U.S. Department of Commerce BUREAU OF THE CENSUS
U.S. Department of Housing and Urban Development

# Market Absorption of Apartments 

First Quarter 1989-Absorptions
H130-89-Q1
Issued June 1989 Completions in Fourth Quarter 1988)

Figure 1.

## Units in Apartment Buildings Completed and Absorbed: 1983 to 1988



## QUARTER OF COMPLETION

Note: Limited to buldings with five or more units in permit-Issuing places.

1. Source: Construction Reports, C22-89-2 (February 1989) table 2.
2. Privately financed, nonsubsidized, unfurnished apartments.
[^0]
## SUMMARY OF HNDINGS

Ot the 68,700 privately financed, nonsubsidized, unfurnished rental apartments completed in buildings with five units or more during the fourth quarter, OctoberDecember 1988, 68 percent were absorbed (seasonally adjusted) 3 months after their completion. This is about the same ( 46 percent) as the 3 -month seasonally adjusted rate of 67 percent for apartments completed in the third quarter of 1988 , and also about the same (土 6 percent) as the seasonally adjusted rate of 65 percent for fourth quarter 1987 completions (table 1).

The statistics in this report are based on a sample survey and consequently they are subject to sampling variability. ${ }^{1}$ Estimates derived from different samples would differ from one another. The standard error of a survey estimate is a measure of the variation among the estimates from all possible samples. Estimates of standard errors have been computed from the sample data and are presented in the tables. They allow us to construct interval estimates with prescribed confidence that the interval includes the average of the estimates from all possible samples. For all the change statements made in this report, 90 -percent confidence intervals for statistical comparisons can be constructed by using the 90 -percent deviate shown in the parentheses after the change; however, when a 90-percent confidence interval contains zero, we are uncertain whether or not the change has occurred. In addition, some of the statistical findings which are not part of the tables are also provided with a 90 -percent deviate.

Apartments completed in the third quarter, July-September 1988, which have been on the market for 6 months were 84 percent absorbed. This is about the same $1 \pm 5$ percent) as the 80 percent 6 -month rate for apartments completed during the same (third) quarter of 1987. Apartments which have been on the market for 9 months, those completed during April-June 1988, were 92 percent absorbed, and apartments completed in JanuaryMarch, which have been on the market for 12 months were 95 percent absorbed.

The median asking rent for all privately financed unfurnished units in buildings with 5 units or more constructed in the fourth quarter of 1988 was greater than $\$ 550$, as it was in the last (third) quarter. About 57 percent $(39,300)$ of the units were constructed with two or more bedrooms; the median asking price of these units was $\$ 609$. The median asking rent of the 29,400 units with fewer than 2 bedrooms was $\$ 528$ (table 2).

Ninety-seven percent of all newly constructed, privately financed, unfurnished apartments were located in metropolitan areas; 37 percent were in central cities and 60 percent were in suburban areas. Two percent of the new apartment construction was in the Northeast; 17

[^1]percent was in the Midwest; 30 percent was in the South; and 51 percent of the new aparmen construction occurred in the West, significantly higher than the 41 percent of the total that was constructed in the West in the last (third) quarter (table 4).

Approximately 18,900 cooperative and condominium apartments in buildings with five units or more were completed in the fourth quarter of 1988, about the same $( \pm 8,130)$ as the number of such units completed in the third quarter. However, the 3 -month absorption rate for these apartments was 71 percent, significantly higher than the 3 -month rate of 56 percent for the 20,200 units completed in the third quarter (table 5).

The 18,600 condominium apartments constructed in the fourth quarter of 1988 was about the same ( $\pm 8,370$ ) as the (revised) 19,900 such units completed last quarter. Seventy-three percent of the new condominium units had two bedrooms. Ten percent had three bedrooms or more, and 16 percent were either efficiency or onebedroom apartments (table 6).

A total of 284,500 unfurnished units were completed in the last 12 months, and they had a median asking rent of $\$ 550$ or more (table 7). The total number of condominium apartments completed in the last 12 months was 74,100 with a median asking price of $\$ 116,500$ (table 8 ).

