taxes:	10.34	7.61	11.11	10.98	10.70
Provision for current and deferred domestic income taxes	2.05	0.26	1.88	1.99	1.82
Income (loss) after income taxes:	8.29	7.35	9.22	9.00	8.88
	(percent)				
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	18.64	13.92	19.31	19.71	18.79
After income taxes	14.94	13.44	16.03	16.15	15.59
Annual rate of profit on total assets:					
Before income taxes	8.24	6.09	8.53	8.69	8.34
After income taxes	6.60	5.88	7.08	7.12	6.92
	(based on succeeding table)				
BALANCE SHEET RATIOS					
Total current assets to total current liabilities	1.34	1.36	1.37	1.37	1.39
Total cash, U.S. Government and other securities, to total current liabilities	0.29	0.31	0.30	0.30	0.31
Total stockholders' equity to total debt	1.78	1.76	1.77	1.73	1.75

Quarterly Financial Report Press Releases

QFR-MMWS

QFR-RT

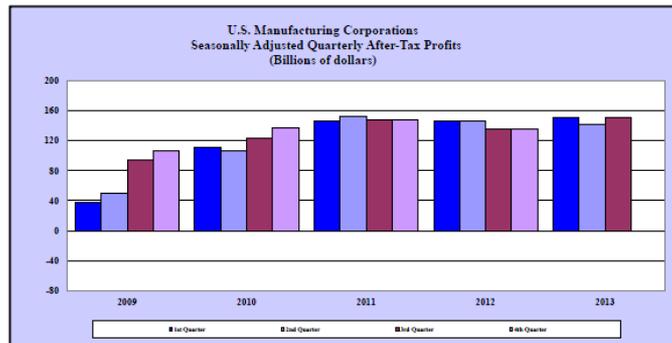
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THIRD QUARTER 2013 DATA FROM THE QUARTERLY FINANCIAL REPORT: U.S. MANUFACTURING, MINING, WHOLESALE TRADE, AND SELECTED SERVICE INDUSTRIES



After-Tax Profits and Sales, Third Quarter 2013 - Seasonally Adjusted

Manufacturing Corporations

U.S. manufacturing corporations' seasonally adjusted after-tax profits in the third quarter of 2013 totaled \$150.6 billion, up \$9.5 (±0.2) billion from the after-tax profits of \$141.1 billion recorded in the second quarter of 2013, and up \$14.8 (±1.2) billion from the after-tax profits of \$135.8 billion recorded in the third quarter of 2012.

Seasonally adjusted sales for the quarter totaled \$1,701.5 billion, up \$34.1 (±8.3) billion from the \$1,667.4 billion recorded in the second quarter of 2013, and up \$51.6 (±16.6) billion from the \$1,649.9 billion recorded in the third quarter of 2012.

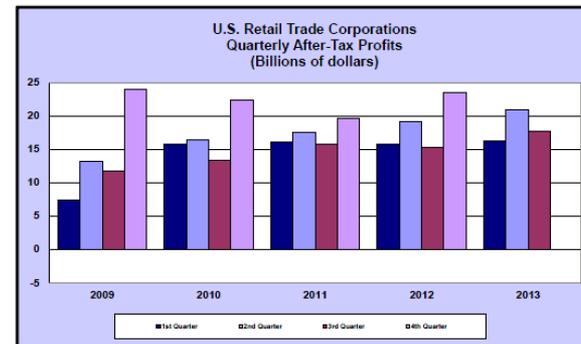
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THIRD QUARTER 2013 DATA FROM THE QUARTERLY FINANCIAL REPORT: LARGE U.S. RETAIL TRADE CORPORATIONS



After-Tax Profits and Sales, Third Quarter 2013 – Not Seasonally Adjusted

Third quarter 2013 after-tax profits of U.S. retail corporations with assets of \$50 million and over totaled \$17.7 billion, up \$2.6 (±0.2) billion from the \$15.2 billion recorded in the third quarter of 2012, but down \$3.2 (±0.1) billion from the \$20.9 billion recorded in the second quarter of 2013.

Sales in the third quarter of 2013 were \$623.4 billion, up \$33.8 (±10.0) billion from the \$589.6 billion recorded in the third quarter of 2012, but not statistically different from the \$622.9 billion recorded in the second quarter of 2013.

Quarterly Financial Report Press Releases: QFR-MMWS

- Seasonally adjusted and not adjusted data
- Write-ups for each of the sector totals

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**THIRD QUARTER 2013 DATA FROM THE QUARTERLY FINANCIAL REPORT:
U.S. MANUFACTURING, MINING, WHOLESALE TRADE,
AND SELECTED SERVICE INDUSTRIES**

Year	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
2009	40	50	100	110
2010	110	100	120	140
2011	140	150	140	140
2012	140	140	130	130
2013	140	140	150	150

After-Tax Profits and Sales, Third Quarter 2013 - Seasonally Adjusted

Manufacturing Corporations

U.S. manufacturing corporations' seasonally adjusted after-tax profits in the third quarter of 2013 totaled \$150.6 billion, up \$9.5 (±0.2) billion from the after-tax profits of \$141.1 billion recorded in the second quarter of 2013, and up \$14.8 (±1.2) billion from the after-tax profits of \$135.8 billion recorded in the third quarter of 2012.

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Quarterly Financial Report Press Releases: QFR-MMWS

- Table 1
 - Selected Financial Data
- Table 2
 - Seasonally adjusted data – covering the last twelve years
- Table 3
 - Not seasonally adjusted sales, operating profits and after-tax profits

Table 1. U.S. Manufacturing Corporations - Selected Financial Data

	Seasonally adjusted ¹			Not Seasonally adjusted		
	3Q 2013	2Q 2013	3Q 2012	3Q 2013	2Q 2013	3Q 2012
Rate of return (after taxes):						
Cents per dollar of sales	8.85	8.46	8.23	8.88	9.00	8.29
Percent on equity (annual rate)	N/A	N/A	N/A	15.59	16.15	14.94
Sales	(million dollars)					
Income after income taxes	1,701,542	1,667,430	1,649,903	1,707,960	1,705,701	1,656,755
Dividends paid (cash)	N/A	N/A	N/A	64,758	59,653	47,886

¹For information on adjustment for seasonal variation, see the Introduction, Survey Methodology section, in the Quarterly Financial Report for Manufacturing, Mining, Trade, and Selected Service Industries, or at the QFR internet website <http://www.census.gov/econ/qfr-collection.html>.
²Revised.

