U.S. Department of Commerce Economics and Statistics Administration BUREAU OF THE CENSUS U.S. Department of Housing and Urban Development

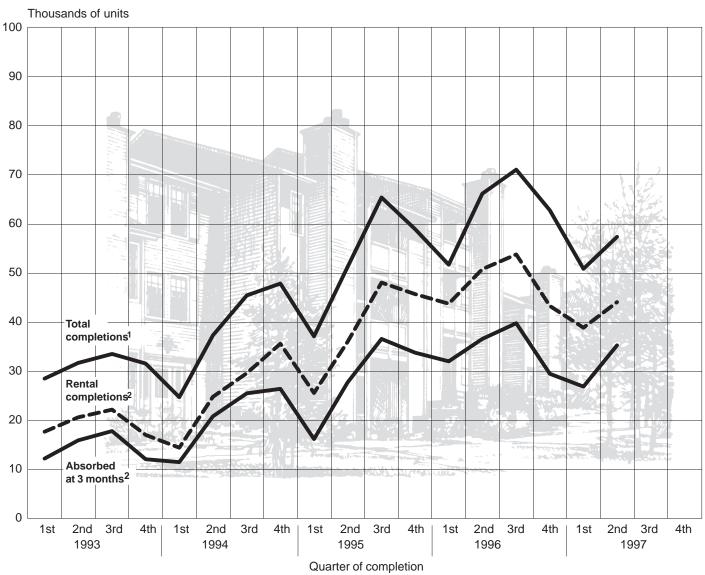
# Market Absorption of Apartments

THIRD QUARTER 1997-ABSORPTIONS (Completions in Second Quarter 1997)

H130/97-Q3 Issued December 1997

Figure 1.

Units in Apartment Buildings Completed and Absorbed: 1993 to 1997



<sup>&</sup>lt;sup>1</sup>All apartments.

Note: Limited to buildings with five units or more in permit-issuing places.

Source: U.S. Bureau of the Census, H130, Market Absorption of Apartments.

<sup>&</sup>lt;sup>2</sup>Privately financed, nonsubsidized, unfurnished rental apartments.

#### HIGHLIGHTS1

- An estimated 57,300 apartments were completed in buildings with five units or more in the second quarter of 1997. This estimate is not significantly different than the 50,800 apartments completed in the first quarter of 1997, nor significantly different from the 66,100 apartments completed in the same quarter of the previous year (Table 11). Of the units completed in the second quarter of 1997, approximately 44,000 were privately financed, nonsubsidized, unfurnished, rental apartments. This estimate is not significantly different than the revised 38,800 unfurnished units completed last quarter, nor significantly different from the 50,700 unfurnished rental completions in the second quarter of 1996.
- In the second quarter of 1997 an estimated 78 percent (seasonally adjusted) of the newly completed, unfurnished apartments were rented (absorbed) within 3 months of completion. This estimate is 6 (±5) percentage points higher than the revised 72 percent rate in the previous quarter (Table 1). The not-seasonally adjusted 3-month absorption rate for the 44,000 apartments completed in the second quarter was 80 percent, which was 11 (±6) percentage points higher than the revised rate for the last quarter.
- The median asking rent for all privately financed, unfurnished units completed in buildings with five units or more in the second quarter of 1997 was \$715, which was not significantly different from the revised first-quarter 1997 median asking rent of \$756. (See Tables 2 and 3.)
- The majority (53 percent) of the unfurnished, rental apartments were built in the South; this percentage was greater than the 26 percent built in the West as well as the 18 percent built in the Midwest (no significant difference between these). The fewest completions (3 percent) were in the Northeast. (See Table 4.)
- Approximately 9,300 cooperative and condominium apartments in buildings with five units or more were completed in the second quarter of 1997. This estimate is not significantly different from the revised 9,100 such completions last quarter, nor does it differ significantly from the estimated 6,400 units completed in the same quarter of 1996 (Table 5). In the second quarter of 1997, condominiums and cooperatives accounted for about 16 percent of all completions in buildings with five or more units.
- About 86 percent of the 8,600 condominium apartments completed in the second quarter of 1997 were sold (absorbed) within 3 months of completion, which was not significantly different than the revised rate of 77 percent last quarter. The median asking price for condominiums

- built in the second quarter was \$124,200, also not significantly different from the revised median asking price last quarter. (See Tables 6 and 7.)
- Of the remaining apartments completed in all buildings with five units or more in the second quarter of 1997, 400 were furnished units; 3,200 units were in federally subsidized properties; and about 300 units were not in the scope of the survey. (See Table 11.)

