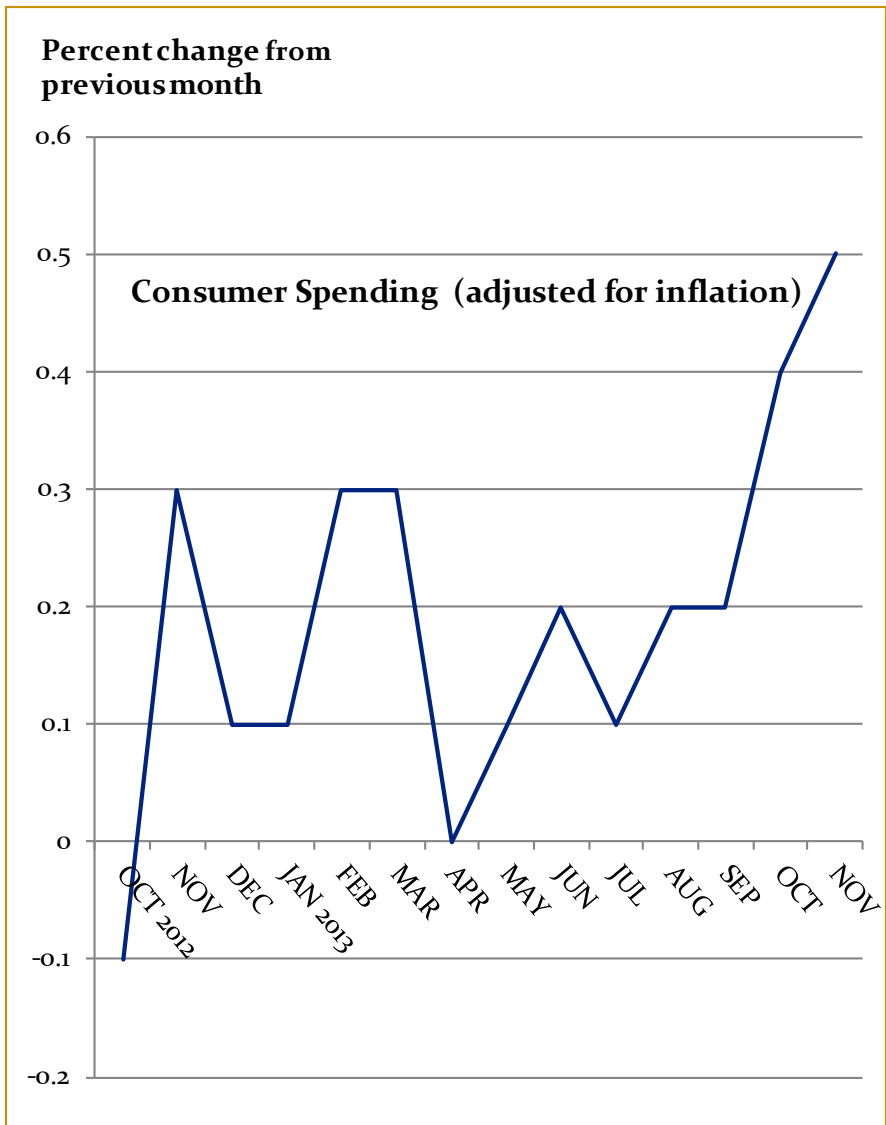


An Inside Look at U.S. Consumers

- Consumer spending adjusted for inflation was up 0.5% for November
 - 13 months of consecutive growth

- Spending on goods increased faster than spending on services
 - Spending (adjusted for inflation) on Goods grew 4.7% from a year ago
 - Spending on Services (adjusted for inflation) grew 1.5% from a year ago