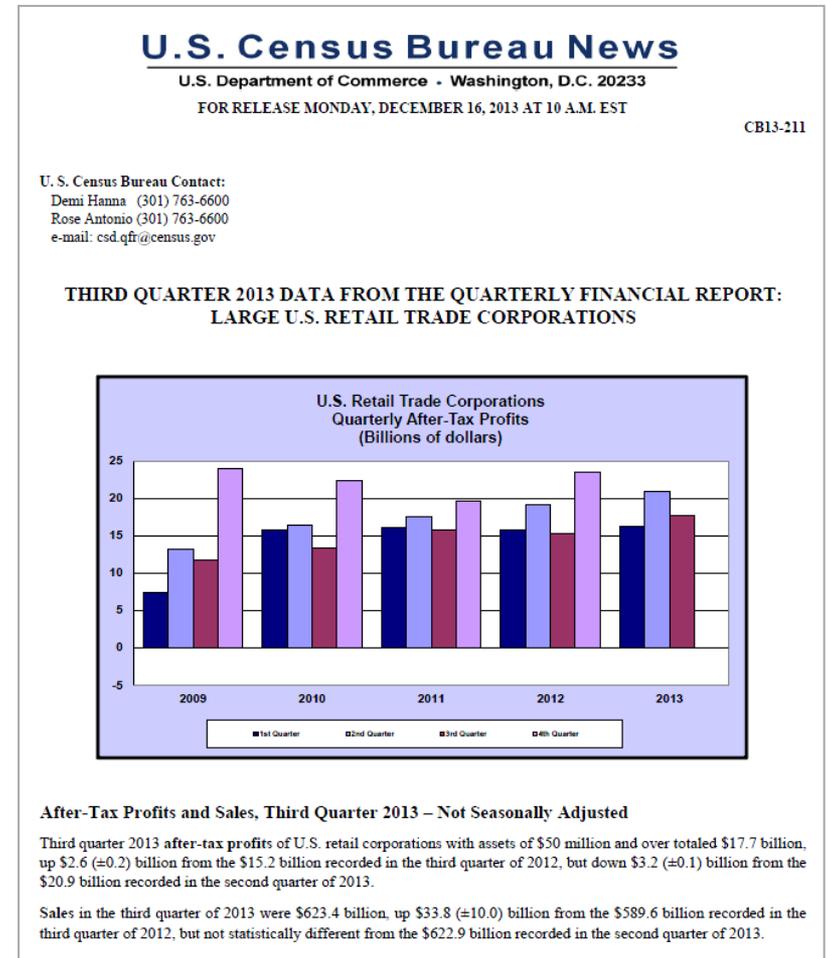
Table 2. U.S. Manufacturing Corporations - Seasonally Adjusted Sales and Net Income After-Tax¹

Industry group and year	Sales				After-tax profit			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
	(million dollars)				(million dollars)			
All manufacturing:								
2002	1,022,267	1,046,180	1,063,721	1,083,333	26,162	34,690	39,997	39,220
2003	1,099,277	1,070,471	1,106,510	1,119,512	59,710	46,903	51,666	78,409
2004	1,179,563	1,218,317	1,245,770	1,289,053	77,203	84,349	87,829	98,332
2005	1,295,778	1,318,505	1,378,072	1,417,632	92,300	96,900	105,316	106,215
2006	1,438,574	1,449,383	1,460,573	1,433,603	122,885	113,329	122,071	111,601
2007	1,447,295	1,489,182	1,532,442	1,590,510	120,933	127,553	149,906	119,249
2008	1,611,759	1,682,796	1,673,323	1,405,659	121,213	100,290	118,519	(73,313)
2009	1,230,792	1,224,054	1,209,125	1,356,409	37,500	50,105	93,768	106,059
2010	1,386,602	1,427,363	1,456,487	1,484,833	111,390	106,179	123,960	137,091
2011	1,573,758	1,618,714	1,643,251	1,648,973	146,243	152,140	147,987	148,523
2012	1,691,079	1,651,140	1,649,903	1,676,956	146,493	145,900	135,767	135,615
2013	1,668,007	1,667,430	1,701,542		151,127	141,134	150,594	
All nonurable manufacturing:								
2002	461,562	477,683	496,743	519,386	23,319	27,953	30,532	34,622
2003	538,694	512,372	532,625	530,175	42,447	33,133	29,182	43,857
2004	569,470	590,287	604,555	631,998	40,169	46,254	50,834	53,999
2005	634,862	644,020	691,894	709,456	55,047	56,901	62,482	65,456
2006	715,645	720,461	729,593	706,908	68,129	70,923	72,985	65,214
2007	709,342	747,800	764,565	822,451	69,962	73,488	68,372	71,460
2008	848,181	921,549	916,156	715,685	73,079	75,934	84,683	(10,421)
2009	628,731	645,667	687,270	721,318	44,479	54,020	62,716	70,888
2010	742,559	754,107	762,025	789,952	62,739	48,022	64,657	70,534
2011	878,181	902,178	901,747	895,396	77,602	84,431	78,017	70,686
2012	916,141	876,765	878,217	896,507	75,461	78,621	74,331	75,954
2013	894,505	876,450	901,410		81,283	76,182	74,555	
All durable manufacturing:								
2002	560,705	568,497	566,978	563,937	843	6,737	9,465	4,598
2003	560,583	558,099	571,885	589,337	17,263	13,770	22,464	34,552
2004	610,993	628,030	641,215	657,055	37,034	38,095	36,995	44,333
2005	660,916	674,485	686,178	708,196	37,253	39,999	42,834	40,779
2006	722,929	728,922	730,980	726,695	54,756	42,406	49,086	46,387
2007	737,933	741,382	767,877	768,059	50,971	54,065	6,534	47,788
2008	763,578	761,247	757,167	687,974	48,134	24,356	33,836	(62,892)
2009	602,061	578,387	611,855	655,091	(6,977)	(3,915)	30,852	33,171
2010	644,043	673,256	694,462	694,901	48,651	58,157	59,303	66,557
2011	715,577	716,538	741,504	753,577	68,641	67,509	69,970	77,837
2012	776,938	774,375	770,686	780,449	71,032	67,279	61,436	59,661
2013	773,502	790,980	800,132		69,844	64,952	76,039	

¹For information on adjustment for seasonal variation, see the Introduction, Survey Methodology section, in the Quarterly Financial Report for Manufacturing, Mining, Trade, and Selected Service Industries, or at the QFR internet website <http://www.census.gov/econ/qfr-collection.html>.

Quarterly Financial Report Press Releases: QFR-RT

- Not seasonally adjusted after-tax profits and sales, and seasonally adjusted sales
- Fiscal – not calendar year



Quarterly Financial Report Press Releases: QFR-RT

- Table 1
 - Not seasonally adjusted Income Statement
- Table 2
 - Not seasonally adjusted Income Statement ratios
- Table 3
 - Not seasonally adjusted operating ratios
- Table 4
 - Seasonally adjusted sales

Table 1. U.S. Retail Trade Corporations, Assets \$50 Million and Over - Income Statement^{1,2}

Item	3Q 2013	2Q 2013 ³	3Q 2012 ³
	(million dollars)		
Net sales, receipts, and operating revenues	623,403	622,936	589,576
Less: Depreciation, depletion, and amortization	11,769	11,656	11,200
Less: All other operating costs and expenses	584,192	579,367	554,604
Income (or loss) from operations	27,442	31,913	23,771
Interest expense	4,045	4,080	4,295
Net nonoperating income (expense)	3,115	3,280	3,897
Income (or loss) before income taxes	26,513	31,113	23,373
Less: Provision for current and deferred domestic income taxes	8,781	10,224	8,201
Income (or loss) after income taxes	17,731	20,889	15,172
Cash dividends charged to retained earnings in current quarter	4,372	5,045	4,423
Net income retained in business	13,359	15,844	10,749
Retained earnings at beginning of quarter	378,924	369,772	355,624
Other direct credits (or charges) to retained earnings (net)	(4,463)	(5,248)	(4,292)
Retained earnings at end of quarter	387,819	380,368	362,081

¹This table only includes estimates for corporations with assets of \$50 million and over at the time of sample selection.

²Complete Income Statement and Balance Sheet Financial Tables are available at the QFR website <http://www.census.gov/econ/qfr>.

