U.S. Department of Commerce Economics and Statistics Administration BUREAU OF THE CENSUS

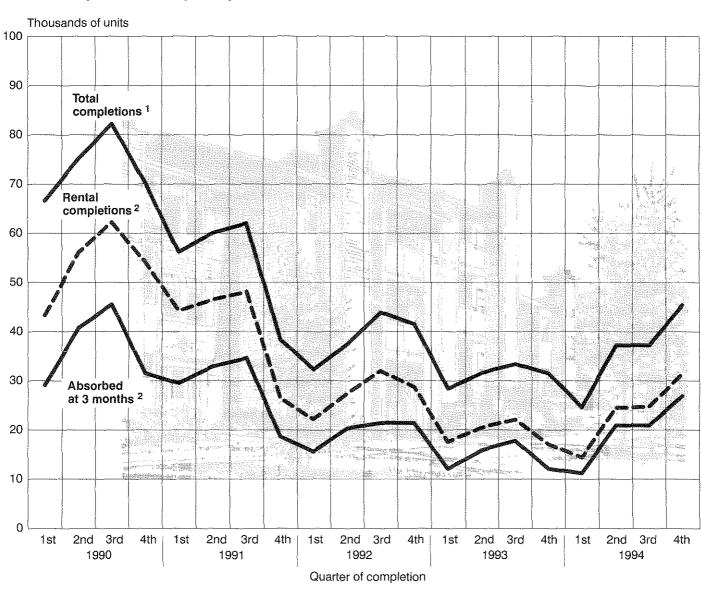
U.S. Department of Housing and Urban Development

H130/94-Q4

Issued March 1995

# Market Absorption of Apartments

Fourth Quarter 1994—Absorptions (Completions in Third Quarter 1994)



#### Figure 1. Units in Apartment Buildings Completed and Absorbed: 1990 to 1994

<sup>1</sup> All apartments.

<sup>2</sup> Privately financed, nonsubsidized, unfurnished apartments.

Note: Limited to buildings with five or more units in permit-issuing places.

Questions regarding these data may be directed to **Housing and Household Economic Statistics Division, Telephone 301–763–8165**. For sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402.

#### SUMMARY OF FINDINGS

An estimated total of 45,400 apartments were completed in buildings with five units or more in the third quarter of 1994. This is 22 ( $\pm$  15) percent higher than the 37,200 apartments completed in the second quarter of 1994, and 36 ( $\pm$  20) percent higher than the 33,400 apartments completed in the same (third) quarter of last year (table 11). Approximately 69 percent (31,500) of all completions were privately financed, nonsubsidized, unfurnished, rental apartments. This is significantly higher ( $\pm$  5,900 and  $\pm$  5,940 respectively) than the revised 24,700 such units completed in the second quarter and the 22,100 similar completions in the third quarter of 1993.

An estimated 82 percent of the newly completed apartments were absorbed (seasonally adjusted) 3 months after their completion (table 1). The not-seasonally-adjusted 3-month absorption rate for the 31,500 apartments completed in the third quarter was 85 percent, the same ( $\pm$  6 percent) as for the 24,700 units completed in the second quarter.

The median asking rent for all privately financed, unfurnished units in buildings with five units or more completed in the third quarter of 1994 was \$597, not significantly different from the revised asking rent of \$577 asked for apartments completed in the second quarter (tables 2 and 3).

Approximately 7,500 cooperative and condominium apartments in buildings with five units or more were completed in the third quarter of 1994, not statistically lower ( $\pm$  3,690) than the revised 9,200 such units completed last quarter (table 5). Condominiums and cooperatives accounted for about 16 percent of all completions in buildings with five or more units, about the same ( $\pm$  10 percent) as the 25-percent share in the second quarter. (All of these units were condominium apartments.)

The 3-month absorption rate for all condominium apartments completed in the third quarter was 78 percent, about the same ( $\pm$  6 percent) as in the second quarter (tables 6 and 7). The median asking price for condominiums built in the third quarter was \$98,700, not significantly lower ( $\pm$  \$39,840) than the revised \$105,700 asked for second quarter completions.

The only condominiums showing any significant change in 3-month absorption rate from last quarter are those in metropolitan suburban areas where the rate fell 5 ( $\pm$  4) percentage points from 81 percent to 76 percent. There were no significant changes in asking price for any geographic area (table 8).

Out of the remaining 6,400 apartments completed in all buildings with five units or more in the third quarter of 1994, approximately 100 were furnished units (table 11). Four thousand were units in federally subsidized properties built under programs of the Department of Housing and Urban Development (Low Income Housing Assistance (Section 8), Senior Citizens Housing Direct Loans (Section 202), and all units in buildings containing apartments in the FHA rent supplement program). About 2,200 apartments completed in the third quarter are not in the scope of the survey for the purpose of measuring absorption rates or characteristics and include time-sharing units, continuing care retirement units, and turnkey units (privately built for and sold to local public housing authorities subsequent to completion). The data on privately financed units include privately owned housing subsidized by State and local government.

