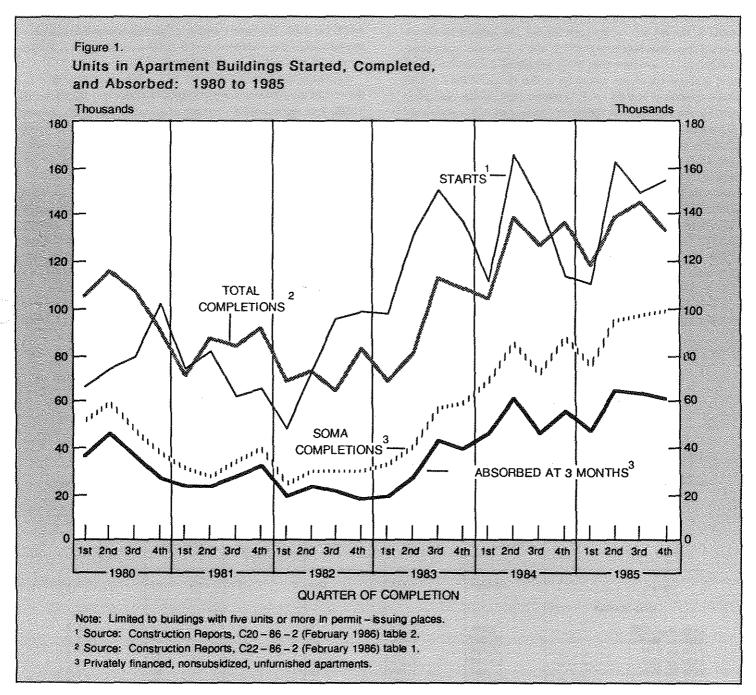
U.S. Department of Commerce BUREAU OF THE CENSUS

U.S. Department of Housing and Urban Development

H130-86-Q1 Issued June 1986

Market Absorption of Apartments

First Quarter 1986 – Absorptions (Completions in Fourth Quarter 1985)



Questions regarding these data maybe directed to Charles Clark, Housing Division, Telephone 301-763-2866.

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SUMMARY OF FINDINGS

Privately financed, nonsubsidized, unfurnished apartments completed during the October-December 1985 quarter were 64 percent absorbed (seasonally adjusted) 3 months after their completion. This is the same as the 3-month seasonally adjusted rate for apartments completed during the third quarter of 1985. Apartments which have been on the market 9 months, those completed during April-June 1985, were 92 percent absorbed.

The data are based on a sample survey and consequently the figures cited above are subject to sampling variability. As shown in table 3, the 64 and 92 percent figures are subject to sampling errors (i.e., standard errors) of 1.6 and 1.1 percentage points, respectively. This means that there are about 2 chances out of 3 that a complete count would be in the range of 64 (\pm 1.6) percentage points and 92 (\pm 1.1) percentage points. Sampling errors for the figures that follow are indicated in parenthesis.¹

A total of 132,600 (\pm 7,110) apartments were completed during the fourth quarter of 1985. This is not significantly different from third quarter 1985 completions. The number of privately financed, nonsubsidized, unfurnished apartments completed was 99,000 (\pm 3,400), about 75 (\pm 2.2) percent of total apartment completions during the quarter. This is not significantly different from the number of apartments completed in the third quarter, but represents an increase of about 13 (\pm 5.8) percent over completions of unfurnished units in the fourth quarter of 1984.

The median rent asked for newly constructed units was \$444 (± 7.1) in the fourth quarter of 1985. Apartments renting for less than \$300 accounted for only 5 (± 0.7) percent of total

completions, while those renting for \$300 to \$399 accounted for 29 (± 1.5) percent. Apartments renting for \$400 to \$499 and for \$500 or more each accounted for about 33 (± 1.6) percent of completions. The percentage of newly constructed apartments built with two bedrooms and those built with less than two bedrooms were about the same, 49 (± 1.7) and 48 (± 1.7) percent, rerspectively. Only 2 (± 0.5) percent had three bedrooms or more.