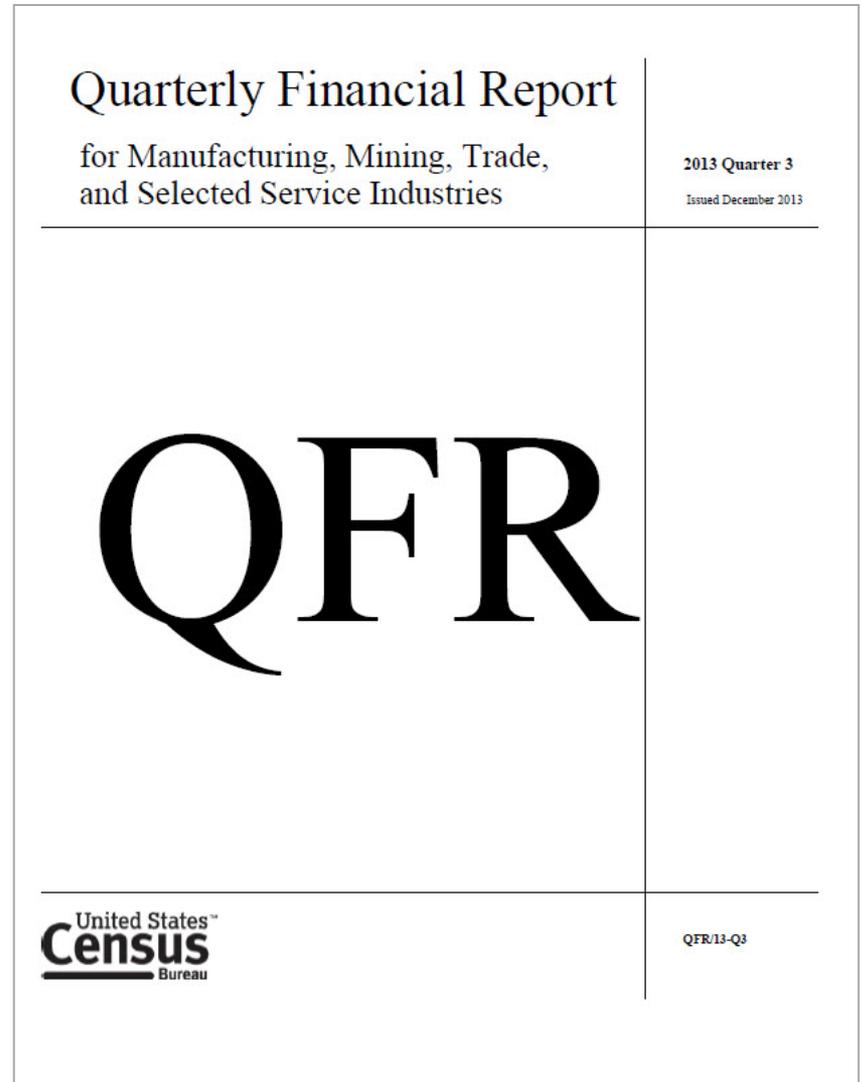
³Revised.

Table 2. U.S. Retail Trade Corporations, Assets \$50 Million and Over - Income Statement Ratios^{1,2}

Item	3Q 2013	2Q 2013 ³	3Q 2012 ³
	(cents per dollar of sales)		
Net sales, receipts, and operating revenues	100.00	100.00	100.00
Less: Depreciation, depletion, and amortization	1.89	1.87	1.90
Less: All other operating costs and expenses	93.71	93.01	94.07
Income (or loss) from operations	4.40	5.12	4.03
Interest expense	0.65	0.65	0.73
Net nonoperating income (expense)	0.50	0.53	0.66
Income (or loss) before income taxes	4.25	4.99	3.96
Less: Provision for current and deferred domestic income taxes	1.41	1.64	1.39
Income (or loss) after income taxes	2.84	3.35	2.57

Full Quarterly Financial Report Publication

- Released simultaneously with press release
- Contains all estimates found in press release plus:
 - Summary tables
 - Full Income Statement and Balance Sheet by sector, sub-sector and industry
 - Manufacturing data by asset size
- Available in Excel format



Time Series & Trend Charts

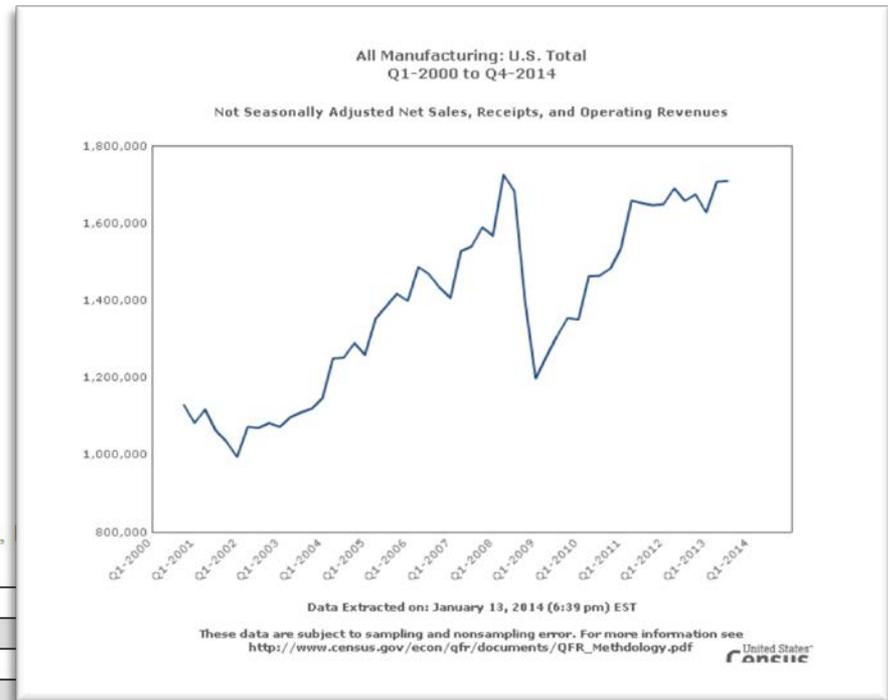
- Released simultaneously with press release and publication
- Contains all not-adjusted data, plus:
 - All available quarters since 2000
 - Integrated graphing tools
 - Export functionality

Source: Quarterly Financial Report ([Definitions](#))

All Manufacturing: U.S. Total — Not Seasonally Adjusted Net Sales,

[TXT](#) [XLS-V](#) [XLS-H](#) [Bar Chart](#) [Line Chart](#)

Year	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
2000	NA	NA		
2001	1,082,233	1,116,597		
2002	994,073	1,071,574		
2003	1,072,017	1,096,910	1,109,436	1,118,800
2004	1,145,872	1,248,717	1,250,976	1,288,495
2005	1,258,442	1,352,179	1,384,246	1,416,600
2006	1,397,414	1,485,624	1,467,143	1,432,485
2007	1,405,836	1,526,484	1,539,399	1,588,312
2008	1,566,418	1,724,172	1,682,270	1,401,261
2009	1,196,693	1,253,821	1,305,867	1,353,446
2010	1,349,210	1,461,717	1,463,507	1,481,530
2011	1,532,484	1,657,405	1,650,561	1,645,072
2012	1,648,177	1,689,523	1,656,755	1,673,222
2013	1,626,653	1,705,701	1,707,960	NA
2014	NA	NA	NA	NA



Historical Datasets

- QFR data since 1987
- Excel format
- Made available shortly after the 10 am press release

The screenshot displays the U.S. Census Bureau's website for the Quarterly Financial Report. The page is titled "Historical QFR Data" and features a navigation menu with options like "Main", "About the Survey", "Get Forms", "Historical Data", "How the Data are Collected", "Definitions", and "FAQs". The main content area is titled "Select Year & Quarter" and includes several sections for downloading data:

- Historical QFR Publications (PDF Format)**: [File size not to exceed: 2.3 mb]. Includes "Manufacturing, Mining, Trade, and Selected Service Industries [1996 - Present]" with a "submit" button.
- Historical QFR Press Releases**: [File size not to exceed: 372 kb]. Includes "Manufacturing, Mining, Wholesale Trade and Selected Service Industries [1993 - Present]" and "Retail Trade [1953 - Present]", each with "Pick a Year" and "Pick a Quarter" dropdowns and "submit" buttons.
- Historical QFR Publication Tables (Excel Format)**: [File size not to exceed: 3.2 mb]. Includes "Historical QFR Publication Financial Tables [2006 - Present]", "Historical QFR Publication Summary Tables [2006 - Present]", and "Historical QFR Publication Retail Financial Tables [2009 - Present]", each with "Pick a Year" and "Pick a Quarter" dropdowns and "submit" buttons.
- Historical QFR Database Tables**: [File size not to exceed: 368 kb].