All statistics in this report are limited to apartments in newly constructed buildings with five units or more. Estimates published for a given quarter are preliminary and are subject to revision in ensuing quarters and are finalized in the annual report. Tables 1 through 4 and 9 are restricted to privately financed, nonsubsidized, unfurnished, rental apartments. Table 5 is restricted to privately financed, nonsubsidized, cooperative and condominium apartments, Tables 6, 7, 8, and 10 are restricted to privately financed, nonsubsidized, condominium apartments only. Table 11 is a summary table which includes all newly constructed apartments in buildings with five units or more. Absorption rates are based on the first time an apartment offered for rent is rented after completion, or the first time a cooperative or condominium apartment is sold after completion. If apartments intended to be sold as cooperative or condominium units are offered by the builder or building owner for rent they are counted as rental apartments.

The statistics in this report are based on a sample survey and consequently they are subject to sampling variability. Estimates derived from different samples would differ from one another. The standard error of a survey estimate is a measure of the variation among the estimates from all possible samples. Estimates of standard errors have been computed from the sample data and are presented in the tables. They allow us to construct interval estimates with prescribed confidence that the interval includes the average of the estimates from all possible samples. For all the change statements made in this report, 90-percent confidence intervals for statistical comparisons can be constructed by using the 90-percent deviate shown in the parentheses after the change; however, when a 90-percent confidence interval contains zero, we are uncertain whether or not the change has occurred. In addition, some of the statistical findings which are not part of the tables are also provided with a 90-percent deviate.

#### NOTE TO DATA USERS

The Survey of Market Absorption (SOMA) adopted new ratio estimation procedures in 1990 to derive more accurate estimates of completions (see section on ESTIMA-TION). Caution must be used when making comparisons using data in reports published after June 1991 (completions in the fourth quarter 1990) to data in reports published prior to March 1991 (completions in the third quarter 1990). Use the same caution when comparing annual data for completions in 1990 and later to years prior to 1990.

#### SAMPLE DESIGN

The Survey of Market Absorption is designed to provide data concerning the rate at which nonsubsidized and unfurnished privately financed units in buildings with five units or more are rented (or absorbed). In addition, data on characteristics of the units, such as rent and number of bedrooms, are collected.

The buildings selected for SOMA are those included in the Census Bureau's Survey of Construction (SOC).<sup>1</sup> For SOC, the United States is first divided into primary sampling units (PSU's) which are sampled on the basis of population and building permits. Next a sample of permitissuing places is selected within each sample PSU. Finally, all buildings with five units or more within sampled places, as well as a subsample of buildings with one to four units, are selected.

Each quarter, a sample of buildings with five or more housing units in the SOC sample reported as completed during that quarter come into sample for SOMA. Buildings completed in nonpermit-issuing areas are excluded from consideration. Information on the proportion of units absorbed 3, 6, 9, and 12 months after completion is obtained for units in buildings selected in a given quarter in each of the next four quarters.

Each quarter the absorption data for some buildings are received too late for inclusion in the report. These late data will be included in a revised table in the next quarterly report.

#### ESTIMATION

Beginning with the fourth quarter of 1990 completion data (the first quarter of 1991 absorptions), the estimation procedure was modified. The modified estimation procedure was also applied to the first, second, and third quarters of 1990 completions data so that 1990 annual estimates could be derived using the same methodology for four quarters. No additional re-estimation of past data is planned.

Prior to this change in the estimation procedure, unbiased estimates were formed by multiplying the counts for each building by its base weight (the inverse of its probability of selection) and then summing over all buildings. The final estimate was then obtained by multiplying the unbiased estimate by the following ratio estimate factor for the Nation as a whole:

total units in 5+ buildings in permit-issuing areas as estimated by the SOC for that quarter

total units in 5+ buildings as estimated by SOMA for that quarter.

<sup>1</sup>See the January issue of "Housing Starts," Construction Reports, Series C20, for details of this survey.

For the modified estimation procedure, a separate ratio estimate factor as shown above is computed for each of the four Census regions. The final estimates for regions are obtained by multiplying the unbiased regional estimates by the corresponding ratio estimate factors. The final national estimate is obtained by summing the final regional estimates.

This procedure produces estimates of the units completed in a given quarter which are consistent with the published figures from the Housing Completions Series,<sup>2</sup> and also reduces, to some extent, the sampling variability of the estimates of totals.

It is assumed that the absorption rates and other characteristics of units not included in the interviewed group or not accounted for are identical to rates for units where data were obtained. The noninterviewed and not-accounted-for cases constitute less than 2 percent of the sample housing units in this survey.

#### **RELIABILITY OF THE ESTIMATES**

There are two types of possible errors associated with data from sample surveys: sampling and nonsampling errors. The following is a description of the sampling and nonsampling errors associated with SOMA.

#### **Nonsampling Errors**

In general, nonsampling errors can be attributed to many sources: inability to obtain information about all cases in the sample; definitional difficulties; differences in the interpretation of questions; inability or unwillingness of the respondents to provide correct information; and errors made in processing the data. These nonsampling errors also occur in complete censuses. Although no direct measurements of the biases have been obtained, it is believed that most of the important response and operational errors were detected in the course of reviewing the data for reasonableness and consistency.