The total number of unfurnished units completed in the last 12 months reported as rented in the first quarter of 1986 was 87,400 (\pm 5,400). The median rent asked for these units was \$438 (\pm 8.5). The total number of similar apartments remaining for rent at the end of the first quarter was 66,300 (\pm 4,780) with a median asking rent of \$449 (\pm 8.9).

Approximately 26,500 (± 2,840) cooperative and condominium apartments were completed in the fourth quarter of 1985. This represents a decrease of about 32 (± 11.7) percent from third quarter 1985 completions and nearly the same reduction—31 (± 11.3) percent—from fourth quarter 1984 completions. Cooperative and condominium apartments accounted for about 20 (± 4.2) percent of total fourth quarter 1985 completions. The 3-month absorption rate for cooperative and condominium apartments was 68 (± 5.0) percent. The median price asked for condominium units was \$81,200 (± 3,960). The majority of newly constructed condominium apartments, 66 (± 5.0) percent, had 2 bedrooms, compared with 26 (± 4.7) percent built with less than 2 bedrooms. Only 7 (± 2.7) percent of the condominium units had 3 bedrooms or more.

The total number of condominium apartments completed in the last 12 months reported as sold in the first quarter of 1986 was 25,000 (\pm 3,030). The median price asked for these units was \$81,300 (\pm 4,570). The total number of condominium

Table 1. Characteristics of Apartments Completed During the Fourth Quarter of 1985 and Rented Within 3 Months

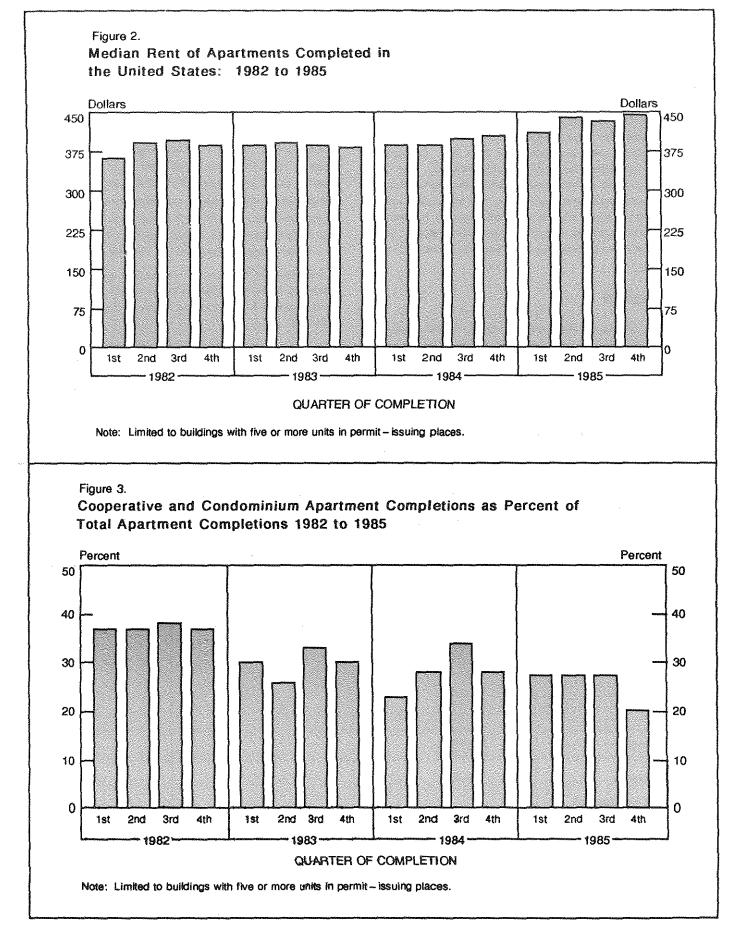
Not Seasonally Adjusted

(Privately financed, nonsubsidized, unfurnished apartments. Data regarding number of bedrooms and asking rent are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data.)