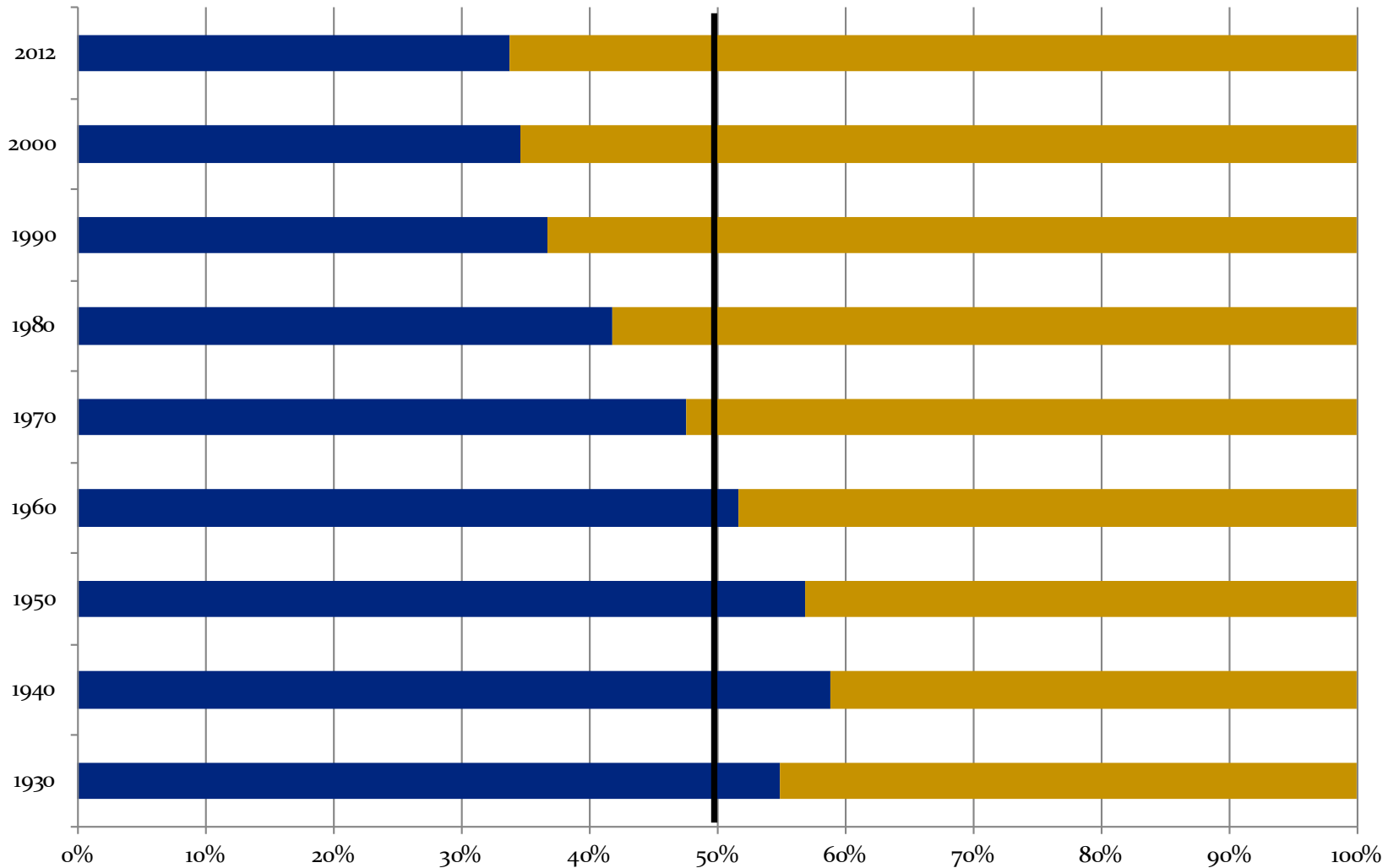


What's The Latest Snapshot?