This partial screenshot shows the "Historical QFR Database Tables" section, which includes a file size limit of 368 kb and a "submit" button.

Quarterly Financial Report

- Main
- About the Survey
- Get Forms
- Historical Data
- How the Data are Collected
- Definitions
- FAQs

Are you in a Survey?

- Is This Survey Legitimate?
- [Get Help With Your Form](#)

Release Schedule

All QFR publications and press releases are scheduled for 10:00 a.m. eastern time on the appointed day.

[QFR Release Schedule](#)
PDF [21 kb]

Related Sites

- [Business and Industry](#)
- [Economic Indicators](#)

Quarterly Financial Report (QFR) Manufacturing, Mining, Trade, and Selected Service Industries

Latest QFR Press Releases

[File size not to exceed: 250 kb]

The **Third Quarter 2013** QFR press release for **Manufacturing, Mining, Wholesale Trade, and Selected Service Industries** was released on December 9, 2013 at 10:00 a.m.

- Latest QFR Press Release (Manufacturing, Mining, Wholesale Trade, and Selected Service Industries):
[PDF](#) [Excel](#)

The **Third Quarter 2013** QFR press release for **Retail Trade** was released on December 16, 2013 at 10:00 a.m.

- Latest QFR Press Release (Retail Trade):
[PDF](#) [Excel](#)



[Time Series/Trend Charts: Create your own customizable time series](#) **NEW**

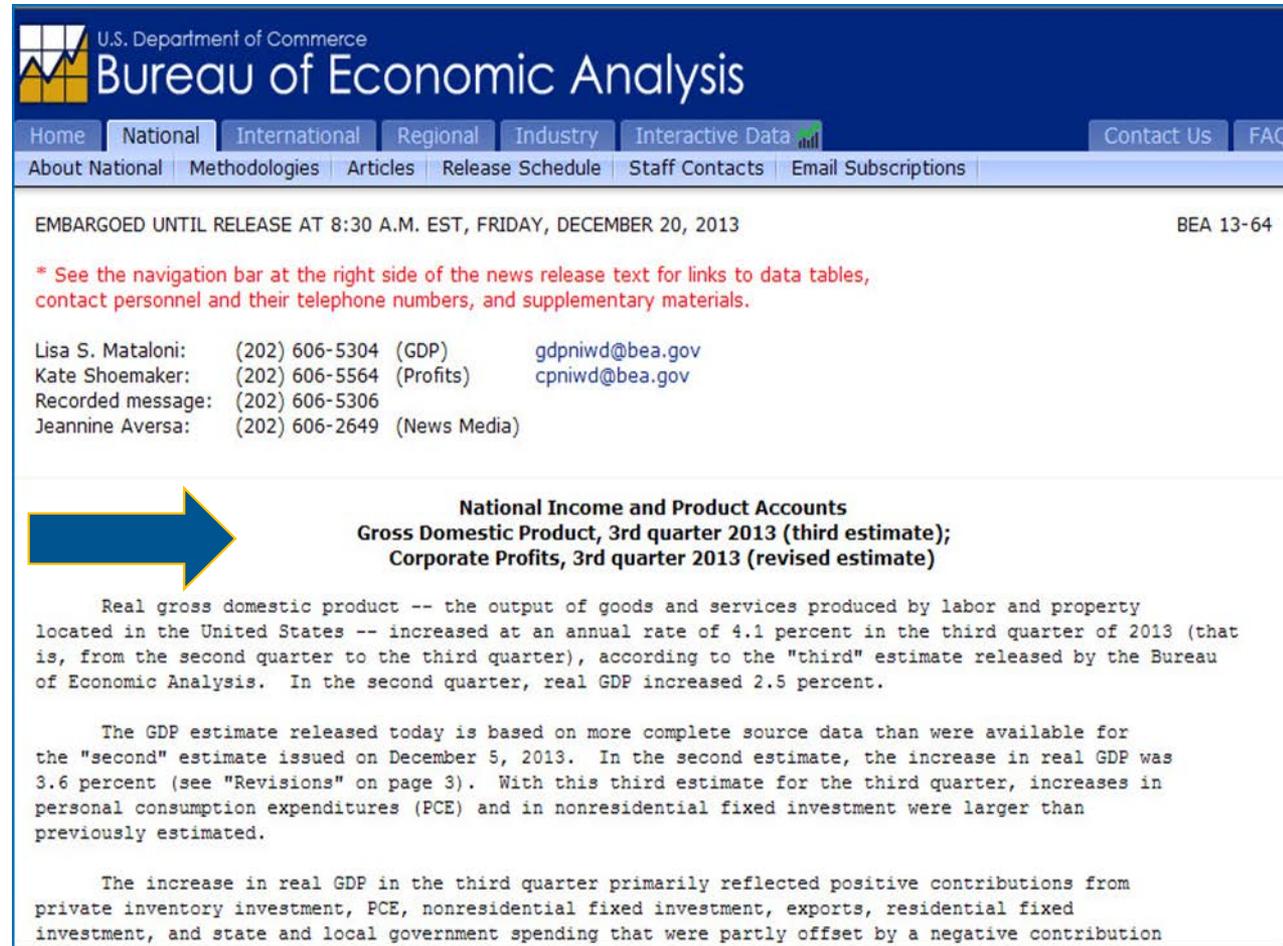


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- National Income and Products Accounts (NIPAs)
- Gross Domestic Income (GDI)
- Gross Domestic Product (GDP)



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EMBARGOED UNTIL RELEASE AT 8:30 A.M. EST, FRIDAY, DECEMBER 20, 2013 BEA 13-64

* See the navigation bar at the right side of the news release text for links to data tables, contact personnel and their telephone numbers, and supplementary materials.

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 **National Income and Product Accounts**
Gross Domestic Product, 3rd quarter 2013 (third estimate);
Corporate Profits, 3rd quarter 2013 (revised estimate)

Real gross domestic product -- the output of goods and services produced by labor and property located in the United States -- increased at an annual rate of 4.1 percent in the third quarter of 2013 (that is, from the second quarter to the third quarter), according to the "third" estimate released by the Bureau of Economic Analysis. In the second quarter, real GDP increased 2.5 percent.

The GDP estimate released today is based on more complete source data than were available for the "second" estimate issued on December 5, 2013. In the second estimate, the increase in real GDP was 3.6 percent (see "Revisions" on page 3). With this third estimate for the third quarter, increases in personal consumption expenditures (PCE) and in nonresidential fixed investment were larger than previously estimated.

