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**NEW RESIDENTIAL SALES IN JANUARY 2014**

Sales of new single-family houses in January 2014 were at a seasonally adjusted annual rate of 468,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is 9.6 percent ( $\pm 17.9\%$ )\* above the revised December rate of 427,000 and is 2.2 percent ( $\pm 20.2\%$ )\* above the January 2013 estimate of 458,000.

The median sales price of new houses sold in January 2014 was \$260,100; the average sales price was \$322,800. The seasonally adjusted estimate of new houses for sale at the end of January was 184,000. This represents a supply of 4.7 months at the current sales rate.

*New Residential Sales data for February 2014 will be released on Tuesday, March 25, 2014, at 10:00 A.M. EDT.*

*Our Internet site is: <http://www.census.gov/newhomesales>*

*To learn more about this release and the other indicators the U.S. Census Bureau publishes, join us for the 2013 Economic Indicator Webinar Series. For more information go to [www.census.gov/econ/webinar](http://www.census.gov/econ/webinar).*

*To receive the latest updates on the Nation's key economic indicators, download the America's Economy app for Apple and Android smartphones and tablets.*

**EXPLANATORY NOTES**

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as "2.5 percent ( $\pm 3.2\%$ ) above" appears in the text, this indicates the range (-0.7 to +5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for percent changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals for percent changes shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 3 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of houses selected from building permits. Since a "sale" is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of these prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 3 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our web site listed above.

\* 90% confidence interval includes zero. The Census Bureau does not have sufficient statistical evidence to conclude that the actual change is different from zero.

**Table 1. New Houses Sold and For Sale**

[Thousands of houses. Detail may not add to total because of rounding.]

Period	Sold during period <sup>1</sup>					For sale at end of period					Months' Supply <sup>2</sup>	Median sales price (\$)	Average sales price (\$)	
	United States	North-east	Mid-west	South	West	United States	North-east	Mid-west	South	West				
Seasonally adjusted														
2013: January	458	32	56	225	145	149						3.9		
February	445	35	66	213	131	152						4.1		
March	443	35	62	235	111	154						4.2		
April	446	29	63	254	100	161						4.3		
May	429	27	70	233	99	162						4.5		
June	450	35	56	241	118	163						4.3		
July	373	30	52	198	93	171						5.5		
August	388	32	58	216	82	175						5.4		
September	403	25	61	224	93	181						5.4		
October (r)	452	31	66	269	86	183						4.9		
November (r)	444	32	54	247	111	183						4.9		
December (r)	427	19	58	250	100	184						5.2		
2014: <b>January (p)</b>	<b>468</b>	<b>33</b>	<b>48</b>	<b>276</b>	<b>111</b>	<b>184</b>						<b>4.7</b>		
Average RSE (%) <sup>3</sup>	8	23	21	12	14	5						9		
<b>Percent Change:</b>														
<i>January 2014 from December 2013</i>	<i>9.6%</i>	<i>73.7%</i>	<i>-17.2%</i>	<i>10.4%</i>	<i>11.0%</i>	<i>0.0%</i>						<i>-9.6%</i>		
<i>90% Confidence Interval<sup>4</sup></i>	<i>± 17.9</i>	<i>± 100.5</i>	<i>± 41.6</i>	<i>± 27.2</i>	<i>± 28.5</i>	<i>± 1.4</i>						<i>± 14.6</i>		
<i>January 2014 from January 2013</i>	<i>2.2%</i>	<i>3.1%</i>	<i>-14.3%</i>	<i>22.7%</i>	<i>-23.4%</i>	<i>23.5%</i>						<i>20.5%</i>		
<i>90% Confidence Interval<sup>4</sup></i>	<i>± 20.2</i>	<i>± 54.9</i>	<i>± 36.9</i>	<i>± 33.5</i>	<i>± 25.1</i>	<i>± 7.6</i>						<i>± 24.4</i>		
Not seasonally adjusted														
2012:	368	29	47	195	97	148	14	24	79	31	(X)	245,200	292,200	
2013: (r)	428	30	61	233	105	184	17	29	99	40	(X)	265,900	322,100	
RSE (%)	3	10	9	5	4	5	11	12	7	6	(X)	3	2	
2013: January	32	2	4	16	10	148	14	23	80	30	4.6	251,500	306,900	
February	36	3	5	17	11	150	14	23	84	30	4.2	265,100	312,500	
March	41	3	5	22	11	152	14	23	84	30	3.7	257,500	300,200	
April	43	3	6	24	10	159	14	24	90	31	3.7	279,300	337,000	
May	40	2	7	22	10	162	14	25	91	31	4.0	263,700	314,000	
June	43	3	6	23	11	161	14	25	91	31	3.7	259,800	306,100	
July	33	3	5	17	8	172	15	27	97	33	5.2	262,200	329,900	
August	31	3	5	16	7	177	14	28	100	35	5.7	255,300	310,800	
September	31	2	5	17	7	185	15	29	104	37	5.9	269,800	321,400	
October (r)	36	2	6	21	7	187	16	29	104	38	5.2	264,300	335,700	
November (r)	32	2	4	19	7	185	16	30	101	38	5.9	269,200	332,500	
December (r)	30	1	4	18	6	184	17	29	99	40	6.2	265,900	308,800	
2014: <b>January (p)</b>	<b>34</b>	<b>2</b>	<b>3</b>	<b>20</b>	<b>8</b>	<b>184</b>	<b>17</b>	<b>29</b>	<b>98</b>	<b>40</b>	<b>5.4</b>	<b>260,100</b>	<b>322,800</b>	
Average RSE (%) <sup>3</sup>	8	23	21	12	14	5	12	12	8	6	9	6	6	