#### CHARACTERISTICS OF THE DATA

All statistics from the Survey of Market Absorption (SOMA) are limited to apartments in newly constructed buildings with five units or more. Absorption rates are based on the first time an apartment is rented after completion, or the first time a cooperative or condominium apartment is sold after completion. If apartments initially intended to be sold as cooperative or condominium units are, instead, offered by the builder or building owner for rent, they are counted as rental apartments. Units categorized as federally subsidized are those built under the following programs of the Department of Housing and Urban Development: Low Income Housing Assistance (Section 8), Senior Citizens Housing Direct Loans (Section 202), and all units in buildings containing apartments in the Federal Housing Administration (FHA) rent supplement program. The data on privately financed units include privately owned housing subsidized by state and local governments. Units categorized as not in the scope of the survey include time-sharing units, continuing care retirement units, and turnkey units (privately built for and sold to local public housing authorities after completion).

Tables 1 through 4 and 9 are restricted to privately financed, nonsubsidized, unfurnished, rental apartments. Table 5 is restricted to privately financed, nonsubsidized, cooperative and condominium apartments, while Tables 6, 7, 8, and 10 are limited to condominium apartments only. Table 11 is a summary table which includes all newly constructed apartments in buildings with five units or more.

The SOMA is a sample survey and consequently all statistics in this report are subject to sampling variability. Estimates derived from different samples would likely differ from these.

The standard error of a survey estimate is a measure of the variation among the estimates from all possible samples. It allows us to construct an interval with prescribed confidence that the interval includes the average of the estimates from all possible samples. (Estimates of standard errors have been computed from the sample data and are presented in the tables.)

For all the statements about changes made in this report, 90-percent confidence intervals for statistical comparisons can be constructed by using the 90-percent

<sup>&</sup>lt;sup>1</sup>Numbers in parentheses represent the 90-percent confidence interval. Details may not sum to totals because of rounding.

deviate shown in the parentheses after the change; however, when a 90-percent confidence interval contains zero, we are uncertain whether or not the change has occurred. In addition, any statistical findings that are not part of the tables or are derived by collapsing intervals within a table are also provided with 90-percent confidence intervals.

#### **NOTE TO DATA USERS**

The SOMA adopted new ratio estimation procedures in 1990 to derive more accurate estimates of completions.<sup>2</sup> Caution must be used when comparing the number of completions in 1990 and later with those in earlier years.

#### SAMPLE DESIGN

The SOMA is designed to provide data concerning the rate at which privately financed, nonsubsidized, unfurnished units in buildings with five or more units are rented or sold (absorbed). In addition, data on characteristics of the units, such as number of bedrooms and rent or price, are collected.

The buildings selected for the SOMA are those included in the Census Bureau's Survey of Construction (SOC).<sup>3</sup> For the SOC, the United States is first divided into primary sampling units (PSUs) which are stratified based on population and building permits. The PSUs to be used for the survey are then randomly selected from each stratum. Next, a sample of permit-issuing places is chosen within each of the selected PSUs. Finally, all newly constructed buildings with five units or more within sampled places, as well as a subsample of buildings with one to four units, are included in the SOC.

Each quarter, a sample of buildings with five units or more in the SOC sample reported as completed during that quarter are chosen for the SOMA. Buildings completed in nonpermit-issuing areas are excluded from consideration. Information on the proportion of units absorbed 3, 6, 9, and 12 months after completion is obtained for units in buildings selected in a given quarter in each of the next 4 quarters.

#### **ESTIMATION**

Estimates published for a given quarter are preliminary and are subject to revision in ensuing quarters. Each quarter, the absorption data for some buildings are received too late for inclusion in the report. These late data are included in a revised table in the next quarterly report. They are finalized in the annual report.

Beginning with data on completions in the fourth quarter of 1990 (which formed the base for absorptions in the first quarter of 1991), the estimation procedure was modified. The modified estimation procedure was also applied to the data for the other 3 quarters of 1990 so that annual estimates could be derived using the same methodology for 4 quarters. No additional re-estimation of past data is planned.

Before this change in the estimation procedure, unbiased estimates were formed by multiplying the counts for each building by its base weight (the inverse of its probability of selection) and then summing over all buildings. The final estimate was then obtained by multiplying the unbiased estimate by the following ratio estimate factor for the nation as a whole:

total units in buildings with five or more units in permitissuing areas as estimated by the SOC for that quarter

total units in buildings with five or more units as estimated by the SOMA for that quarter.

For the modified estimation procedure, instead of applying a single ratio-estimate factor for the entire nation, separate ratio-estimate factors are computed for each of the four census regions. The final estimates for regions are obtained by multiplying the unbiased regional estimates by the corresponding ratio-estimate factors. The final national estimate is obtained by summing the final regional estimates.

This procedure produces estimates of the units completed in a given quarter which are consistent with the published figures from the SOC and reduces, to some extent, the sampling variability of the estimates of totals.

Absorption rates and other characteristics of units not included in the interviewed group or not accounted for are assumed to be identical to rates for units where data were obtained. The noninterviewed and not-accounted-for cases constitute less than 2 percent of the sample housing units in this survey.

#### **ACCURACY OF THE ESTIMATES**

There are two types of possible errors associated with data from sample surveys: nonsampling and sampling errors. The following is a description of the nonsampling and sampling errors associated with the SOMA.