The increase in real GDP in the third quarter primarily reflected positive contributions from private inventory investment, PCE, nonresidential fixed investment, exports, residential fixed investment, and state and local government spending that were partly offset by a negative contribution

Federal Reserve Board (FRB)

- Federal Reserve Board
 - Flow of Funds Accounts

Z.1, Tue Feb 20 17:13:33 EST 2007 1

F.102 Nonfarm Nonfinancial Corporate Business
Billions of dollars; quarterly figures are seasonally adjusted annual rates

		2003	2004	2005	2005				2006				
					Q1	Q2	Q3	Q4	Q1	Q2	Q3		
16	FA104090005	Net acquisition of financial assets	82.6	785.2	394.7	408.6	417.1	410.9	342.1	399.3	424.3	502.4	16
17	FA103091003	Foreign deposits	17.6	15.6	20.1	6.4	-7.1	16.3	64.8	-37.5	27.4	-3.1	17
18	FA103020000	Checkable deposits and currency	51.7	-34.2	-37.3	-80.1	-31.0	-28.2	-9.7	-71.5	-227.1	-164.5	18
19	FA103030003	Time and savings deposits	71.5	57.7	45.6	62.7	-64.6	43.7	140.5	11.1	-38.3	-15.2	19
20	FA103034003	Money market fund shares	-38.5	27.7	35.8	-10.2	23.4	50.3	79.8	13.2	69.4	110.6	20
21	EA102050003	Security RPs	-0.2	0.4	8.5	-0.9	9.1	12.4	13.3	-17.1	5.9	20.4	21
22	FA103069100	Commercial paper	10.9	19.3	11.7	-0.4	0.5	22.6	24.2	28.0	30.1	30.5	22
23	FA103061103	Treasury securities	1.4	0.2	2.9	-0.9	9.9	-10.8	17.5	-7.9	-8.2	4.6	23
24	FA103061703	Agency- and GSE-backed securities	-4.8	0.1	1.4	-0.3	3.6	-4.0	6.5	-2.9	-3.0	1.7	24
25	FA103062003	Municipal securities	3.3	0.4	-2.4	2.3	-12.2	2.7	-2.4	7.9	-1.0	-3.8	25
26	FA103065003	Mortgages	2.2	16.1	16.1	16.1	16.1	16.1	16.1	16.1	16.1	16.1	26
27	FA103066005	Consumer credit	-16.2	0.0	0.1	11.3	18.4	-23.5	-5.9	15.0	9.9	-36.4	27
28	FA103070005	Trade receivables	-17.3	125.4	154.7	85.2	111.6	221.1	201.2	-34.7	164.9	172.0	28
29	FA103064203	Mutual fund shares	11.3	2.0	7.4	7.4	7.4	7.4	7.4	7.4	7.4	7.4	29
30	FA103090005	Miscellaneous assets	-10.3	555.1	128.9	310.0	332.0	84.8	-211.3	472.1	371.0	562.1	30
31	FA103092005	U.S. direct investment abroad (4)	122.9	219.8	-8.5	76.2	137.1	-147.7	-99.4	209.7	155.6	162.3	31
32	FA103076003	Insurance receivables	18.4	18.9	20.7	11.2	14.9	42.8	13.8	4.6	12.0	6.6	32
33	FA123092003	Equity in GSEs	0	0	0	0	0	0	0	0	0	0	33
34	FA103094005	Investment in finance co. subs.	13.7	41.3	-52.7	-6.3	13.7	22.3	-240.6	11.8	16.9	18.3	34
35	FA103093005	Other	-165.4	275.0	169.4	229.0	166.4	167.3	115.0	246.0	186.5	174.9	35

Economic Report of the President

TABLE B-93. Sales, profits, and stockholders' equity, all manufacturing corporations, 1971-2012

(Billions of dollars)

Year or quarter	All manufacturing corporations				Durable goods industries				Nondurable goods industries			
	Sales (net)	Profits		Stockholders' equity ²	Sales (net)	Profits		Stockholders' equity ²	Sales (net)	Profits		Stockholders' equity ²
		Before income taxes ¹	After income taxes			Before income taxes ¹	After income taxes			Before income taxes ¹	After income taxes	
1971	751.1	52.9	31.0	320.8	381.8	26.5	14.5	160.4	369.3	26.5	16.5	160.5
1972	849.5	63.2	36.5	343.4	435.8	33.6	18.4	171.4	413.7	29.6	18.0	172.0
1973	1,017.2	81.4	48.1	374.1	527.3	43.6	24.8	188.7	489.9	37.8	23.3	185.4
1973: IV	275.1	21.4	13.0	386.4	140.1	10.8	6.3	194.7	135.0	10.6	6.7	191.7
New series:												
1973: IV	236.6	20.6	13.2	368.0	122.7	10.1	6.2	185.8	113.9	10.5	7.0	182.1
1974	1,060.6	92.1	58.7	395.0	529.0	41.1	24.7	196.0	531.6	51.0	34.1	199.0
1975	1,065.2	79.9	49.1	423.4	521.1	35.3	21.4	208.1	544.1	44.6	27.7	215.3
1976	1,203.2	104.9	64.5	462.7	589.6	50.7	30.8	224.3	613.7	54.3	33.7	238.4
1977	1,328.1	115.1	70.4	496.7	657.3	57.9	34.8	239.9	670.8	57.2	35.5	256.8
1978	1,496.4	132.5	81.1	540.5	760.7	69.6	41.8	262.6	735.7	62.9	39.3	277.9
1979	1,741.8	154.2	98.7	600.5	865.7	72.4	45.2	292.5	876.1	81.8	53.5	308.0
1980	1,912.8	145.8	92.6	668.1	889.1	57.4	35.6	317.7	1,023.7	88.4	56.9	350.4
1981	2,144.7	158.6	101.3	743.4	979.5	67.2	41.6	350.4	1,165.2	91.3	59.6	383.0
1982	2,039.4	108.2	70.9	770.2	913.1	34.7	21.7	355.5	1,126.4	73.6	49.3	414.7
1983	2,114.3	133.1	85.8	812.8	973.5	48.7	30.0	372.4	1,140.8	84.4	55.8	440.4
1984	2,335.0	165.6	107.6	864.2	1,107.6	75.5	48.9	395.6	1,227.5	90.0	58.8	468.5
1985	2,331.4	137.0	87.6	866.2	1,142.6	61.5	38.6	420.9	1,188.8	75.6	49.1	445.3
1986	2,220.9	129.3	83.1	874.7	1,125.5	52.1	32.6	436.3	1,095.4	77.2	50.5	438.4
1987	2,378.2	173.0	115.6	900.9	1,178.0	78.0	53.0	444.3	1,200.3	95.1	62.6	456.6
1988 ³	2,596.2	215.3	153.8	957.6	1,284.7	91.6	66.9	468.7	1,311.5	123.7	86.8	488.9
1989	2,745.1	187.6	135.1	999.0	1,356.6	75.1	55.5	501.3	1,388.5	112.6	79.6	497.7
1990	2,810.7	158.1	110.1	1,043.8	1,357.2	57.3	40.7	515.0	1,453.5	100.8	69.4	528.9
1991	2,761.1	98.7	66.4	1,064.1	1,304.0	13.9	7.2	506.8	1,457.1	84.8	59.3	557.4
1992 ⁴	2,890.2	31.4	22.1	1,034.7	1,389.8	-33.7	-24.0	473.9	1,500.4	65.1	46.0	560.8
1993	3,015.1	117.9	83.2	1,039.7	1,490.2	38.9	27.4	482.7	1,524.9	79.0	55.7	557.1
1994	3,255.8	243.5	174.9	1,110.1	1,657.6	121.0	87.1	533.3	1,598.2	122.5	87.8	576.8
1995	3,528.3	274.5	198.2	1,240.6	1,807.7	130.6	94.3	613.7	1,720.6	143.9	103.9	627.0
1996	3,757.6	306.6	224.9	1,348.0	1,941.6	146.6	106.1	673.9	1,816.0	160.0	118.8	674.2
1997	3,920.0	331.4	244.5	1,462.7	2,075.8	167.0	121.4	743.4	1,844.2	164.4	123.1	719.3
1998	3,949.4	314.7	234.4	1,482.9	2,168.8	175.1	127.8	779.9	1,780.7	139.6	106.5	703.0
1999	4,148.9	355.3	257.8	1,569.3	2,314.2	198.8	140.3	869.6	1,834.6	156.5	117.5	699.7
2000	4,548.2	381.1	275.3	1,823.1	2,457.4	190.7	131.8	1,054.3	2,090.8	190.5	143.5	768.7
2000: IV	1,163.6	69.2	46.8	1,892.4	620.4	31.2	19.3	1,101.5	543.2	38.0	27.4	790.9
NAICS⁵												
2000: IV	1,128.8	62.1	41.7	1,833.8	623.0	26.9	15.4	1,100.0	505.8	35.2	26.3	733.8
2001	4,295.0	83.2	36.2	1,843.0	2,321.2	-68.0	-76.1	1,080.5	1,973.8	152.2	112.3	762.5
2002	4,216.4	195.5	134.7	1,804.0	2,260.6	45.9	21.6	1,024.8	1,955.8	149.6	113.1	779.2
2003	4,397.2	305.7	237.0	1,952.2	2,282.7	117.6	88.2	1,040.8	2,114.5	188.1	148.9	911.5
2004	4,934.1	447.5	348.2	2,206.3	2,537.3	200.0	150.5	1,212.9	2,296.7	247.5	191.6	983.5
2005	5,411.5	524.2	401.3	2,410.4	2,730.5	211.3	161.2	1,304.0	2,581.0	312.9	240.2	1,106.5
2006	5,782.7	604.6	470.3	2,678.6	2,910.2	249.1	192.8	1,384.0	2,572.5	355.5	277.5	1,294.6
2007	6,060.0	602.8	442.7	2,921.8	3,015.7	246.8	159.4	1,493.1	3,044.4	356.1	283.3	1,428.7
2008	6,374.1	388.1	266.3	2,980.4	2,969.5	97.7	43.3	1,480.6	3,404.6	290.4	223.1	1,499.8
2009	5,108.8	360.6	286.5	2,781.1	2,426.9	84.5	54.9	1,342.5	2,683.0	276.1	231.6	1,438.5
2010	5,756.0	584.3	477.9	3,176.5	2,707.7	267.3	232.5	1,559.5	3,048.3	297.1	245.4	1,617.0
2011	6,485.4	721.7	593.9	3,502.7	2,927.8	335.3	284.1	1,741.3	3,557.6	386.4	309.8	1,761.4
2010: I	1,349.2	138.7	108.3	3,043.5	625.2	59.3	45.7	1,489.4	724.0	79.4	62.6	1,554.1
II	1,461.7	141.8	117.2	3,117.5	688.8	81.5	65.8	1,528.1	772.9	60.3	51.4	1,589.4
III	1,463.5	155.6	127.5	3,219.3	696.3	74.9	60.6	1,578.2	767.2	80.7	66.9	1,641.1
IV	1,481.5	148.2	125.0	3,325.9	697.3	71.6	60.4	1,642.3	784.2	76.6	64.5	1,683.6
2011: I	1,532.5	179.0	143.8	3,441.2	694.9	82.7	65.9	1,700.1	837.6	96.3	77.9	1,741.1
II	1,657.4	202.1	164.0	3,551.2	732.7	91.4	75.5	1,760.6	924.7	110.7	88.5	1,790.6
III	1,650.6	184.7	150.5	3,542.7	743.4	86.0	70.8	1,762.4	907.2	98.7	79.7	1,780.4
IV	1,644.9	155.9	135.6	3,475.6	756.7	75.1	71.9	1,742.1	888.2	80.8	63.7	1,733.5
2012: I	1,649.1	181.2	145.3	3,580.5	756.5	86.2	68.6	1,801.1	892.6	95.0	76.6	1,779.4
II	1,692.4	196.9	158.9	3,584.7	794.9	94.9	75.1	1,833.0	887.5	102.0	83.8	1,751.7
III	1,652.5	167.6	134.9	3,655.9	770.5	78.1	61.2	1,860.6	881.9	89.5	73.7	1,795.3