A total of 94,900 apartments were completed in all buildings with five units or more in the founth quarter of 1988 (table 9 ). The majority ( $72( \pm 6)$ percent) of the units completed in the fourth quarter were the 68,700 privately financed, nonsubsidized, unfurnished, rental apartments. Cooperative and condominium apartments accounted for about $20( \pm 7)$ percent of total fourth quarter 1988 completions. About 1 percent ( $\pm 0.1$ ) percent were furnished rental apartments.

Units in federally subsidized properties built under programs of the Department of Housing and Urban Development (Low Income Housing Assistance (Section 8), Senior Citizens Housing Direct Loans (Section 202), and all units in buildings containing apartments in the FHA rent supplement program) accounted for $3( \pm 2)$ percent of total completions.

About $3( \pm 2)$ percent of the apartments completed are not in the scope of the survey for the purpose of measuring absorption rates or characteristics and include time-sharing units, continuing care retirement units, and turnkey units (privately built for and sold to local public housing authorities subsequent to completion). The data on privately financed units include privately owned housing subsidized by State and local government.

Figure 2.
Median Rent of Apartments Completed in
the United States: 1985 to 1988


Figure 3.
Cooperative and Condominium Apartment Completions as Percent of Total Apartment Completions: 1985 to 1988


Note: Limited to Buildings with five or more units in permit-issuing places.

Table 1. Absorption Rates of Priwately Financed Nonsubsidized Uniumished Apartments: 1985 to 1988 (Buildings with five units or more.)

| Quarter of completion | Total unfurnished apartments completed |  | Seasonally adjusted rented within 3 months |  | Not seasonally adjusted-rented within-- |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 3 months | 6 months |  | 9 months |  | 12 months |  |
|  | Number |  |  |  | Percent | Standard error* (percentage points) | Percent | Standard error* (percentage points) | Percent |  | Percent |  | Percent | $\begin{aligned} & \text { Standard } \\ & \text { error* } \\ & \text { (per- } \\ & \text { centage } \\ & \text { points) } \end{aligned}$ |