#### **Nonsampling Errors**

In general, nonsampling errors can be attributed to many sources: inability to obtain information about all cases in the sample; difficulties with definitions; differences in the interpretation of questions; inability or unwillingness of the respondents to provide correct information; and errors made in processing the data. These nonsampling errors also occur in complete censuses. Although no direct

<sup>&</sup>lt;sup>2</sup>See ESTIMATION on page 3.

<sup>&</sup>lt;sup>3</sup>See the January 1997 issue of "Housing Starts," Construction Reports, Series C20, for details of this survey.

measurements of the biases have been obtained, we believe that most of the important response and operational errors were detected during review of the data for reasonableness and consistency.

#### Sampling Errors

The particular sample used for this survey is one of many possible samples of the same size that could have been selected using the same design. Even if the same questionnaires, instructions, and interviewers were used, estimates from different samples would likely differ from each other. The deviation of a sample estimate from the average of all possible samples is defined as the sampling error. The standard error of a survey estimate attempts to provide a measure of this variation among the estimates from the possible samples and, thus, is a measure of the precision with which an estimate from a sample approximates the average result of all possible samples.

As calculated for this survey, the standard error also partially measures the variation in the estimates due to errors in response and by interviewers (nonsampling errors), but it does not measure, as such, any systematic biases in the data. Therefore, the accuracy of the estimates depends on both the standard error, biases, and some additional nonsampling errors not measured by the standard error. As a result, confidence intervals around estimates based on this sample reflect only a portion of the uncertainty that actually exists. Nonetheless, such intervals are extremely useful because they do capture all of the effect of sampling error and, in this case, some nonsampling error as well.

If all possible samples were selected, each of them was surveyed under essentially the same general conditions, there were no systematic biases, and an estimate and its estimated standard error were calculated from each sample, then:

 Approximately 68 percent of the intervals from one standard error below the estimate to one standard error above the estimate (i.e., the 68-percent confidence interval) would include the average result of all possible samples.

- Approximately 90 percent of the intervals from 1.6 standard errors below the estimate to 1.6 standard errors above the estimate (i.e., the 90-percent confidence interval) would include the average result of all possible samples.
- Approximately 95 percent of the intervals from two standard errors below the estimate to two standard errors above the estimate (i.e., the 95-percent confidence interval) would include the average result of all possible samples.

This report uses a 90-percent confidence level as its standard for statistical significance.

For very small estimates, the lower limit of the confidence interval may be negative. In this case, a better approximation to the true interval estimate can be achieved by restricting the interval estimate to positive values, that is, by changing the lower limit of the interval estimate to zero.

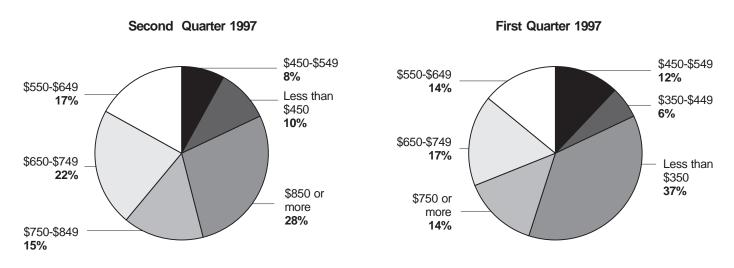
The average result of all possible samples either is or is not contained in any particular computed interval. However, for a particular sample, one can say with specified confidence that the average result of all possible samples is included in the constructed interval.

For example, Table 6 of this report shows that there were 6,200 2-bedroom condominium apartments completed in the second quarter of 1997. The standard error of this estimate is 1,420. The 68-percent confidence interval as shown by these data is from 4,780 to 7,620. Therefore, a conclusion that the average estimate derived from all possible samples lies within a range computed in this way would be correct for roughly 68 percent of all possible samples. Similarly, we could conclude that the average estimate derived from all possible samples lies within the interval from 3,930 to 8,470 (using 1.6 times the standard error) with 90-percent confidence.

Figure 2.

Percent of New Unfurnished Rental Apartments

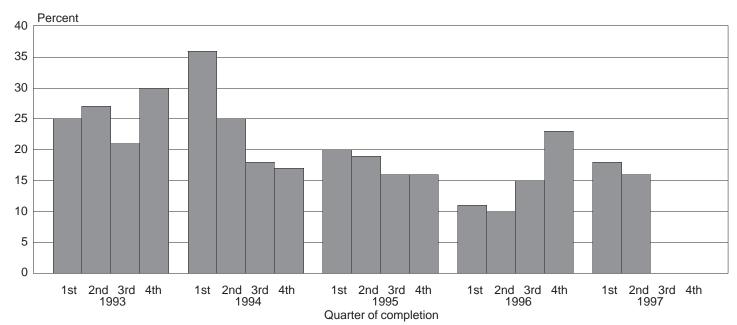
Completed, by Rent Category



Source: U.S. Bureau of the Census, H130, Market Absorption of Apartments.

Figure 3.