President's Economic Report to Congress

Manufacturing

- Sales
- Profits
- Stockholders' equity

Newspapers and Magazines

- QFR in the news:

Manufacturing corporate profits data

From the Albuquerque Business First

:<http://www.bizjournals.com/albuquerque/news/2013/12/09/manufacturers-profits-climbed-in-3q.html>

Dec 9, 2013, 1:44pm MST

Manufacturers' profits climbed in 3Q



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Profits for U.S. manufacturing companies grew by \$9.5 billion in the third quarter, while sales took a \$34.1 billion jump, the **U.S. Census Bureau** said Monday.

Those seasonally adjusted, after-tax profits in the third quarter totaled \$150.6 billion and were up \$14.8 billion from \$135.8 billion in the third quarter of 2012.

Durable goods manufacturers saw their after-tax profits grow to \$76 billion in the third quarter from \$72.5 billion in the second quarter and from \$62 billion in the third quarter of 2012.

After-tax profits for mining companies fell to \$10.3 billion from \$12.7 billion in the second quarter, but they were ahead of the \$1.4 billion in the third quarter of 2012.

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Research Papers

- Federal Reserve Bank of St. Louis
“*Review*”, January/
February 2013



U.S. Manufacturing and the Importance of International Trade: It’s Not What You Think

[Kevin L. Kliesen](#) and John A. Tatom

The public often gauges the strength of the U.S. economy by the performance of the manufacturing sector, especially by changes in manufacturing employment. When such employment declines, as has been the trend for many years, it is often assumed to be evidence of the slow death of U.S. manufacturing and an associated rise in imports. This article outlines key trends in U.S. manufacturing, especially the strong performance of manufacturing output and productivity, and their connection to both exports and imports. The authors use ordinary regression, causality, and cointegration analyses to provide empirical evidence for the positive role of imports in boosting manufacturing output. Policies to bolster exports at the expense of imports would significantly harm U.S. manufacturing. (JEL O4, F4, E3)