| 1985 | 74,80094,20097,0098,300 | $\begin{aligned} & 3,260 \\ & 4,080 \\ & 3,900 \\ & 3,420 \end{aligned}$ | 67656465 | $\begin{aligned} & 1.5 \\ & 2.0 \\ & 1.9 \\ & 8.6 \end{aligned}$ | $\begin{aligned} & 64 \\ & 68 \\ & 65 \\ & 62 \end{aligned}$ | 2.12.01.91.6 | $\begin{aligned} & 84 \\ & 85 \\ & 83 \\ & 82 \end{aligned}$ | $\begin{aligned} & 1.6 \\ & 1.5 \\ & 1.5 \\ & 1.3 \end{aligned}$ | $\begin{aligned} & 91 \\ & 92 \\ & 91 \\ & 93 \end{aligned}$ | $\begin{aligned} & 1.2 \\ & 1.1 \\ & 1.1 \\ & 0.9 \end{aligned}$ | $\begin{aligned} & 94 \\ & 95 \\ & 96 \\ & 96 \end{aligned}$ | 1.20.90.80.7 |
| January-March |  |  |  |  |  |  |  |  |  |  |  |  |
| April-June.. |  |  |  |  |  |  |  |  |  |  |  |  |
| July-September. |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December... |  |  |  |  |  |  |  |  |  |  |  |  |
| 1986 |  |  |  |  |  |  |  |  |  |  |  |  |
| January-March | 92,700 | 3,430 | 67636964 | 1.71.91.7 | 65667161 | 1.71.91.71.8 | 86848581 | 1.31.41.3 | 93919291 | 0.91.11.0 | 96969696 | 0.80.80.40.4 |
| April-June........... | 99,600 | 4,020 |  |  |  |  |  |  |  |  |  |  |
| July-September...... | 107.700 | 5,670 |  |  |  |  |  |  |  |  |  |  |
| October-December... | 107,700 | 5,670 |  |  |  |  |  | 1.5 | 91 | 0.6 |  |  |
| 1987 |  |  | 64 | 1.8 | 61 | 1.8 | 81 |  |  |  | $95$ | 0.4 |
| January-March ...... | 97,700 | 4,620 | 60 | 1.8 | 58 | 2.1 | 80 | 2.6 | 88 | 2.7 | 92 | 2.4 |
| April-June. | 81,600 | 4,760 | 64 | 2.2 | 68 | 1.4 | 87 | 0.7 | 93 | 0.7 | 96 | 0.4 |
| July-September...... | 89,300 | 4,240 | 62 | 2.4 | 63 | 2.4 | 80 | 2.4 | 87 | 2.0 | 93 | 1.4 |
| October-December... | 77,000 | 4,670 | 65 | 2.1 | 63 | 2.0 | 83 | 1.3 | 92 | 0.8 | 96 | 0.5 |
| 1988 |  |  |  |  |  |  |  |  |  |  |  |  |
| January-March | 68,900 | 3,870 | 63r656768 | 2.0 | 607076866 | 1.8 | 828686(NA) | $\begin{array}{r} 1.0 \\ 1.2 \\ 1.9 \\ \text { (NA) } \end{array}$ | $\begin{array}{r} 90 \\ 92 \\ (\mathrm{NA}) \\ (\mathrm{NA}) \end{array}$ | $\begin{array}{r} 0.9 \\ 1.0 \\ (\mathrm{NA}) \\ (\mathrm{NA}) \end{array}$ | $\begin{aligned} & 95 \\ & (\text { NA } \\ & \text { (NA) } \\ & \text { (NA) } \end{aligned}$ | 0.7(NA)(NA)(NA) |
| April-June........... | 72,000 | 4,460 |  | 1.4 |  | $\begin{aligned} & 1.8 \\ & 1.5 \\ & 2.6 \\ & 3.0 \end{aligned}$ |  |  |  |  |  |  |
| July-September...... | '75,600 | 5,470 |  | 2.6 |  |  |  |  |  |  |  |  |
| October-December ${ }^{\text {P }}$. | 68,700 | 4,760 |  | 3.0 |  |  |  |  |  |  |  |  |

