

## New Houses Sold, by Region, by Sales Price

### Northeast and Midwest: Quarterly Data

[Thousands of houses. Components may not add to total because of rounding.]

| Period | Northeast |                    |                           |                           |                           |                       | Midwest |                    |                           |                           |                           |                       |
|--------|-----------|--------------------|---------------------------|---------------------------|---------------------------|-----------------------|---------|--------------------|---------------------------|---------------------------|---------------------------|-----------------------|
|        | Total     | Under<br>\$100,000 | \$100,000 to<br>\$149,999 | \$150,000 to<br>\$199,999 | \$200,000 to<br>\$299,999 | \$300,000<br>and over | Total   | Under<br>\$100,000 | \$100,000 to<br>\$149,999 | \$150,000 to<br>\$199,999 | \$200,000 to<br>\$299,999 | \$300,000<br>and over |
| 1999Q1 | 19        | 1                  | 5                         | 4                         | 6                         | 3                     | 39      | 3                  | 14                        | 10                        | 9                         | 3                     |
| 1999Q2 | 20        | 1                  | 3                         | 5                         | 6                         | 5                     | 50      | 6                  | 18                        | 12                        | 10                        | 4                     |
| 1999Q3 | 22        | 2                  | 5                         | 4                         | 6                         | 5                     | 42      | 3                  | 14                        | 11                        | 9                         | 5                     |
| 1999Q4 | 15        | (Z)                | 2                         | 4                         | 5                         | 4                     | 36      | 4                  | 12                        | 9                         | 8                         | 4                     |
| 2000Q1 | 19        | 1                  | 3                         | 4                         | 6                         | 6                     | 41      | 4                  | 12                        | 10                        | 10                        | 5                     |
| 2000Q2 | 20        | 1                  | 4                         | 4                         | 7                         | 5                     | 42      | 3                  | 14                        | 11                        | 8                         | 6                     |
| 2000Q3 | 17        | 1                  | 3                         | 4                         | 3                         | 6                     | 39      | 4                  | 12                        | 11                        | 8                         | 4                     |
| 2000Q4 | 16        | 1                  | 2                         | 3                         | 4                         | 5                     | 33      | 2                  | 9                         | 8                         | 8                         | 6                     |
| 2001Q1 | 18        | (Z)                | 3                         | 2                         | 6                         | 6                     | 45      | 3                  | 14                        | 12                        | 11                        | 5                     |
| 2001Q2 | 17        | (Z)                | 2                         | 3                         | 4                         | 7                     | 47      | 3                  | 12                        | 14                        | 13                        | 5                     |
| 2001Q3 | 16        | (Z)                | 3                         | 3                         | 5                         | 5                     | 38      | 4                  | 11                        | 11                        | 9                         | 4                     |
| 2001Q4 | 15        | (Z)                | 3                         | 3                         | 4                         | 5                     | 34      | 2                  | 11                        | 9                         | 7                         | 5                     |
| 2002Q1 | 16        | (Z)                | 2                         | 3                         | 5                         | 6                     | 42      | 3                  | 9                         | 13                        | 11                        | 7                     |
| 2002Q2 | 18        | (Z)                | 2                         | 4                         | 4                         | 7                     | 49      | 3                  | 14                        | 14                        | 13                        | 5                     |
| 2002Q3 | 17        | (Z)                | 3                         | 3                         | 4                         | 7                     | 49      | 2                  | 13                        | 16                        | 12                        | 7                     |
| 2002Q4 | 13        | (Z)                | 1                         | 2                         | 4                         | 6                     | 46      | 2                  | 12                        | 12                        | 12                        | 7                     |
| 2003Q1 | 19        | (Z)                | 3                         | 5                         | 3                         | 7                     | 44      | 2                  | 12                        | 12                        | 12                        | 6                     |
| 2003Q2 | 21        | (Z)                | 2                         | 4                         | 5                         | 9                     | 50      | 3                  | 13                        | 16                        | 11                        | 8                     |
| 2003Q3 | 20        | (Z)                | 2                         | 3                         | 8                         | 8                     | 57      | 3                  | 13                        | 17                        | 14                        | 10                    |
| 2003Q4 | 19        | (Z)                | 1                         | 2                         | 7                         | 9                     | 38      | 2                  | 8                         | 10                        | 11                        | 7                     |
| 2004Q1 | 22        | (Z)                | 2                         | 3                         | 7                         | 10                    | 49      | 1                  | 9                         | 13                        | 16                        | 11                    |