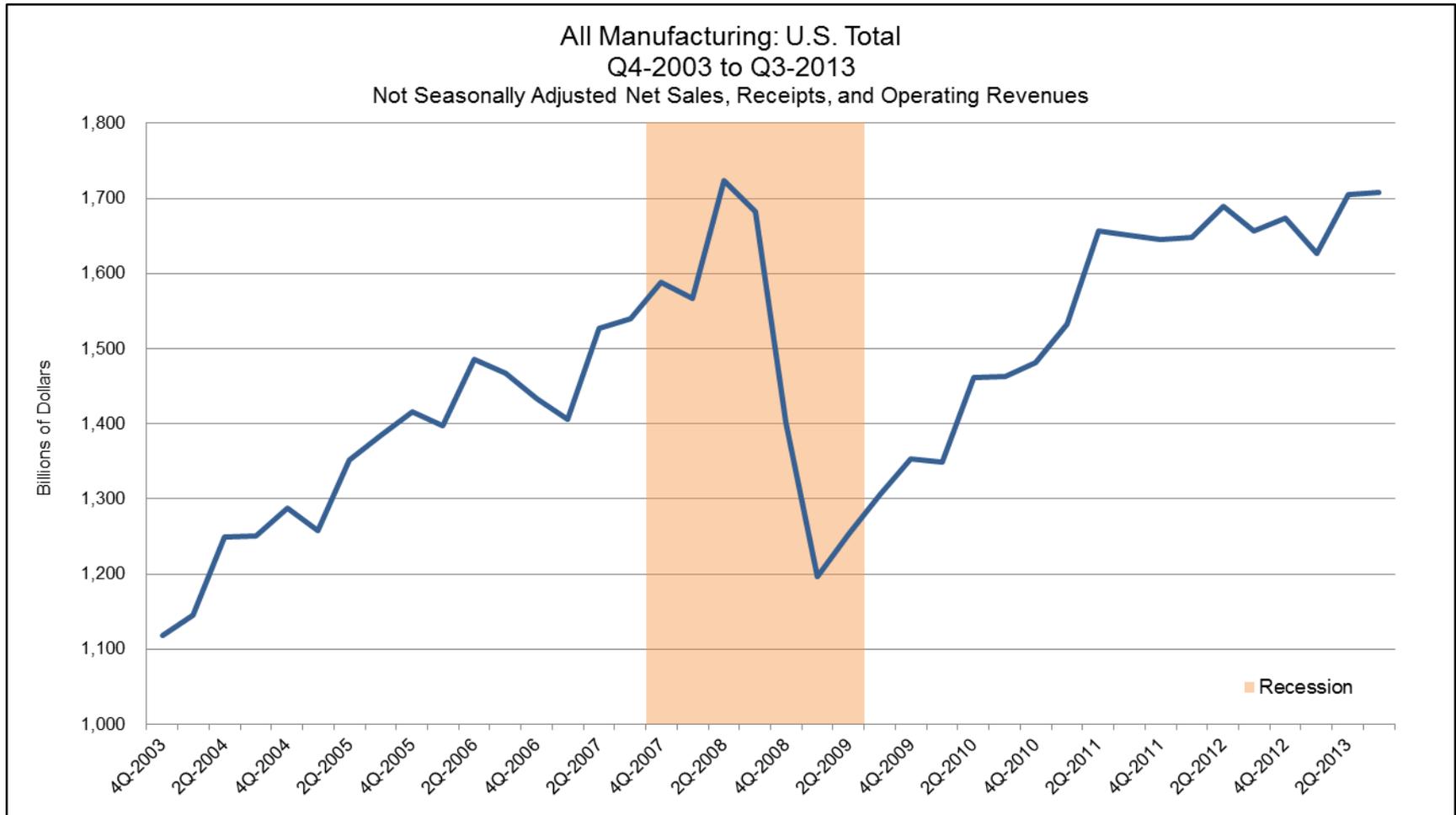
Federal Reserve Bank of St. Louis *Review*, January/February 2013, 95(1), pp. 27-49.



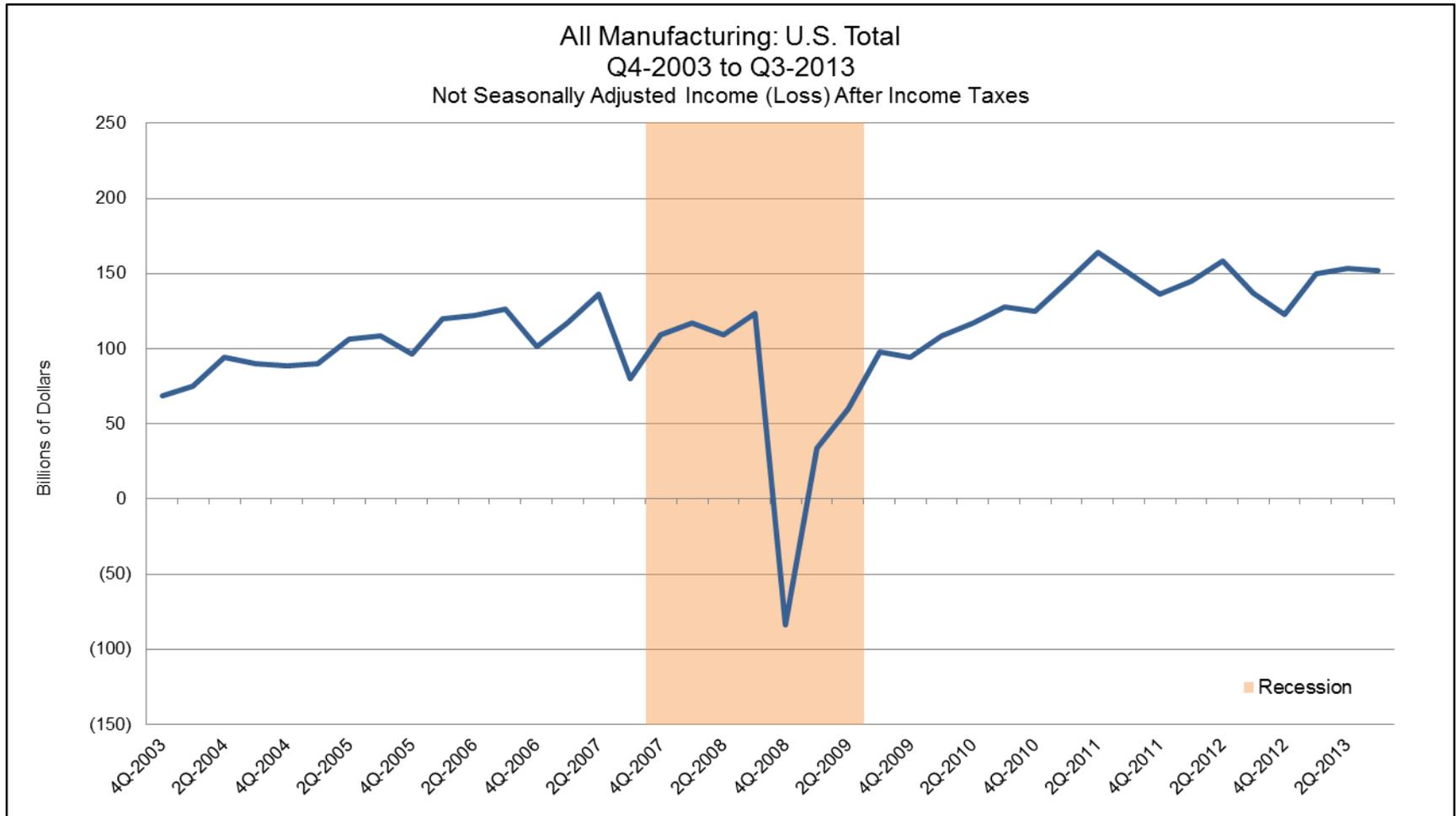
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- Small Business Administration (SBA)
 - Estimate financial performance of small businesses
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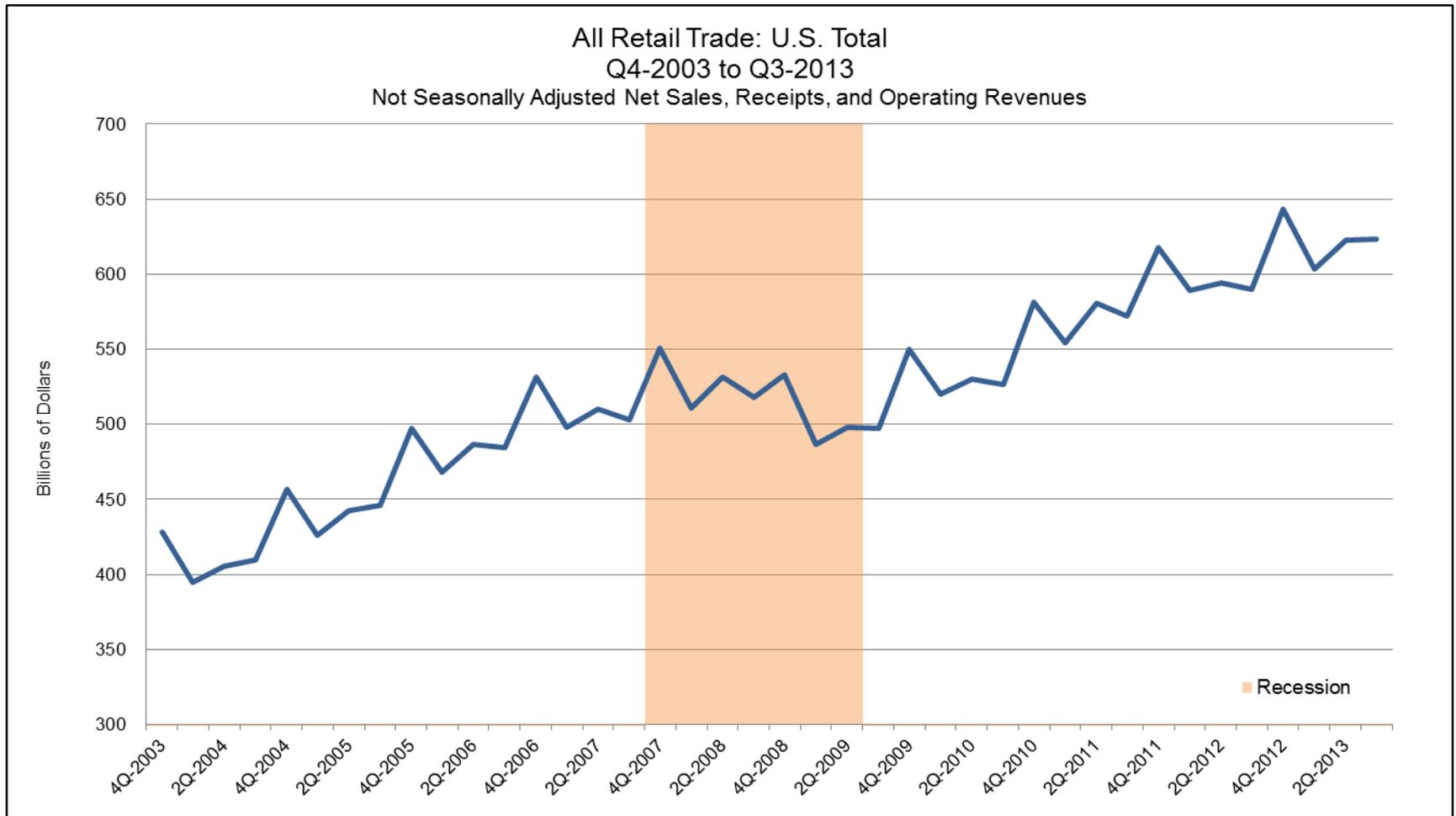
Visualizing the Data