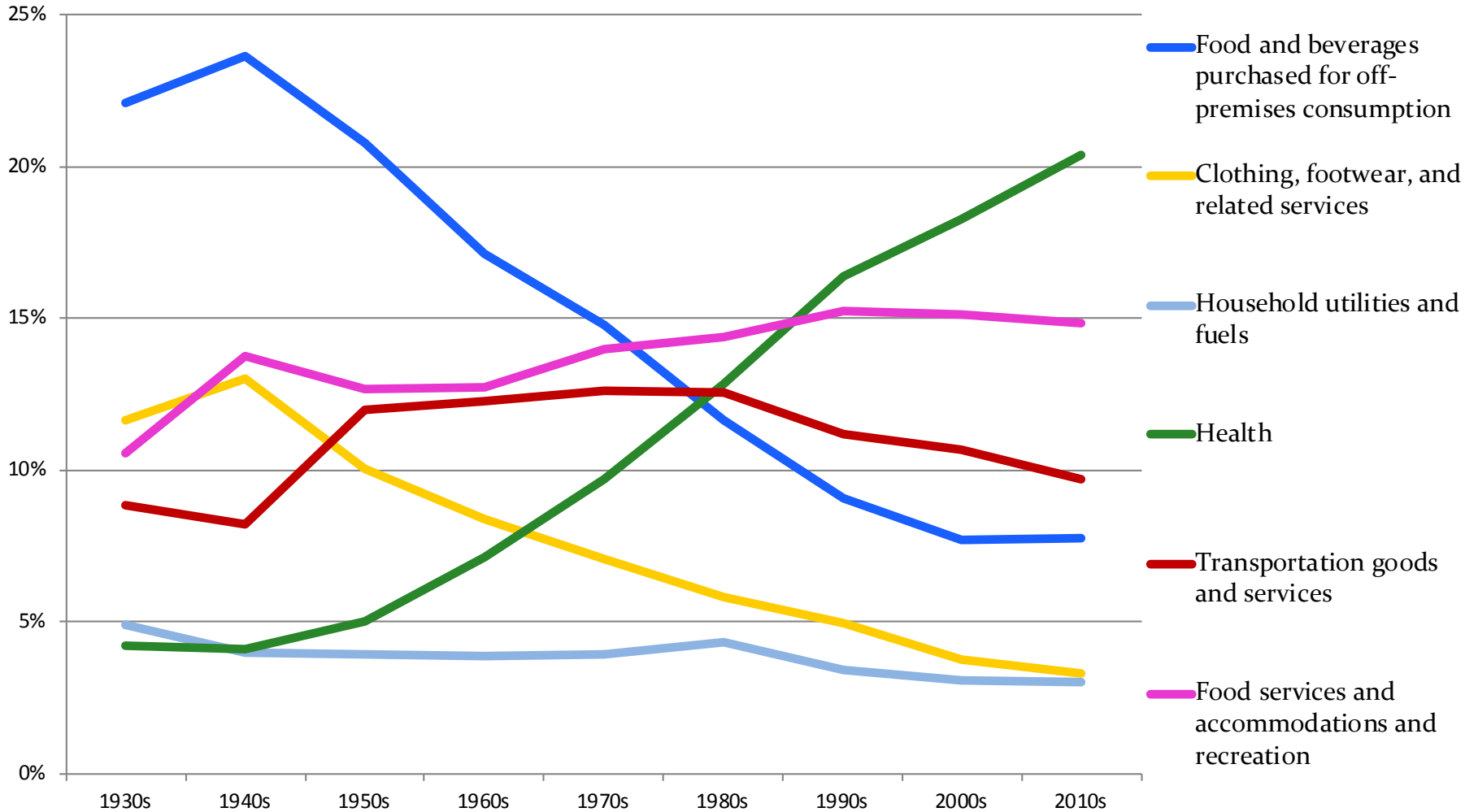
- Consumer spending up 0.5% for November (adjusted for inflation)
- Personal Income up 0.2% for November
- Personal Saving Rate 4.2% for November
- U.S. economy grew at a pace of 4.1% in third quarter.

How Has Consumer Spending Changed Over the Decades?

