# The Role of Means-Tested Transfers as a Supplement to Earned Income: **Trends Across Industries Over Time**

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## BACKGROUND

Wages in many industries are insufficient to lift individuals and families out of poverty. The shift toward increasing levels of low-wage employment along with changes in the eligibility for and requirements of receiving assistance from means-tested programs calls for a better understanding of how low-wage work and the social safety net interact.

#### **RESEARCH QUESTIONS**

- Do full-time workers in low-wage industries access the safety net to make ends meet more than their counterparts in other industries?
- Do differences exist across industries in the assistance programs workers access?

#### **DATA AND SAMPLE**

- Census Bureau 2008 Panel of the Survey of Income and Program Participation (SIPP)
- 48-month period from January 2009 to December 2012
- Bureau of Labor Statistics National Industry-Specific Occupational Employment and Wage Statistics (OES) 2009-2012
- The research sample consist of full-time SIPP workers, defined as those aged 16 to 64 who reported working 35+ hours for all weeks in a given reference month from January 2009 to December 2012 (ppm=1,206,710). The sample was further restricted to those workers who could be matched by their industry code to the (OES).
- SIPP respondents employed in multiple industries are classified into a primary industry based on monthly hours worked
- The match rate across data sources was 92.0 percent, although there were difference in match rates by industry, particularly Public Administration, which is not covered by the OES.

#### **METHODS**

- Identified low-wage industries using OES data on median hourly wages
- Matched OES data to SIPP data using cross-walked NAICS codes<sup>1</sup> to Census industry codes
- Logistic regression to predict monthly program participation over the period by industry classification, controlling for whether workers were in a low-wage job within that classification, as well as for other individual and family characteristics<sup>2</sup>

: This research is only intended to be representative of full-time workers in the industries included in this analysis.

ogistic models control for each individual's age, race, Hispanic origin, marital status, education, family size, poverty status, and low-wage industry status as well as year effects.

here is a significant, but low correlation across low-wage employment and individual poverty status (.137).

Demographic characteristics were measured in January 2009 for people who worked every month between 2009 and 2012 and were either always or never in a low-wage industr

The retail trade industry serves as the reference group



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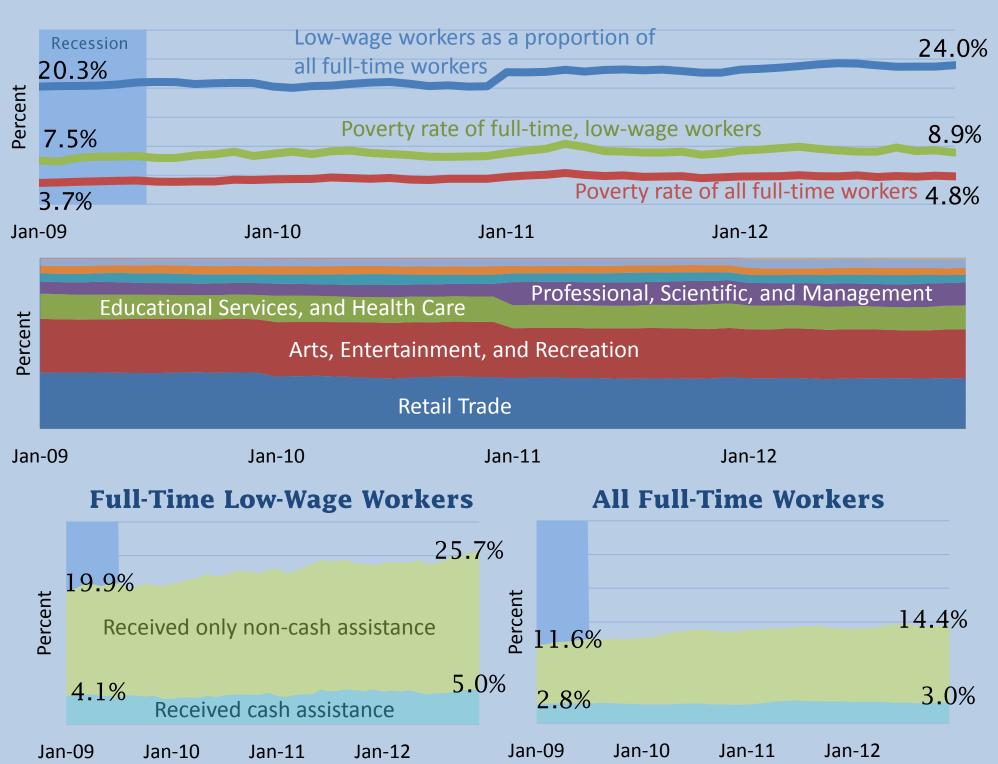
## DEFINITIONS