"Standard error within range of about 2 chances out of 3 . NA Not available. ppreliminary. 'Revised.

Table 2. Characteristics of Unfumished Aparments Completed During the Fouth Ouarter of 1988 and Rented
Within 3 Months (Preliminary)

## Not Seasonally Adjusted

Privately financed, nonsubsidized, unfurnished, rental aparments in buildings with five units or more. Data regarding number of bedrooms and asking rent are collected at the initial interview, l.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded date.)

*Standard error within range of about 2 chances out of 3 . X Not applicable.

## Table 3. Characteristics of Unfurnished Aparments Completed Durng the Jhird Ouarter of 1988 and Remted Within 3 Months (Revised)

Not Seasonally Adjusted
(Privately financed, nonsubsidized, unfurnished, rental aparments in buildings with five units or more. Data regarding number of bedrooms and asking rent are collocked at the intial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data.

| hem | Total unfurnished apartments completed |  | Percent of total units |  | Percent rented within 3 months |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Standard error* number of apartments) | Percent | Standard error* (percentage points) | Percent | Standard error* (percentage poins: |
| Total. | 75,600 | 5,470 | 800 | (X) | 68 | 2.6 |
| RENT Class |  |  |  |  |  |  |
| Less than \$350 | 3,900 | 1,470 | 5 | 1.9 | 84 | 6.0 |
| \$350 to \$398 | 5,100 | 1,040 | 7 | 1.4 | 77 | 7.8 |
| \$400 to \$449 | 8,100 | 1,230 | 11 | 1.5 | 71 | 6.1 |
| \$450 to \$499 | 7,600 | 800 | 10 | 1.1 | 68 | 35 |
| \$500 to \$549 | 7,900 | 1,210 | 10 | 1.2 | 74 | 4.6 |
| \$550 or more. . | 43,000 | 4,280 | 57 | 3.4 | 64 | 2.8 |
| Median asking rent. . | \$550+ | (X) | (X) | (X) | (X) | (X) |
| Fewer than two bedrooms. | 32,300 | 3,080 | 43 | 2.2 | 70 | 3.0 |
| Less than \$350 | 2,800 | 940 | 4 | 1.2 | 79 | 7.2 |
| \$350 to \$399 | 2,200 | 450 | 3 | 0.6 | 80 | 4.8 |
| \$400 to \$449 | 5,400 | 790 | 7 | 1.0 | 67 | 5.2 |
| \$450 10 \$499 | 3,800 | 310 | 5 | 0.5 | 59 | 2.9 |
| \$500 to \$549 | 3,200 | 980 | 4 | 1.1 | 85 | 4.3 |
| \$550 or more.. | 15,000 | 2,410 | 20 | 2.6 | 66 | 4.1 |
| Median asking rent. | \$531 | \$24 | (X) | (X) | (X) | (X) |
| Two bedrooms or more. | 43,300 | 3,320 | 57 | 2.2 | 67 | 2.8 |
| Less than \$350 | 1,200 | 610 | 2 | 0.8 | 95 | 4.4 |
| \$350 to \$399 | 2,900 | 950 | 4 | 1.3 | 75 | 13.2 |
| \$400 to \$449 | 2,700 | 1,040 | 4 | 1.3 | 79 | 11.3 |
| \$450 to \$499 | 3,800 | 680 | 5 | 0.9 | 77 | 4.2 |
| \$500 to \$549 | 4,700 | 750 | 6 | 1.0 | 67 | 5.5 |
| \$550 to \$649 | 8,000 | 960 | 11 | 1.0 | 63 | 4.0 |
| \$650 or more. | 20,000 | 2,350 | 26 | 2.4 | 63 | 2.5 |
| Median asking rent. | \$629 | \$21 | (X) | (X) | (X) | (X) |
| BEDROONS |  |  |  |  |  |  |
| No bedroom | 4,100 | 1.910 | 5 | 2.4 | 64 | 8.8 |
| 1 bedroom. . | 28,300 | 2,310 | 37 | 1.8 | 70 | 2.6 |
| 2 bedrooms. | 39,200 | 2,730 | 52 | 1.8 | 67 | 2.8 |
| 3 bedrooms or more. | 4,000 | 1,140 | 5 | 1.4 | 67 | 3.8 |

*Standard error within range of about 2 chances out of 3 . X Not applicable.

Table 4. Unfurnished Apartments Completed During the Fourth Ouarter of 1988, by Geographic Area
Not Seasonally Adjusted
Privately financed, nonsubsidized, unturnished, rental apartments in buildings with five units or more. Data are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding.)

| Geographic area | Total unturnished apartments completed |  | Percent of total units |  | Percent rented within 3 months |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Standard error* \{number of apartments or dollars) | Percent | Standard error* (percentage poins) | Percent | Standard error* (percentage poins) |
| United States, total. | 68,700 | 4,760 | 100 | (X) | 66 | 3.0 |
| inside MSA's. | 66,800 | 4,660 | 97 | 2.0 | 66 | 3.0 |
| In central city. | 25,500 | 2,050 | 37 | 3.5 | 65 | 3.0 |
| Not in central city | 41,300 | 4,620 | 60 | 3.7 | 66 | 4.7 |
| Outside MSA's | 1,900 | 1,420 | 3 | 2.0 | 86 | 7.3 |
| Northeast | 1,200 | 410 | 2 | 0.6 | 59 | 13.4 |
| Midwest | 11,800 | 1,710 | 17 | 2.5 | 73 | 6.6 |
| South. | 20,900 | 1,590 | 30 | 2.7 | 60 | 4.0 |
| West. | 34,800 | 4,550 | 51 | 3.9 | 68 | 4.8 |

*Standard error within range of about 2 chances out of 3 . $X$ Not applicable.