	Total comple		Percent uni	1	Percent rented within 3 months		
Item	Number	Sampling *error	Percent	Sampling error* (percentage points)	Percent	Sampling error* (percentage points)	
Total	99,000	3,400	100	(X)	62	1.6	
RENT CLASSES							
Less than \$300	5,200	1,340	5 :	0.7	72	11.6	
\$300 to \$349	10,200	1,850	10	1.0	67	8.5	
350 to \$399	18,800	2,450	19	1.3	65	6.2	
\$400 to \$449	17,500	2,370	18	1.3	57	6.7	
\$450 to \$499	14,600	2,190	15	1.2	60	7.3	
\$500 or more	32,700	3,080	33	1.6	60	4.6	
Median rent asked	\$444	7.1	(X)	(X)	(X)	(X)	
NUMBER OF BEDROOMS							
Less than 2	47,900	3,500	48.	1.7	63	3.5	
2	48,900	3,520	49	1.7	61	3.5	
3 or more	2,200	880	2	0.5	58	19.7	

*Standard error within range of about 2 chances out of 3. (X) Not applicable.

^{&#}x27;See Reliability of Estimates on page 5.



apartments remaining for sale at the end of the first quarter was 29,800 (\pm 3,300) with a median asking price of \$99,200 (\pm 5,500).

Units in federally subsidized properties built under programs of the Department of Housing and Urban Development (Low Income Housing Assistance (Section 8), Senior Citizens Housing Direct Loans (Section 202), and all units in buildings containing apartments in the FHA rent supplement program) accounted for $3 (\pm 0.8)$ percent of total completions.

Furnished rental units accounted for 2 (\pm 0.7) percent of apartment completions. The remaining units less than 1 (\pm 0.3) percent, are not in scope of the survey and include time-sharing units, continuing care retirement units, and turnkey housing (privately built for and sold to local public housing authorities subsequent to completion). The data on privately financed units include privately owned housing subsidized by State and local governments.

SAMPLE DESIGN

The Survey of Market Absorption (SOMA) is designed to provide data concerning the rate at which nonsubsidized and unfurnished privately financed units in buildings with five or more units are rented (or absorbed). In addition, data on characteristics of the units, such as rent and number of bedrooms, are collected. The buildings selected for SOMA are those included in the Census Bureau's Survey of Construction (SOC)². For this survey, the United States is first divided into primary sampling units (PSU's) which are sampled on the basis of population. Next, a sample of permit-issuing places is selected within each sample PSU. Finally, all buildings within sampled places with five or more units as well as a subsample of buildings with one to four units are selected.

Each quarter, a sample of buildings with five or more housing units in the SOC sample reported as completed during that quarter come into sample for SOMA. Buildings completed in nonpermit-issuing areas are excluded from consideration. Information on the proportion of units absorbed 3, 6, 9, and 12 months after completion is obtained for units in buildings selected in a given quarter in each of the next four quarters.

Each quarter the absorption data for some buildings are received too late for inclusion in the report. These late data will be included in a revised table in the next quarterly report. (See table 2.)

²See "Housing Starts," Construction Reports, Series C20, for details of this survey.

Table 2. Characteristics of Apartments Completed During the Third Quarter of 1985 and Rented Within 3 Months (Revised)

Not Seasonally Adjusted

(Privately financed, nonsubsidized, unfurnished apartments. Data regarding number of bedrooms and asking rent are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data.)

	Total comple					Percent rented within 3 months			
Item	Number	Sampling error*	Percent	Sampling error* (percentage points)	Percent	Sampling error* (percentage points)			
Total	97,100	3,990	100	(X)	65	1.9			
Less than \$300 \$300 to \$349 \$350 to \$399 \$400 to \$449 \$500 or more Median rent asked NUMBER OF BEDROOMS	9,000 11,100 19,100 15,900 15,000 27,100 \$430	1,850 2,040 2,620 2,410 2,350 3,040 6.2	9 11 20 16 15 28 (X)	1.1 1.3 1.6 1.5 1.4 1.8 (X)	55 64 73 62 60 68 (X)	10.2 8.8 6.1 7.3 7.6 5.2 (X)			
Less than 2 2 3 or more	41,300 52,500 3,300	3,580 3,870 1,130	43 54 3	2.0 2.0 0.7	66 64 64	4.1 3.5 16.5			

*Standard error within range of about 2 chances out of 3. (X) Not applicable.