## New Houses Sold, by Region, by Sales Price

### Northeast and Midwest: Quarterly Data

[Thousands of houses. Components may not add to total because of rounding.]

| Period | Northeast |                    |                           |                           |                           |                       | Midwest |                    |                           |                           |                           |                       |
|--------|-----------|--------------------|---------------------------|---------------------------|---------------------------|-----------------------|---------|--------------------|---------------------------|---------------------------|---------------------------|-----------------------|
|        | Total     | Under<br>\$100,000 | \$100,000 to<br>\$149,999 | \$150,000 to<br>\$199,999 | \$200,000 to<br>\$299,999 | \$300,000<br>and over | Total   | Under<br>\$100,000 | \$100,000 to<br>\$149,999 | \$150,000 to<br>\$199,999 | \$200,000 to<br>\$299,999 | \$300,000<br>and over |
| 2004Q2 | 25        | (Z)                | 1                         | 3                         | 9                         | 12                    | 58      | 3                  | 11                        | 14                        | 16                        | 14                    |
| 2004Q3 | 17        | (Z)                | 1                         | 1                         | 4                         | 11                    | 57      | 2                  | 11                        | 16                        | 15                        | 13                    |
| 2004Q4 | 19        | (Z)                | 1                         | 1                         | 4                         | 13                    | 47      | 1                  | 8                         | 12                        | 15                        | 10                    |
| 2005Q1 | 18        | 1                  | (Z)                       | 1                         | 4                         | 12                    | 48      | 1                  | 8                         | 10                        | 17                        | 11                    |
| 2005Q2 | 26        | 1                  | 1                         | 2                         | 8                         | 15                    | 64      | 1                  | 11                        | 17                        | 21                        | 14                    |
| 2005Q3 | 20        | (Z)                | 1                         | 2                         | 5                         | 12                    | 53      | 1                  | 10                        | 14                        | 16                        | 11                    |
| 2005Q4 | 17        | (Z)                | (Z)                       | 1                         | 4                         | 11                    | 40      | (Z)                | 5                         | 9                         | 15                        | 10                    |

S Withheld because estimate did not meet publication standards on the basis of response rate, associated standard error, or a consistency review.

Z Less than 500 units.

## New Houses Sold, by Region, by Sales Price

### South and West: Quarterly Data

[Thousands of houses. Components may not add to total because of rounding.]