Table 5. Absorption Rates of Cooperative and Condominium Apartments: 1985 to 1988
Not Seasonally Adjusted
(Buildings with five units or more.)

| Ouarter of completion | Total cooperative and condominium apartments completed |  | Percent of all units in buildings with 5 units or more |  | Percent absorbed within- |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 3 months | 6 months |  | 9 months |  | 12 months |  |
|  | Number | Standard error* (number of apartments) |  |  | Percent | Standard error* (percentage points) | Percent | Standard error* (percentage points) | Percent | Standard erros* (percentage points | Percent | Standard error* (percentage Points) | Percent | Stand ard error* (percentage points) |
| 1985 |  |  |  |  |  |  |  |  |  |  |  |  |
| January-March | 32,700 | 2,850 | 28 | 2.0 | 65 | 4.1 | 81 | 3.4 | 86 | 3.0 | 90 | 3.0 |
| April-June.... | 36,600 | 3,570 | 26 | 6.0 | 69 | 4.3 | 78 | 3.8 | 82 | 3.7 | 87 | 3.2 |
| July-September.... | 39,000 | 3,510 | 27 | 4.0 | 59 | 4.4 | 70 | 4.1 | 84 | 3.3 | 89 | 2.8 |
| October-December... | 27,400 | 2,870 | 21 | 4.2 | 69 | 4.8 | 81 | 4.1 | 85 | 3.7 | 90 | 3.1 |
| 1986 |  |  |  |  |  |  |  |  |  |  |  |  |
| January-March | 23,300 | 2,830 | 19 | 4.7 | 75 | 5.1 | 86 | 4.2 | 90 | 3.8 | 94 | 3.1 |
| April-June........... | 23,700 | 3,130 | 17 | 4.9 | 72 | 5.9 | 79 | 5.3 | 82 | 5.0 | 85 | 4.7 |
| July-September..... | 26,500 | 3,300 | 18 | 5.1 | 74 | 5.4 | 81 | 4.9 | 87 | 4.2 | 92 | 1.1 |
| October-December... | 28,200 | 3,390 | 19 | 4.7 | 73 | 5.3 | 83 | 4.5 | 88 | 2.2 | 93 | 1.0 |
| 1987 |  |  |  |  |  |  |  |  |  |  |  |  |
| January-March | 20,600 | 3,210 | 76 | 5.2 | 78 | 5.5 | 88 | 2.1 | 92 | 1.5 | 94 | 1.2 |
| Aprit-June..... | 27,000 | 4,990 | 23 | 3.2 | 78 | 3.1 | 87 | 1.8 | 90 | 1.4 | 93 | 1.0 |
| July-September..... | 19,000 | 2,810 | 16 | 2.0 | 66 | 2.9 | 77 | 2.9 | 83 | 3.0 | 89 | 2.7 |
| October-December... | 25,700 | 3,310 | 23 | 3.2 | 72 | 4.2 | 80 | 3.6 | 85 | 3.4 | 91 | 2.2 |
| 1988 |  |  |  |  |  |  |  |  |  |  |  |  |
| January-March ...... | 16,200 | 2,150 | 18 | 2.4 | 69 | 6.5 | ${ }^{1} 85$ | 1.7 | 89 | 1.8 | 91 | 1.6 |
| April-June.......... | 21,000 | 2,810 | '21 | 2.7 | 63 | 7.1 | ${ }^{7} 75$ | 7.0 | 86 | 1.9 | (NA) | (NA) |
| July-September. . | *20,300 | 3,010 | 20 | 4.0 | 「56 | 5.9 | 68 | 8.0 | (NA) | (NA) | (NA) | (NA) |
| October-Decemberp.. | 18,900 | 4,080 | 20 | 4.0 | 71 | 1.3 | (NA) | (NA) | (NA) | (NA) | (NA) | (NA) |

*Standard error within range of about 2 chances out of 3 . NA Not available. ppreliminary. revised.

Tabie 6. Characteristics of Condominium Apartments Completed During the Fourth Ouarter os 1988 and Sold Within 3 Months

## Not Seasonally Adjusted

(Privately financed, nonsubsidized, condominium apartments in buidings with five units or more. Data regarding number of bedrooms and asking price are collected ot the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Viedians are computed using unrounded data.)

*Standard error within range of about 2 chances out of $3 . \quad \times$ Not applicable.