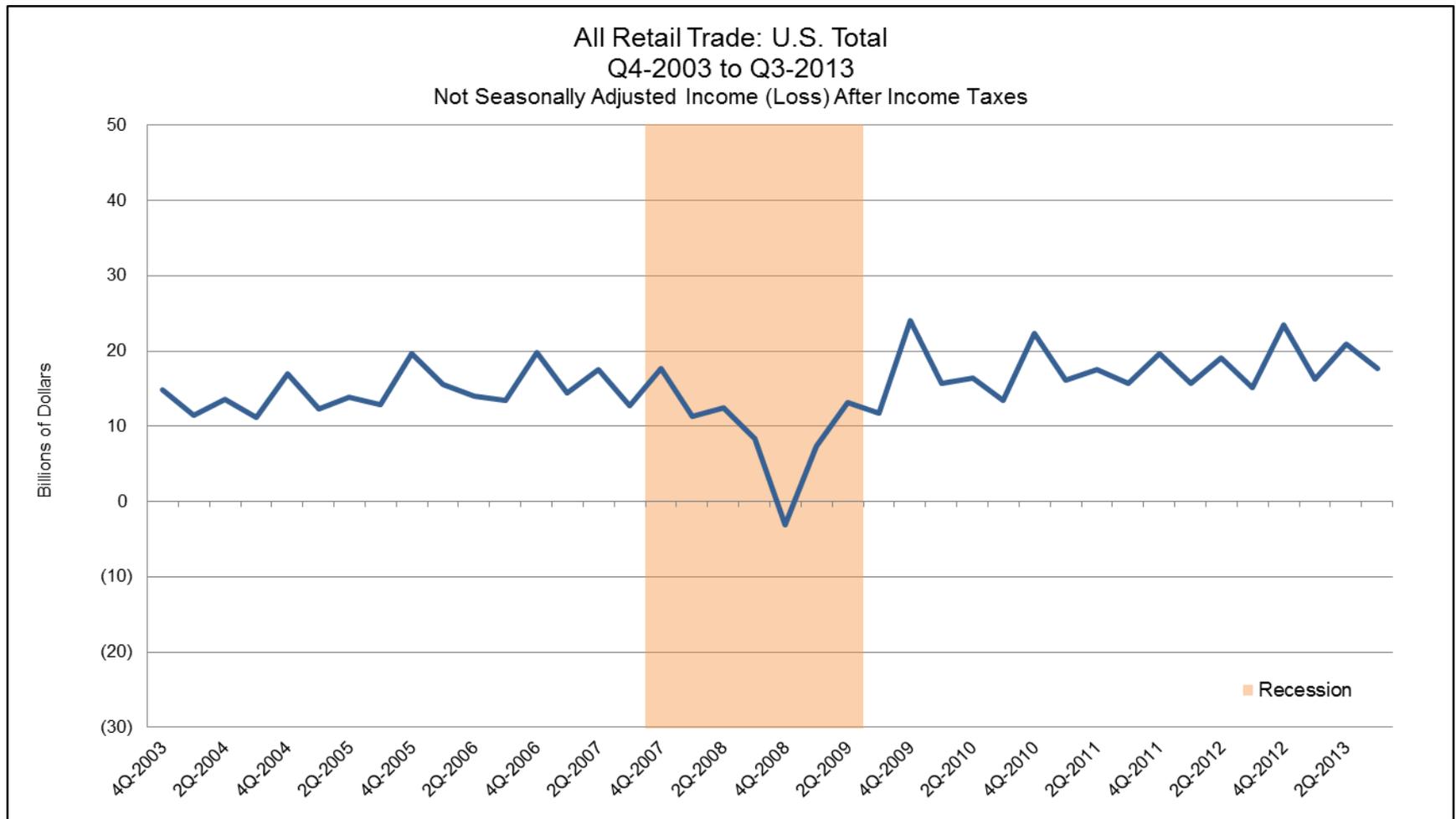
Visualizing the Data



Visualizing the Data



Visualizing the Data



America's Economy: Mobile App

Indicators Available:

- Advance Monthly Retail Sales
- Advance Report Durable Goods
- Business Inventories
- Construction Spending
- Consumer Price Index
- Homeownership Rate
- International Trade
- Manufacturers' Goods
- Monthly Wholesale
- New Residential Construction
- New Residential Sales
- Nonfarm Payroll
- Personal Income
- Producer Price Index
- QFR–Manufacturing
- QFR–Retail Trade
- Quarterly Services Survey
- Real Gross Domestic Product
- Unemployment Rate



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Advance Report on Durable Goods Manufacturers' Shipments, Inventories, and Orders (AdvM3) & Manufacturers' Shipments, Inventories, and Orders (M3)

The Advance Report on Manufacturing covers shipments, inventories, orders and unfilled orders for manufacturing of durable goods in the U.S. The Full Report includes any revisions to durables from the Advance Report and the addition of the non durable portion of U.S. manufacturing

February 12, 2014 @ 1:00 PM EDT

Housing Vacancies and Homeownership (HVS)

The Housing Vacancies and Homeownership quarterly release provides data on rental and homeowner vacancy rates and homeownership rates for the United States, regions, states, and for the 75 largest Metropolitan Statistical Areas, including estimates of the total housing inventory, characteristics of units available for occupancy, and percent distributions of vacant for-rent and for-sale units for the U.S. and regions.

February 26, 2014 @ 1:00 PM EDT



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