#### **Sampling Errors**

The particular sample used for this survey is one of a large number of possible samples of the same size that could have been selected using the same sample design. Even if the same questionnaires, instructions, and interviewers were used, estimates from each of the different samples would differ from each other. The deviation of a sample estimate from the average of all possible samples is defined as the sampling error. The standard error of a survey estimate attempts to provide a measure of this

<sup>2</sup>See "Housing Completions," Construction Reports, Series C22.

variation among the estimates from the possible samples and, thus, is a measure of the precision with which an estimate from a sample approximates the average result of all possible samples.

As calculated for this survey, the standard error also partially measures the variation in the estimates due to response and interviewer errors (nonsampling errors), but it does not measure, as such, any systematic biases in the data. Therefore, the accuracy of the estimates depends on both the sampling and nonsampling error measured by the standard error, biases, and some additional nonsampling errors not measured by the standard error.

The sample estimate and its estimated standard error enable the user to construct confidence intervals, ranges that would include the average result of all possible samples with a known probability. For example, if all possible samples were selected, each of these were surveyed under essentially the same general conditions, and an estimate and its estimated standard error were calculated from each sample, then—

- Approximately 68 percent of the intervals from one standard error below the estimate to one standard error above the estimate (i.e., 68-percent confidence interval) would include the average result of all possible samples.
- Approximately 90 percent of the intervals from 1.6 standard errors below the estimate to 1.6 standard errors above the estimate (i.e., 90-percent confidence interval) would include the average result of all possible samples.

 Approximately 95 percent of the intervals from two standard errors below the estimate to two standard errors above the estimate (i.e., 95-percent confidence interval) would include the average result of all possible samples.

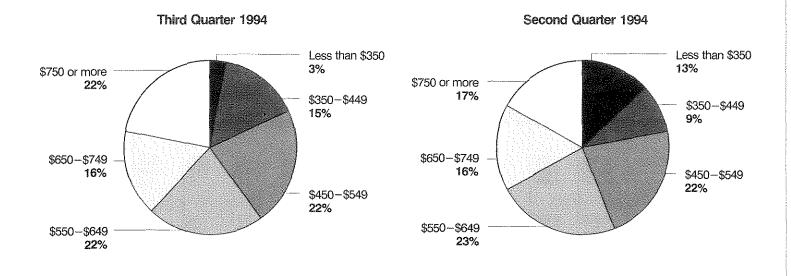
For very small estimates, the lower limit of the confidence interval may be negative. In this case, a better approximation to the true interval estimate can be achieved by restricting the interval estimate to positive values, that is, by changing the lower limit of the interval estimate to zero.

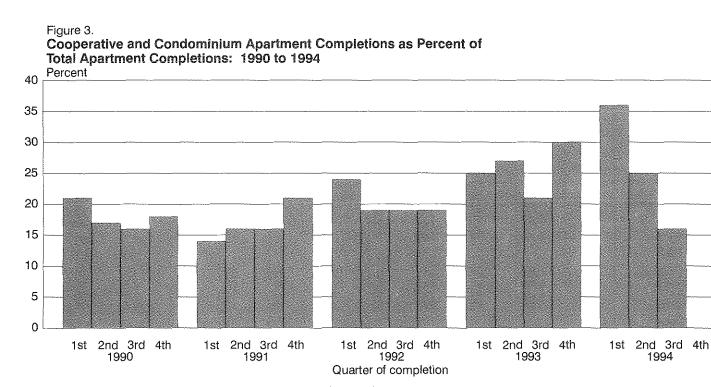
The average result of all possible samples either is or is not contained in any particular computed interval. However, for a particular sample, one can say with specified confidence that the average result of all possible samples is included in the constructed interval.

The conclusions stated in this report are considered significant at the 90-percent confidence level.

For example, table 2 of this report shows that there were 20,700 apartments with two bedrooms completed in the third quarter of 1994. The standard error of this estimate is 2,360. The 68-percent confidence interval as shown by these data is from 18,340 to 23,060. Therefore, a conclusion that the average estimate derived from all possible samples lies within a range computed in this way would be correct for roughly 68 percent of all possible samples. Similarly, we could conclude that the average estimate derived from all possible samples. Similarly, we could conclude that the average estimate derived from 16,924 to 24,476 (using 1.6 times the standard error) with 90 percent confidence.

#### Figure 2. Percent of New Unfurnished Rental Apartments Completed, by Rent Class





Note: Limited to buildings with five or more units in permit-issuing places.

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# Table 1. Absorption Rates of Privately Financed, Nonsubsidized, Unfurnished Rental Apartments: 1987 to 1994 (Buildings with five units or more)