■ Goods ■ Services

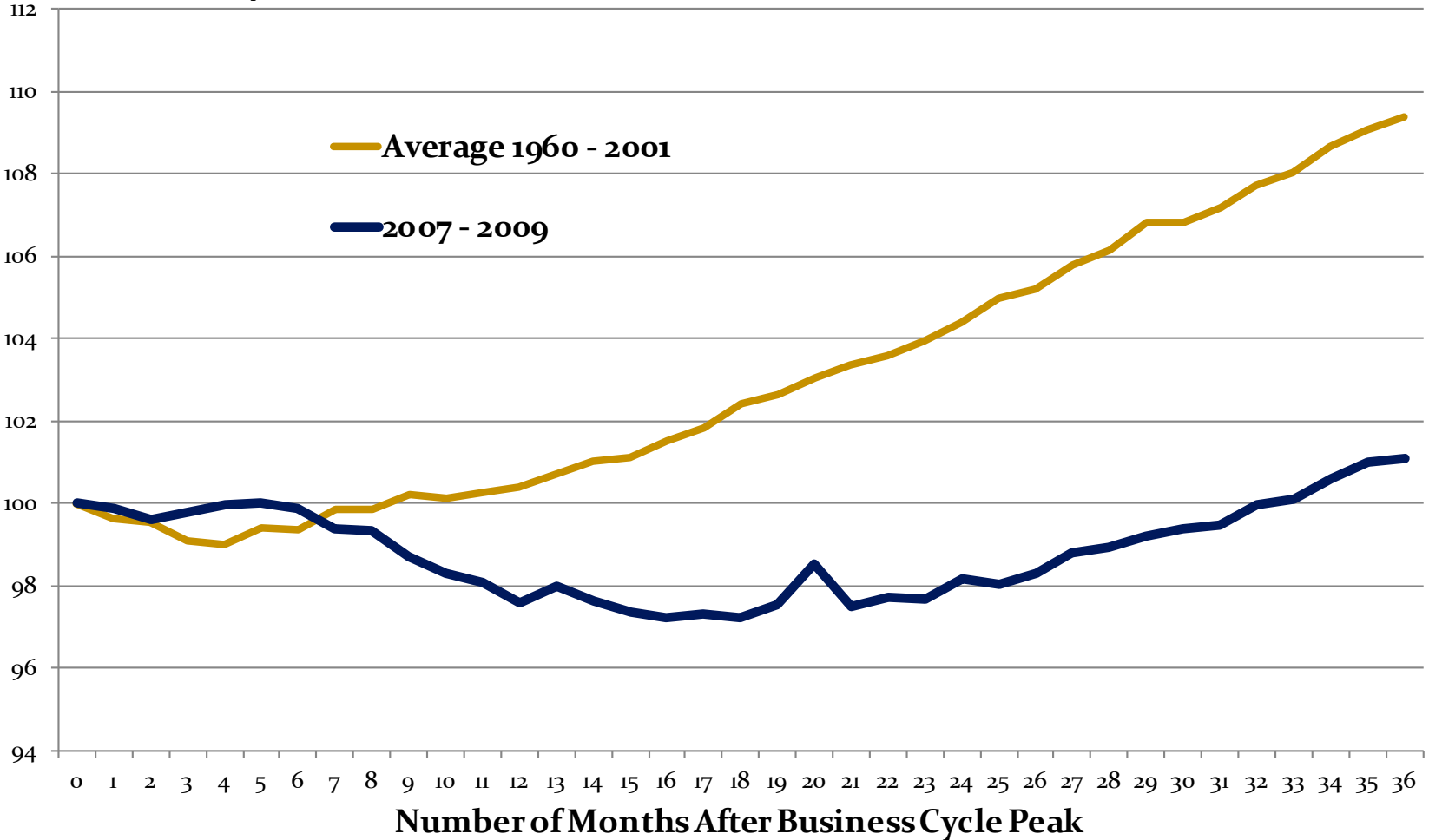


What Are People Buying?