Table 7. Characteristics of Unfurnished Apartments Completed in the Last 4 Quarters and Reported as Rented and Remaining For Rent in the First Quarter of 1989
(Privately financed, nonsubsidized, unfurnished, rental apartments in buildings with five units or more. Data regarding number of bedrooms and asking rent are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data.)

| Item | Total unfurnished apartments completed in last 4 quarters |  | Apartments rented prior to "st quarter 1989 | Standard error* (number of apartments) | Apartments rented in ist quarter 1989 |  | Apartments remaining for rent at end of 1st quarter 1989 | Standard error* (number of apariments) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total. | 284,500 | 7,100 | 175,200 | 6,400 | 63,700 | 2,970 | 45,600 | 2,360 |
| RENT CLASS |  |  |  |  |  |  |  |  |
| Less than \$350 | 17,000 | 2,490 | 11,400 | 2,140 | 4,900 | 1,620 | 700 | 190 |
| \$350 to \$399 | 22,100 | 2,170 | 15,800 | 2,170 | 4,200 | 1,210 | 2,100 | 490 |
| \$400 to \$449 | 27,800 | 2,080 | 18,800 | 2,340 | 5,500 | 720 | 3,500 | 580 |
| \$450 to \$499 | 35,900 | 2,370 | 22,700 | 2,330 | 8,400 | 1,210 | 4,800 | 450 |
| \$500 to \$549 | 31,600 | 1,950 | 18,300 | 2,050 | 7,400 | 650 | 5,000 | 670 |
| \$550 or more. | 150,000 | 5,070 | 87,200 | 4,080 | 33,300 | 1,530 | 29,500 | 2,070 |
| Median asking rent | \$550 + | (X) | \$549 | \$8 | \$550+ | (X) | \$550+ | (X) |
| BEDROOMS |  |  |  |  |  |  |  |  |
| Fewer than 2 bedrooms | 124,100 | 5,290 | 77,100 | 4,520 | 26,500 | 1,910 | 20,500 | 1,950 |
| 2 bedrooms. | 147,500 | 4,550 | 90,300 | 4,400 | 34, 100 | 2,250 | 23,100 | 1,290 |
| 3 bedrooms or more. | 12,900 | 1,260 | 7,800 | 1,090 | 3,100 | 340 | 2,000 | 320 |

*Standard error within range of about 2 chances out of $3 . \quad \times$ Not applicable.
Note: These data are for the first through the fourth quarter of 1988 completions.

Table 8. Characteristics of Condominium Apartments Completed in Last 4 Quarters and Reported as Sold and Remaining For Sale in the First Quarter of 1989
(Privately financed, nonsubsidized, condominium apartments in buildings with five units or more. Data regarding number of bedrooms and asking price are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unfounded data.)

*Standard error within range of about 2 chances out of 3 .
Note: These data are for the first through the fourth quarter of 1988 completions.

Table 9. Apartments Completed in Buildings With Five Units or More: 1985 to 1988
(Data may not add to total due to rounding.)