Cooperative and Condominium Apartment Completions as Percent of Total Apartment Completions: 1993 to 1997



Note: Limited to buildings with five units or more in permit-issuing places. Source: U.S. Bureau of the Census, H130, Market Absorption of Apartments.

Table 1. Absorption Rates of Privately Financed, Nonsubsidized, Unfurnished Rental Apartments: 1991 to 1997 [Building with five units or more]

	_	tal nished	adjus	onally ted— ted			Not seaso	onally adjus	sted—rente	ed within—		
		tments oleted	with	nin 3 nths	3 mc	onths	6 m	onths	9 mc	onths	12 m	onths
Quarter of completion	Number	Stand- ard error* (number of apart- ments)	Percent	Stand- ard error* (percent- age points)	Percent	Stand- ard error* (percent- age points)	Percent	Stand- ard error* (percent- age points)	Percent	Stand- ard error* (percent- age points)	Percent	Stand- ard error* (percent- age points)
1997												
April-June <sup>p</sup> January-March	44,000 '38,800	4,110 2,490	78 '72	1.4 2.7	80 '69	1.4 3.2	(NA) 86	(NA) 3.4	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)
1996												
October-December July-September April-June January-March	43,200 53,700 50,700 43,700	4,320 2,850 4,070 2,990	70 71 72 75	2.8 2.5 2.7 4.4	'68 '74 72 73	3.7 3.0 2.6 4.2	87 90 87 88	2.5 2.2 2.6 2.9	96 95 93 97	1.4 1.7 2.0 0.6	(NA) 98 96 99	(NA) 0.5 1.5 (Z)
1995												
October-December July-September April-June January-March	45,600 48,000 35,900 25,500	3,200 2,290 2,360 2,270	76 72 75 66	3.3 2.3 4.1 5.8	74 76 77 63	3.1 2.4 4.2 5.5	88 89 89 89	2.3 2.2 3.5 3.3	96 93 92 94	1.3 2.1 3.3 3.2	98 98 94 99	1.2 0.8 3.1 0.2
1994												
October-December July-September April-June January-March	35,500 29,500 24,700 14,300	2,730 2,540 2,610 1,560	76 82 82 84	2.5 2.3 3.0 1.5	74 86 84 80	2.4 2.2 3.0 1.4	90 95 94 92	1.6 0.9 1.9 1.1	96 97 97 97	1.5 0.5 1.8 0.8	98 98 98 98	1.4 0.4 1.8 0.7
1993												
October-December July-September April-June January-March	16,900 22,100 20,500 17,600	2,450 2,660 2,010 2,630	73 76 75 75	4.0 5.8 3.9 8.5	71 80 77 69	3.8 5.5 4.0 7.8	88 90 89 83	2.6 4.3 4.1 6.9	96 93 95 92	0.9 3.9 0.8 5.2	98 94 97 96	0.5 3.9 0.5 4.3
1992												
October-December July-September April-June January-March	28,800 32,000 27,400 22,100	2,370 2,740 3,000 2,140	76 75 71 73	2.7 1.9 2.5 2.3	74 78 74 70	2.6 2.0 2.6 2.2	93 88 92 89	1.0 1.5 1.9 1.6	98 94 96 96	0.3 1.3 0.9 0.4	99 97 99 98	0.1 0.5 0.4 0.2
1991												
October-December July-September	26,400 48,200 46,500 44,200	2,390 3,140 2,880 2,610	73 70 68 70	3.6 2.6 3.2 2.3	70 72 71 67	3.5 2.7 3.3 2.2	85 86 87 87	2.5 1.5 1.7 1.0	92 93 93 95	1.9 0.8 0.7 0.5	95 97 97 98	1.3 0.5 0.5 0.3

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval). NA Not available. Preliminary. 'Revised. Z Fewer than 50 units or less than one-half of one percent.

# Table 2. Characteristics of Unfurnished Apartments Completed During the Second Quarter of 1997 and of Those Rented Within 3 Months (Preliminary)

Not Seasonally Adjusted

[Privately financed, nonsubsidized, unfurnished, rental apartments in buildings with five units or more. Data regarding number of bedrooms and asking rent are collected at the initial interview, i.e., 3 months following completion. Details may not sum to totals because of rounding. Medians are computed using unrounded data]