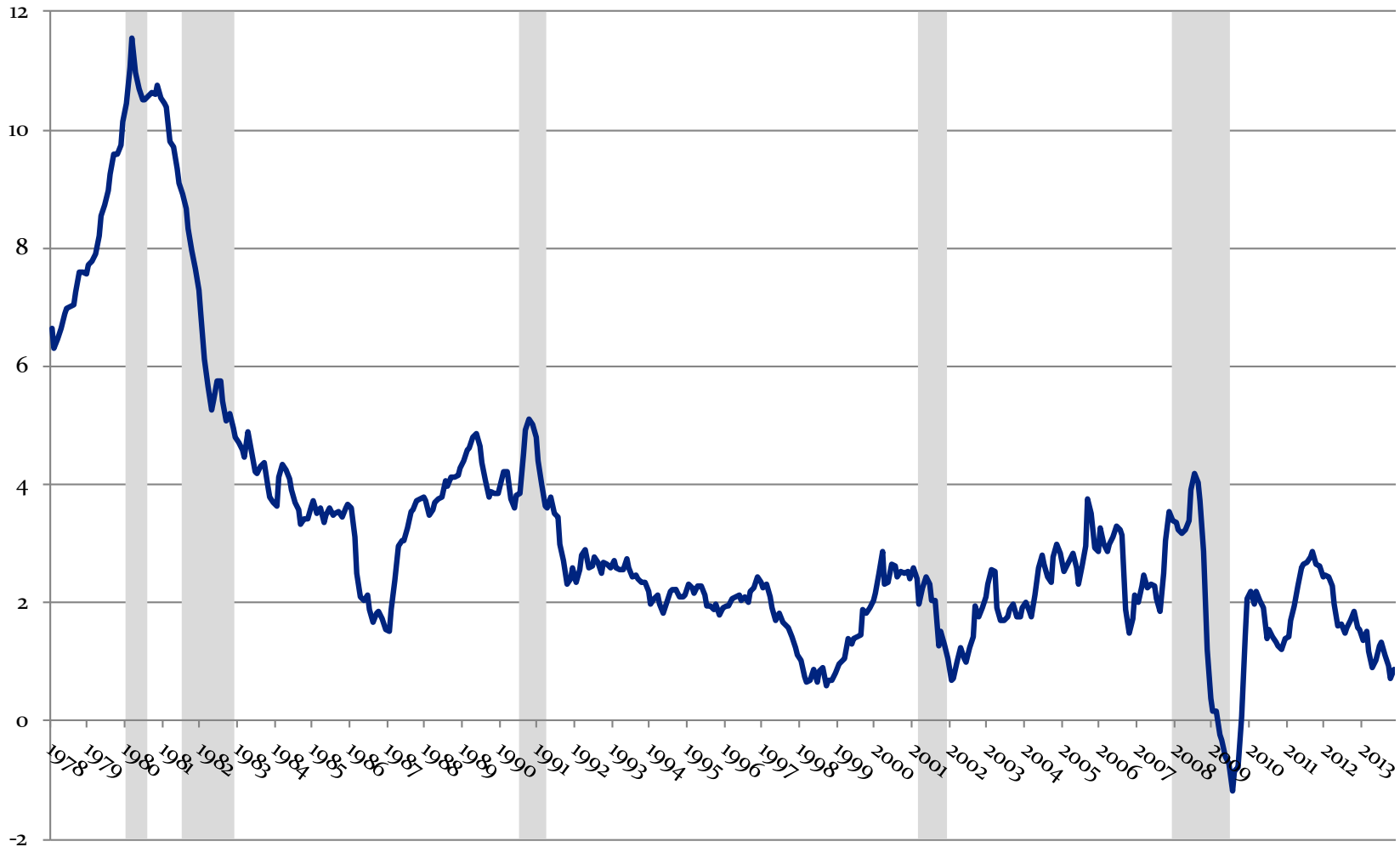
Are People Buying Again?