Table 3. Absorption Rates of Privately Financed Nonsubsidized Unfurnished Apartments: 1982 to 1985

	Tot	al	Seasonally		easonally Not seasonally adjusted - rented within							
	units co	mpleted	within 3 months		3 months 6 months			9 months		12 months		
Quarter of completion	Number	Sam- pling error*	Per- cent	Sampling error* (per- centage points)	Per- cent	Sampling error* (per- centage points)	Per- cent	Sampling error* (per- centage points)	Pe <i>r-</i> cent	Sampling error* (per- centage points)	Per- cent	Sampling error* (per~ centage points)
1982												
January-Mørch April-June, July-September October-December	25,400 30,900 29,900 30,800	1,680 1,800 1,710 1,860	78 76 72 63	3.2 3.1 3.2 3.5	76 79 73 61	3,4 2,9 3,2 3,5	90 92 85 80	2.4 1.9 2.6 2.9	96 95 92 90	1.5 1.6 2.0 2.1	97 97 96 95	1.3 1.2 1.4 1.6
1983												
January-March April-June July-September October-December	33,100 41,600 57,200 59,500	1,780 1,940 2,310 2,270	61 65 74 71	3,4 2.9 2.3 2.3	59 69 76 68	3.4 2.8 2.2 2.4	81 87 87 84	2.7 2.1 1.8 1.9	90 93 93 93	2.1 1.6 1.3 1.6	94 96 97	1.6 1.2 1.2 1.3
1984												
January-March April-June July-September October-December	68,900 84,800 72,200 87,400	2,620 3,790 3,700 3,730	71 68 63 66	2.6 2.5 2.2 2.0	68 72 64 64	2.7 2.4 2.2 2.0	88 88 82 81	1.9 1.7 1.9 1.6	94 93 91 90	1.4 1.3 1.4 1.0	96 96 96 94	1.1 0.9 0.8 0.8
1985	 											
January-March April-June ^r July-September ^r October-December	74,800 94,300 97,100 99,000	3,260 4,060 3,900 3,400	67 65 64 64	1.5 2.0 1.9 1.6	64 68 65 62	2.1 2.0 1.9 1.6	84 85 83	1.6 1.5 1.5	91 92 (NA)	1.2 1.1 (NA)	94 (na) (na)	1.2 (NA) (NA)

(Structures with five units or more.)

*Standard error within range of about 2 chances out of 3.

(NA) Not available. Revised.

ESTIMATION

Unbiased quarterly estimates are formed by multiplying the counts for each building by its base weight (the inverse of its probability of selection) and then summing over all buildings. The final estimate is then obtained by multiplying the unbiased estimate by the following ratio estimate factor:

total units in 5 + buildings in permit-issuing areas as estimated by the SOC for that quarter total units in 5 + buildings as estimated by SOMA for that guarter

This procedure produces estimates of the units completed in a given quarter which are consistent with the published figures from the Housing Completions Series,³ and also reduces, to some extent, the sampling variability of the estimates of totals.

It is assumed that the absorption rates and other characteristics of units not included in the interviewed group or not accounted for are identical to rates for units where data were obtained. The noninterviewed and not-accounted-for cases constitute less than 2 percent of the sample housing units in this survey.

RELIABILITY OF THE ESTIMATES

There are two types of possible errors associated with data from sample surveys: sampling and nonsampling errors. The following is a description of the sampling and nonsampling errors associated with SOMA.

Nonsampling Errors

In general, nonsampling errors can be attributed to many sources: inability to obtain information about all cases, definitional difficulties, differences in the interpretation of questions, inability of unwillingness to provide correct information on the part of respondents, mistakes in recording or coding the data, and other errors of collection, response, processing, coverage, and estimation for missing data.

