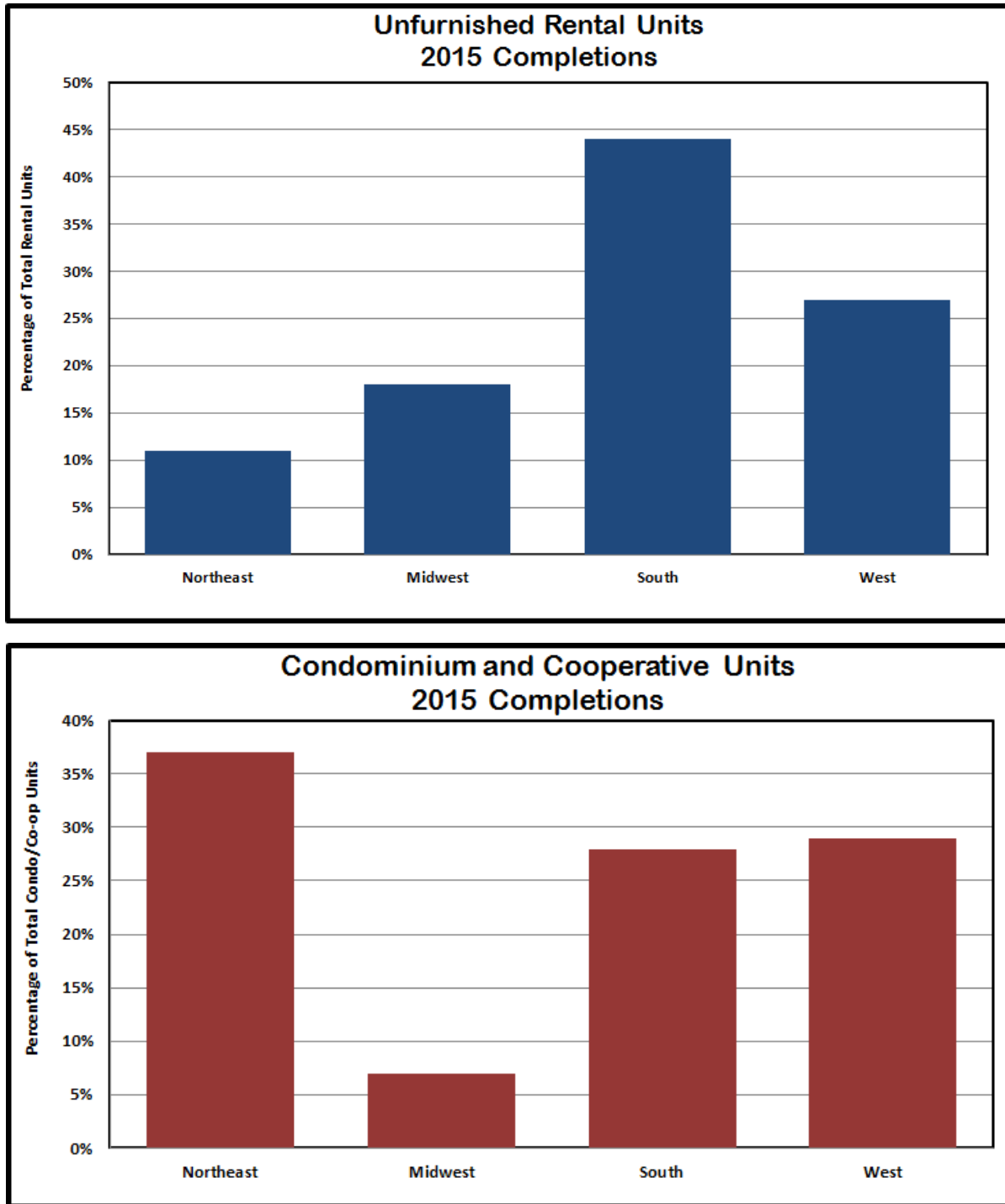


Figure A

Regional Percentage Distributions



SOURCE: U.S. Census Bureau, Survey of Market Absorption of New Multifamily Units – 2016 Annual Absorption Report – Tables 1 and 6