**Low-Wage Industries:** Full-time (35+ weekly hours) workers in industries where the median hourly wage (BLS OES) provides an annual income below the federal poverty threshold for a family of four based on fulltime (35+ hours a week), year-round work.<sup>3</sup>

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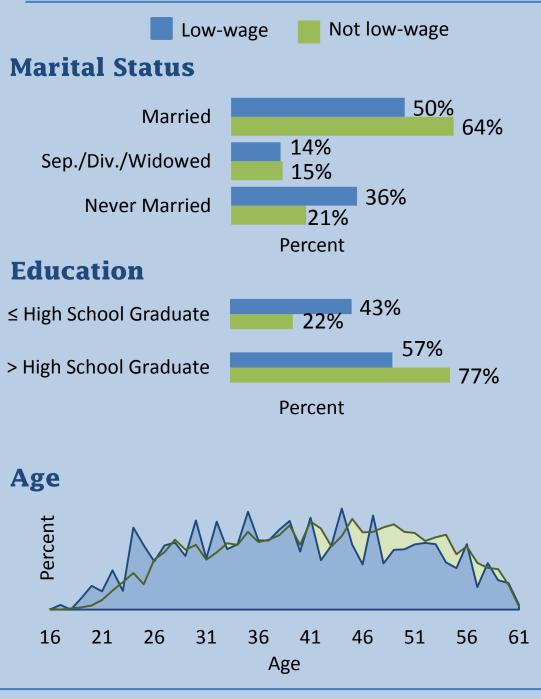
#### **MONTHLY DESCRIPTIVE STATISTICS**





Program Receipt: Defined as the receipt of means-tested cash or non-cash transfers received by a worker's family in a given month.

Cash	Non-Cash
ate Supplemental Security Income	Supplemental Nutrition Assistance Program
Compensation - Veterans' Pension	Women, Infants, and Children Program
y Assistance for Needy Families	Medicaid coverage
ssistance	Public/subsidized housing
fare amount	Energy assistance
/clothing/other assistance	Free/reduced price school lunch/breakfast



The percent of workers employed full-time in low-wage 24.0% industries (blue) increased from 20.3% in January 2009 to 24.0% in December 2012.

8.9% Monthly poverty rates for low-wage, full-time workers (green) are more than one and a half times higher than Poverty rate of all full-time workers 4.8% poverty rates for all full-time workers (red).

> Retail Trade (blue) and Arts, Entertainment and Recreation (red) industries employed the majority of full-time workers in low-wage sectors from 2009 to 2012.

> The Professional, Scientific and Management (purple) industry went from comprising 7.4% of full-time, low-wage workers in 2010 to 13.6% in 2011.

The change in the percent of full-time, low-wage workers receiving cash (blue) or non-cash (green) transfers from January 2009 to December 2012 was not statistically 14.4% significant. However the percent of full-time, low-wage workers receiving non-cash transfers was higher than the percent receiving non-cash assistance among the overall full-time workforce in most months.

#### **CHARACTERISTICS OF THE POPULATION**<sup>4</sup>

A lower proportion of full-time workers employed in low-wage industries were married compared to their counterparts (49.7% v. 63.8%).

A higher proportion of full-time workers employed in low-wage industries had never been married compared to those working in industries paying higher median wages (36.1% v. 21.5%).

More than 40 percent (42.8%) of full-time workers in low-wage industries had a high school diploma or less than a high school education compared to 22.5% of those in industries paying higher wages.

Younger full-time workers (ages 20 to 24) were more likely to be working in industries paying low-wages than in those paying higher wages (7.4% v. 3.9%).