	unfurr	1	adjus	onally ted ted			Not sease	onally adjus	sted-rente	ed within		
	aparti comp		with	in 3 nths	3 mo	onths	6 m	onths	9 m	onths	12 m	onths
Quarter of completion	Number	Stan- dard error* (number of apart- ments)	Percent	Stan- dard error* (percent- age points)	Percent	Stan- dard error* (percent- age points)	Percent	Stan- dard error* (percent- age points)	Percent	Stan- dard error* (percent- age points)	Percent	Stan dard error* (percent age points)
1994												
July-September <sup>p</sup> April-June January-March	31,500 '24,700 14,300	2,590 2,620 1,560	82 83 83	2.3 2.7 1.5	85 85 80	2.3 3.0 1.4	(NA) 95 92	(NA) 1.9 1.1	(NA) (NA) 97	(NA) (NA) 0.8	(NA) (NA) (NA)	(NA) (NA) (NA)
1993												
October-December July-September April-June January-March	16,900 22,100 20,500 17,600	2,450 2,660 2,010 2,630	'73 76 75 75	4.0 5.8 3.9 8.5	71 80 77 69	3.8 5.5 4.0 7.8	88 90 89 83	2.6 4.3 4.1 6.9	96 93 95 92	0.9 3.9 0.8 5.2	98 94 97 96	0.5 3.9 0.5 4.3
1992												
October-December July-September April-June January-March	28,800 32,000 27,400 22,100	2,370 2,740 3,000 2,140	76 75 71 73	2.7 1.9 2.5 2.3	74 78 74 70	2.6 2.0 2.6 2.2	93 88 92 89	1.0 1.5 1.9 1.6	98 94 96 96	0.3 1.3 0.9 0.4	99 97 99 98	0.1 0.5 0.4 0.2
1991												
October-December July-September April-June January-March	26,400 48,200 46,500 44,200	2,390 3,140 2,880 2,610	73 70 68 70	3.6 2.6 3.2 2.3	70 72 71 67	3.5 2.7 3.3 2.2	85 86 87 87	2.5 1.5 1.7 1.0	92 93 93 95	1.9 0.8 0.7 0.5	95 97 97 98	1.3 0.5 0.5 0.3
1990			-									
October-December July-September April-June January-March	54,100 61,400 55,400 43,300	3,560 3,420 2,900 2,620	60 67 69 71	2.7 3.8 1.7 2.2	58 69 73 67	2.6 3.8 1.7 2.1	78 85 88 88	1.8 2.1 1.1 1.0	90 93 94 95	1.4 1.1 0.8 0.5	95 96 97 96	0.8 1.1 0.6 0.4
1989												
October-December July-September April-June January-March	57,300 67,200 65,700 56,200	3,860 3,830 3,830 3,610	71 72 67 69	2.4 2.3 1.6 2.0	69 74 71 65	2.3 2.4 1.7 1.9	86 86 87 87	1.6 2.2 1.2 1.0	94 92 92 94	0.8 2.1 1.0 0.8	97 96 96 96	0.7 1.2 0.9 0.6
1988												
October-December July-September April-June January-March	68,800 75,600 72,000 68,100	4,850 5,470 4,450 3,870	67 67 65 63	3.2 2.6 1.4 2.0	65 68 70 60	3.1 2.6 1.5 1.8	83 83 86 82	2.9 1.9 1.2 1.0	91 93 92 90	2,5 0.7 1.0 0.9	93 97 95 95	2.3 0.3 0.7 0.7
1987								ļ				
October-December July-September April-June January-March	77,000 89,300 81,600 97,700	4,670 4,240 4,760 4,620	65 62 64 60	2.2	63 63 68 58	1.4	83 80 87 80	1.3 2.4 0.7 2.6	92 87 93 88	0.8 2.0 0.7 2.7	96 93 96 92	0.5 1.4 0.4 2.4

\*Standard error within range of about 2 chances out of 3.

f 3. NA Not available.

valiable. <sup>p</sup>Preliminary.

'Revised.

## Table 2. Characteristics of Unfurnished Apartments Completed During the Third Quarter of 1994 and Rented Within 3 Months (Preliminary)

#### Not Seasonally Adjusted

(Privately financed, nonsubsidized, unfurnished, rental apartments in buildings with five units or more. Data regarding number of bedrooms and asking rent are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data)

		furnished completed	Percent of	total units	Percent rent mon	
Item	Number	Standard error* (number of apartments)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)
Total	31,500	2,590	100	(X)	85	2.3
RENT CLASS						
Less than \$350	900 4,600 7,100 6,800 5,100 7,100 \$597 10,900 700 3,500 2,500 1,600	170 1,700 980 1,660 980 850 850 \$27 1,580 170 1,590 600 180	3 15 22 26 22 (X) 34 2 11 8 5	0.6 5.1 3.1 4.6 2.4 2.9 (X) 4.5 0.6 4.8 1.9 0.6	82 90 77 87 91 86 \$603 87 79 87 87 86 90	3.6 4.7 6.6 4.1 2.2 1.3 \$28 2.3 5.0 6.9 2.2 2.5
\$650 to \$749 \$750 or more Median asking rent	1,000 1,600 \$498	80 250 \$45	3 5 (X)	0.4 0.9 (X)	91 87 \$502	0.1 0.5 \$51
Two bedrooms or more         Less than \$350         \$350 to \$449         \$450 to \$549         \$550 to \$649         \$650 to \$749         \$750 to \$849         \$850 or more         \$850 or more         Median asking rent	20,700 200 1,100 4,600 5,200 4,100 1,700 3,700 \$636	2,360 20 610 820 1,680 1,020 310 560 \$32	66 1 3 15 17 13 6 12 (X)	4.5 0.1 1.9 2.6 4.8 2.6 0.9 1.9 (X)	85 92 99 72 86 91 87 85 \$644	3.1 0.7 0.8 8.9 5.5 2.7 5.0 1.7 \$34
BEDROOMS						
No bedroom	400 10,400 16,000 4,600	140 1,550 2,080 890	1 33 51 15	0.4 4.5 4.8 2.4	63 88 83 88	9.0 2.2 4.0 3.8