| Quarter of completion | Total apartments completed |  | Unfurnished apartments |  | Furnished apartments |  | Cooperatives and condominiums |  | Federally subsidized |  | Other ${ }^{\text {\% }}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | $\begin{aligned} & \text { Str- } \\ & \text { dard } \\ & \text { error* } \end{aligned}$ | Number | Stan- dard error* | Number | Standard error* | Number | Stan dard error* | Number | Stan- <br> dard error* | Number | Standard error* |
| 1985 |  |  |  |  |  |  |  |  |  |  |  |  |
| January-March. | 117,900 | 6,290 | 74,800 | 3,260 | 1,100 | 580 | 32,700 | 2,850 | 2,500 | 880 | 6,800 | 1,430 |
| April-June | 138,300 | 8,040 | 94,200 | 4,060 | 1,700 | 850 | 36,600 | 3,570 | 3,300 | 1,190 | 2,500 | 1,030 |
| July-September. | 144,500 | 7,850 | 97,100 | 3,990 | 2,100 | 890 | 39,000 | 3,550 | 2,400 | 970 | 3,900 | 1,010 |
| October-December. . | 132,600 | 7,110 | 98,300 | 3,420 | 2,500 | 940 | 27,400 | 2,870 | 3,800 | 1,160 | 600 | 460 |
| 1986 |  |  |  |  |  |  |  |  |  |  |  |  |
| January-March. | 123,400 | 7,220 | 92,700 | 3,430 | 1,400 | 710 | 23,300 | 2,830 | 5,300 | 1,440 | 700 | 530 |
| April-June | 135,500 | 8,300 | 99,600 | 4,020 | 4,600 | 1,460 | 23,700 | 3,130 | 6,600 | 1,740 | 900 | 650 |
| July-September. | 145,900 | 5,640 | 107,700 | 5,670 | 3,100 | 1,200 | 26,500 | 3,670 | 6,900 | 1,780 | 1,600 | 870 |
| October-December. . | 145,400 | 5,640 | 107,700 | 5,670 | 2,500 | 1,080 | 28,200 | 3,890 | 4,400 | 1,430 | 2,700 | 1,120 |
| 1987 |  |  |  |  |  |  |  |  |  |  |  |  |
| January-March. | 126,400 | 5,140 | 97,700 | 4,620 | 1,400 | 780 | 20,600 | 3,210 | 3,700 | 1,310 | 3,000 | 1,160 |
| April-June . | 117,800 | 5,140 | 81,600 | 4,760 | 2,600 | 530 | 27,000 | 4,990 | 3,200 | 280 | 3,300 | 880 |
| July-September. | 119,900 | 5,140 | 89,300 | 4,240 | 3,800 | 1,440 | 19,000 | 2,810 | 5,900 | 2,000 | 2,000 | 520 |
| October-December. . | 110,000 | 3,620 | 77,000 | 4,640 | 100 | 20 | 25,700 | 3,310 | 4,200 | 1,320 | 3,000 | 1,580 |
| 1988 |  |  |  |  |  |  |  |  |  |  |  |  |
| January-March..... | 90,500 | 3,620 | 68,100 | 3,870 | 400 | 40 | 16,200 | 2,150 | 4,700 | 1,900 | 1,100 | 90 |
| April-June . . . . . . . | 99,100 | 3,610 | 72,000 | 4,460 | 200 | 80 | ${ }^{1} 21,000$ | 2,810 | 4,100 | 1,310 | 1,700 | 440 |
| July-September..... | 104,000 | 4,840 | ${ }^{\text {'75,600 }}$ | 5,470 | 2,500 | 1,360 | ${ }^{\text {r } 20,300 ~}$ | 3,010 | '3,100 | 1,030 | 「2,500 | 780 |
| October-Decemberp. | 94,900 | 4,770 | 68,700 | 4,760 | 900 | 90 | 18,900 | 4,080 | 3,300 | 1,030 | 3,200 | 1,580 |

[^2]
## SAMPLE DESIGN

The Survey of Market Absorption (SOMA) is designed to provide data conceming the rate at which noneubsidized and unturnished privately financed units in buildinge with ive units of more are rented (or absorbed). In addition, data on characteristics of the units, such as rent and number of bedrooms, are collected.

The buildings selected for SOMA are those included in the Census Bureau's Survey of Construction (SOC). ${ }^{2}$ For SOC, the Urited States is first divided into primary sampling units (PSU's) which are sampled on the basis of population and permits. Next a sample of permitissuing places is selected within each sample PSU. Finally, all buildings with one to four units, are selected.

Each quarter, a sample of buildings with five or more housing units in the SOC sample reported as completed during that quarter come into sample for SOMA. Buildings completed in nonpermit-issuing areas are excluded from consideration. Intormation on the proportion of units absorbed $3,6,9$, and 12 months after completion is obtained for units in buildings selected in a given quarter in each of the next four quarters.

Each quarter the absorption data for some buildings are received too late for inclusion in the report. These late data will be included in a revised table in the next quarterly report.

## ESTIMATION

Unbiased quarterly estimates are formed by multiplying the counts for each building by its base weight (the inverse of its probability of selection) and then summing over all buildings. The final estimate is then obtained by multiplying the unbiased estimate by the following ratio estimate factor: rotal units in $5+$ buildings in permitissuing areas as estimated by the SOC for that quarter divided by total units in $5+$ buildings as estimated by SOMA for that quarter.

This procedure produces estimates of the units completed in a given quarter which are consistent with the published figures from the Housing Completions Series, ${ }^{3}$ and also reduces, to some extent, the sampling variability of the estimates of totals.