Sampling Errors

The particular sample used for this survey is one of a large number of possible samples of the same size that could have been selected using the same sample design. Even if the same questionnaires, instructions, and interviewers were used, estimates from each of the different samples would differ from each other. The deviation of a sample estimate from the average of all possible samples is defined as the sampling error. The standard error of a survey estimate attempts to provide a measure of this variation among the estimates from the possible samples

³See "Housing Completions," Construction Reports, Series C22.

and, thus, is a measure of the precision with which an estimate from a sample approximates the average result of all possible samples.

As calculated for this survey, the standard error also partially measures the variation in the estimates due to response and interviewer errors (nonsampling errors), but it does not measure, as such, any systematic biases in the data. Therefore, the accuracy of the estimates depends on both the sampling and nonsampling error measured by the standard error, biases, and some additional nonsampling errors not measured by the standard error.

The sample estimate and its estimated standard error enable the user to construct confidence intervals, ranges that would include the average result of all possible samples with a known probability. For example, if all possible samples were selected, each of these were surveyed under essentially the same general conditions, and an estimate and its estimated standard error were calculated from each sample, then—

- 1. Approximately 68 percent of the intervals from one standard error below the estimate to one standard error above the estimate would include the average result of all possible samples.
- Approximately 90 percent of the intervals from 1.6 standard errors below the estimate to 1.6 standard errors above the estimate would include the average result of all possible samples.
- 3. Approximately 95 percent of the intervals from two standard errors below the estimate to two standard errors above the

The data in this report are preliminary and subject to slight changes in the annual report.

Table 4. Absorption Rates of Cooperative and Condominium Apartments: 1982 to 1985

Not Seasonally Adjusted

(Structures with five units or more)

	To	tal	Percent of				Pe	rcent absor	bed with	in			
	units c	ompleted	all 5+ units		all 5+ units 3 months 6 month			onths	mths 9 months			12 months	
Quarter of completion	Number	Sampling error*	Per- cent	Sampling error* (per- centage points)	Per- cent	Sampling error* (per- centage points)	Per- cent	Sampling error* (per- centage points)	Per- cent	Sampling error* (per- centage points)	Per- cent	Sampling error* (per- centage points)	
1982													
January-March. April-June. July-September. October-December.	25,600 27,200 24,600 30,400	1,690 1,740 1,640 1,850	37 37 38 37	2.3 2.2 2.4 2.1	57 52 52 55	4.0 3.9 4.1 3.7	69 66 67 73	3.7 3.7 3.8 3.3	76 77 77 82	3.4 3.3 3.4 2.8	81 86 83 87	3.1 2.7 3.0 2.5	
1983													
January-March. April-June. July-September. October-December.	20,900 20,700 37,700 32,500	1,590 1,620 2,110 2,010	30 26 33 30	2.2 1.9 1.8 1.8	55 69 73 62	4.6 4.4 3.0 3.6	69 82 84 84	4.2 3.7 2.5 2.7	78 88 91 90	3.8 3.1 1.9 2.2	81 93 94 93	3.6 2.4 1.6 1.9	
1984				- 44 - 14									
January-Merch. April-June. July-September. October-December.	23,600 38,500 43,200 38,400	2,150 3,290 3,360 3,280	23 28 34 28	2.0 2.0 2.1 2.0	64 72 74 64	4,4 3.8 3.4 4.1	78 82 84 81	3.7 3.2 2.8 3.3	84 86 88 88	3.3 2.9 2.5 2.2	88 90 92 91	2.9 2.5 1.7 1.9	
1985													
January-March. April-June ⁵ . July-September ⁵ . October-December	32,700 36,600 39,000 26,500	2,850 3,570 3,510 2,840	28 26 27 20	2.0 6.0 4.0 4.2	65 69 59 68	4.1 4.3 4.4 5.0	81 78 70	3.4 3.8 4.1	86 83 (NA)	3.0 3.5 (NA)	90 (na) (na.)	3.0 (NA) (NA)	

estimate would include the average result of all possible samples.