# Table 3. Characteristics of Unfurnished Apartments Completed During the Second Quarter of 1994 and Rented Within 3 Months (Revised)

#### Not Seasonally Adjusted

(Privately financed, nonsubsidized, unfurnished, rental apartments in buildings with five units or more. Data regarding number of bedrooms and asking rent are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data)

		furnished completed	Percent of	total units	Percent rent mon	
Item	Number	Standard error* (number of apartments)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)
Total	24,700	2,620	100	(X)	85	3.0
RENT CLASS						
Less than \$350	3,100 2,300 5,400 5,700 3,900 4,300 \$577	1,340 740 1,440 1,830 1,110 610 \$32	13 9 22 23 16 17 (X)	5.1 3.0 5.2 6.2 4.6 2.8 (X)	81 93 83 93 79 79 5575	8.1 1.4 5.5 2.8 7.1 8.4 \$31
Fewer than two bedrooms Less than \$350 \$350 to \$449 \$450 to \$549 \$550 to \$649 \$650 to \$749 \$750 or more Median asking rent	9,300 2,700 1,200 1,600 800 1,900 1,100 \$498	1,670 1,240 520 830 190 1,120 1,120 120 \$75	38 11 5 3 3 8 5 (X)	5.5 4.7 2.1 3.2 0.7 4.6 0.7 (X)	83 78 98 97 70 80 \$495	4.6 9.1 2.4 1.0 7.9 0.1 \$60
Two bedrooms or more Less than \$350 \$350 to \$449 \$450 to \$549 \$550 to \$649 \$650 to \$749 \$750 to \$849 \$850 or more Median asking rent	15,300 400 1,100 3,800 4,900 1,900 1,500 1,700 \$597	2,130 140 380 730 1,780 450 540 230 \$31	62 2 4 16 20 8 6 7 (X)	5.5 0.5 1.6 2.8 6.2 1.7 2.2 1.1 (X)	86 99 77 93 88 71 85 \$597	4.3 0.8 0.5 10.4 3.3 4.5 21.9 0.7 \$31
BEDROOMS						
No bedroom	400 8,900 12,700 2,600	220 1,630 1,920 610	2 36 52 11	0.9 5.4 5.3 2.3	74 83 85 91	3.8 4.9 5.1 3.5

#### Table 4. Unfurnished Apartments Completed During the Third Quarter of 1994, by Geographic Area

#### Not Seasonally Adjusted

(Privately financed, nonsubsidized, unfurnished, rental apartments in buildings with five units or more. Data regarding asking rent are collected at the initial interview. Data may not add to total due to rounding. Medians are computed using unrounded data)

		Total unf apartments			Percent of	total units	Percent rented within 3 months		
Geographic area	Number	Standard error* (number of apartments)	Median asking rent	Standard error* (dollars)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)	
United States, total	31,500	2,590	\$597	\$27	100	(X)	85	2.3	
Inside MA In central city Not in central city Outside MA	29,200 15,300 13,900 2,300	2,330 1,910 2,500 1,610	\$593 \$620 \$580 \$621	\$28 \$67 \$45 \$137	93 49 44 * 7	4.8 6.4 6.7 4.8	85 84 86 87	2.5 2.9 4.0 5.5	
Northeast Midwest South West	2,800 6,800 13,800 8,100	2,240 1,890 1,790 1,790	\$620 \$556 \$592 \$644	\$97 \$74 \$54 \$126	9 22 44 26	6.9 5.5 6.0 5.4	99 83 81 91	1.2 2.0 3.7 2.5	

#### Table 5. Absorption Rates of Cooperative and Condominium Apartments: 1987 to 1994

#### Not Seasonally Adjusted

(Buildings with five units or more)