Index: Business Cycle



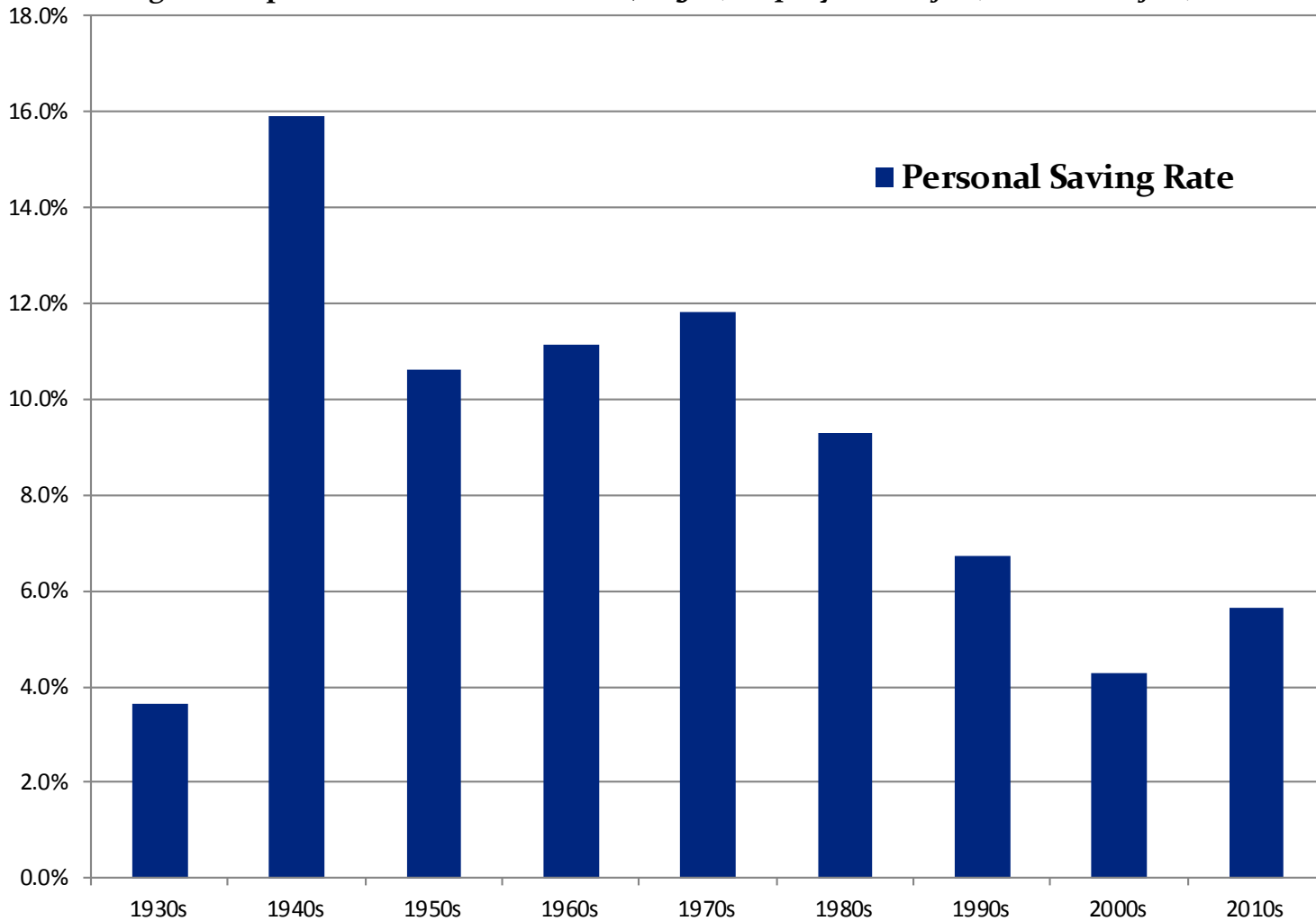
Are prices going up?