For very small estimates, the lower limit of the confidence interval may be negative. In this case, a better approximation to the true interval estimate can be achieved by restricting the interval estimate to positive values, that is, by changing the lower limit of the interval estimate to zero.

The average result of all possible samples either is or is not contained in any particular computed interval. However, for a particular sample, one can say with specified confidence that the average result of all possible samples is included in the constructed interval.

The conclusions stated in this report are considered significant at the 95 percent confidence level.

For example, table 1 of this report shows that there were 48,900 apartments with two bedrooms in the fourth quarter of 1985. The standard error of this estimate is 3,520. The 68 percent confidence interval as shown by these data is from 45,380 to 52,420. Therefore, a conclusion that the average estimate derived from all possible samples lies within a range computed in this way would be correct for roughly 68 percent of all possible samples. Similarly, we could conclude that the average estimate derived from all possible samples lies within the interval from 41,860 to 55,940 (using twice the standard error) with 95 percent confidence.

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*Standard error within range of about 2 chances out of 3. (NA) Not available. ^rRevised.

Table 5. Characteristics of Condominium Apartments Completed During the Fourth Quarter of 1985 and Sold Within 3 Months

Not Seasonally Adjusted

(Privately financed, nonsubsidized, apartments. Data regarding number of bedrooms and asking price are collected at the initial inter-; view, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data.)

	Total compl	L L	Percent un	of total its	Percea within 3	
Item	Numbe r	Sampling error*	Percent	Sampling error* (percentage points)	Percent	Sampling error* (percentage points)
Total	26,400	2,830	100	(x)	68	5.0
Less than \$40,000 \$40,000 to \$49,999 \$50,000 to \$74,999 \$75,000 to \$99,999 \$100,000 or more Median price asked	1,600 1,600 7,800 8,800 6,600 \$81,200	750 750 1,630 1,730 1,500 3,960	6 30 33 25 (X)	2.5 2.5 4.9 5.0 4.6 (X)	89 59 70 71 57 (x)	14.7 23.1 9.6 9.0 11.3 (x)
NUMBER OF BEDROOMS	40-,200	2,700		(4/	(4)	(A)
Less than 2 2 3 or more	6,900 17,500 1,900	1,540 2,370 820	26 66 7	4.7 5.0 2.7	63 70 64	10.7 6.2 20.6

*Standard error within range of about 2 chances out of 3. (X) Not applicable.

Table 6. Housing Units Completed in Buildings With Five Units or More: 1982 to 1985

(Limited to buildings in permit-issuing places.	Data may not add to total due to rounding)

· · ·	[Unfurnished Furnished		Cooperat	Cooperatives and Federally			Other ¹			
Quarter	Tol	al	apart			ments	condom		subsi		Oth	er'
of completion	Number	Sampling error*	Number	Sampling error*	Number	Sampling error*	Number	Sampling error*	Number	Sampling error*	Number	Sampling error*
1982												
January-March April-June July-September October-December	68,500 73,000 64,100 82,600	3,380 3,500 3,260 3,730	25,400 30,900 29,900 30,800	1,680 1,800 1,710 1,860	1,800 1,000 1,800 800	530 400 530 350	25,600 27,200 24,600 30,500	1,690 1,740 1,640 1,850	12,900 11,900 5,500 17,700	1,320 1,290 900 1,530	2,800 2,000 2,400 2,800	660 560 610 660
1983 January-March April-June July-September October-December	69,200 80,500 112,600 108,400	3,400 3,680 4,410 4,320	33,100 41,600 57,200 59,500	1,780 1,940 2,310 2,270	300 800 1,700 1,900	220 350 520 540	20,900 20,700 37,700 32,500	1,590 1,620 2,110 2,000	12,500 13,400 8,700 13,100	1,150 1,310 1,140 1,380	2,400 4,000 7,300 1,400	930 920 1,050 470
1984 January-March April-June July-September October-December 1985	104,400 138,100 126,900 136,600	5,110 7,260 6,940 7,220	68,900 84,800 72,200 87,400	2,620 3,790 3,700 3,730	1,700 2,700 1,700 3,700	630 970 770 1,140	23,600 38,500 43,200 38,400	2,150 3,290 3,360 3,280	6,200 9,000 9,000 4,300	1,180 1,750 1,740 1,220	4,000 3,100 800 2,800	960 1,040 530 990
January-March April-June July-September October-December	117,900 138,300 144,500 132,600	6,290 8,040 7,850 7,110	74,800 94,300 97,100 99,000	3,260 4,060 3,990 3,400	1,100 1,700 2,000 2,600	590 850 890 950	32,700 36,600 39,000 26,500	2,850 3,570 3,550 2,840	2,500 3,300 2,400 3,900	880 1,190 970 1,160	6,800 2,400 3,900 600	1,430 1,010 1,010 460