It is assumed that the absorption rates and other characteristics of units not included in the interviewed group or not accounted for are identical to rates for units where data were obtained. The noninterviewed and not-accounted-for cases constitute less than 2 percent of the sample housing units in this survey.

[^3]
## RELIABILITY OF THE ESTIMATES

There are two types of possible errors associated with data from sample survevs: sampling and nonsampling errors. The following is a description of the sampling and nonsampling errors associated with SOMA.

## Nonsampling Errors

In general, nonsampling errors can be attributed to many sources: inability to obtain information about all cases in the sample; definitional difficuties; differences in the interpretation of questions; inability or unwillingness of the respondents to provide correct information; and errors made in processing the data. These nonsampling errors also occur in complete censuses. Although no direct measurements of the biases have been obtained. it is believed that most of the important response and operational errors were detected in the course of reviewing the data for reasonableness and consistency.

## Sampling Errors

The particular sample used for this survey is one of a large number of possible samples of the same size that could have been selected using the same sample design. Even if the same questionnaires, instructions, and interviewers were used, estimates from each of the different samples would differ from each other. The deviation of a sample estimate from the average of all possible samples is defined as the sampling error. The standard error of a survey estimate attempts to provide a measure of this variation among the estimates from the possible samples and, thus, is a measure of the precision with which an estimate from a sample approximates the average result of all possible samples.

As calculated for this survey, the standard error also partially measures the variation in the estimates due to response and interviewer errors (nonsampling errors), but it does not measure, as such, any systematic biases in the data. Therefore, the accuracy of the estimates depends on both the sampling and nonsampling error measured by the standard error, biases, and some additional nonsampling errors not measured by the standard error.

The sample estimate and its estimated standard error enable the user to construct confidence intervals, ranges that would include the average result of all possible samples with a known probability. For example, if all possible samples were selected, each of these were surveyed under essentially the same general conditions, and an estimate and its estimated standard error were calculated from each sample, then-

1. Approximately 68 percent of the intervals from one standard error below the estimate to one standard error above the estimate (i.e., 68-percent confidence interval) would include the average result of all possible samples.
2. Approximately 90 percent of the intervals from 1.6 standard errors below the estimate to 1.6 standard errors above the estimate (i.e., 90 -percent confidence interval) would include the average result of all possible samples.
3. Approximately 95 percent of the intervals from two standard errors below the estimate to two standard errors above the estimate (i.e., 95 -percent confidence intervall would include the average result of all possible samples.

For very small estimates, the lower limit of the confidence interval may be negative. In this case, a better approximation to the true interval estimate can be achieved by restricting the interval estimate to positive values, that is, by changing the lower limit of the interval estimate to zero.

The average result of all possible samples either is or is not contained in any particular computed interval. However, for a particular sample, one can say with specified confidence that the average result of all possim ble samples is included in the constructed interval.

The conclusions stated in this report are considered significant at the 90 -percent contidence level. For example, table 2 of this report shows that there were 29,400 apartments with fewer than two bedrooms completed in the fourth quarier of 1988. The standard error of this estimate is 2,960 . The 68 -percent confidence interval as shown by these data is from 26,440 to 32,360 . Therefore, a conclusion that the average estimate derived from all possible samples lies within a range computed in this way would be correct for roughly 68 percent of all possible samples. Similarly, we could conclude that the average estimate derived from all possible samples lies within the interval from 24,664 to 34,136 (using 1.6 times the standard error) with 90 percent confidence.

The data in this report are preliminary and subject to slight changes in the annual report.
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[^0]:    Questions regarding these data may be directed to Housing and Household Economic Statistics Division. Telephone 301-763-8165.
    For sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402.

[^1]:    ${ }^{1}$ See Reliability of Estimates on page 10.

[^2]:    * Standard error within range of about 2 chances out of $3 .{ }^{\mathrm{p}}$ Preliminary. ${ }^{\gamma}$ Revised.
    ${ }^{1}$ Other includes time-sharing units, continuing care retirement units, and turnkey housing (privately built for and sold to local public housing authorities subsequent to completion).

[^3]:    "See the January issue of "Housing Starts," Construction Reports, Series C20, for detalls of this survey.
    "See "Housing Completions,"Construction Reports, Series C22.