		operative Iominium	Percent c	of all units			P	ercent abso	orbed withi	n		
	•	ments pleted	in buildi five units	ngs with or more	3 m	onths	6 m	onths	9 m	onths	12 m	onths
Quarter of completion	Number	Stan- dard error* (number of apart- ments)	Percent	Stan- dard error* (percent- age points)	Percent	Stan- dard error* (percent- age points)	Percent	Stan- dard error* (percent- age points)	Percent	Stan- dard error* (percent- age points)	Percent	Stan- dard error* (percent- age points)
1994												
July-September <sup>p</sup> April-June January-March	7,500 ′9,200 8,800	1,160 1,990 1,450	16 25 36	2.8 5.4 4.6	78 79 82	2.8 2.9 3.2	(NA) 89 89	(NA) 2.4 2.2	(NA) (NA) 92	(NA) (NA) 1.4	(NA) (NA) (NA)	(NA) (NA) (NA)
1993 October-December	9,500	1,410	30	4.8	83	2.9	92	1.4	95	0.9	97	0.7
July-September April-June January-March	7,000 8,500 7,000	870 1,140 1,140	21 27 25	4.0 4.2 4.3	68 76 76	7.5 2.4 2.6	92 75 85 86	6.3 2.4 2.4	'81 89 93	6.8 2.0 1.3	85 93 95	7.0 0.9 1.0
1992												
October-December July-September April-June January-March	7,900 8,200 7,200 7,800	1,170 1,280 2,120 950	19 19 19 24	3.0 3.1 5.5 3.1	71 71 69 64	1.8 2.8 5.5 2.4	83 85 82 74	1.6 1.9 3.5 2.0	90 91 87 80	1.1 1.2 3.3 2.1	93 93 89 84	1.0 1.1 2.6 1.8
1991												
October-December July-September April-June January-March	7,900 9,900 9,800 7,700	940 1,050 1,180 1,200	21 16 16 14	3.1 3.0 2.6 2.3	65 59 55 62	3.3 4.1 5.7 3.7	79 72 74 73	2.2 2.3 5.2 4.2	85 78 80 80	1.6 1.9 2.8 4.9	89 85 84 88	1.7 1.4 2.7 3.0
1990												
October-December July-September April-June January-March	12,400 12,900 12,800 14,500	1,490 1,630 1,900 3,110	18 16 17 21	2.2 2.2 2.3 4.4	58 60 53 69	4.2 3.9 2.9 4.8	72 75 67 81	3.4 2.7 3.9 3.8	78 83 74 86	3.4 1.9 3.7 3.3	82 89 79 89	2.9 1.2 3.5 3.5
1989												
October-December July-September April-June January-March	13,100 15,100 15,900 15,600	1,370 1,930 1,790 1,700	17 16 19 19	2.0 2.2 2.4 2.4	65 66 70 64	5.6 4.7 2.9 5.2	75 75 79 77	5.1 4.4 3.0 6.3	81 81 83 82	3.5 4.2 3.2 5.6	83 85 87 87	3.5 3.9 3.0 3.4
1988												
October-December July-September April-June January-March	18,700 20,400 21,000 16,200	3,940 3,010 2,810 2,150	20 20 21 18	4.0 4.0 2.7 2.4	70 56 63 69	1.3 5.9 7.1 6.5	79 68 75 85	2.8 6.0 7.0 1.7	85 72 86 89	3.7 6.3 1.9 1.8	87 77 89 91	3.9 6.5 2.0 1.6
1987												
October-December July-September April-June January-March	25,700 19,000 27,000 20,600	3,310 2,810 4,190 3,210	23 16 23 16	3.2 2.0 3.2 5.2	72 66 78 78	4.2 2.9 3.1 5.5	80 77 87 88	3.6 2.9 1.8 2.1	85 83 90 92	3.4 3.0 1.4 1.5	91 89 93 94	2.2 2.7 1.0 1.2

\*Standard error within range of about 2 chances out of 3.

NA Not available. PPreliminary.

'Revised.

### Table 6. Characteristics of Condominium Apartments Completed During the Third Quarter of 1994 and Sold Within 3 Months (Preliminary)

#### Not Seasonally Adjusted

(Privately financed, nonsubsidized, condominium apartments in buildings with five units or more. Data regarding number of bedrooms and asking price are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data)

	Total con apartments		Percent of	total units	Percent s 3 mc	
ltem	Number	Standard error* (number of apartments)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)
Total	7,500	1,160	100	(X)	78	2.8
PRICE CLASS						
Less than \$50,000. \$50,000 to \$74,999. \$75,000 to \$99,999. \$100,000 to \$149,999. \$150,000 to \$199,999. \$200,000 or more. Median asking price.	(Z) 1,200 2,600 2,100 900 600 \$98,700	(Z) 450 480 370 140 110 \$7,870	(Z) 16 35 28 12 8 (X)	(Z) 4.2 3.8 3.4 1.8 1.4 (X)	(Z) 79 79 65 67 \$96,700	(Z) 3.7 3.0 3.0 2.7 5.0 \$8,930
BEDROOMS						
Fewer than 2 bedrooms 2 bedrooms	600 5,400 1,500	110 810 350	8 73 20	1.5 1.5 2.1	76 80 73	3.2 2.9 4.8

\*Standard error within range of about 2 chances out of 3.

X Not applicable.

Z Fewer than 50 units or less than one half of 1 percent.

### Table 7. Characteristics of Condominium Apartments Completed During the Second Quarter of 1994 and Sold Within 3 Months (Revised)

#### Not Seasonally Adjusted

(Privately financed, nonsubsidized, condominium apartments in buildings with five units or more. Data regarding number of bedrooms and asking price are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data)

	Total conc apartments	f	Percent of	total units	Percent sold within 3 months		
Item	Number	Standard error* (number of apartments)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)	
Total	9,100	1,990	100	(X)	79	2.9	
PRICE CLASS							
Less than \$50,000. \$50,000 to \$74,999. \$75,000 to \$99,999. \$100,000 to \$149,999. \$150,000 to \$199,999. \$200,000 or more . Median asking price .	100 900 3,200 3,000 1,300 600 \$105,700	80 240 700 1,150 420 90 \$23,620	1 10 35 33 15 7 (X)	0.7 2.4 5.9 6.8 3.3 1.7 (X)	100 84 83 83 65 55 \$101,500	0.1 6.9 4.8 2.5 3.6 0.9 \$24,420	
BEDROOMS							
Fewer than 2 bedrooms	1,000 6,500 1,600	310 1,380 490	11 71 17	1.9 4.6 3.0	90 78 77	3.5 3.7 4.3	