| Period | South |                    |                           |                           |                           |                       | West  |                    |                           |                           |                           |                       |
|--------|-------|--------------------|---------------------------|---------------------------|---------------------------|-----------------------|-------|--------------------|---------------------------|---------------------------|---------------------------|-----------------------|
|        | Total | Under<br>\$100,000 | \$100,000 to<br>\$149,999 | \$150,000 to<br>\$199,999 | \$200,000 to<br>\$299,999 | \$300,000<br>and over | Total | Under<br>\$100,000 | \$100,000 to<br>\$149,999 | \$150,000 to<br>\$199,999 | \$200,000 to<br>\$299,999 | \$300,000<br>and over |
| 1999Q1 | 106   | 22                 | 37                        | 22                        | 16                        | 9                     | 63    | 4                  | 20                        | 17                        | 11                        | 11                    |
| 1999Q2 | 110   | 20                 | 39                        | 22                        | 17                        | 11                    | 69    | 4                  | 20                        | 18                        | 16                        | 11                    |
| 1999Q3 | 97    | 19                 | 35                        | 21                        | 15                        | 8                     | 59    | 2                  | 17                        | 17                        | 13                        | 9                     |
| 1999Q4 | 82    | 12                 | 29                        | 21                        | 12                        | 8                     | 51    | 2                  | 14                        | 13                        | 13                        | 10                    |
| 2000Q1 | 107   | 16                 | 39                        | 25                        | 17                        | 10                    | 66    | 2                  | 18                        | 16                        | 16                        | 13                    |
| 2000Q2 | 105   | 19                 | 38                        | 20                        | 19                        | 9                     | 59    | 2                  | 17                        | 12                        | 17                        | 11                    |
| 2000Q3 | 100   | 15                 | 34                        | 22                        | 21                        | 9                     | 63    | 1                  | 15                        | 17                        | 18                        | 11                    |
| 2000Q4 | 93    | 16                 | 32                        | 22                        | 15                        | 9                     | 56    | 2                  | 12                        | 10                        | 18                        | 13                    |
| 2001Q1 | 118   | 15                 | 40                        | 30                        | 21                        | 12                    | 70    | 2                  | 16                        | 16                        | 24                        | 13                    |
| 2001Q2 | 115   | 15                 | 37                        | 29                        | 23                        | 11                    | 64    | 2                  | 11                        | 18                        | 19                        | 14                    |
| 2001Q3 | 105   | 15                 | 35                        | 26                        | 19                        | 10                    | 56    | 1                  | 9                         | 14                        | 19                        | 13                    |
| 2001Q4 | 101   | 12                 | 36                        | 24                        | 18                        | 11                    | 49    | 2                  | 10                        | 9                         | 16                        | 12                    |
| 2002Q1 | 112   | 12                 | 35                        | 30                        | 23                        | 13                    | 68    | (Z)                | 10                        | 13                        | 24                        | 20                    |
| 2002Q2 | 116   | 11                 | 36                        | 30                        | 22                        | 17                    | 77    | 1                  | 12                        | 15                        | 26                        | 23                    |
| 2002Q3 | 120   | 16                 | 38                        | 32                        | 22                        | 13                    | 68    | 1                  | 11                        | 15                        | 22                        | 19                    |
| 2002Q4 | 102   | 10                 | 30                        | 27                        | 20                        | 15                    | 60    | 1                  | 9                         | 12                        | 18                        | 20                    |
| 2003Q1 | 123   | 9                  | 40                        | 31                        | 25                        | 17                    | 70    | 1                  | 11                        | 13                        | 20                        | 26                    |
| 2003Q2 | 138   | 11                 | 45                        | 34                        | 27                        | 20                    | 90    | 1                  | 11                        | 20                        | 26                        | 31                    |
| 2003Q3 | 137   | 13                 | 40                        | 37                        | 28                        | 18                    | 79    | 1                  | 8                         | 18                        | 19                        | 34                    |
| 2003Q4 | 114   | 10                 | 31                        | 31                        | 24                        | 18                    | 67    | 2                  | 8                         | 14                        | 14                        | 30                    |
| 2004Q1 | 151   | 12                 | 40                        | 37                        | 35                        | 28                    | 91    | (Z)                | 13                        | 14                        | 25                        | 39                    |

## New Houses Sold, by Region, by Sales Price

### South and West: Quarterly Data

[Thousands of houses. Components may not add to total because of rounding.]

| Period | South |                    |                           |                           |                           |                       | West  |                    |                           |                           |                           |                       |
|--------|-------|--------------------|---------------------------|---------------------------|---------------------------|-----------------------|-------|--------------------|---------------------------|---------------------------|---------------------------|-----------------------|
|        | Total | Under<br>\$100,000 | \$100,000 to<br>\$149,999 | \$150,000 to<br>\$199,999 | \$200,000 to<br>\$299,999 | \$300,000<br>and over | Total | Under<br>\$100,000 | \$100,000 to<br>\$149,999 | \$150,000 to<br>\$199,999 | \$200,000 to<br>\$299,999 | \$300,000<br>and over |
| 2004Q2 | 150   | 12                 | 42                        | 37                        | 33                        | 26                    | 96    | (Z)                | 7                         | 16                        | 30                        | 42                    |
| 2004Q3 | 133   | 9                  | 37                        | 31                        | 30                        | 26                    | 85    | 1                  | 8                         | 17                        | 20                        | 39                    |
| 2004Q4 | 127   | 9                  | 28                        | 32                        | 31                        | 27                    | 75    | (Z)                | 6                         | 10                        | 21                        | 37                    |
| 2005Q1 | 168   | 9                  | 40                        | 41                        | 41                        | 36                    | 94    | (Z)                | 6                         | 13                        | 24                        | 51                    |
| 2005Q2 | 164   | 7                  | 39                        | 41                        | 41                        | 35                    | 97    | (Z)                | 2                         | 12                        | 27                        | 56                    |
| 2005Q3 | 161   | 7                  | 39                        | 41                        | 36                        | 37                    | 93    | (Z)                | 2                         | 9                         | 24                        | 56                    |
| 2005Q4 | 146   | 6                  | 36                        | 31                        | 40                        | 33                    | 74    | (Z)                | 3                         | 6                         | 22                        | 44                    |