PCE Price Index Percent Change from One Year Ago

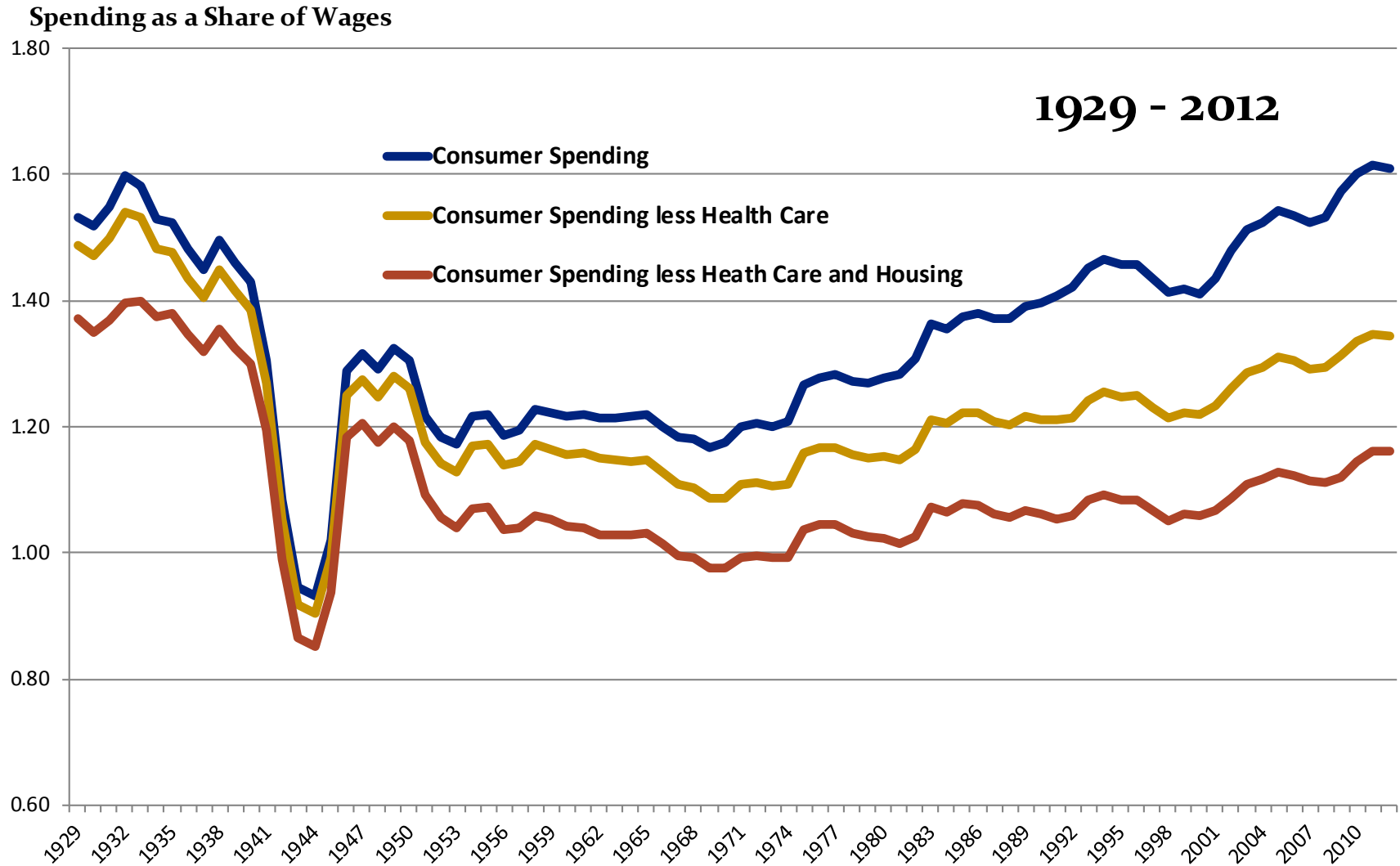


Are People Saving Again?