#### Table 8. Condominium Apartments Completed During the Third Quarter of 1994 by Geographic Area

#### Not Seasonally Adjusted

(Privately financed, nonsubsidized, condominium apartments in buildings with five units or more. Data regarding asking price are collected at the initial interview. Data may not add to total due to rounding. Medians are computed using unrounded data)

		Total conc apartments			Percent of	total units	Percent sold within 3 months		
Geographic area	Number	Standard error* (number of apartments)	Median asking price	Standard error* (dollars)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)	
United States, total	7,500	1,160	\$98,700	7,870	100	(X)	78	2.8	
Inside MA In central city Not in central city Outside MA	6,600 3,200 3,400 800	960 820 420 710	\$99,300 \$102,300 \$98,000 \$79,400	6,690 34,390 5,480 151,650	89 44 46 11	8.6 7.7 7.0 8.6	76 77 76 95	2.3 4.6 0.6 5.0	
Northeast Midwest South West	(Z) 800 3,000 3,600	(Z) 210 740 830	(Z) \$99,300 \$94,000 \$107,900	(Z) 11,030 12,160 35,570	(Z) 11 40 49	(Z) 2.9 7.5 7.6	(Z) 88 78 77	(Z) 2.7 6.5 2.7	

\*Standard error within range of about 2 chances out of 3.

X Not applicable. Z Fewer than 50 units or less than one half of 1 percent.

### Table 9. Characteristics of Unfurnished Apartments Completed in the Last Four Quarters and Reported as Rented and Remaining For Rent in the Fourth Quarter of 1994

(Privately financed, nonsubsidized, unfurnished, rental apartments in buildings with five units or more. Data regarding number of bedrooms and asking rent are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data)

Item	Total unfur- nished apartments completed in last 4 quarters	Standard error* (number of apart- ments)	Apartments rented prior to 4th quarter 1994	Standard error* (number of apart- ments)	Apartments rented in 4th quarter 1994	Standard error* (number of apart- ments)	Apartments remaining for rent at end of 4th quarter 1994	Standard error* (number of apart- ments)
Total	87,400	4,470	50,400	4,160	30,300	2,770	6,700	870
RENT CLASS								
Less than \$350 \$350 to \$449 \$450 to \$549 \$550 to \$649 \$650 to \$749 \$750 or more Median asking rent	4,700 12,000 21,100 18,000 12,900 18,700 \$583	1,300 2,110 1,900 2,570 1,610 1,030 \$18	3,100 6,700 12,700 10,600 6,800 10,400 \$575	1,420 1,620 1,850 2,730 1,110 780 \$28	1,200 4,600 6,400 6,200 5,300 6,600 \$598	340 1,680 840 1,610 1,040 600 \$31	300 700 2,000 1,200 700 1,800 \$581	120 190 600 300 160 470 \$52
BEDROOMS								
Fewer than 2 bedrooms 2 bedrooms	29,300 46,600 11,500	2,730 3,330 1,170	16,300 27,500 6,600	2,440 3,210 1,050	11,000 15,000 4,300	1,760 2,000 760	2,000 4,000 600	250 790 260

\*Standard error within range of about 2 chances out of 3.

Note: These data are for completions in the first through third quarters of 1994 and the fourth quarter of 1993.

### Table 10. Characteristics of Condominium Apartments Completed in the Last Four Quarters and Reported as Sold and Remaining For Sale in the Fourth Quarter of 1994

(Privately financed, nonsubsidized, condominium apartments in buildings with five units or more. Data regarding number of bedrooms and asking price are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data)

Item	Total con- dominiums completed in last 4 quarters	Standard error* (number of apart- ments)	Condo- miniums sold prior to 4th quarter 1994	Standard error* (number of apart- ments)	Condomini- ums sold in 4th quarter 1994	Standard error* (number of apart- ments)	Condo- miniums remaining for sale at end of 4th quarter 1994	Standard error* (number of apart- ments)
Total	33,400	2,910	22,700	2,110	7,100	600	3,600	300
PRICE CLASS								
Less than \$50,000 \$50,000 to \$74,999 \$75,000 to \$99,999 \$100,000 to \$149,999 \$150,000 to \$199,999 \$200,000 or more Median asking price	4,000 11,500 9,900 4,800	250 890 1,690 1,850 1,150 200 \$10,430	400 2,400 8,100 7,100 3,300 1,500 \$103,600	230 540 1,230 1,360 870 70 \$10,580	(Z) 1,300 2,500 1,900 800 500 \$97,200	(Z) 340 370 310 90 \$4,240	(Z) 300 900 900 800 800 \$134,100	(Z) 80 140 160 180 50 \$11,750
BEDROOMS								
Fewer than 2 bedrooms 2 bedrooms 3 bedrooms or more	3,000 23,400 7,100	500 2,490 1,430	2,200 15,500 5,000	420 1,730 1,130	500 5,300 1,300	60 570 190	300 2,500 800	40 220 190

\*Standard error within range of about 2 chances out of 3.