	Total unf apartments		Percent of	total units		nted within 3
Item	Number	Standard error* (number of apartments)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)
Total	44,000	4,110	100	(X)	80	1.4
ASKING RENT						
Less than \$450 \$450 to \$549 \$550 to \$649 \$650 to \$749 \$750 to \$849 \$850 or more Median asking rent	4,500 3,500 7,600 9,800 6,500 12,100 \$715	2,190 850 1,330 1, 710 820 1,410 \$30	10 8 17 22 15 28 (X)	4.7 1.9 2.3 2.9 1.6 3.2 (X)	86 86 77 84 80 76 \$710	5.9 6.0 2.9 2.8 1.9 1.6 \$31
Fewer than two bedroom.  Less than \$450 \$450 to \$549 \$550 to \$649 \$650 to \$749 \$750 to \$849 \$850 or more.  Median asking rent	13,700 1,800 1,300 3,100 2,700 2,100 2,800 \$677	1,370 760 470 460 430 220 330 \$36	31 4 3 7 6 5 6 (X)	1.9 1.6 1.0 0.9 0.9 0.6 0.8 (X)	79 80 93 78 84 82 64 \$667	2.0 9.0 3.8 2.6 1.6 0.7 2.5 \$36
Two bedrooms or more Less than \$450 \$450 to \$549 \$550 to \$649 \$650 to \$749 \$750 to \$849 \$850 to \$949 \$950 or more Median asking rent	30,300 2,700 2,300 4,500 7,100 4,400 3,200 6,200 \$730	3,120 1,490 820 1,240 1,680 690 470 800 \$31	69 6 5 10 16 10 7 14 (X)	1.9 3.2 2.0 2.5 3.2 1.3 1.0 1.7 (X)	81 91 83 77 84 79 81 79 \$726	1.8 4.9 8.1 5.0 3.8 2.9 1.4 1.8 \$33
BEDROOMS						
No bedroom	600 13,100 24,300 6,000	250 1,340 2,720 970	1 30 55 14	0.6 1.7 2.4 1.9	53 80 81 84	3.8 1.9 2.0 3.5

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval). X Not applicable.

Table 3. Characteristics of Unfurnished Apartments Completed During the First Quarter of 1997 and of Those Rented Within 3 Months (Revised)

Not Seasonally Adjusted

[Privately financed, nonsubsidized, unfurnished, rental apartments in buildings with five units or more. Data regarding number of bedrooms and asking rent are collected at the initial interview, i.e., 3 months following completion. Details may not sum to totals because of rounding. Medians are computed using unrounded data]

	Total unf apartments		Percent of	total units		ated within 3
Item	Number	Standard error* (number of apartments)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)
Total	38,800	2,490	100	(X)	69	3.2
ASKING RENT						
Less than \$450 \$450 to \$549 \$550 to \$649 \$650 to \$749 \$750 to \$849 \$850 or more Median asking rent	2,200 4,800 5,500 6,600 5,300 14,500 \$756	680 850 950 750 580 2,440 \$34	6 12 14 17 14 37 (X)	1.8 2.2 2.2 1.9 1.5 5.2 (X)	89 74 73 75 63 62 \$729	4.3 5.0 5.0 3.0 2.0 6.0 \$30
Fewer than two bedrooms.  Less than \$450 \$450 to \$549 \$550 to \$649 \$650 to \$749 \$750 to \$849 \$850 or more  Median asking rent	15,300 1,700 2,200 2,500 2,900 1,800 4,300 \$695	1,670 660 550 360 320 260 1,960 \$41	39 4 6 6 7 5 11 (X)	3.4 1.7 1.3 0.9 0.9 0.7 4.9 (X)	68 89 71 79 71 65 50 \$659	6.2 4.7 5.1 2.8 2.3 3.7 11.8 \$31
Two bedrooms or more Less than \$450 \$450 to \$549 \$550 to \$649 \$650 to \$749 \$750 to \$849 \$850 to \$949 \$950 or more Median asking rent	23,500 500 2,600 3,000 3,700 3,500 3,700 6,500 \$806	1,980 210 710 890 610 410 330 1,360 \$40	61 1 7 8 10 9 10 17 (X)	3.4 0.6 1.9 2.2 1.5 1.1 0.9 3.0 (X)	70 89 76 68 77 62 57 73 \$789	2.8 9.9 8.7 7.2 4.1 1.8 2.9 3.4 \$51
BEDROOMS						
No bedroom.  1 bedroom.  2 bedrooms.  3 bedrooms or more.	3,500 11,800 19,300 4,200	1,840 1,140 1,780 390	9 30 50 11	4.7 2.3 3.0 1.0	55 72 69 71	19.8 1.8 3.0 2.9

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval). X Not applicable.

#### Table 4. Unfurnished Apartments Completed During the Second Quarter of 1997 by Geographic Area

Not Seasonally Adjusted

[Privately financed, nonsubsidized, unfurnished, rental apartments in buildings with five units or more. Data regarding asking rent are collected at the initial interview. Details may not sum to totals because of rounding. Medians are computed using unrounded data]

			urnished completed		Percent of	total units	Percent rented within 3 months		
Geographic area	Number	Standard error* (number of apartments)	Median asking rent	Standard error* (dollars)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)	
United States, total	44,000	4,110	\$715	30	100	(X)	80	1.4	
Inside MA	40,200 16,800 23,300 3,800	2,330	\$731 \$742 \$722 \$598	36 41 51 133	91 38 53 9	5.5 4.5 5.3 5.5	80 79 80 89	1.2 1.2 2.2 6.6	
Northeast	1,400 7,800 23,400 11,400	500 2,530 3,700 1,680	\$850+ \$645 \$703 \$760	43 89 60 46	3 18 53 26	1.2 5.5 5.7 3.8	59 91 79 79	14.5 2.2 2.1 0.6	

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval). X Not applicable.