Percentage of Disposable Personal Income (*wages, employer benefits, social benefits, etc. less income taxes*)

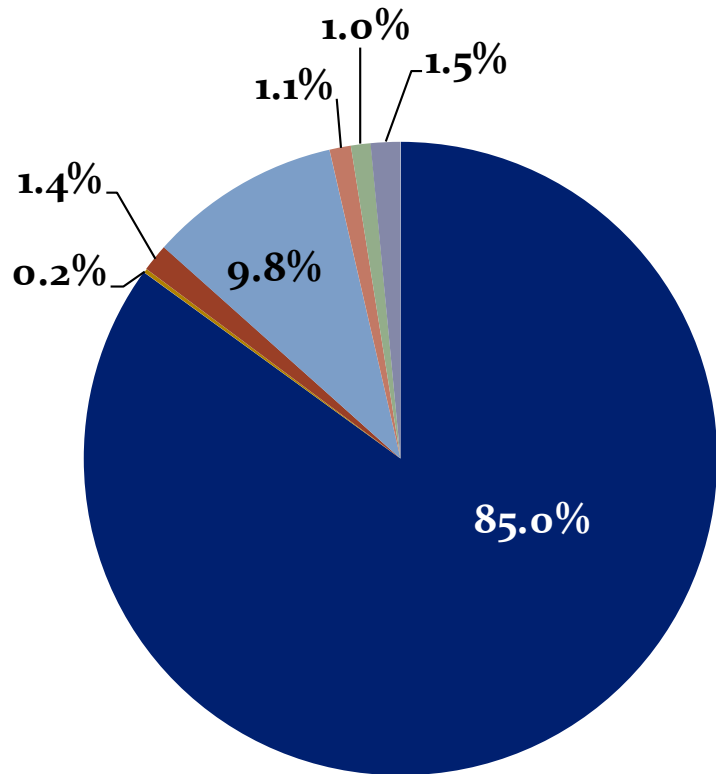


Are We Spending More Than We Earn?

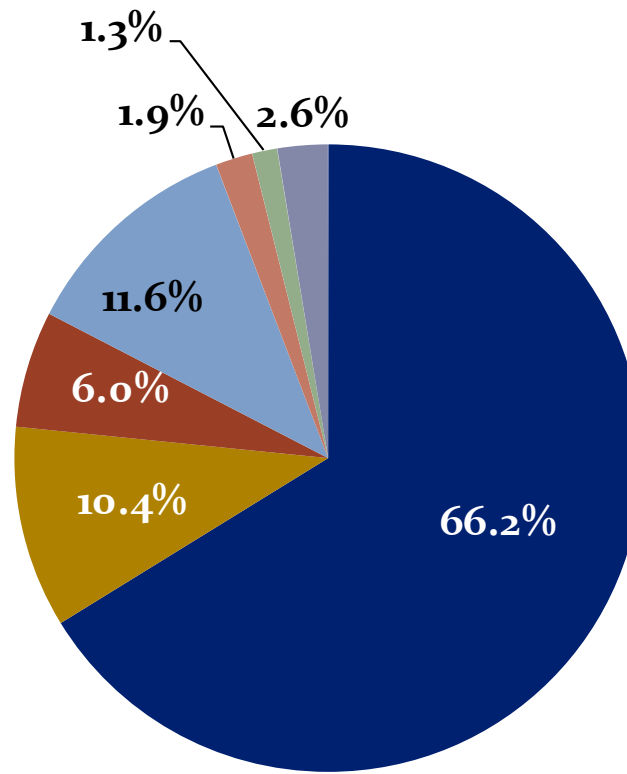


Who Supports Our Spending?

1959



2012



- Direct Household Expenditures
- In-Kind Social Benefits
- Employer Contributions for Health Insurance and Workers' Compensation
- Owner Occupied Housing
- Indirect Financial Services
- Pensions and Life Insurance Expenses
- Final Consumption Expenditures of NPISHs