Note: These data are for completions in the first through third quarters of 1994 and the fourth quarter of 1993.

#### Table 11. Apartments Completed in Buildings With Five Units or More: 1987 to 1994

(Data may not add to total due to rounding)

Quarter of completion	· · · ·	artments	Unfuri rer aparti	ntal		ished ntal ments		tives and niniums		erally dized	Ou	1er1
	Number	Standard error*	Number	Standard error*	Number	Standard error*	Number	Standard error*	Number	Standard error*	Number	Stand- ard error*
1994												
July-September <sup>p</sup> April-June January-March 1993	45,400 37,200 24,600	2,130 2,250 2,060	31,500 <sup>1</sup> 24,700 14,300	2,590 2,620 1,560	100 100 (Z)	80 40 (Z)	7,500 <sup>1</sup> 9,200 8,800	1,160 1,990 1,450	4,000 3,000 700	1,640 1,100 270	2,200 '300 700	990 210 130
October-December July-September April-June January-March	31,500 33,400 31,600 28,400	2,180 2,590 1,740 2,800	16,900 22,100 20,500 17,600	2,450 2,660 2,010 2,630	200 2,300 (Z) 200	20 2,070 (Z) 180	9,500 7,000 8,500 7,000	1,410 870 1,140 1,140	4,000 1,300 2,000 600	1,370 370 1,310 110	900 800 700 3,000	500 400 200 1,780
1992 October-December July-September April-June January-March	41,500 43,900 37,400 32,300	2,470 2,930 2,290 2,340	28,800 32,000 27,400 22,100	2,370 2,740 3,000 2,140	(Z) 500 100 100	(Z) 300 10 50	7,900 8,200 7,200 7,800	1,170 1,280 2,120 950	1,300 1,900 1,800 2,000	270 140 520 770	3,500 1,300 900 300	1,970 500 420 90
1991												
October-December July-September April-June January-March	38,300 62,000 60,000 56,200	2,070 2,850 3,230 2,570	26,400 48,200 46,500 44,200	2,390 3,140 2,880 2,610	(Z) 1,100 600 1,100	(Z) 800 60 1,630	7,900 9,900 9,800 7,700	940 1,050 1,180 1,200	3,100 2,100 2,200 2,200	1,300 410 650 630	800 700 1,000 1,100	320 250 120 560
1990			I									
October-December July-September April-June January-March	70,300 82,200 75,200 66,600	3,650 4,040 3,250 3,210	54,100 61,400 55,400 43,300	3,560 3,420 2,900 2,640	600 1,700 (Z) 600	30 560 (Z) 80	12,400 12,900 12,800 14,500	1,490 1,630 1,900 3,110	2,500 2,500 2,700 6,200	590 780 1,220 3,030	700 3,800 4,400 1,900	90 1,350 1,610 330
1989												
October-December July-September April-June January-March	78,500 92,300 85,600 81,500	3,890 3,400 2,770 3,820	57,300 67,200 65,700 56,200	3,860 3,830 3,440 3,610	500 2,800 1,100 600	230 1,910 120 80	13,100 15,100 15,900 15,600	1,370 1,930 1,920 1,700	5,900 4,900 2,400 6,600	3,070 1,010 620 2,320	1,800 2,500 500 2,500	740 280 80 560
1988												
October-December July-September April-June January-March 1987	95,000 104,000 99,100 90,500	4,770 4,840 3,620 3,620	68,800 75,600 72,000 68,100	4,850 5,470 4,450 3,870	1,100 2,500 200 400	90 1,360 80 40	18,700 20,400 21,000 16,200	3,940 3,010 2,810 2,150	3,300 3,100 4,100 4,700	1,030 1,030 1,310 1,900	3,100 2,500 1,700 1,100	1,580 780 440 90
October-December July-September April-June January-March	110,000 119,900 117,800 126,400	3,620 5,140 5,140 5,140 5,140	77,000 89,300 81,600 97,700	4,640 4,240 4,760 4,620	100 3,800 2,600 1,400	20 1,440 530 780	25,700 19,000 27,000 20,600	3,310 2,810 4,190 3,210	4,200 5,900 3,200 3,700	1,320 2,000 3,300 1,310	3,000 2,000 3,300 3,000	1,580 520 880 1,160

\* Standard error within range of about 2 chances out of 3. <sup>P</sup> Preliminary. <sup>r</sup> Revised. Z Fewer than 50 units. <sup>1</sup>Other includes time-sharing units, continuing care retirement units, and turnkey housing (privately built for and sold to local public housing authorities subsequent to completion).

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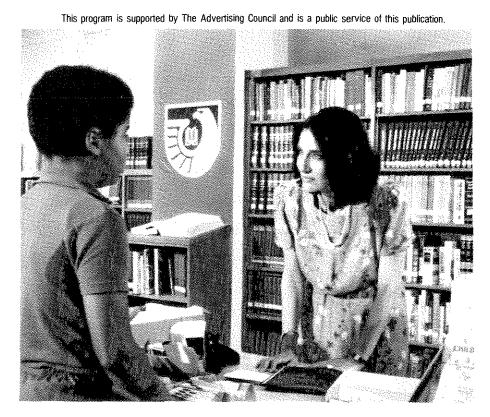


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