### DISCUSSION

There are significant demographic differences across workers engaged in full-time low- or non-low wage work, as well as some variation in the industry classifications that compose the low-wage workforce over the period of 2009 to 2012.

Individuals working full-time in low-wage industries were more likely to be in poverty than those working full-time in a non-low wage industry, and were more likely to receive non-cash assistance, both unconditionally and when controlling for individual and job characteristics.<sup>2</sup>

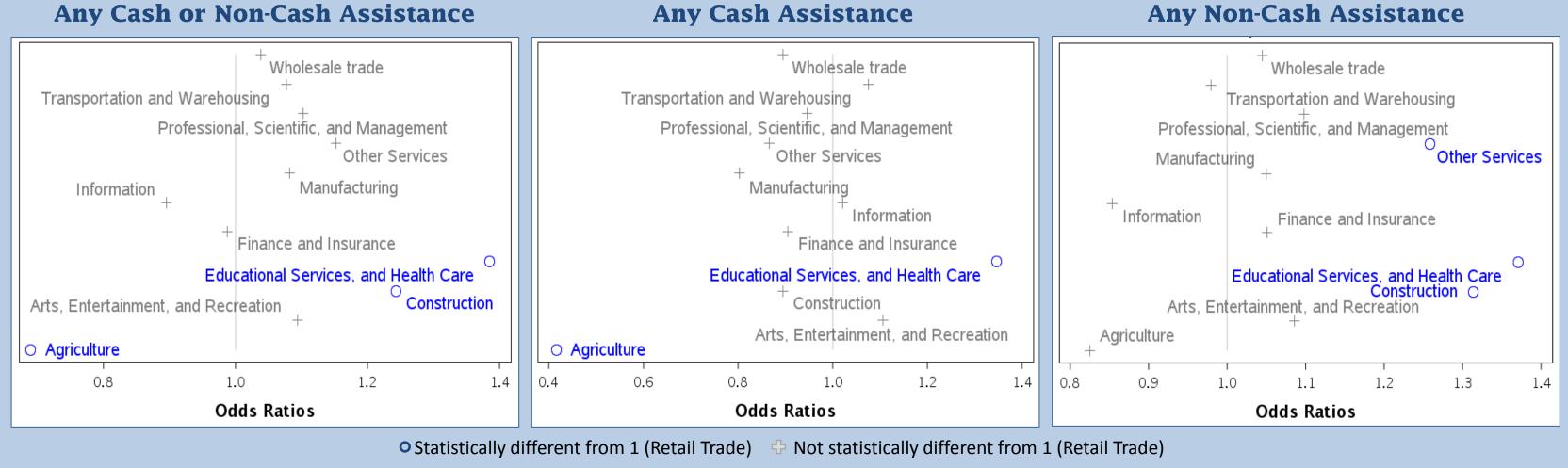
Even when controlling for these differences across workers based on their low-wage work and poverty status<sup>2</sup> there remains variation across industries in the likelihood that workers will be recipients of cash or non-cash assistance. Individuals working in educational services and health care were found to be more likely<sup>5</sup> to receive both cash as well as non-cash assistance.

# **PROBABILITY OF PARTICIPATION: COMPARISON ACROSS INDUSTRIES**

Full-time workers in low-wage industries were 1.6 times more likely to receive **non-cash** assistance from government programs than non-low wage, full-time workers when controlling for individual and job characteristics. However, there was no statistical difference across low-wage and non-low wage workers in the likelihood of receiving cash assistance in a given month over the period.

The results below compare the odds of receiving government transfers across industry classifications, controlling for whether a full-time worker worked in a low-wage industry within that classification.<sup>5</sup> Full-time workers employed in agriculture were less likely to receive cash assistance than those employed in retail regardless of low-wage status, whereas those employed in education services and health care were more likely to receive cash assistance.

Full-time workers employed in construction, education and health services, and other services were significantly more likely to receive non-cash assistance from government programs than those working in retail trade.



This poster is released to inform interested parties of ongoing research and to encourage discussion. Any views expressed are those of the authors and not necessarily those of the U.S. Census Bureau.

#### June 6<sup>th</sup>, 2016

#### Any Cash Assistance

#### **Any Non-Cash Assistance**