Table 5. Absorption Rates of Cooperative and Condominium Apartments: 1991 to 1997

Not Seasonally Adjusted [Buildings with five units or more]

	Total coo	operative dominium	Percent of	of all units			Pe	ercent abso	orbed withi	n—		
		ments oleted	in buildi five units		3 mc	onths	6 mc	onths	9 m	onths	12 m	onths
Quarter of completion	Number	Stan- dard error* (number of apart- ments)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)
1997												
April-June <sup>p</sup> January-March	9,300 '9,100	1,700 2,400	16 '18	3.0 4.1	84 <sup>1</sup> 76	3.6 7.8	(NA) 88	(NA) 5.5	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)
1996												
October-December July-September April-June <sup>r</sup> January-March	'14,200 '10,600 6,400 5,600	4,020 1,540 850 840	23 15 10 11	6.4 2.1 1.7 1.8	90 71 80 76	2. 8 3.4 4.6 2.3	95 83 91 88	1.7 2.4 1.3 1.4	96 92 95 92	1.3 1.6 1.0 1.2	(NA) 95 96 94	(NA) 0.7 0.9 0.9
1995												
October-December July-September April-June January-March	9,400 10,100 9,600 7,200	1,790 1,290 1,750 1,190	16 16 19 20	3.1 2.0 3.3 3.3	83 77 69 66	3.0 4.4 4.9 9.1	90 87 79 76	2. 2 2.7 6.4 9.0	93 92 87 82	1.7 2.3 4.9 9.7	94 96 90 86	1.6 0.9 4.7 10.0
1994												
October-December July-September April-June January-March	8,200 8,300 9,200 8,800	1,460 1,110 1,970 1,450	17 18 25 36	3.4 3.2 5.4 4.6	73 72 79 82	4.5 2.7 2.9 3.2	86 83 88 89	2.8 5.7 2.4 2.2	91 88 92 92	2.3 5.3 2.4 1.4	94 90 94 94	2.1 4.9 1.5 0.9
1993												
October-December July-September	9,500 7,000 8,500 7,000	1,410 870 1,140 1,140	30 21 27 25	4.8 4.0 4.2 4.3	83 68 76 76	2.9 7.5 2.4 2.6	92 75 85 86	1.4 6.3 2.4 2.4	95 81 89 93	0.9 6.8 2.0 1.3	97 85 93 95	0.7 7.0 0.9 1.0
1992												
October-December July-September April-June January-March	7,900 8,200 7,200 7,800	1,170 1,280 2,120 950	19 19 19 24	3.0 3.1 5.5 3.1	71 71 69 64	1.8 2.8 5.5 2.4	83 85 82 74	1.6 1.9 3.5 2.0	90 91 87 80	1.1 1.2 3.3 2.1	93 93 89 84	1.0 1.1 2.6 1.8
1991												
October-December July-September	7,900 9,900 9,800 7,700	940 1,050 1,180 1,200	21 16 16 14	3.1 3.0 2.6 2.3	65 59 55 62	3.3 4.1 5.7 3.7	79 72 74 73	2.2 2.3 5.2 4.2	85 78 80 80	1.6 1.9 2.8 4.9	89 85 84 88	1.7 1.4 2.7 3.0

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval).

NA Not available.

PPreliminary.

rRevised.

## Table 6. Characteristics of Condominium Apartments Completed During the Second Quarter of 1997 and of Those Sold Within 3 Months (Preliminary)

Not Seasonally Adjusted

[Privately financed, nonsubsidized, condominium apartments in buildings with five units or more. Data regarding number of bedrooms and asking price are collected at the initial interview, i.e., 3 months following completion. Details may not sum to totals because of rounding. Medians are computed using unrounded data]

		dominium completed	Percent of	total units		sold within onths
Item	Number	Standard error* (number of apartments)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)
Total	8,600	1,730	100	(X)	86	3.1
ASKING PRICE						
Less than \$75,000. \$75,000 to \$99,999. \$100,000 to \$124,999. \$125,000 to \$149,999. \$150,000 to \$199,999. \$200,000 or more Median asking price	400 2,400 1,600 1,400 2,400 500 \$124,200	220 890 500 430 910 110 \$19,350	5 27 18 17 27 5 (X)	2.1 8.0 5.8 3.7 8.5 1.6 (X)	79 88 89 76 89 78 \$122,600	11.3 3.4 1.8 12.0 4.4 4.9 \$20,720
BEDROOMS						
Fewer than 2 bedrooms. 2 bedrooms. 3 bedrooms or more.	1,300 6,200 1,100	320 1,420 210	15 72 13	2.7 3.4 2.5	87 85 87	3.3 4.0 1.7

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval). X Not applicable.