*Standard error within range of about 2 chances out of 3. rRevised.

¹Other includes turnkey housing (privately built and sold to local public housing authorities subsequent to completion).

Table 7. Characteristics of Apartments Reported as Rented and Remaining For Rent in the First Quarter of 1986

(Privately financed, nonsubsidized, unfurnished apartments. Data regarding number of bedrooms and asking rent are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data.)

Item	Number of units rented	Sampling error*	Number of units remaining for rent	Sampling error*
Total	87,400	5,400	66,300	4,780
RENT CLASSES				
Less than \$300 \$300 to \$349 \$350 to \$399 \$400 to \$449 \$450 to \$499 \$500 or more Median rent asked	6,400 10,000 16,100 14,500 14,100 26,200 \$438	1,550 1,940 2,450 2,330 2,290 3,100 8.5	4,100 6,100 10,600 12,600 11,300 21,600 \$449	1,250 1,510 1,990 2,170 2,060 2,820 8.9
NUMBER OF BEDROOMS Less than 2 3 or more	41,500 44,000 2,300	3,840 3,960 940	30,200 34,400 1,600	3,320 3,530 780

*Standard error within range of about 2 chances out of 3.

Note: These data are for first, second, third and fourth quarter 1985 completions reported as rented or remaining for rent in the first quarter of 1986.

Table 8. Characteristics of Condominium Apartments Reported as Sold and Remaining For Sale in the First Quarter of 1986

(Privately financed, nonsubsidized, unfurnished apartments. Data regarding number of bedrooms and asking price are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data.)

Item	Number of units sold	Sampling error*	Number of units remaining for sale	Sampling error*
Total	25,000	3,030	29,800	3,300
PRICE CLASSES				
Less than \$40,000 \$40,000 to \$49,999 \$50,000 to \$74,999 \$75,000 to \$99,999 \$100,000 or more	1,600 2,000 7,000 7,900 6,600	780 870 1,600 1,700 1,550	500 1,400 6,500 6,700 14,700	450 720 1,540 1,570 2,260
Median price asked	\$81,300	4,570	\$99,200	5,500
NUMBER OF BEDROOMS				
Less than 2 2 3 or more	6,400 16,000 2,600	1,530 2,360 990	6,800 19,200 3,800	1,570 2,550 1,190

*Standard error within range of about 2 chances out of 3.

Note: These data are for first, second, third and fourth quarter 1985 completions reported as sold or remaining for sale in the first quarter of 1986.

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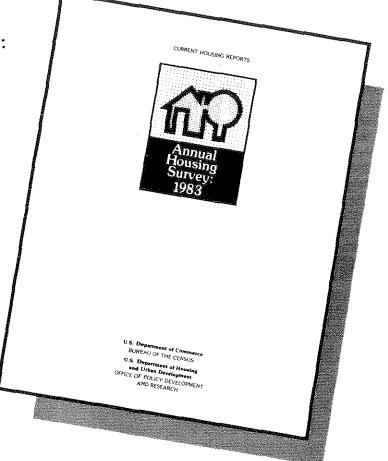
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