(p) Preliminary. (r) Revised. RSE Relative standard error. (X) Not applicable. (Z) Less than 500 units or less than 0.5 percent.

<sup>1</sup>Seasonally adjusted houses sold are published at annual rates. <sup>2</sup>Ratio of houses for sale to houses sold. <sup>3</sup>Average RSE for the latest 6-month period.

<sup>4</sup>See the Explanatory Notes in the accompanying text for an explanation of 90% confidence intervals. <sup>5</sup> Computed using unrounded data.

Note: The sales price includes the land.

**Table 2. New Houses Sold, by Sales Price**

[Thousands of houses. Detail may not add to total because of rounding.]

Period	Total	Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
Number of houses <sup>1</sup>								
2012:	368	46	74	120	63	33	23	9
2013: (r)	428	35	79	141	84	39	34	16
RSE (%)	3	12	9	4	7	8	11	13
Percent distribution								
2012:	100	13	20	33	17	9	6	3
2013: (r)	100	8	19	33	20	9	8	4
RSE (%)	(X)	12	8	3	6	7	10	13
2013: January	100	13	18	35	15	7	8	4
February	100	10	16	34	19	11	6	4
March	100	10	20	35	19	8	7	1
April	100	6	18	31	21	11	9	4
May	100	8	14	37	23	9	6	3
June	100	7	20	35	19	9	7	3
July	100	9	20	31	17	9	8	6
August	100	13	18	32	19	10	5	3
September	100	6	22	31	21	8	8	5
October (r)	100	7	21	33	20	8	7	5
November (r)	100	6	19	33	20	10	7	5
December (r)	100	9	20	34	19	7	8	3
2014: <b>January (p)</b>	<b>100</b>	<b>9</b>	<b>22</b>	<b>29</b>	<b>19</b>	<b>11</b>	<b>5</b>	<b>5</b>
Average RSE (%) <sup>2</sup>	(X)	26	17	13	16	24	25	31

(p) Preliminary. (r) Revised. RSE Relative standard error. (X) Not applicable. (Z) Less than 500 units or less than 0.5 percent.

<sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported

<sup>2</sup>Average RSE for the latest 6-month period.

Note: The sales price includes the land.

**Table 3. New Houses Sold and For Sale by Stage of Construction and Median Number of Months on Sales Market**

[Thousands of houses. Detail may not add to total because of rounding.]

Period	Sold during period				For sale at end of period				Median months for sale <sup>1</sup>
	Total	Not started	Under construction	Completed	Total	Not started	Under construction	Completed	
2012:	368	112	125	131	148	22	83	43	3.2
2013: (r)	428	136	156	136	184	33	108	43	3.1
RSE (%)	3	6	4	4	3	6	4	4	8
2013: January	32	10	11	11	148	22	84	43	3.3
February	36	13	12	10	150	23	85	43	3.6
March	41	14	14	13	152	24	87	42	3.7
April	43	16	15	13	159	26	94	40	4.0
May	40	12	14	13	162	29	97	36	4.5
June	43	14	17	13	161	28	98	35	4.2
July	33	10	13	9	172	32	103	36	3.7
August	31	8	13	10	177	32	106	39	2.9
September	31	10	11	10	185	36	109	40	3.0
October (r)	36	10	15	12	187	38	108	41	2.9
November (r)	32	9	11	11	185	35	109	42	3.2
December (r)	30	9	10	10	184	33	108	43	3.1
2014: <b>January (p)</b>	<b>34</b>	<b>12</b>	<b>12</b>	<b>10</b>	<b>184</b>	<b>36</b>	<b>103</b>	<b>45</b>	<b>3.3</b>
Average RSE (%) <sup>2</sup>	8	8	11	9	5	8	5	6	10

(p) Preliminary. (r) Revised. RSE Relative standard error. (X) Not applicable. (Z) Less than 500 units or less than 0.5 percent.

<sup>1</sup>Median number of months for sale since completion.

<sup>2</sup>Average RSE for the latest 6-month period.