## Table 7. Characteristics of Condominium Apartments Completed During the First Quarter of 1997 and of Those Sold Within 3 Months (Revised)

Not Seasonally Adjusted

[Privately financed, nonsubsidized, condominium apartments in buildings with five units or more. Data regarding number of bedrooms and asking price are collected at the initial interview, i.e., 3 months following completion. Details may not sum to totals because of rounding. Medians are computed using unrounded data]

		dominium completed	Percent of	total units	Percent sold within 3 months		
Item	Number	Standard error* (number of apartments)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)	
Total	8,400	2,130	100	(X)	77	7.5	
ASKING PRICE							
Less than \$75,000. \$75,000 to \$99,999. \$100,000 to \$124,999. \$125,000 to \$149,999. \$150,000 to \$199,999. \$200,000 or more Median asking price	700 3,400 1,400 800 1,200 900 \$102,600	590 1,400 340 300 790 290 \$26,080	8 40 17 9 15 11 (X)	5.7 10.2 4.7 3.8 8.9 3.2 (X)	94 65 86 66 90 80 \$107,400	4.9 12.6 2.9 2.4 6.8 6.3 \$25,230	
Fewer than 2 bedrooms	700 6,800 1,000	360 1,790 220	8 80 12	3.2 4.7 2.4	85 75 82	8.3 8.4 3.7	

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval). X Not applicable.

#### Table 8. Condominium Apartments Completed During the Second Quarter of 1997 by Geographic Area

Not Seasonally Adjusted

[Privately financed, nonsubsidized, condominium apartments in buildings with five units or more. Data regarding asking price are collected at the initial interview. Details may not sum to totals because of rounding. Medians are computed using unrounded data]

		Total con- apartments	dominium completed		Percent of	total units	Percent sold within 3 months		
Geographic area	Number	Standard error* (number of apartments)	Median asking price	Standard error* (dollars)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)	
United States, total	8,600	1,730	\$124,200	19,350	100	(X)	86	3.1	
InsideMA In central city Not in central city Outside MA	7,100 2,300 4,800 1,500	1,370 600 1,250 1,300	\$130,100 \$116,800 \$137,000 \$92,100	18,070 13,410 19,920 27,940	82 27 55 18	13.2 7.7 11.6 13.2	84 80 87 91	3.7 3.9 5.0 1.5	
Northeast	1,800 700 3,300 2,800	1,220 220 1,300 590	\$164,100 \$131,000 \$95,200 \$118,500	34,340 14,690 13,740 10,330	21 8 39 32	12.1 2.8 11.6 8.3	100 61 86 82	0.1 17.7 3.0 2.7	

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval). X Not applicable.

### Table 9. Characteristics of Unfurnished Apartments Completed in the Last Four Quarters and of Those Reported as Rented and Remaining For Rent in the Third Quarter of 1997

[Privately financed, nonsubsidized, unfurnished, rental apartments in buildings with five units or more. Data regarding number of bedrooms and asking rent are collected at the initial interview, i.e., 3 months following completion. Details may not sum to totals because of rounding. Medians are computed using unrounded data]

Item	Total unfurnished apartments completed in last 4 quarters	Standard error* (number of apartments)	Apartments rented prior to 3rd quarter 1997	Standard error* (number of apartments)	Apartments rented in 3rd quarter 1997	Standard error* (number of apartments)	Apartments remaining for rent at end of 3rd quarter 1997	Standard error* (number of apartments)
Total	179,700	5,720	115,100	4,780	48,000	3,050	16,600	1,690
ASKING RENT								
Less than \$450 \$450 to \$549 \$550 to \$649 \$650 to \$749 \$750 or more Median asking rent	23,100 30,700 35,000 75,100	2,570 2,410 2,370 2,350 3,020 \$12	10,700 17,500 20,300 21,500 45,100 \$692	990 2,320 2,120 1,810 2,960 \$16	4,200 4,400 7,800 10,900 20,700 \$719	1,560 930 1,260 1,730 1,190 \$20	800 1,200 2,600 2,700 9,400 \$750+	260 360 530 350 1,500 \$46
BEDROOMS								
Fewer than 2 bedrooms	60,100 92,000 27,600	3,020 4,380 2,090	39,200 57,300 18,600	2,620 3,490 1,960	14,400 26,400 7,100	1,070 2,710 920	6,500 8,300 1,900	1,480 720 390

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval).

Note: These data are for completions in the third and fourth quarters of 1996 and the first and second quarters of 1997.

## Table 10. Characteristics of Condominium Apartments Completed in the Last Four Quarters and of Those Reported as Sold and Remaining For Sale in the Third Quarter of 1997

[Privately financed, nonsubsidized, condominium apartments in buildings with five units or more. Data regarding number of bedrooms and asking price are collected at the initial interview, i.e., 3 months following completion. Details may not sum to totals because of rounding. Medians are computed using unrounded data]

Item	Total condo- miniums completed in last 4 quarters	Standard error* (number of apartments)	Condo- miniums sold prior to 3rd quarter 1997	Standard error* (number of apartments)	Condo- miniums sold in 3rd quarter 1997	Standard error* (number of apart ments)	Condo- miniums remaining for sale at end of 3rd quarter 1997	Standard error* (number of apartments)
Total	41,700	6,090	29,700	4,520	8,800	1,390	3,300	630
ASKING PRICE								
Less than \$75,000. \$75,000 to \$99,999. \$100,000 to \$149,999. \$150,000 to \$199,999. \$200,000 or more. Median asking price		2,070 4,370 2,840 2,330 440 \$15,320	3,900 8,100 10,000 5,200 2,600 \$114,600	1,940 2,990 2,280 1,550 350 \$15,960	400 2,600 3,100 2,200 500 \$123,000	230 880 580 870 100 \$16,020	100 1,200 1,000 500 500 \$115,900	20 590 220 40 20 \$22,990
BEDROOMS								
Fewer than 2 bedrooms	4,600 31,300 5,900	1,140 5,930 720	3,000 22,300 4,300	780 4,410 590	1,200 6,400 1,200	340 1,340 170	300 2,600 400	10 630 30

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval).

Note: These data are for completions in the third and fourth quarters of 1996 and the first and second quarters of 1997.

Table 11. Apartments Completed in Buildings With Five Units or More: 1991 to 1997

[Details may not sum to totals because of rounding]

Quarter of completion		eartments oleted	rer	nished ntal ments	rer	ished ntal ments	Coopera condon	tives and niniums		erally idized	Oth	ner <sup>1</sup>
·	Number	Standard error*	Number	Standard error*	Number	Standard error*	Number	Standard error*	Number	Standard error*	Number	Standard error*
1997												
April-June <sup>p</sup> January-March	57,300 50,800	3,970 2,570	44,000 '38,800	4,110 2,490	400 500	130 320	9,300 '9,100	1,700 2,400	3,200 ′1,800	800 270	300 '600	70 140
1996												
October-December July-September April-June January-March	62,700 71,000 66,100 51,600	2,590 2,870 4,050 2,610	43,200 53,700 50,700 43,700	4,320 2,850 4,070 2,990	500 1,500 400 (Z)	290 750 300 (Z)	'14,200 '10,600 6,400 5,600	4,020 1,540 850 840	3,400 4,200 5,400 1,300	830 1,870 2,080 310	1,400 900 3,200 900	480 200 1,950 240
1995												
October-December July-September	58,900 65,300 51,200 37,000	2,980 2,510 2,760 2,270	45,600 48,000 35,900 25,500	3,200 2,290 2,360 2,270	300 1,400 (Z) (Z)	250 620 (Z) (Z)	9,400 10,100 9,600 7,200	1,790 1,290 1,750 1,190	2,800 5,100 3,000 2,700	550 1,050 1,290 1,110	800 700 2,700 1,500	180 120 1,690 680
1994												
October-December July-September	47,800 45,400 37,200 24,600	2,260 2,130 2,250 2,060	35,500 29,500 24,700 14,300	2,730 2,540 2,610 1,560	400 600 100 (Z)	40 480 40 (Z)	8,200 8,300 9,200 8,800	1,460 1,110 1,970 1,450	3,400 4,700 3,000 700	1,730 1,930 1,100 270	300 2,300 300 700	60 1,040 210 130
1993												
October-December July-September April-June January-March	31,500 33,400 31,600 28,400	2,180 2,590 1,740 2,800	16,900 22,100 20,500 17,600	2,450 2,660 2,010 2,630	200 2,300 (Z) 200	20 2,070 (Z) 180	9,500 7,000 8,500 7,000	1,410 870 1,140 1,140	4,000 1,300 2,000 600	1,370 370 1,310 110	900 800 700 3,000	500 400 200 1,780
1992												
October-December July-September April-June January-March	41,500 43,900 37,400 32,300	2,470 2,930 2,290 2,340	28,800 32,000 27,400 22,100	2,370 2,740 3,000 2,140	(Z) 500 100 100	(Z) 300 10 50	7,900 8,200 7,200 7,800	1,170 1,280 2,120 950	1,300 1,900 1,800 2,000	270 140 520 770	3,500 1,300 900 300	1,970 500 420 90
1991												
October-December July-September	38,300 62,000 60,000 56,200	2,070 2,850 3,230 2,570	26,400 48,200 46,500 44,200	2,390 3,140 2,880 2,610	(Z) 1,100 600 1,100	(Z) 800 60 1,630	7,900 9,900 9,800 7,700	940 1,050 1,180 1,200	3,100 2,100 2,200 2,200	1,300 410 650 630	800 700 1,000 1,100	320 250 120 560

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval). Preliminary. 「Revised. Z Fewer than 50 units or less than one-half of one percent.

<sup>&</sup>lt;sup>1</sup>Other includes time-sharing units, continuing care retirement units, and turnkey housing (privately built for and sold to local public housing authorities subsequent to completion).